



SIR State Board Meeting

May 25, 2023 - 3:00 P.M.

Agenda (2nd revision 5/25/23)

Our Focus: Members, Leaders, Volunteers, Fun and Friendship

Opening and Verification of Quorum

Announcements – 3:15 PM

Townhall Meeting: Tuesday May 23, 2023 @ 3 PM - Dave

Hugh Thompson - Dave

DSA Presentation - Dave

State Volunteer Recruitment - Dave

Consent Calendar – Dave – 3:05 PM

Approve the April Board Meeting Minutes – Exhibit A

Approve the April Financial Report – Exhibit B

That the Treasurer be, and is, authorized to establish a Credit Card with the Bank of the West for use exclusively for SIR expenses such as the purchase of supplies, payment of facility rentals or other authorized and appropriate SIR expenses.

Approve the Agreement with SIR Foundation

New Business – 3:35 PM

Report from Sir Nominating Committee - Rick Kindle – Exhibit C

Report on Money Management Plan - Carl

Women in SIR, Survey Results - Derek and Dave – Exhibit D

State Golf Schedule – Mark

Area Representative Report - Jeffery

Adjourn in Peace and Harmony – Dave -5:00 PM



SIR State Board Meeting

May 25, 2023 - 3:00 P.M.

Agenda (revised 5/25/23)

Our Focus: Members, Leaders, Volunteers, Fun and Friendship

Opening and Verification of Quorum

Announcements – 3:15 PM

Townhall Meeting: Tuesday May 23, 2023 @ 3 PM - Dave

Hugh Thompson - Dave

DSA Presentation - Dave

State Volunteer Recruitment - Dave

Consent Calendar – Dave – 3:05 PM

Approve the April Board Meeting Minutes – Exhibit A

Approve the April Financial Report – Exhibit B

That the Treasurer be, and is, authorized to establish a Credit Card with the Bank of the West for use exclusively for SIR expenses such as the purchase of supplies, payment of facility rentals or other authorized and appropriate SIR expenses.

Approve the Agreement with SIR Foundation

New Business – 3:35 PM

Report from Sir Nominating Committee - Rick Kindle – Exhibit C

Report on Money Management Plan - Carl

Women in SIR, Survey Results - Derek and Dave – Exhibit D

State Golf Schedule – Mark

Adjourn in Peace and Harmony – Dave -5:00 PM



SIR State Board Meeting

May 25, 2023 - 3:00 P.M.

Agenda

Our Focus: Members, Leaders, Volunteers, Fun and Friendship

Opening and Verification of Quorum

Announcements – 3:15 PM

Townhall Meeting: Tuesday May 23, 2023 @ 3 PM - Dave

Hugh Thompson - Dave

DSA Presentation - Dave

State Volunteer Recruitment - Dave

Consent Calendar – Dave – 3:05 PM

April Board Meeting Minutes – Exhibit A

April Financial Report – Exhibit B

Agreement with SIR Foundation

New Business – 3:35 PM

Report from Sir Nominating Committee - Rick Kindle – Exhibit C

Report on Money Management Plan - Carl

Women in SIR, Survey Results - Derek and Dave – Exhibit D

State Golf Schedule – Mark

Adjourn in Peace and Harmony – Dave -5:00 PM



SIR STATE BOARD OF DIRECTORS MEETING

Conducted via Electronic Video Conference (Zoom)
The Meeting Was Recorded
3:00 p.m. Thursday, April 20, 2023

Board Members Present:

X	President: Dave Gonzales	X	Area 1 Rep.: Lee Lamp
X	Vice President: Dale Decker	X	Area 18 Rep.: Jeffery Chin
X	Secretary: Rich Carlston	X	Area 19 Rep.: Bruce J. Corwin
X	Treasurer: Carl Mason	X	Dir. Of Activities: Mark Stuart
X	Chief Admin. Off.: Roy Hodgkinson	X	Dir. Of Reports: Hugh Thompson
X	State Advisor: Derek Southern	X	Dir. Of Support Services: Jerry Morrow
X	Parliamentarian; Stu Williams		

Others Present: Andy Danver, Chair of Marketing and Communication Committee.

Our Focus: Members, Leaders, Volunteers, Fun and Friendship

Opening & Verification of Quorum: Quorum confirmed at 3:01 and Dave Gonzales called the meeting to order.

Election of New Board Member:

Dale Decker discussed the need to adopt Addendum A of the Policy & Procedure and Bylaw Changes, including the provisions for replacing a member of the Board, see Exhibit A.

Motion: Dale moved, with Jerry Morrow's second, to approve Addendum A, Proposed Policy & Procedure and Bylaw Changes. **Motion passed.**

Dale nominated Lee Lamp, Area 1 Representative, to fill the board position vacated by Paul Squeri for the duration of this term.

Motion: Dale moved, with Carl Mason's second, that Lee Lamp be appointed to fill the board position vacated by Paul Squeri for the duration of the term. **Motion passed.**

Lee joined the meeting. Dale installed him onto the Board pursuant to the procedure documented in Policy 47.

The Board recognized and appreciated the service and contributions made by Paul. Dave will prepare a letter of appreciation for Paul.

Consent Calendar:

1. March 28 Special Board Meeting Minutes
2. Revised State Secretary Position Description
3. New Board Meeting Protocols
4. SIR State Bank Account Change

Motion: Rich moved, with Carl's second, that the foregoing items on the Consent Calendar be approved and adopted. **Motion passed.**

Announcements:

1. Form 27 Revision

Dave provided an update on the work being done on the form by Dale, Derek and Andy.

2. Branch Survey Update

Responses have been received from 29 Branches relative to the survey. Most branches reporting to date do not want women members. Approximately 60% of the reporting branches are in favor of letting other branches have women members. It is hoped that, by the end of May, all Branches will have responded.

3. Merger of Branches 169, 175 and 179

Branch 169 is the surviving branch with the merger of the other two into 169. Dave gave a summary of the advantages to be achieved through the merger.

4. Area Representatives to be invited as guests to the May Board Meeting

Dave asked if there are any objections to inviting Area Representatives to the May Board Meeting. Roy Hodgkinson indicated they need to be clear that they would not participate if there is a closed session. Dave will advise the Area Representatives of their role and the goal that they take news back to their assigned branches.

5. Townhall Meeting: Tuesday, May 23.

Dave announced that there will be a zoom townhall meeting on May 23. He will perform a survey to determine the topics for discussion.

6. Next Executive Committee Meeting: Thursday, May 11.

The date for Executive Committee Meetings is changed to the second Thursday of the month.

7. Next Board Meeting: May 25

The date for Board Meetings is changed to the fourth Thursday of the month.

Roy asked that a written notice of the new Executive Committee and Board Meetings be provided.

New Business:

1. New State Functional Organization Chart

Andy Danver discussed the need for both State SIR and the branches to develop a functional organization chart that provides clear lines of responsibility and authority and tasks to be performed by each position. He showed the Organizational Chart for Branch 35 which performs these functions. See, Exhibit B.

And discussed the benefits derived from a functional organization chart. Dale, Dave and Andy are currently drafting a chart for State SIR.

Roy suggested that the Branch 35 Chart could become a template for each Branch.

2. Building Trust for State in Branches

Derek Southern led the discussion about the importance State SIR gaining the trust of the Branches. He expressed the view that trust can be built through personal contacts by the Area Representatives taking information to the branches. Derek suggested they learn that State SIR wants to improve and to listen to the branches – not to lecture them. Teamwork is critical to building trust.

Andy stressed that Branches don't want to be given work. They need assistance. We need to determine what is valuable to a branch, then provide value through our actions. Andy also stressed that trust is based on personal relationships.

3. 2024 Budget Process & Innovations

Carl presented a PPT discussion of the State SIR changing financial condition. See, Exhibit C. He discussed the status of our finances. Among the information presented was the following:

- 95% of income comes from branch assessments.
- 83% of costs are fixed, leaving approximately 14% as variable costs.
- Increased revenue can come from:

Increasing the assessment.

Developing Additional Income Sources (commercial advertising).

Increase Membership.

After discussion, Dave summarized that we can immediately improve our revenue by (i) better money management and (ii) increase our commercial advertising through revising our newsletter and soliciting ads. In the longer term, fund raising is available.

Carl will make a presentation at the next Board Meeting so that this information can be given to the Area Representatives.

4. **Motion:** Carl moved, with Dale's second, that Carl be authorized, on behalf of State SIR, to open an account for State SIR at Bank of the West and to sign such forms and take such other steps as may be necessary to complete this process. The motion included that the authorized signatories on the account for State SIR will be Carl Mason and Roy Hodgkinson. **Motion passed.**
5. **Motion:** Carl moved, with Dale's second, to authorize Craig Hoffhines, State Insurance Chair, to execute a new insurance agreement for a cost of up to \$51,000. **Motion passed.**

Old Business: None

Meeting Highlights: Dave and Dale will determine what information from the meeting should be shared with Area Representatives for purposes of disseminating to the Branches.

Adjourned in Peace and Harmony

EXHIBIT B

Richard Carlston

From: Carl D. Mason <masonguy@aol.com>
Sent: Thursday, May 4, 2023 7:48 PM
To: yogonzo@yahoo.com; daledftg@gmail.com; Carl D. Mason;
PAULSQUERI@YAHOO.COM; JDM5391@GMAIL.COM; MSS95678@HOTMAIL.COM;
HUGH@HTAENGINEERING.COM; stuwilliamsatlake@gmail.com; cfines@att.net;
sirstateemail@gmail.com; saltgaverjob@comcast.net; DEREK.SOUTHERN@GMAIL.COM;
JEGRAGG65@GMAIL.COM; PAULSQUERI@YAHOO.COM; JREEFER@SBCGLOBAL.NET;
GJOHNSON1386@GMAIL.COM; J_STABILE@YAHOO.COM; BERYSAMIKE@AOL.COM;
NADELLB@SBCGLOBAL.NET; SIRPHIL@COMCAST.NET; FOSTERTKINNEY@GMAIL.COM;
WILLEACKER@AOL.COM; PIZZANIGHT@COMCAST.NET; JAY_GORDON@ATT.NET;
CORWINBJ@SBCGLOBAL.NET; a_r_hodgkinson@msn.com; jefferygaryc@msn.com;
rich.carlston@icloud.com
Subject: Financial Reports for April 2023
Attachments: P and L Comparison Suml.xlsx; Yrs Budget vs Actual Detail.xlsx; Delquent
Assessment.xlsx; Balance Sheet.xlsx; Budget vs Actual Summary 2.xlsx; Budget vs Actual
Detail 2.xlsx

Hi All,

Attached are the Financial Statement for the Month ending April 30, 2023.

Revenue:

While we are showing revenue as under-projected, This is due primarily to late receipt of the the 2nd quarter Assessment from several branches. I have sent a 2nd notice to those branches and expect the majority to pay their assessment in the next week or so.

Expenses:

We are still under spending in State Admin, and State Committees (committees are currently showing not expenses). We expect expenditures to increase in the remainder of the year.

We Recieved a new insurance quote this month. It was lower than expected and the budgeted amount. As a result we show a saving of over \$4,000 for the remainder of the year. The saving from the insurance is available for reprogramming as necessary.

So far, with 1/3 of the year gone, we are doing well in executing our budget.

Carl Mason
State Treasurer

Sons In Retirement, Incorporated
 Income & Expenditures Prev Year Comparison
 January 2023
Profit and Loss Prior Yearr Comparison
Jan 1 to Apr 30, 2023

Ordinary Income/Expense	Jan - Apr 23	Jan - Apr 22	\$ Change	% Change
Income				
4000 · Revenue	35,626.59	41,409.41	(5,782.82)	(13.97%)
Total Income	<u>35,626.59</u>	<u>41,409.41</u>	<u>(5,782.82)</u>	<u>(13.97%)</u>
5000 · Cost of Goods Sold	36.71		36.71	100.0%
Total COGS	<u>36.71</u>		<u>36.71</u>	<u>100.0%</u>
Gross Profit	<u>35,589.88</u>	<u>41,409.41</u>	<u>(5,819.53)</u>	<u>(14.05%)</u>
Expense				
6000 · State Administration	1,395.74	5,174.77	(3,779.03)	(73.03%)
6100 · Insurance	9,957.49	9,793.32	164.17	1.68%
6200 · State Committees		5,525.00	(5,525.00)	(100.0%)
6400 · State Meetings	1,174.74	1,174.74		100.0%
6500 · Area Representative Expense	557.13	1,117.12	(559.99)	(50.13%)
66010 · Bank Service Charges		12.00	(12.00)	(100.0%)
6998 · Miscellaneous	938.63		938.63	100.0%
Total Expense	<u>14,023.73</u>	<u>21,622.21</u>	<u>(7,598.48)</u>	<u>(35.14%)</u>
Net Ordinary Income	<u>21,566.15</u>	<u>19,787.20</u>	<u>1,778.95</u>	<u>8.99%</u>
	<u><u>21,566.15</u></u>	<u><u>19,787.20</u></u>	<u><u>1,778.95</u></u>	<u><u>8.99%</u></u>

**SIR Organization
Budget Vs Actual
January 1 to April 2023**

	Jan - Apr 23	May to Dec Budget	Projected at 12/31/23	Budget	\$ Over Budget
Ordinary Income/Expense					
Income					
4000 - Revenue					
4100 - Pro Rated Assessment	18,630	17,134	18,630	19,000	(370.00)
4101 - C1 Assessment (\$18,840.00)	17,652	16,826	17,652	18,527	(874.56)
4102 - C2 Assessment (\$18,810.00)					
4103 - C3 Assessment (\$18,622.00)					
4104 - C4 Assessment (\$18,436.00)					
Total 4100 - Pro Rated Assessment	36,282	33,961	70,243	37,527	(1,244.56)
4300 - Foreign Travel Fees (Rule 369)		1,026	1,026		
4400 - Hardware Sales	290	420	710	200	90.00
4500 - Interest Inc	15	22	37	10	5.03
4600 - Other					
4601 - Branch closing					
4602 - Branch closing	1,540	1,368	2,907	1,332	207.56
4603 - Branch closing	1,540		1,540	1,332	207.56
4700 - Miscellaneous	38,127	35,428	73,555	39,069	(9,419.77)
Total 4700 - Miscellaneous	38,127	35,428	73,555	39,069	(9,419.77)
Total Income	38,090	30,292	68,382	38,769	(878.68)
Cost of Goods Sold					
5000 - Cost of Goods Sold			0		
5100 - Hardware Purchase			37		
5104 - Postage for Sales Deliveries			37		
5000 - Cost of Goods Sold - Other		5,136	5,136	100	(100.00)
Total COGS	37	5,136	5,173	100	(63.29)
Gross Profit	38,090	30,292	68,382	38,769	(878.68)
Expense					
6000 - State Administration					
6010 - Officer Expenses	165	512	677	984	(818.63)
6011 - President - Travel		71	236	236	(70.63)
6012 - Vice President - Travel		236	236	236	(236.00)
6013 - Secretary - Travel		148	148	148	(148.00)
6015 - Treasurer - Travel		84	84	84	(84.00)
6017 - Chief Admin Officer - Travel		140	140	140	(140.00)
6018 - State Advisor - Travel		140	140	140	(140.00)
Total 6010 - Officer Expenses	165	512	677	984	(818.63)
6020 - State Office Expenses					
6021 - Bank Fees				20	(20.00)
6022 - Supplies		121	121	540	(540.00)
6023 - Printing and Copies	10		10	136	(126.46)
6024 - Postage	99	317	416	136	(56.78)
6026 - Mileage				68	(68.00)
6027 - Web site/Server	16	2,144	2,160		
6028 - Software	730	1,000	1,730	465	265.44
6030 a - Attorney General - RCT Filings	375	3,125	3,500	375.00	
Total 6020 - State Office Expenses	1,230	6,706	7,937	1,345	(134.63)
Total 6000 - State Administration	1,396	7,218	8,614	2,349	(953.25)
6100 - Insurance					
6110 - Commercial Package	6,166	30,830	36,996	6,422	(256.00)
6111 - Directors and Officers	1,607		1,607	1,690	(83.00)
6112 - Foreign Travel Liability		2,505	2,505		
6113 - Umbrella	2,184	10,903	13,087	2,218	(34.34)
Total 6100 - Insurance	9,957	44,238	54,195	10,330	(373.34)
6200 - State Committees					
6220 - Infocys Committee		100	100	100	(100.00)
6260 - Golf Committee		660	660	660	(660.00)
6300 - Growth & Membership Committee					
6303 - Materials, Supplies and Misc		166	166	166	(166.00)
6300 - Growth & Membership Committee - Other		332	332	332	(332.00)
6113 - Umbrella					
6110 - Commercial Package					
6111 - Directors and Officers					
6112 - Foreign Travel Liability					
6113 - Umbrella					
6020 - State Office Expenses					
6021 - Bank Fees					
6022 - Supplies					
6023 - Printing and Copies					
6024 - Postage					
6026 - Mileage					
6027 - Web site/Server					
6028 - Software					
6030 a - Attorney General - RCT Filings					
Total 6020 - State Office Expenses					
6010 - Officer Expenses					
6011 - President - Travel					
6012 - Vice President - Travel					
6013 - Secretary - Travel					
6015 - Treasurer - Travel					
6017 - Chief Admin Officer - Travel					
6018 - State Advisor - Travel					
Total 6010 - Officer Expenses					
5100 - Hardware Purchase					
5104 - Postage for Sales Deliveries					
4600 - Other					
4601 - Branch closing					
4602 - Branch closing					
4603 - Branch closing					
Total 4600 - Other					
4700 - Miscellaneous					
4701 - Miscellaneous					
Total 4700 - Miscellaneous					

Total 6300 - Growth & Membership Committee	1,258	1,258	498	(498.00)	
6309 - Insurance Committee			100	(100.00)	
6350 - State Sports Activities					
6351 - Lodging and Meals		100	100	(100.00)	
6352 - Mileage and Tolls		100	100	(100.00)	
Total 6350 - State Sports Activities		200	200	(200.00)	
6360 - Public Image		8,250			
Total 6300 - State Committees		8,250	1,558	(1,558.00)	
6400 - State Meetings					
6410 - BS-AG-RD Meeting	1,175		1,000	174.74	
Total 6400 - State Meetings	1,175		1,000	174.74	
6500 - Area Representative Expense					
6502 - Lodging & Meals	160	160			
6503 - Mileage & Tolls	544	544			
6505 - Postage and Supplies	252	252			
6506 - Miscellaneous	364	364			
Total 6500 - Area Representative Expense	1,321	1,321			
6510 - Branch Officer Training					
6511 - Facilities		0			1,321
6512 - Lodging and Meals	180	180.31			180
6513 - Mileage and Tolls	90	89.95			90
6515 - Supplies	165	164.61			165
Total 6510 - Branch Officer Training	435	434.87			435
6500 - Area Representative Expense - Other					
Total 6500 - Area Representative Expense	1,755	1,755	1,360	(871.22)	
6998 - Miscellaneous	939	939			
Total Expense	13,955	59,707	16,577	(2,642.46)	
Net Income	24,135	(29,415)	22,372	1,763.77	
					1,755
					0
					61,556
					(1,507)
					(1,507)

<u>Name</u>	<u>Due Date</u>	<u>Aging</u>	<u>Open Balance</u>
-------------	-----------------	--------------	---------------------

<u>Branch</u>	<u>Due Date</u>	<u>Overdue</u>	<u>Amount</u>
B004	04/15/2023	15	\$ 184.00
B014	04/15/2023	15	116.00
B022	04/15/2023	15	118.00
B034	04/15/2023	15	252.00
B045	04/15/2023	15	432.00
B054	04/15/2023	15	138.00
B055	04/15/2023	15	100.00
B068	04/15/2023	15	138.00
B085	04/15/2023	15	190.00
B092	04/15/2023	15	160.00
B094	04/15/2023	15	118.00
B103	04/15/2023	15	212.00
B157	04/15/2023	15	96.00
B168	04/15/2023	15	124.00
B169	04/15/2023	15	168.00
B179	04/15/2023	15	108.00
B112	04/15/2023	15	178.00
B001	04/15/2023	15	138.00
			\$ 2,970.00

SIRs Oprganization

Balance Sheet

At April 30, 2023

	<u>Apr 30, 23</u>	<u>Apr 30, 22</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	29,839	35,543	(5,703)	-16.0%
1130 · CitiBank IMMA	40,452	40,422	30	0.1%
1140 · Citibank Insurance Reserve	20,542	20,526	15	0.1%
Total Checking/Savings	<u>90,834</u>	<u>96,491</u>	<u>(5,658)</u>	<u>-5.9%</u>
Accounts Receivable				
1200 · Accounts Receivable	(1,089)	(1,038)	(51)	-4.9%
Total Accounts Receivable	<u>(1,089)</u>	<u>(1,038)</u>	<u>(51)</u>	<u>-4.9%</u>
Other Current Assets				
1499 · Undeposited Funds	1,734	1,857	(123)	-6.6%
Total Other Current Assets	<u>1,734</u>	<u>1,857</u>	<u>(123)</u>	<u>-6.6%</u>
TOTAL ASSETS	<u><u>91,479</u></u>	<u><u>97,310</u></u>	<u><u>(5,831)</u></u>	<u><u>-6.0%</u></u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375	70,375		
3200 · Retained Earnings	(2,070)	7,148	(9,218)	-129.0%
Net Income	23,174	19,787	3,387	17.1%
Total Equity	<u>91,479</u>	<u>97,310</u>	<u>(5,831)</u>	<u>-6.0%</u>
TOTAL LIABILITIES & EQUITY	<u><u>91,479</u></u>	<u><u>97,310</u></u>	<u><u>(5,831)</u></u>	<u><u>-6.0%</u></u>

**SIR Organization
Actual vs Budget
Jan 1 to April 2023**

	Jan - Apr 23	Budget	\$ Over Budget
Income			
Total Income	\$ 35,627	\$ 39,069	\$ (3,442)
Cost of Goods Sold			
5000 - Cost of Goods Sold	37	100	(63)
Total COGS	37	100	(63)
Gross Profit	(37)	(100)	63
Total Income	\$ 35,590	\$ 38,969	\$ (3,379)
Expense			
6000 - State Administration	1,396	2,349	(953)
6100 - Insurance	9,957	10,330	(373)
6200 - State Committees		1,558	(1,558)
6400 - State Meetings	1,175	1,000	175
6500 - Area Representative Expense	557	1,360	(803)
6998 - Miscellaneous	939		
Total Expense	14,023	16,597	(2,574)
Net Ordinary Income			
Net Income	21,567	22,372	(805)

SIR State Acutal to Budet Jan 1 to Aor 2023

	Jan - Apr 23	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (\$18,840.00)	18,630.00	19,000.00	(370.00)
4102 · Q2 Assessment (\$18,810.00)	15,152.00	18,526.56	(3,374.56)
Total 4100 · Pro Rated Assessment	33,782.00	37,526.56	(3,744.56)
4400 · Hardware Sales	290.00	200.00	90.00
4500 · Interest Inc	15.03	10.00	5.03
4600 · Other			
4601 · Branch closing	1,539.56	1,332.00	207.56
Total 4600 · Other	1,539.56	1,332.00	207.56
Total 4000 · Revenue	35,626.59	39,068.56	(3,441.97)
Total Income	35,626.59	39,068.56	(3,441.97)
Cost of Goods Sold			
5000 · Cost of Goods Sold			
5104 · Postage for Sales Deliveries	36.71	100.00	(100.00)
5000 · Cost of Goods Sold - Other			
Total 5000 · Cost of Goods Sold	36.71	100.00	(63.29)
Total COGS	36.71	100.00	(63.29)
Gross Profit	35,589.88	38,968.56	(3,378.68)
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel	165.37	236.00	(70.63)
6012 · Vice President - Travel		236.00	(236.00)
6013 · Secretary - Travel		148.00	(148.00)
6015 · Treasurer - Travel		84.00	(84.00)

7:18 PM

May 4, 2023

Cash Basis

6017 · Chief Admin Officer - Travel	140.00	(140.00)
6018 · State Advisor-Travel	140.00	(140.00)
Total 6010 · Officer Expenses	165.37	(818.63)
6020 · State Office Expenses	984.00	
6021 · Bank Fees	20.00	(20.00)
6022 · Supplies	540.00	(540.00)
6023 · Printing and Copies	9.54	(126.46)
6024 · Postage	99.22	(36.78)
6026 · Mileage	68.00	(68.00)
6027 · Web site/Server	16.17	16.17
6028 · Software	730.44	265.44
6030 a · Attorney General - RCT Filings	375.00	375.00
Total 6020 · State Office Expenses	1,230.37	(134.63)
Total 6000 · State Administration	1,395.74	(953.26)
6100 · Insurance		
6110 · Commercial Package	6,166.00	(256.00)
6111 · Directors and Officers	1,607.83	(82.17)
6113 · Umbrella	2,183.66	(34.34)
Total 6100 · Insurance	9,957.49	(372.51)
6200 · State Committees		
6220 · Infosys Committee	100.00	(100.00)
6260 · Golf Committee	660.00	(660.00)
6300 · Growth & Membership Committee		
6303 · Materials, Supplies and Misc	166.00	(166.00)
6300 · Growth & Membership Committee - Other	332.00	(332.00)
Total 6300 · Growth & Membership Committee	498.00	(498.00)
6309 · Insurance Committee	100.00	(100.00)
6350 · State Sports Activities		
6351 · Lodging and Meals	100.00	(100.00)
6352 · Mileage and Tolls	100.00	(100.00)
Total 6350 · State Sports Activities	200.00	(200.00)
Total 6200 · State Committees	1,558.00	(1,558.00)
6400 · State Meetings		
6410 · BS-AG-RD Meeting	1,174.74	174.74
Total 6400 · State Meetings	1,174.74	174.74
6500 · Area Representative Expense	1,000.00	

7:18 PM

May 4, 2023

Cash Basis

6503 · Mileage & Tolls

6506 · Miscellaneous

6500 · Area Representative Expense - Other

Total 6500 · Area Representative Expense

6998 · Miscellaneous

Total Expense

Net Ordinary Income

Net Income

56.35		
12.00		
488.78	1,360.00	(871.22)
557.13	1,360.00	(802.87)
938.63		
14,023.73	16,597.00	(2,573.27)
21,566.15	22,371.56	(805.41)
21,566.15	22,371.56	(805.41)

EXHIBIT C



SIR NOMINATING COMMITTEE REPORT, 5.11.23

CHR. RICK KINDLE

MEMBERS: JOHN HAFFNER, DENNIS PANBURN AND CARL MASON

**THE FOLLOWING ARE THE CURRENT NOMINEES FOR THE SIR STATE OFFICERS SLATE FOR 2024:
AS OF 11:15 AM, 5.11.23**

<u>POSITION</u>	<u>NAME</u>	<u>CONFIRMED</u>
PRESIDENT	DALE DECKER	YES
VICE-PRESIDENT	?	
SECRETARY	RICH CARLSTON	YES
TREASURER	CARL MASON	YES
CHIEF. ADM OFF.	ROY HODGKINSON	YES
AREA REP.	LEE LAMB	YES
AREA REP.	RICHARD PROVOST	YES
AREA REP.	BRUCE CORWIN	YES
DIR. SUPPORT SER.	JERRY MORROW	YES
DIR. STATE. ACT.	MARK STUART	?
DIR. STATE REPORTS	?	

Respectfully submitted,



Rick Kindle

Name	Branch	Role	Phone	Q1	Q2
John Roberts	125	Big Sir	408-371-2747	NO	YES
Kent, Dutrieux	68	Big Sir	510-233-7421	NO	NO
Mark Bosch	47	Big Sir	415-997-9658	NO	NO
Rick Hornbeck	104	Big Sir	831-226-4350	NO	NO
Ronald Irwin	149	Big Sir	707-363-8754	NO	YES
Brion Beetz	2	Big Sir	925-899-2527	YES	YES
Dave Willmore	34	Big SIR	925-548-0912	NO	YES
John Didlake	101	Big SIR	925-784-4903	NO	YES
Armando J Muela	16	Big SIR	650 740-9203	NO	YES
William Brown	1	LS for BS	650-312-9460	NO	NO
Eddie Toews	136	BIG SIR	209-770-3776	NO	NO
Ray Blute	20	Big Sir	831-464-7901	NO	NO
Lee Lamp	129	Big Sir	530-921-1375	NO	YES
Bob Wilkenfeld	146	Big Sir	925-348-1904	NO	NO
Slusser, Heber	32	Big Sir	408+769-1851	YES	YES
Steve Behnke	171	Big SIR	925-817-8317	NO	YES
John Muzio	95	Big Sir	650 302-1902	YES	YES
ANDRE ADEMA	36	BIG SIR	831-239-6699	NO	YES
John Hetz	28	Big SIR	775 -225-8983 cell	NO	NO
Gabe Reddig	102	Big SIR	805-402-6490	NO	YES
Richard Glover	159	Big Sir	559-286-6250	YES	NO
Tom Wright	170	Big SIR	530-488-4040	NO	YES
Jim Veit	142	Big Sir	714 803-9151	NO	YES
Niles Christopherson	33	Big Sir	916.483.3199	NO	NO
Richard Serpa	15	Big Sir	209-295-2357	NO	YES
Ken Landoline	161	Big Sir	925-813-8125	NO	NO
Chris Roach	176	Big SIR	707-490-8510	NO	YES
Michael Gardner	106	Big Sir	707-494-0369	NO	NO
Joe Alameida	98	Big SIR	(916) 591-2193	NO	YES
Fernando Gonzalez	144	Big Sir	415-420-2440	NO	YES
Gary Bondi	17	Big Sir	707 217 5858	NO	YES
Angelo Sebazco	46	Big Sir	951-894-9333	NO	NO
Glen Kramer	37	Big Sir	510-377-4168	NO	NO
Bernd Bayer(aka:Bill)	96	Bug Sir	510-685-4336	NO	NO
Richard Utter	110	Big Sir	925-922-7020	NO	NO
Ernie Sopp	169	LS for BS		NO	YES
Larry Sitzman	163	Big Sir	916-934-6161	NO	NO
John Eleazarian	175	Big Sir		NO	NO
Peter Berendsen	65	Big Sir		NO	NO
Mark Wahlman	145	Big Sir		NO	NO
Herbert Forthuber	19	Big Sir	925-698-4201	NO	YES
Charles Meriam	84	LS for BS	530 228 1544	NO	NO
Bob Villalobos	120	Secretary		NO	NO
Ray De Wit	8	Big Sir		NO	YES
Greg Back	143	Big SIR	209-585-6862	YES	YES
Bob Lutrell	93	Big Sir		NO	YES
Ken Krueger	14	Big Sir	916-751-0568	NO	NO
T.J. Fetters	109	Big Sir		NO	YES
Ray DiBasilio	113	Little Sir	530-558-9727	NO	NO
Bob Villalobos	120	Sec for BS		NO	NO
Jim Maxedon	160	Little SIR	209-914-5669	NO	YES
Roger Craig	116	Big Sir		NO	NO
Gary Hornberger	5	Big SIR	408-264-5029	YES	YES
James sasse	22	Big sir	628-253-8455	NO	YES
Dave Baugher	152	Big SIR	209 768-7821	NO	NO
gerald halligan	59	Big SIR	510-623-7800	NO	YES
Richard Nelson	103	Big Sir	209-701-8108	NO	YES
Ron Nakamoto	35	Big Sir		YES	YES
JIM PEKKAIN	132	BIG SIR	707-293-7225	YES	YES

'YES' % Resp
to Q1 & Q2



Richard Carlston

From: dave gonzales <yogonzo@yahoo.com>
Sent: Tuesday, May 9, 2023 7:07 PM
To: Dale Decker; Stu Williams; Roy Hodgkinson; Andy Danver; Carl Mason; Derek Southern; David Gonzales; Rich Carlston; Rick Kindle
Subject: Fw: May 11 Ex. Com Agenda

Good evening,

A couple of additions to our agenda for the Ex. Com. meeting:

Rick Kindle will be with us to report on the slate of officers for 2024, and yes to Carl to discuss the banking move and the budget.

Best wishes,

Dave

----- Forwarded Message -----

From: Carl D. Mason <masonguy@aol.com>
To: yogonzo@yahoo.com <yogonzo@yahoo.com>
Sent: Tuesday, May 9, 2023 at 05:36:08 PM PDT
Subject: Re: May 11 Ex. Com Agenda

Dave,

I would like about 5 or 10 minutes to talk about the status fo the budget (good news), and the new banking relationship and agreement to close the CitiBank accounts.

Talk Soon,

Carl

-----Original Message-----

From: dave gonzales <yogonzo@yahoo.com>
To: Dale Decker <daledftg@gmail.com>; Stu Williams <stuwiliamsatlake@gmail.com>; Russ Salazar <rksalazar@aol.com>; Roy Hodgkinson <a_r_hodgkinson@msn.com>; Andy Danver <adanver@ix.netcom.com>; Carl Mason <masonguy@aol.com>; David Gonzales <yogonzo@yahoo.com>
Sent: Mon, May 8, 2023 10:37 pm
Subject: May 11 Ex. Com Agenda

Good Evening:

We have an Ex. Com. meeting on Thursday, May 11 at 3 PM via Zoom. The Zoom invite is included below.

So far, no one has requested that an item should be added to the agenda. However, if you want to add one, just let me know.

AGENDA

Quick Business:

Form 27 plans - Andy and Dave

Org. Chart Update - Dave

Hugh Thompson Resignation - Dave

April Finance Report - Any Questions or Comments??? - Sent via additional email