

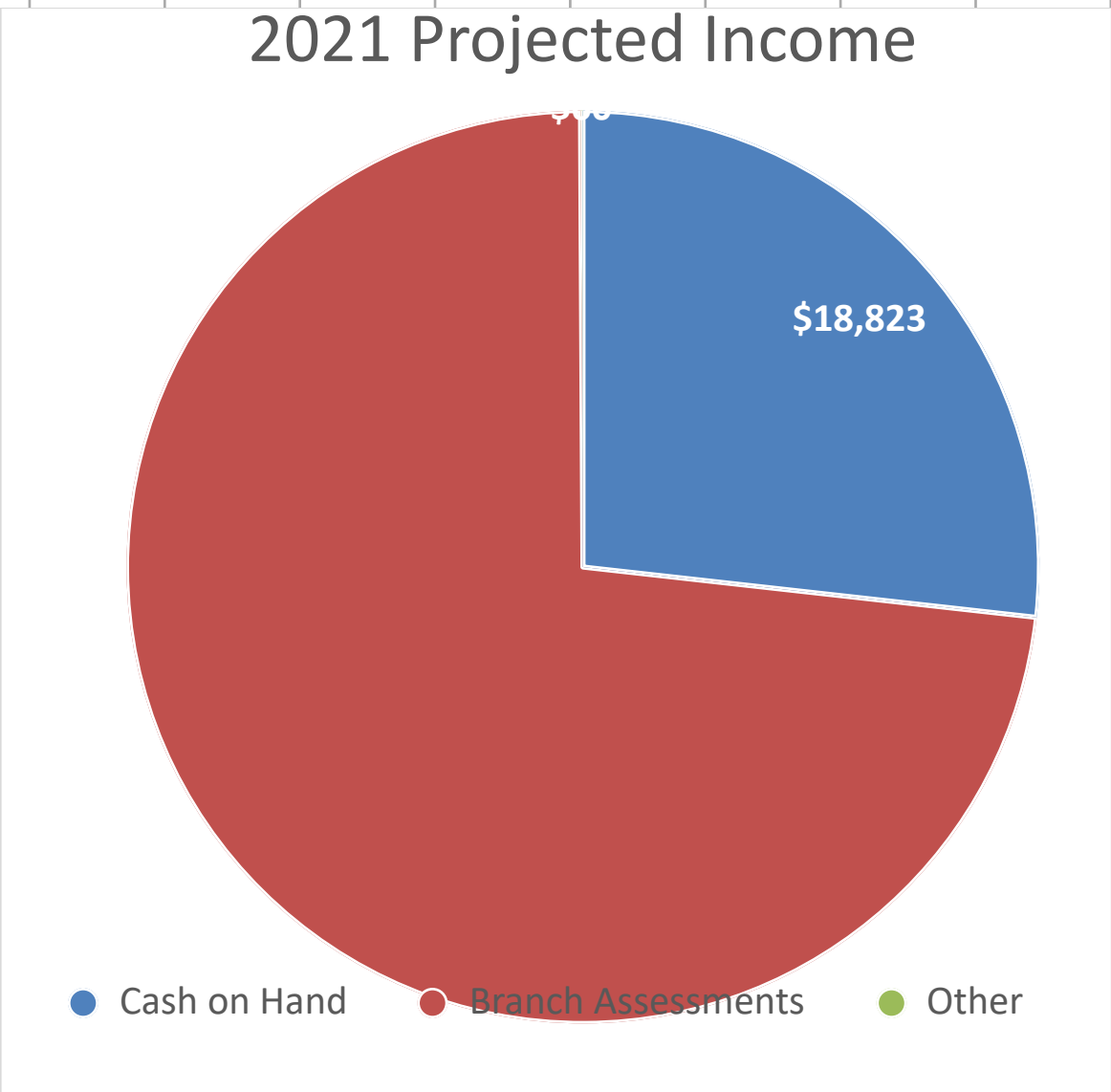
**2022 DRAFT Budget - December 3, 2021**

Income		Proposed Budget	2021 Budget	2021 Actual + Expected	2020 VS. 2019	
					\$	%
<b>1100 Cash on Hand</b> (excess > \$14,000)		<b>\$4,000</b>	<b>\$18,823</b>	<b>\$18,823</b>		
<b>4000 Revenue</b>						
<b>4100 Pro Rated Assessments</b>	(assume 10,000 members on 1/1/2022)					
(reduce by 1% per Quarter) 1Q	<b>10000</b>	\$1.75	\$17,500	\$0.00	\$0	
4102 2Q	9900	\$1.75	\$17,325	\$17,325.00	\$19,884	
4103 3Q	9801	\$1.75	\$17,152	\$17,152.00	\$19,612	
4104 4Q	9703	\$1.75	\$16,980	\$0.00	\$0	
<b>Total</b>		<b>\$68,957</b>	<b>\$34,477</b>	<b>\$39,495</b>	<b>\$29,462</b>	<b>74.6%</b>
<b>4105 Annual Meeting Assessment</b>						
Branches (est. mid-2020)	100	\$0	\$0	\$0	\$0	
<b>4200 Special Donations - Other</b>						
		\$0	\$0	\$0	\$0	
<b>4300 Foreign Travel Receipts</b>			\$0	\$0	\$0	
<b>4400 Hardware Sales</b>			\$300	\$0	\$308	<b>-\$8</b>
<b>4500 Interest</b>			\$30	\$60	\$30	<b>0.0%</b>
<b>4600 Other</b>						
4601 Branch Closing		\$500	\$5,000	\$1,678	<b>-\$1,178</b>	
<b>4700 Miscellaneous</b>					\$0	
<b>Total Income (budget)</b>		<b>\$73,787</b>	<b>\$58,360</b>	<b>\$60,334</b>	<b>\$13,453</b>	<b>22.3%</b>
<b>5000 Cost of Goods Sold</b>		<b>-\$300</b>	<b>\$0</b>	<b>\$0</b>	<b>-\$300</b>	
<b>Gross Income</b>		<b>\$73,487</b>	<b>\$58,360</b>	<b>\$60,334</b>	<b>\$13,153</b>	<b>21.8%</b>

Expenses		Proposed Budget	2021 Budget	2021 Actual + Expected	2020 VS. 2019	
					\$	%
<b>6000 - State Administration</b>						
<b>6010 Officer Expenses</b>						
6011 President Travel		\$700	\$700			
6012 Vice President Travel		\$700	\$700			
6013 Secretary Travel		\$450	\$450	\$38		
6014 Asst. Secty.		<b>\$0</b>	\$275			
6015 Treasurer Travel		\$450	\$450			
6016 Asst. Treas.		\$275	\$275			
6017 Ch Admin Off		\$425	\$425			
6018 State Advisor Travel		\$425	\$425			
<b>Total Officer Expense</b>		<b>\$3,425</b>	<b>\$3,700</b>	<b>\$538</b>	<b>\$2,887</b>	<b>84.3%</b>
<b>6020 State Office Expense</b>						
6021 Bank Fees		\$20	\$100	\$3		
6022 Supplies		\$800	\$800	\$1,000		
6023 Printing and Copies		\$400	\$400	\$400		
6024 Postage		\$400	\$400	\$400		
6026 Mileage		\$200	\$200	\$0		
6027 Web Site / Server		<b>\$1,350</b>	\$900	\$0		
6028 Software		<b>\$2,000</b>	\$3,500	\$1,641		
6029 State Taxes						
6030 CA Taxes (SI 100's)		\$1,400	\$1,000	\$1,340		
6030a RRF-1 for Attorney General						
6031 Disbursements to Branch						
<b>Total State Office Expense</b>		<b>\$6,570</b>	<b>\$7,300</b>	<b>\$5,000</b>	<b>\$1,570</b>	<b>23.9%</b>
<b>6100 Insurance</b>						
6110 Commercial						
6111 Directors and Officers						
6112 Foreign Travel Liability						
6113 Umbrella						
<b>Total Insurance</b>		<b>\$55,000</b>	<b>\$51,000</b>	<b>\$52,962</b>	<b>\$2,038</b>	<b>3.7%</b>
<b>6200 State Committees</b>						
6210 Audit		\$0	\$175			
6220 InfoSys		\$100	\$100			
6250 Nominating		\$0	\$200			
6260 Golf						
6270 Bowling						
6280 Bocce		\$0	\$250			
6290 Policies and Procedures		\$250	\$250			
6300 G&M		<b>\$0</b>	\$550			
6303 Mktg Collateral		\$500	\$500			
6303a WeAreSIR.com		<b>\$0</b>	\$1,000			
6304 "Doing My Part"		\$0	\$0			
6305 Zoomer Awards		\$0	\$700	300		
6309 Insurance		<b>\$100</b>	\$300			
6310 Training		<b>\$0</b>	\$425			
6311 RD/AG		<b>\$0</b>	\$200			
6330 (restart in 2020) RV		\$0	\$0			
6340 Travel		<b>\$0</b>	\$200			
6350 State Sports						
6351 Lodging and Meals		\$100	\$100			
6352 Mileage and Tolls		\$100	\$100			
6360 Public Image		<b>\$9,500</b>	\$9,500	\$5,250		
<b>Total Committee Expense</b>		<b>\$10,650</b>	<b>\$14,550</b>	<b>\$5,550</b>	<b>\$5,100</b>	<b>47.9%</b>
<b>6400 State Meeting Expense</b>						
6410 BS/AG/RD		<b>\$1,000</b>	\$1,000			
6411 Facility Rental						
6412 Lodging and Meals						
6413 Mileage and Tolls						
6414 Materials/Slides/Handouts					\$1,000	
6420 Board		<b>\$1,500</b>	\$1,500			
6421 Facility Rental						
6422 Lodging and Meals						
6423 Mileage and Tolls						
6424 Materials/Slides/Handouts					\$1,500	
6430 Annual		<b>\$0</b>	<b>\$0</b>			
6431 Facility Rental						
6432 Lodging and Meals						
6433 Mileage and Tolls						
6434 Materials/Slides/Handouts						
6435 Branch Awards		<b>\$1,000</b>	\$1,000		\$0	
<b>Total State Meeting Exp</b>		<b>\$3,500</b>	<b>\$3,500</b>	<b>\$0</b>	<b>\$3,500</b>	
<b>6500 Region Expenses</b>						
Region 1		<b>\$750</b>	\$1,000	\$0		
6501 Facilities						
6502 Lodging & Meals						
6503 Mileage & Tolls						
6504 Copy & Printing						
6505 Supplies						
6506 Miscellaneous						
Region 2		<b>\$750</b>	\$1,000	\$197		
6501 Facilities						
6502 Lodging & Meals						
6503 Mileage & Tolls						
6504 Copy & Printing						
6505 Supplies						
6506 Miscellaneous						
Region 3		<b>\$750</b>	\$1,000	\$42		
6501 Facilities						
6502 Lodging & Meals						
6503 Mileage & Tolls						
6504 Copy & Printing						
6505 Supplies						
6506 Miscellaneous						
Region 4		<b>\$750</b>	\$1,000	\$78		
6501 Facilities						
6502 Lodging & Meals						
6503 Mileage & Tolls						
6504 Copy & Printing						
6505 Supplies						
6506 Miscellaneous						
Region 5		<b>\$750</b>	\$1,000	\$0		
6501 Facilities						
6502 Lodging & Meals						
6503 Mileage & Tolls						
6504 Copy & Printing						
6505 Supplies						
6506 Miscellaneous						
<b>Total Region Expenses</b>		<b>\$3,750</b>	<b>\$5,000</b>	<b>\$317</b>	<b>\$3,433</b>	
<b>Contingency</b>		<b>\$0</b>				
<b>Total Expenses (budget)</b>		<b>\$82,895</b>	<b>\$85,050</b>	<b>\$64,367</b>	<b>\$18,528</b>	<b>22.4%</b>

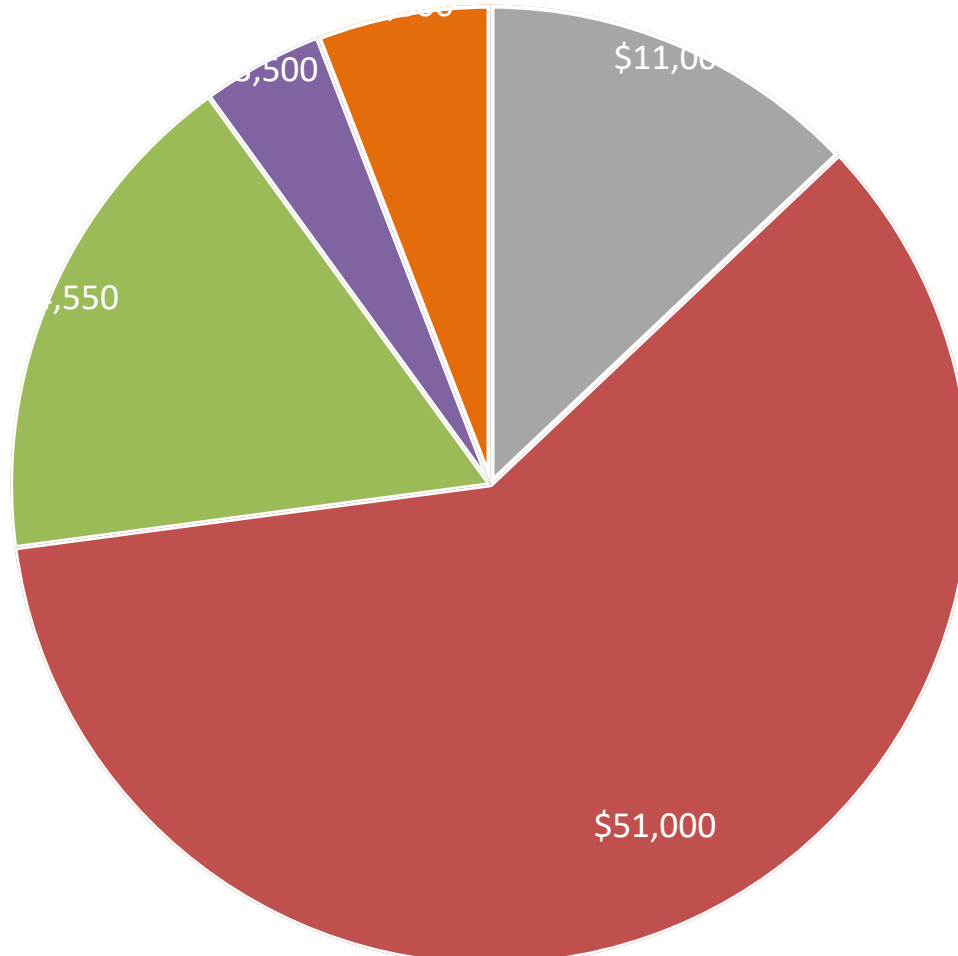
<b>Net Income / Deficit</b>		<b>-\$9,408</b>		<b>-\$4,033</b>		
<b>Projected Bank Balance 12/31/2022</b>		<b>\$4,592</b>				

Income	\$70,340																		
<b>Cash on Hand</b>	<b>\$18,823</b>																		
<b>Branch Assessments</b>	<b>\$51,457</b>																		
Other	\$60																		



Expenses	\$85,050
Admin	\$11,000
Insurance	\$51,000
Committees	\$14,550
State Mtgs	\$3,500
Regions	\$5,000

# 2021 Budget Allocation



- Admin
- Insurance
- Committees
- State Mtgs
- Regions