

## 2021 DRAFT Budget - October 5, 2020

Income		Proposed Budget	2020 Budget	2020 Actual + Expected
<b>1100 Cash on Hand</b>				
(excess > \$14,000)		<b>\$16,425</b>	<b>\$5,000</b>	<b>\$5,000</b>
<b>4000 Revenue</b>				
<b>4100 Pro Rated Assessments</b>	(assume 10,000 members on 1/1/2021)			
(reduce by 1% per Quarter) 1Q	10000	\$1.75	\$17,500	\$22,757.00
4102 2Q	9900	\$1.75	\$17,325	\$22,529.43
4103 3Q	9801	\$1.75	\$17,152	\$22,304.14
4104 4Q	9703	\$1.75	\$16,980	\$22,081.09
<b>Total</b>		<b>\$68,957</b>	<b>\$89,672</b>	<b>\$88,543</b>
<b>4105 Annual Meeting Assessment</b>				
Branches (est. mid-2020)	100	\$0	\$0	\$0
<b>4200 Special Donations - Other</b>		\$0	\$0	\$500
<b>4300 Foreign Travel Receipts</b>		\$0	\$2,500	\$0
<b>4400 Hardware Sales</b>		\$0	\$2,500	\$0
<b>4500 Interest</b>		\$60	\$75	\$40
<b>4600 Other</b>				
4601 Branch Closing				\$0
<b>4700 Miscellaneous</b>				
<b>Total Income (budget)</b>		<b>\$85,442</b>	<b>\$99,747</b>	<b>\$94,083</b>
<b>5000 Cost of Goods Sold</b>		\$0	-\$2,500	-\$807
<b>Gross Income</b>		<b>\$85,442</b>	<b>\$97,247</b>	<b>\$93,276</b>

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Expenses	Proposed Budget	2020 Budget	2020 Actual + Expected
<b>6000 - State Administration</b>			
<b>6010 Officer Expenses</b>			
6011 President Travel	\$700	\$700	
6011a MCO	\$10,000	\$10,000	
6012 Vice President Travel	\$700	\$700	
6013 Secretary Travel	\$450	\$450	
6014 Asst. Secty.	\$275	\$275	
6015 Treasurer Travel	\$450	\$450	
6016 Asst. Treas.	\$275	\$275	
6017 Ch Admin Off	\$425	\$425	
6018 State Advisor Travel	\$425	\$425	
<b>Total Officer Expense</b>	<b>\$13,700</b>	<b>\$13,700</b>	<b>\$10,783</b>
<b>6020 State Office Expense</b>			
6021 Bank Fees	\$100	\$100	
6022 Supplies	\$800	\$800	
6023 Printing and Copies	\$400	\$400	
6024 Postage	\$400	\$400	
6026 Mileage	\$200	\$200	
6027 Web Site / Server	\$900	\$900	
6028 Software	\$3,500	\$900	
6029 State Taxes			
6030 CA Taxes (SI 100's)	\$1,000	\$1,000	
6030a RRF-1 for Attorney General			
6031 Disbursements to Branch			
<b>Total State Office Expense</b>	<b>\$7,300</b>	<b>\$4,700</b>	<b>\$3,835</b>
<b>6100 Insurance</b>			
6110 Commercial			
6111 Directors and Officers			
6112 Foreign Travel Liability			
6113 Umbrella			
<b>Total Insurance</b>	<b>\$51,000</b>	<b>\$51,000.00</b>	<b>\$48,885</b>
<b>6200 State Committees</b>			
6210 Audit	\$175	\$175	
6220 InfoSys	\$100	\$550	
6250 Nominating	\$200	\$200	
6260 Golf			
6270 Bowling			
6280 Bocce	\$250	\$250	
6290 Policies and Procedures	\$250	\$250	
6300 G&M	\$550	\$550	
6303 Mktg Collateral	\$500	\$500	
6303a WeAreSIR.com	\$1,000	\$1,000	
6304 "Doing My Part"	\$1,000	\$3,000	
6305 Zoomer Awards		\$1,000	77
6309 Insurance	\$300	\$300	
6310 Training	\$425	\$425	
6311 RD/AG	\$700	\$700	
6330 (restart in 2020) RV	\$0	\$0	
6340 Travel	\$200	\$200	
6350 State Sports			
6351 Lodging and Meals	\$375	\$375	
6352 Mileage and Tolls	\$375	\$375	
<b>Total Committee Expense</b>	<b>\$6,400</b>	<b>\$9,850</b>	<b>\$3,154</b>

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<b>6400 State Meeting Expense</b>			
6410 BS/AG/RD	\$4,000	\$4,000	
6411 Facility Rental			
6412 Lodging and Meals			
6413 Mileage and Tolls			
6414 Materials/Slides/Handouts			
6420 Board	\$3,600	\$3,600	
6421 Facility Rental			
6422 Lodging and Meals			
6423 Mileage and Tolls			
6424 Materials/Slides/Handouts			
6430 Annual	\$0	\$0	
6431 Facility Rental			
6432 Lodging and Meals			
6433 Mileage and Tolls			
6434 Materials/Slides/Handouts			
6435 Branch Awards	\$1,000	\$0	
<b>Total State Meeting Exp</b>	<b>\$8,600</b>	<b>\$7,600.00</b>	<b>\$3,977</b>
<b>6500 Region Expenses</b>			
Region 1	\$1,000	\$4,750	
6501 Facilities			
6502 Lodging & Meals			
6503 Mileage & Tolls			
6504 Copy & Printing			
6505 Supplies			
6506 Miscellaneous			
Region 2	\$1,000	\$4,750	
6501 Facilities			
6502 Lodging & Meals			
6503 Mileage & Tolls			
6504 Copy & Printing			
6505 Supplies			
6506 Miscellaneous			
Region 3	\$1,000	\$4,750	
6501 Facilities			
6502 Lodging & Meals			
6503 Mileage & Tolls			
6504 Copy & Printing			
6505 Supplies			
6506 Miscellaneous			
Region 4	\$1,000	\$4,750	
6501 Facilities			
6502 Lodging & Meals			
6503 Mileage & Tolls			
6504 Copy & Printing			
6505 Supplies			
6506 Miscellaneous			

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Region 5	\$1,000		\$4,750
6501 Facilities			
6502 Lodging & Meals			
6503 Mileage & Tolls			
6504 Copy & Printing			
6505 Supplies			
6506 Miscellaneous			
<b>Total Region Expenses</b>	<b>\$5,000</b>		<b>\$23,750</b>
<b>Contingency</b>	<b>\$0</b>		<b>\$6,140</b>
<b>Total Expenses (budget)</b>	<b>\$92,000</b>		<b>\$110,600</b>
<b>Net Income / Deficit</b>	<b>-\$6,558</b>		<b>\$16,425</b>
<b>Projected Bank Balance 12/31/2021</b>	<b>\$7,442</b>		