

10:30 AM
April 30, 2022
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through April 2022

	<u>Jan - Apr 22</u>	<u>Jan - Apr 21</u>
Ordinary Income/Expense		
Income		
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (\$17,500)	18,793.25	
4102 · Q2 Assessment (\$17,325)	16,654.25	17,379.25
Total 4100 · Pro Rated Assessment	35,447.50	17,379.25
4400 · Hardware Sales	375.50	
4500 · Interest Inc	1.99	10.02
4600 · Other		
4601 · Branch closing	5,496.92	1,717.60
Total 4600 · Other	5,496.92	1,717.60
Total 4000 · Revenue	41,321.91	19,106.87
Total Income	41,321.91	19,106.87
Gross Profit	41,321.91	19,106.87
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6013 · Secretary - Travel		38.00
6018 · State Advisor-Travel		
6018a · State Parliamentarian - Travel	138.60	
Total 6018 · State Advisor-Travel	138.60	
Total 6010 · Officer Expenses	138.60	38.00

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	Jan - Apr 22	Jan - Apr 21
6020 · State Office Expenses		
6021 · Bank Fees	3.00	3.00
6022 · Supplies	805.99	495.04
6023 · Printing and Copies	13.05	78.39
6024 · Postage	325.59	70.00
6026 · Mileage	48.60	
6028 · Software	334.94	398.56
6030 · California Taxes - SI-100's	55.00	840.00
6030 a · Attorney General - RCT Filings	3,450.00	
Total 6020 · State Office Expenses	5,036.17	1,884.99
Total 6000 · State Administration	5,174.77	1,922.99
6100 · Insurance		
6110 · Commercial Package	6,088.00	6,083.82
6111 · Directors and Officers	1,602.00	1,578.00
6113 · Umbrella	2,103.32	2,070.82
Total 6100 · Insurance	9,793.32	9,732.64
6200 · State Committees		
6300 · Growth & Membership Committee		
6305 · Zoomer Awards		300.00
Total 6300 · Growth & Membership Committee		300.00
6360 · Public Image	5,525.00	1,400.00
Total 6200 · State Committees	5,525.00	1,700.00
6500 · Region & Branch Meetings		
6502 · Lodging & Meals	96.95	
6503 · Mileage & Tolls	634.00	
6505 · Supplies	172.17	33.87

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January through April 2022

	<u>Jan - Apr 22</u>	<u>Jan - Apr 21</u>
6510 · Branch Officer Training		
6511 · Facilities	200.00	
6515 · Supplies	14.00	
	<u>214.00</u>	
Total 6510 · Branch Officer Training	214.00	
Total 6500 · Region & Branch Meetings	1,117.12	33.87
66010 · Bank Service Charges	12.00	
Total Expense	<u>21,622.21</u>	<u>13,389.50</u>
Net Ordinary Income	<u>19,699.70</u>	<u>5,717.37</u>
Net Income	<u><u>19,699.70</u></u>	<u><u>5,717.37</u></u>

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2022
January through April 2022

	Jan - Apr 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (\$17,500)	18,793.25	17,500.00	1,293.25
4102 · Q2 Assessment (\$17,325)	16,654.25	17,325.00	(670.75)
Total 4100 · Pro Rated Assessment	35,447.50	34,825.00	622.50
4400 · Hardware Sales	375.50	100.00	275.50
4500 · Interest Inc	1.99	10.00	(8.01)
4600 · Other			
4601 · Branch closing	5,496.92	168.00	5,328.92
Total 4600 · Other	5,496.92	168.00	5,328.92
Total 4000 · Revenue	41,321.91	35,103.00	6,218.91
Total Income	41,321.91	35,103.00	6,218.91
Cost of Goods Sold			
5000 · Cost of Goods Sold		100.00	(100.00)
Total COGS		100.00	(100.00)
Gross Profit	41,321.91	35,003.00	6,318.91
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel		232.00	(232.00)

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Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2022
 January through April 2022

	Jan - Apr 22	Budget	\$ Over Budget
6012 · Vice President - Travel		232.00	(232.00)
6013 · Secretary - Travel		150.00	(150.00)
6015 · Treasurer - Travel		150.00	(150.00)
6016 · Assistant Treasurer - Travel		92.00	(92.00)
6017 · Chief Admin Officer - Travel		140.00	(140.00)
6018 · State Advisor-Travel			
6018a · State Parliamentarian - Travel	138.60		
6018 · State Advisor-Travel - Other		140.00	(140.00)
Total 6018 · State Advisor-Travel	138.60	140.00	(1.40)
Total 6010 · Officer Expenses	138.60	1,136.00	(997.40)
6020 · State Office Expenses			
6021 · Bank Fees	3.00	8.00	(5.00)
6022 · Supplies	805.99	268.00	537.99
6023 · Printing and Copies	13.05	132.00	(118.95)
6024 · Postage	325.59	132.00	193.59
6026 · Mileage	48.60	68.00	(19.40)
6027 · Web site/Server		452.00	(452.00)
6028 · Software	334.94	668.00	(333.06)
6030 · California Taxes - SI-100's	55.00	468.00	(413.00)
6030 a · Attorney General - RCT Filings	3,450.00	6,500.00	(3,050.00)
Total 6020 · State Office Expenses	5,036.17	8,696.00	(3,659.83)
Total 6000 · State Administration	5,174.77	9,832.00	(4,657.23)

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2022
January through April 2022

	Jan - Apr 22	Budget	\$ Over Budget
6100 · Insurance			
6110 · Commercial Package	6,088.00		
6111 · Directors and Officers	1,602.00		
6113 · Umbrella	2,103.32		
6100 · Insurance - Other		18,200.00	(18,200.00)
Total 6100 · Insurance	9,793.32	18,200.00	(8,406.68)
6200 · State Committees			
6220 · Infosys Committee		32.00	(32.00)
6290 · Policy and Procedure Committee		84.00	(84.00)
6300 · Growth & Membership Committee			
6303 · Materials, Supplies and Misc		168.00	(168.00)
Total 6300 · Growth & Membership Commit...		168.00	(168.00)
6309 · Insurance Committee		32.00	(32.00)
6350 · State Sports Activities			
6351 · Lodging and Meals		32.00	(32.00)
6352 · Mileage and Tolls		32.00	(32.00)
Total 6350 · State Sports Activities		64.00	(64.00)
6360 · Public Image	5,525.00	3,200.00	2,325.00
Total 6200 · State Committees	5,525.00	3,580.00	1,945.00
6400 · State Meetings			
6410 · BS-AG-RD Meeting		332.00	(332.00)
6420 · State Board Meeting		500.00	(500.00)

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Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2022
 January through April 2022

	Jan - Apr 22	Budget	\$ Over Budget
6430 · Annual General Meeting			
6435 · Branch Awards		332.00	(332.00)
Total 6430 · Annual General Meeting		332.00	(332.00)
Total 6400 · State Meetings		1,164.00	(1,164.00)
6500 · Region & Branch Meetings			
6502 · Lodging & Meals	96.95		
6503 · Mileage & Tolls	634.00		
6505 · Supplies	172.17		
6510 · Branch Officer Training			
6511 · Facilities	200.00		
6515 · Supplies	14.00		
Total 6510 · Branch Officer Training	214.00		
6500 · Region & Branch Meetings - Other		1,260.00	(1,260.00)
Total 6500 · Region & Branch Meetings	1,117.12	1,260.00	(142.88)
66010 · Bank Service Charges	12.00		
Total Expense	21,622.21	34,036.00	(12,413.79)
Net Ordinary Income	19,699.70	967.00	18,732.70
Net Income	19,699.70	967.00	18,732.70

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through April 2022

	Region 1			
	Jan - Apr 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	37.45			
6505 · Supplies				
6510 · Branch Officer Training				
6511 · Facilities				
6515 · Supplies	14.00			
Total 6510 · Branch Officer Training	14.00			
6500 · Region & Branch Meetings - Ot...		252.00	(252.00)	
Total 6500 · Region & Branch Meetings	51.45	252.00	(200.55)	20.4%
Total Expense	51.45	252.00	(200.55)	20.4%
Net Ordinary Income	(51.45)	(252.00)	200.55	20.4%
Net Income	(51.45)	(252.00)	200.55	20.4%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through April 2022

	Region 2			
	Jan - Apr 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	69.95			
6503 · Mileage & Tolls	415.80			
6505 · Supplies				
6510 · Branch Officer Training				
6511 · Facilities				
6515 · Supplies				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Ot...		252.00	(252.00)	
Total 6500 · Region & Branch Meetings	485.75	252.00	233.75	192.8%
Total Expense	485.75	252.00	233.75	192.8%
Net Ordinary Income	(485.75)	(252.00)	(233.75)	192.8%
Net Income	(485.75)	(252.00)	(233.75)	192.8%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through April 2022

	Region 3			
	Jan - Apr 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	78.75			
6505 · Supplies	82.05			
6510 · Branch Officer Training				
6511 · Facilities				
6515 · Supplies				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Ot...		252.00	(252.00)	
Total 6500 · Region & Branch Meetings	160.80	252.00	(91.20)	63.8%
Total Expense	160.80	252.00	(91.20)	63.8%
Net Ordinary Income	(160.80)	(252.00)	91.20	63.8%
Net Income	(160.80)	(252.00)	91.20	63.8%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through April 2022

	Region 4			
	Jan - Apr 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	27.00			
6503 · Mileage & Tolls	65.60			
6505 · Supplies	80.12			
6510 · Branch Officer Training				
6511 · Facilities				
6515 · Supplies				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Ot...		252.00	(252.00)	
Total 6500 · Region & Branch Meetings	172.72	252.00	(79.28)	68.5%
Total Expense	172.72	252.00	(79.28)	68.5%
Net Ordinary Income	(172.72)	(252.00)	79.28	68.5%
Net Income	(172.72)	(252.00)	79.28	68.5%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through April 2022

	Region 5			
	Jan - Apr 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	36.40			
6505 · Supplies	10.00			
6510 · Branch Officer Training				
6511 · Facilities	200.00			
6515 · Supplies				
Total 6510 · Branch Officer Training	200.00			
6500 · Region & Branch Meetings - Ot...		252.00	(252.00)	
Total 6500 · Region & Branch Meetings	246.40	252.00	(5.60)	97.8%
Total Expense	246.40	252.00	(5.60)	97.8%
Net Ordinary Income	(246.40)	(252.00)	5.60	97.8%
Net Income	(246.40)	(252.00)	5.60	97.8%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through April 2022

	TOTAL			
	Jan - Apr 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	96.95		96.95	100.0%
6503 · Mileage & Tolls	634.00		634.00	100.0%
6505 · Supplies	172.17		172.17	100.0%
6510 · Branch Officer Training				
6511 · Facilities	200.00		200.00	100.0%
6515 · Supplies	14.00		14.00	100.0%
Total 6510 · Branch Officer Training	214.00		214.00	100.0%
6500 · Region & Branch Meetings - Ot...		1,260.00	(1,260.00)	
Total 6500 · Region & Branch Meetings	1,117.12	1,260.00	(142.88)	88.7%
Total Expense	1,117.12	1,260.00	(142.88)	88.7%
Net Ordinary Income	(1,117.12)	(1,260.00)	142.88	88.7%
Net Income	(1,117.12)	(1,260.00)	142.88	88.7%

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Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2022
 As of April 30, 2022

	<u>Apr 30, 22</u>	<u>Apr 30, 21</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	35,542.55	42,024.74	(6,482.19)	(15.4)%
1130 · CitiBank IMMA	40,422.27	40,409.41	12.86	
1140 · Citibank Insurance Reserve	20,526.39	20,519.88	6.51	
Total Checking/Savings	<u>96,491.21</u>	<u>102,954.03</u>	<u>(6,462.82)</u>	<u>(6.3)%</u>
Accounts Receivable				
1200 · Accounts Receivable	(1,037.80)	(487.00)	(550.80)	(113.1)%
Total Accounts Receivable	<u>(1,037.80)</u>	<u>(487.00)</u>	<u>(550.80)</u>	<u>(113.1)%</u>
Other Current Assets				
1499 · Undeposited Funds	1,769.25	2,086.00	(316.75)	(15.2)%
Total Other Current Assets	<u>1,769.25</u>	<u>2,086.00</u>	<u>(316.75)</u>	<u>(15.2)%</u>
Total Current Assets	<u>97,222.66</u>	<u>104,553.03</u>	<u>(7,330.37)</u>	<u>(7.0)%</u>
TOTAL ASSETS	<u>97,222.66</u>	<u>104,553.03</u>	<u>(7,330.37)</u>	<u>(7.0)%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	7,147.88	28,460.58	(21,312.70)	(74.9)%
Net Income	19,699.70	5,717.37	13,982.33	244.6%
Total Equity	<u>97,222.66</u>	<u>104,553.03</u>	<u>(7,330.37)</u>	<u>(7.0)%</u>
TOTAL LIABILITIES & EQUITY	<u>97,222.66</u>	<u>104,553.03</u>	<u>(7,330.37)</u>	<u>(7.0)%</u>

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Income & Expenditures Prev Year Comparison
January through April 2022

	<u>Jan - Apr 22</u>	<u>Jan - Apr 21</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue	<u>41,321.91</u>	<u>19,106.87</u>	<u>22,215.04</u>	<u>116.3%</u>
Total Income	<u>41,321.91</u>	<u>19,106.87</u>	<u>22,215.04</u>	<u>116.3%</u>
Gross Profit	<u>41,321.91</u>	<u>19,106.87</u>	<u>22,215.04</u>	<u>116.3%</u>
Expense				
6000 · State Administration	<u>5,174.77</u>	<u>1,922.99</u>	<u>3,251.78</u>	<u>169.1%</u>
6100 · Insurance	<u>9,793.32</u>	<u>9,732.64</u>	<u>60.68</u>	<u>0.6%</u>
6200 · State Committees	<u>5,525.00</u>	<u>1,700.00</u>	<u>3,825.00</u>	<u>225.0%</u>
6500 · Region & Branch Meetings	<u>1,117.12</u>	<u>33.87</u>	<u>1,083.25</u>	<u>3,198.3%</u>
66010 · Bank Service Charges	<u>12.00</u>	<u></u>	<u>12.00</u>	<u>100.0%</u>
Total Expense	<u>21,622.21</u>	<u>13,389.50</u>	<u>8,232.71</u>	<u>61.5%</u>
Net Ordinary Income	<u>19,699.70</u>	<u>5,717.37</u>	<u>13,982.33</u>	<u>244.6%</u>
Net Income	<u><u>19,699.70</u></u>	<u><u>5,717.37</u></u>	<u><u>13,982.33</u></u>	<u><u>244.6%</u></u>