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## Sons In Retirement, Incorporated

September 1, 2020

## Income &amp; Expenditures Prev Year Comparison

Cash Basis

January through August 2020

	<u>Jan - Aug 20</u>	<u>Jan - Aug 19</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>4000 · Revenue</b>	<u>70,453.56</u>	<u>73,046.66</u>	<u>(2,593.10)</u>	<u>(3.6)%</u>
<b>Total Income</b>	<u>70,453.56</u>	<u>73,046.66</u>	<u>(2,593.10)</u>	<u>(3.6)%</u>
<b>Cost of Goods Sold</b>				
<b>5000 · Cost of Goods Sold</b>	<u>430.45</u>	<u>806.71</u>	<u>(376.26)</u>	<u>(46.6)%</u>
<b>Total COGS</b>	<u>430.45</u>	<u>806.71</u>	<u>(376.26)</u>	<u>(46.6)%</u>
<b>Gross Profit</b>	<u>70,023.11</u>	<u>72,239.95</u>	<u>(2,216.84)</u>	<u>(3.1)%</u>
<b>Expense</b>				
<b>6000 · State Administration</b>	<u>15,664.61</u>	<u>4,753.32</u>	<u>10,911.29</u>	<u>229.6%</u>
<b>6100 · Insurance</b>	<u>33,170.50</u>	<u>32,370.87</u>	<u>799.63</u>	<u>2.5%</u>
<b>6200 · State Committees</b>	<u>2,577.02</u>	<u>2,300.09</u>	<u>276.93</u>	<u>12.0%</u>
<b>6400 · State Meetings</b>	<u>2,976.75</u>	<u>18,404.38</u>	<u>(15,427.63)</u>	<u>(83.8)%</u>
<b>6500 · Region &amp; Branch Meetings</b>	<u>2,833.73</u>	<u>10,955.79</u>	<u>(8,122.06)</u>	<u>(74.1)%</u>
<b>6998 · Miscellaneous</b>	<u>9.00</u>	<u>9.00</u>	<u>(9.00)</u>	<u>(100.0)%</u>
<b>Total Expense</b>	<u>57,222.61</u>	<u>68,793.45</u>	<u>(11,570.84)</u>	<u>(16.8)%</u>
<b>Net Ordinary Income</b>	<u>12,800.50</u>	<u>3,446.50</u>	<u>9,354.00</u>	<u>271.4%</u>
<b>Net Income</b>	<u><b>12,800.50</b></u>	<u><b>3,446.50</b></u>	<u><b>9,354.00</b></u>	<u><b>271.4%</b></u>