

10:28 AM
September 1, 2022
Cash Basis

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2022
January through August 2022

	Jan - Aug 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (\$19,054.00)	18,793.25	17,500.00	1,293.25
4102 · Q2 Assessment (\$18,095)	17,752.91	17,325.00	427.91
4103 · Q3 Assessment (\$17,134.25)	16,969.75	17,152.00	(182.25)
Total 4100 · Pro Rated Assessment	53,515.91	51,977.00	1,538.91
4400 · Hardware Sales	375.50	200.00	175.50
4500 · Interest Inc	12.06	20.00	(7.94)
4600 · Other			
4601 · Branch closing	6,864.58	336.00	6,528.58
4603 · Deposit Error	1.00		
Total 4600 · Other	6,865.58	336.00	6,529.58
Total 4000 · Revenue	60,769.05	52,533.00	8,236.05
Total Income	60,769.05	52,533.00	8,236.05
Cost of Goods Sold			
5000 · Cost of Goods Sold			
5100 · Hardware Purchase	4,610.00		
5000 · Cost of Goods Sold - Other		200.00	(200.00)
Total 5000 · Cost of Goods Sold	4,610.00	200.00	4,410.00
Total COGS	4,610.00	200.00	4,410.00
Gross Profit	56,159.05	52,333.00	3,826.05

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 Income & Expense Budget vs. Actual - 2022
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Expense	Jan - Aug 22	Budget	\$ Over Budget
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel	379.07	464.00	(84.93)
6012 · Vice President - Travel		464.00	(464.00)
6013 · Secretary - Travel		300.00	(300.00)
6015 · Treasurer - Travel		300.00	(300.00)
6016 · Assistant Treasurer - Travel		184.00	(184.00)
6017 · Chief Admin Officer - Travel		280.00	(280.00)
6018 · State Advisor-Travel			
6018a · State Parliamentarian - Travel	138.60		
6018 · State Advisor-Travel - Other		280.00	(280.00)
Total 6018 · State Advisor-Travel	138.60	280.00	(141.40)
Total 6010 · Officer Expenses	517.67	2,272.00	(1,754.33)
6020 · State Office Expenses			
6021 · Bank Fees	3.00	16.00	(13.00)
6022 · Supplies	894.31	536.00	358.31
6023 · Printing and Copies	13.05	264.00	(250.95)
6024 · Postage	469.98	264.00	205.98
6026 · Mileage	48.60	136.00	(87.40)
6027 · Web site/Server		904.00	(904.00)
6028 · Software	1,576.94	1,336.00	240.94
6030 · California Taxes - SI-100's	55.00	936.00	(881.00)
6030 a · Attorney General - RCT Filings	6,575.00	6,500.00	75.00
Total 6020 · State Office Expenses	9,635.88	10,892.00	(1,256.12)
Total 6000 · State Administration	10,153.55	13,164.00	(3,010.45)

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Income & Expense Budget vs. Actual - 2022
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	Jan - Aug 22	Budget	\$ Over Budget
6100 · Insurance			
6110 · Commercial Package	24,586.00		
6111 · Directors and Officers	1,602.00		
6112 · Foreign Travel Liability	2,505.00		
6113 · Umbrella	8,639.34		
6100 · Insurance - Other		36,600.00	(36,600.00)
Total 6100 · Insurance	37,332.34	36,600.00	732.34
6200 · State Committees			
6220 · Infosys Committee		64.00	(64.00)
6290 · Policy and Procedure Committee		168.00	(168.00)
6300 · Growth & Membership Committee			
6303 · Materials, Supplies and Misc		336.00	(336.00)
Total 6300 · Growth & Membership Commit...		336.00	(336.00)
6309 · Insurance Committee		64.00	(64.00)
6350 · State Sports Activities			
6351 · Lodging and Meals		64.00	(64.00)
6352 · Mileage and Tolls		64.00	(64.00)
Total 6350 · State Sports Activities		128.00	(128.00)
6360 · Public Image	9,975.00	6,400.00	3,575.00
Total 6200 · State Committees	9,975.00	7,160.00	2,815.00
6400 · State Meetings			
6410 · BS-AG-RD Meeting		664.00	(664.00)
6420 · State Board Meeting		1,000.00	(1,000.00)

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	Jan - Aug 22	Budget	\$ Over Budget
6430 · Annual General Meeting			
6435 · Branch Awards		664.00	(664.00)
Total 6430 · Annual General Meeting		664.00	(664.00)
Total 6400 · State Meetings		2,328.00	(2,328.00)
6500 · Region & Branch Meetings			
6502 · Lodging & Meals	116.25		
6503 · Mileage & Tolls	768.42		
6505 · Supplies	299.14		
6510 · Branch Officer Training			
6511 · Facilities	200.00		
6512 · Lodging and Meals	180.31		
6513 · Mileage and Tolls	89.95		
6515 · Supplies	178.61		
Total 6510 · Branch Officer Training	648.87		
6500 · Region & Branch Meetings - Other		2,520.00	(2,520.00)
Total 6500 · Region & Branch Meetings	1,832.68	2,520.00	(687.32)
66010 · Bank Service Charges	12.00		
Total Expense	59,305.57	61,772.00	(2,466.43)
Net Ordinary Income	(3,146.52)	(9,439.00)	6,292.48
Net Income	(3,146.52)	(9,439.00)	6,292.48

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through August 2022

	Region 1			
	Jan - Aug 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	19.30			
6503 · Mileage & Tolls	84.37			
6505 · Supplies	96.58			
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies	51.07			
Total 6510 · Branch Officer Training	51.07			
6500 · Region & Branch Meetings - Ot...		504.00	(504.00)	
Total 6500 · Region & Branch Meetings	251.32	504.00	(252.68)	49.9%
Total Expense	251.32	504.00	(252.68)	49.9%
Net Ordinary Income	(251.32)	(504.00)	252.68	49.9%
Net Income	(251.32)	(504.00)	252.68	49.9%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through August 2022

	Region 2			
	Jan - Aug 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	69.95			
6503 · Mileage & Tolls	503.30			
6505 · Supplies	30.39			
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals	180.31			
6513 · Mileage and Tolls	89.95			
6515 · Supplies	20.63			
Total 6510 · Branch Officer Training	290.89			
6500 · Region & Branch Meetings - Ot...		504.00	(504.00)	
Total 6500 · Region & Branch Meetings	894.53	504.00	390.53	177.5%
Total Expense	894.53	504.00	390.53	177.5%
Net Ordinary Income	(894.53)	(504.00)	(390.53)	177.5%
Net Income	(894.53)	(504.00)	(390.53)	177.5%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through August 2022

	Region 3			
	Jan - Aug 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	78.75			
6505 · Supplies	82.05			
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies	106.91			
Total 6510 · Branch Officer Training	106.91			
6500 · Region & Branch Meetings - Ot...		504.00	(504.00)	
Total 6500 · Region & Branch Meetings	267.71	504.00	(236.29)	53.1%
Total Expense	267.71	504.00	(236.29)	53.1%
Net Ordinary Income	(267.71)	(504.00)	236.29	53.1%
Net Income	(267.71)	(504.00)	236.29	53.1%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through August 2022

	Region 4			
	Jan - Aug 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	27.00			
6503 · Mileage & Tolls	65.60			
6505 · Supplies	80.12			
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Ot...		504.00	(504.00)	
Total 6500 · Region & Branch Meetings	172.72	504.00	(331.28)	34.3%
Total Expense	172.72	504.00	(331.28)	34.3%
Net Ordinary Income	(172.72)	(504.00)	331.28	34.3%
Net Income	(172.72)	(504.00)	331.28	34.3%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through August 2022

	Region 5			
	Jan - Aug 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	36.40			
6505 · Supplies	10.00			
6510 · Branch Officer Training				
6511 · Facilities	200.00			
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies				
Total 6510 · Branch Officer Training	200.00			
6500 · Region & Branch Meetings - Ot...		504.00	(504.00)	
Total 6500 · Region & Branch Meetings	246.40	504.00	(257.60)	48.9%
Total Expense	246.40	504.00	(257.60)	48.9%
Net Ordinary Income	(246.40)	(504.00)	257.60	48.9%
Net Income	(246.40)	(504.00)	257.60	48.9%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through August 2022

	TOTAL			
	Jan - Aug 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	116.25		116.25	100.0%
6503 · Mileage & Tolls	768.42		768.42	100.0%
6505 · Supplies	299.14		299.14	100.0%
6510 · Branch Officer Training				
6511 · Facilities	200.00		200.00	100.0%
6512 · Lodging and Meals	180.31		180.31	100.0%
6513 · Mileage and Tolls	89.95		89.95	100.0%
6515 · Supplies	178.61		178.61	100.0%
Total 6510 · Branch Officer Training	648.87		648.87	100.0%
6500 · Region & Branch Meetings - Ot...		2,520.00	(2,520.00)	
Total 6500 · Region & Branch Meetings	1,832.68	2,520.00	(687.32)	72.7%
Total Expense	1,832.68	2,520.00	(687.32)	72.7%
Net Ordinary Income	(1,832.68)	(2,520.00)	687.32	72.7%
Net Income	(1,832.68)	(2,520.00)	687.32	72.7%

Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2022
As of August 31, 2022

	<u>Aug 31, 22</u>	<u>Aug 31, 21</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	13,633.16	33,520.35	(19,887.19)	(59.3)%
1130 · CitiBank IMMA	40,428.95	40,416.23	12.72	
1140 · Citibank Insurance Reserve	20,529.78	20,523.33	6.45	
Total Checking/Savings	<u>74,591.89</u>	<u>94,459.91</u>	<u>(19,868.02)</u>	<u>(21.0)%</u>
Accounts Receivable				
1200 · Accounts Receivable	(1,088.70)	(632.00)	(456.70)	(72.3)%
Total Accounts Receivable	<u>(1,088.70)</u>	<u>(632.00)</u>	<u>(456.70)</u>	<u>(72.3)%</u>
Other Current Assets				
1499 · Undeposited Funds	873.25	1,327.92	(454.67)	(34.2)%
Total Other Current Assets	<u>873.25</u>	<u>1,327.92</u>	<u>(454.67)</u>	<u>(34.2)%</u>
Total Current Assets	<u>74,376.44</u>	<u>95,155.83</u>	<u>(20,779.39)</u>	<u>(21.8)%</u>
TOTAL ASSETS	<u>74,376.44</u>	<u>95,155.83</u>	<u>(20,779.39)</u>	<u>(21.8)%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	7,147.88	28,460.58	(21,312.70)	(74.9)%
Net Income	(3,146.52)	(3,679.83)	533.31	14.5%
Total Equity	<u>74,376.44</u>	<u>95,155.83</u>	<u>(20,779.39)</u>	<u>(21.8)%</u>
TOTAL LIABILITIES & EQUITY	<u>74,376.44</u>	<u>95,155.83</u>	<u>(20,779.39)</u>	<u>(21.8)%</u>

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January through August 2022

	<u>Jan - Aug 22</u>	<u>Jan - Aug 21</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue	60,769.05	41,823.45	18,945.60	45.3%
Total Income	60,769.05	41,823.45	18,945.60	45.3%
Cost of Goods Sold				
5000 · Cost of Goods Sold	4,610.00		4,610.00	100.0%
Total COGS	4,610.00		4,610.00	100.0%
Gross Profit	56,159.05	41,823.45	14,335.60	34.3%
Expense				
6000 · State Administration	10,153.55	4,622.76	5,530.79	119.6%
6100 · Insurance	37,332.34	34,291.65	3,040.69	8.9%
6200 · State Committees	9,975.00	3,850.00	6,125.00	159.1%
6400 · State Meetings		2,500.00	(2,500.00)	(100.0)%
6500 · Region & Branch Meetings	1,832.68	238.87	1,593.81	667.2%
66010 · Bank Service Charges	12.00		12.00	100.0%
Total Expense	59,305.57	45,503.28	13,802.29	30.3%
Net Ordinary Income	(3,146.52)	(3,679.83)	533.31	14.5%
Net Income	<u>(3,146.52)</u>	<u>(3,679.83)</u>	<u>533.31</u>	<u>14.5%</u>

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Income		
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (\$19,054.00)	18,793.25	
4102 · Q2 Assessment (\$18,095)	17,752.91	19,883.50
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Total 4100 · Pro Rated Assessment	53,515.91	39,008.75
4400 · Hardware Sales	375.50	161.50
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4600 · Other		
4601 · Branch closing	6,864.58	2,632.91
4603 · Deposit Error	1.00	
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Total 4600 · Other	6,865.58	2,632.91
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Total 4000 · Revenue	60,769.05	41,823.45
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Total Income	60,769.05	41,823.45
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Cost of Goods Sold		
5000 · Cost of Goods Sold		
5100 · Hardware Purchase	4,610.00	
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Total 5000 · Cost of Goods Sold	4,610.00	
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Total COGS	4,610.00	
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Gross Profit	56,159.05	41,823.45

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	<u>Jan - Aug 22</u>	<u>Jan - Aug 21</u>
Expense		
6000 · State Administration		
6010 · Officer Expenses		
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6013 · Secretary - Travel		38.00
6018 · State Advisor-Travel		
6018a · State Parliamentarian - Travel	138.60	
Total 6018 · State Advisor-Travel	<u>138.60</u>	
Total 6010 · Officer Expenses	517.67	38.00
6020 · State Office Expenses		
6021 · Bank Fees	3.00	3.00
6022 · Supplies	894.31	762.16
6023 · Printing and Copies	13.05	259.72
6024 · Postage	469.98	199.30
6026 · Mileage	48.60	
6028 · Software	1,576.94	1,640.56
6030 · California Taxes - SI-100's	55.00	1,340.00
6030 a · Attorney General - RCT Filings	6,575.00	25.00
6032 · SIR External Promotional		
6032 c. · Banners		355.02
Total 6032 · SIR External Promotional		<u>355.02</u>
Total 6020 · State Office Expenses	<u>9,635.88</u>	<u>4,584.76</u>
Total 6000 · State Administration	10,153.55	4,622.76

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	<u>Jan - Aug 22</u>	<u>Jan - Aug 21</u>
6100 · Insurance		
6110 · Commercial Package	24,586.00	24,347.82
6111 · Directors and Officers	1,602.00	1,578.00
6112 · Foreign Travel Liability	2,505.00	
6113 · Umbrella	8,639.34	8,365.83
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Total 6100 · Insurance	37,332.34	34,291.65
6200 · State Committees		
6300 · Growth & Membership Committee		
6305 · Zoomer Awards		300.00
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Total 6300 · Growth & Membership Committee		300.00
6360 · Public Image	9,975.00	3,550.00
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Total 6200 · State Committees	9,975.00	3,850.00
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6411 · Facility Rental		2,500.00
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Total 6410 · BS-AG-RD Meeting		2,500.00
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Total 6400 · State Meetings		2,500.00
6500 · Region & Branch Meetings		
6502 · Lodging & Meals	116.25	59.00
6503 · Mileage & Tolls	768.42	146.00
6505 · Supplies	299.14	33.87

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	Jan - Aug 22	Jan - Aug 21
6510 · Branch Officer Training		
6511 · Facilities	200.00	
6512 · Lodging and Meals	180.31	
6513 · Mileage and Tolls	89.95	
6515 · Supplies	178.61	
Total 6510 · Branch Officer Training	648.87	
Total 6500 · Region & Branch Meetings	1,832.68	238.87
66010 · Bank Service Charges	12.00	
Total Expense	59,305.57	45,503.28
Net Ordinary Income	(3,146.52)	(3,679.83)
Net Income	(3,146.52)	(3,679.83)