

Sons In Retirement, Incorporated
 Balance Sheet YTD for CY 2021
 As of December 31, 2021

	<u>Dec 31, 21</u>	<u>Dec 31, 20</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	17,302.79	38,403.39	(21,100.60)	(54.9)%
1130 · CitiBank IMMA	40,420.95	40,402.76	18.19	0.1%
1140 · Citibank Insurance Reserve	20,526.59	20,516.51	10.08	0.1%
Total Checking/Savings	<u>78,250.33</u>	<u>99,322.66</u>	<u>(21,072.33)</u>	<u>(21.2)%</u>
Accounts Receivable				
1200 · Accounts Receivable	(726.50)	(487.00)	(239.50)	(49.2)%
Total Accounts Receivable	<u>(726.50)</u>	<u>(487.00)</u>	<u>(239.50)</u>	<u>(49.2)%</u>
Total Current Assets	<u>77,523.83</u>	<u>98,835.66</u>	<u>(21,311.83)</u>	<u>(21.6)%</u>
TOTAL ASSETS	<u>77,523.83</u>	<u>98,835.66</u>	<u>(21,311.83)</u>	<u>(21.6)%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	28,460.58	9,963.44	18,497.14	185.7%
Net Income	(21,311.83)	18,497.14	(39,808.97)	(215.2)%
Total Equity	<u>77,523.83</u>	<u>98,835.66</u>	<u>(21,311.83)</u>	<u>(21.6)%</u>
TOTAL LIABILITIES & EQUITY	<u>77,523.83</u>	<u>98,835.66</u>	<u>(21,311.83)</u>	<u>(21.6)%</u>

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January 1, 2022
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
January through December 2021

	<u>Jan - Dec 21</u>	<u>Jan - Dec 20</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue	<u>42,215.39</u>	<u>95,651.32</u>	<u>(53,435.93)</u>	<u>(55.9)%</u>
Total Income	<u>42,215.39</u>	<u>95,651.32</u>	<u>(53,435.93)</u>	<u>(55.9)%</u>
Cost of Goods Sold				
5000 · Cost of Goods Sold		<u>430.45</u>	<u>(430.45)</u>	<u>(100.0)%</u>
Total COGS		<u>430.45</u>	<u>(430.45)</u>	<u>(100.0)%</u>
Gross Profit	<u>42,215.39</u>	<u>95,220.87</u>	<u>(53,005.48)</u>	<u>(55.7)%</u>
Expense				
6000 · State Administration	<u>6,944.97</u>	<u>17,247.58</u>	<u>(10,302.61)</u>	<u>(59.7)%</u>
6100 · Insurance	<u>50,674.32</u>	<u>48,884.84</u>	<u>1,789.48</u>	<u>3.7%</u>
6200 · State Committees	<u>5,550.00</u>	<u>4,114.73</u>	<u>1,435.27</u>	<u>34.9%</u>
6400 · State Meetings		<u>2,976.75</u>	<u>(2,976.75)</u>	<u>(100.0)%</u>
6500 · Region & Branch Meetings	<u>357.93</u>	<u>3,499.83</u>	<u>(3,141.90)</u>	<u>(89.8)%</u>
Total Expense	<u>63,527.22</u>	<u>76,723.73</u>	<u>(13,196.51)</u>	<u>(17.2)%</u>
Net Ordinary Income	<u>(21,311.83)</u>	<u>18,497.14</u>	<u>(39,808.97)</u>	<u>(215.2)%</u>
Net Income	<u>(21,311.83)</u>	<u>18,497.14</u>	<u>(39,808.97)</u>	<u>(215.2)%</u>

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Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through December 2021

	Jan - Dec 21	Jan - Dec 20
Ordinary Income/Expense		
Income		
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (waived)		22,744.50
4102 · Q2 Assessment (Inv \$20,014.75)	19,883.50	22,154.50
4103 · Q3 Assessment (Inv \$19,815.25)	19,611.75	22,029.00
4104 · Q4 Assessment (waived)		21,556.00
Total 4100 · Pro Rated Assessment	39,495.25	88,484.00
4200 · Special Donations		
4202 · Donations to SIR Inc		945.00
Total 4200 · Special Donations		945.00
4400 · Hardware Sales	442.00	
4500 · Interest Inc	28.27	50.37
4600 · Other		
4601 · Branch closing	2,244.37	5,668.95
Total 4600 · Other	2,244.37	5,668.95
4700 · Miscellaneous	5.50	500.00
4999 · Uncategorized Income		3.00
Total 4000 · Revenue	42,215.39	95,651.32
Total Income	42,215.39	95,651.32

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through December 2021

	Jan - Dec 21	Jan - Dec 20
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5100 · Hardware Purchase		430.45
Total 5000 · Cost of Goods Sold		430.45
Total COGS		430.45
Gross Profit	42,215.39	95,220.87
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6011 · President - Travel		
6011a · MCO Marketing		10,000.00
Total 6011 · President - Travel		10,000.00
6013 · Secretary - Travel	38.00	
6014 · Assistant Secretary - Travel		61.25
6016 · Assistant Treasurer - Travel		87.50
6018 · State Advisor-Travel		
6018a · State Parliamentarian - Travel		134.40
Total 6018 · State Advisor-Travel		134.40
Total 6010 · Officer Expenses	38.00	10,283.15
6020 · State Office Expenses		
6021 · Bank Fees	3.00	
6022 · Supplies	834.96	491.44
6023 · Printing and Copies	283.96	87.83
6024 · Postage	454.44	77.95
6027 · Web site/Server	1,340.03	
6028 · Software	2,025.56	2,710.61
6029 · State Taxes	25.00	20.00

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Income & Expenditures Prev Year Comparison Detail
 January through December 2021

	Jan - Dec 21	Jan - Dec 20
6030 · California Taxes - SI-100's	1,560.00	980.00
6030 a · Attorney General - RCT Filings	25.00	50.00
6031 · Disbursements to Branch		2,546.60
6032 · SIR External Promotional		
6032 c · Banners	355.02	
Total 6032 · SIR External Promotional	355.02	
Total 6020 · State Office Expenses	6,906.97	6,964.43
Total 6000 · State Administration	6,944.97	17,247.58
6100 · Insurance		
6110 · Commercial Package	36,523.82	35,137.00
6111 · Directors and Officers	1,578.00	1,580.00
6113 · Umbrella	12,572.50	12,167.84
Total 6100 · Insurance	50,674.32	48,884.84
6200 · State Committees		
6220 · Infosys Committee		
6224 · Printing		197.57
Total 6220 · Infosys Committee		197.57
6300 · Growth & Membership Committee		
6303 · Materials, Supplies and Misc		
6303a · WeAreSIR mtce		215.80
Total 6303 · Materials, Supplies and Misc		215.80
6304 · Doing My Part Campaign		1,906.50
6305 · Zoomer Awards	300.00	273.51
Total 6300 · Growth & Membership Committee	300.00	2,395.81

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through December 2021

	Jan - Dec 21	Jan - Dec 20
6310 · Training Committee		
6311 · RD & AG		
6311 a. · Facilities		85.00
6311 b. · Lodging & Meals		98.25
6311 d. · Materials/Slides/Handouts		66.63
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Total 6311 · RD & AG		249.88
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Total 6310 · Training Committee		249.88
6350 · State Sports Activities		
6351 · Lodging and Meals		142.67
6352 · Mileage and Tolls		128.80
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Total 6350 · State Sports Activities		271.47
6360 · Public Image	5,250.00	1,000.00
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Total 6200 · State Committees	5,550.00	4,114.73
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6411 · Facility Rental		
6412 · Lodging & Meals		2,460.08
6414 · Materials/Slides/Handouts		290.98
		<hr/>
Total 6410 · BS-AG-RD Meeting		2,751.06
6420 · State Board Meeting		
6421 · Facility Rental		85.00
6422 · Lodging & Meals		112.75
6424 · Materials/Slides/Handouts		27.94
		<hr/>
Total 6420 · State Board Meeting		225.69

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through December 2021

	Jan - Dec 21	Jan - Dec 20
6430 · Annual General Meeting		
6431 · Facilities		
Total 6430 · Annual General Meeting		
Total 6400 · State Meetings		2,976.75
6500 · Region & Branch Meetings		
6502 · Lodging & Meals	59.00	825.05
6503 · Mileage & Tolls	186.80	2,183.80
6504 · Copy & Printing		11.95
6505 · Supplies	112.13	224.33
6510 · Branch Officer Training		
6513 · Mileage and Tolls		142.25
6515 · Supplies		112.45
Total 6510 · Branch Officer Training		254.70
Total 6500 · Region & Branch Meetings	357.93	3,499.83
Total Expense	63,527.22	76,723.73
Net Ordinary Income	(21,311.83)	18,497.14
Net Income	(21,311.83)	18,497.14

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2021
January through December 2021

	<u>Jan - Dec 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4102 · Q2 Assessment (Inv \$20,014.75)	19,883.50	17,325.00	2,558.50
4103 · Q3 Assessment (Inv \$19,815.25)	19,611.75	17,152.00	2,459.75
Total 4100 · Pro Rated Assessment	39,495.25	34,477.00	5,018.25
4400 · Hardware Sales	442.00		
4500 · Interest Inc	28.27	60.00	(31.73)
4600 · Other			
4601 · Branch closing	2,244.37	5,000.00	(2,755.63)
Total 4600 · Other	2,244.37	5,000.00	(2,755.63)
4700 · Miscellaneous	5.50		
Total 4000 · Revenue	42,215.39	39,537.00	2,678.39
Total Income	42,215.39	39,537.00	2,678.39
Gross Profit	42,215.39	39,537.00	2,678.39
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6013 · Secretary - Travel	38.00		38.00
6010 · Officer Expenses - Other		3,700.00	(3,700.00)
Total 6010 · Officer Expenses	38.00	3,700.00	(3,662.00)

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Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2021
 January through December 2021

	Jan - Dec 21	Budget	\$ Over Budget
6020 · State Office Expenses			
6021 · Bank Fees	3.00		3.00
6022 · Supplies	834.96		
6023 · Printing and Copies	283.96		283.96
6024 · Postage	454.44		454.44
6027 · Web site/Server	1,340.03		1,340.03
6028 · Software	2,025.56		2,025.56
6029 · State Taxes	25.00		25.00
6030 · California Taxes - SI-100's	1,560.00		1,560.00
6030 a · Attorney General - RCT Filings	25.00		25.00
6032 · SIR External Promotional			
6032 c · Banners	355.02		
Total 6032 · SIR External Promotional	355.02		
6020 · State Office Expenses - Other		7,300.00	(7,300.00)
Total 6020 · State Office Expenses	6,906.97	7,300.00	(393.03)
Total 6000 · State Administration	6,944.97	11,000.00	(4,055.03)
6100 · Insurance			
6110 · Commercial Package	36,523.82		36,523.82
6111 · Directors and Officers	1,578.00		1,578.00
6113 · Umbrella	12,572.50		12,572.50
6100 · Insurance - Other		51,000.00	(51,000.00)
Total 6100 · Insurance	50,674.32	51,000.00	(325.68)
6200 · State Committees			
6300 · Growth & Membership Committee			
6305 · Zoomer Awards	300.00		
Total 6300 · Growth & Membership Commit...	300.00		300.00

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Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2021
 January through December 2021

	Jan - Dec 21	Budget	\$ Over Budget
6360 · Public Image	5,250.00		
6200 · State Committees - Other		14,550.00	(14,550.00)
Total 6200 · State Committees	5,550.00	14,550.00	(9,000.00)
6400 · State Meetings			
6410 · BS-AG-RD Meeting			
6411 · Facility Rental	2,500.00		2,500.00
6410 · BS-AG-RD Meeting - Other		1,000.00	(1,000.00)
Total 6410 · BS-AG-RD Meeting	2,500.00	1,000.00	1,500.00
6420 · State Board Meeting		1,500.00	(1,500.00)
6430 · Annual General Meeting			
6435 · Branch Awards		1,000.00	(1,000.00)
Total 6430 · Annual General Meeting		1,000.00	(1,000.00)
Total 6400 · State Meetings	2,500.00	3,500.00	(1,000.00)
6500 · Region & Branch Meetings			
6502 · Lodging & Meals	59.00		
6503 · Mileage & Tolls	186.80		
6505 · Supplies	112.13		
6500 · Region & Branch Meetings - Other		5,000.00	(5,000.00)
Total 6500 · Region & Branch Meetings	357.93	5,000.00	(4,642.07)
Total Expense	66,027.22	85,050.00	(19,022.78)
Net Ordinary Income	(23,811.83)	(45,513.00)	21,701.17
Net Income	(23,811.83)	(45,513.00)	21,701.17

	Region 1			Region 2			Region 3			Region 4			Region 5			TOTAL			
	Jan-Dec 21	Budget	% of Budget	Jan-Dec 21	Budget	% of Budget	Jan-Dec 21	Budget	% of Budget	Jan-Dec 21	Budget	% of Budget	Jan-Dec 21	Budget	% of Budget	Jan-Dec 21	Budget	% of Budget	
Ordinary Income/Expense																			
Expense																			
6500 - Region & Branch Meetings																			
6502 - Lodging & Meals				59.00			41.60			78.26			59.00			59.00		100.0%	
6503 - Mileage & Tolls				145.20								186.80			186.80	5,000.00		100.0%	
6504 - Supplies				33.87								112.13			112.13			100.0%	
6500 - Region & Branch Meetings - ...	1,000.00	(1,000.00)			1,000.00	(1,000.00)					1,000.00	(1,000.00)		1,000.00	(1,000.00)		5,000.00	(5,000.00)	
Total 6500 - Region & Branch Meetings	1,000.00	(1,000.00)		238.07	1,000.00	(761.93)	23.8%	41.60	1,000.00	(958.40)	4.2%	78.26	1,000.00	(921.74)	7.8%	357.93	5,000.00	(4,642.07)	7.2%
Total Expense	1,000.00	(1,000.00)		238.07	1,000.00	(761.93)	23.8%	41.60	1,000.00	(958.40)	4.2%	78.26	1,000.00	(921.74)	7.8%	357.93	5,000.00	(4,642.07)	7.2%
Net Ordinary Income	(1,000.00)	1,000.00		(238.07)	(1,000.00)	761.93	23.8%	(41.60)	(1,000.00)	958.40	4.2%	(78.26)	(1,000.00)	921.74	7.8%	(357.93)	(5,000.00)	4,642.07	7.2%
Net Income	(1,000.00)	1,000.00		(238.07)	(1,000.00)	761.93	23.8%	(41.60)	(1,000.00)	958.40	4.2%	(78.26)	(1,000.00)	921.74	7.8%	(357.93)	(5,000.00)	4,642.07	7.2%