

1:26 PM  
 December 31, 2022  
 Cash Basis

Sons In Retirement, Incorporated  
 Income & Expense Budget vs. Actual - 2022  
 January through December 2022

	Jan - Dec 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (\$19,054.00)	18,923.25	17,500.00	1,423.25
4102 · Q2 Assessment (\$18,095)	17,752.91	17,325.00	427.91
4103 · Q3 Assessment (\$17,134.25)	17,134.25	17,152.00	(17.75)
4104 · Q4 Assessment (\$16,826.25)	16,826.25	16,980.00	(153.75)
Total 4100 · Pro Rated Assessment	70,636.66	68,957.00	1,679.66
4300 · Foreign Travel Fees (Rule 369)	1,026.00		
4400 · Hardware Sales	1,153.00	300.00	853.00
4500 · Interest Inc	32.42	30.00	2.42
4600 · Other			
4601 · Branch closing	6,420.20	500.00	5,920.20
4603 · Deposit Error	1.00		
Total 4600 · Other	6,421.20	500.00	5,921.20
4700 · Miscellaneous	42.25		
Total 4000 · Revenue	79,311.53	69,787.00	9,524.53
Total Income	79,311.53	69,787.00	9,524.53
Cost of Goods Sold			
5000 · Cost of Goods Sold			
5100 · Hardware Purchase	5,136.44		

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5104 · Postage for Sales Deliveries	86.96		
5000 · Cost of Goods Sold - Other		300.00	(300.00)
<b>Total 5000 · Cost of Goods Sold</b>	<b>5,223.40</b>	<b>300.00</b>	<b>4,923.40</b>
<b>Total COGS</b>	<b>5,223.40</b>	<b>300.00</b>	<b>4,923.40</b>
<b>Gross Profit</b>	<b>74,088.13</b>	<b>69,487.00</b>	<b>4,601.13</b>
<b>Expense</b>			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel	603.75	700.00	(96.25)
6012 · Vice President - Travel		700.00	(700.00)
6013 · Secretary - Travel		450.00	(450.00)
6015 · Treasurer - Travel		450.00	(450.00)
6016 · Assistant Treasurer - Travel		275.00	(275.00)
6017 · Chief Admin Officer - Travel		425.00	(425.00)
6018 · State Advisor-Travel			
6018a · State Parliamentarian - Travel	138.60		
6018 · State Advisor-Travel - Other		425.00	(425.00)
<b>Total 6018 · State Advisor-Travel</b>	<b>138.60</b>	<b>425.00</b>	<b>(286.40)</b>
<b>Total 6010 · Officer Expenses</b>	<b>742.35</b>	<b>3,425.00</b>	<b>(2,682.65)</b>
6020 · State Office Expenses			
6021 · Bank Fees	3.00	20.00	(17.00)
6022 · Supplies	926.57	800.00	126.57
6023 · Printing and Copies	13.05	400.00	(386.95)
6024 · Postage	642.50	400.00	242.50
6026 · Mileage	48.60	200.00	(151.40)
6027 · Web site/Server		1,350.00	(1,350.00)
6028 · Software	2,478.94	2,000.00	478.94

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6030 · California Taxes - SI-100's	1,055.00	1,400.00	(345.00)
6030 a · Attorney General - RCT Filings	6,575.00	6,500.00	75.00
<b>Total 6020 · State Office Expenses</b>	<b>11,742.66</b>	<b>13,070.00</b>	<b>(1,327.34)</b>
<b>Total 6000 · State Administration</b>	<b>12,485.01</b>	<b>16,495.00</b>	<b>(4,009.99)</b>
<b>6100 · Insurance</b>			
6110 · Commercial Package	36,918.00		
6111 · Directors and Officers	1,602.00		
6112 · Foreign Travel Liability	2,505.00		
6113 · Umbrella	13,006.66		
6100 · Insurance - Other		55,000.00	(55,000.00)
<b>Total 6100 · Insurance</b>	<b>54,031.66</b>	<b>55,000.00</b>	<b>(968.34)</b>
<b>6200 · State Committees</b>			
6220 · Infosys Committee		100.00	(100.00)
6290 · Policy and Procedure Committee		250.00	(250.00)
<b>6300 · Growth &amp; Membership Committee</b>			
6303 · Materials, Supplies and Misc		500.00	(500.00)
<b>Total 6300 · Growth &amp; Membership Commit...</b>		<b>500.00</b>	<b>(500.00)</b>
6309 · Insurance Committee		100.00	(100.00)
<b>6350 · State Sports Activities</b>			
6351 · Lodging and Meals		100.00	(100.00)
6352 · Mileage and Tolls		100.00	(100.00)
<b>Total 6350 · State Sports Activities</b>		<b>200.00</b>	<b>(200.00)</b>

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6360 · Public Image	13,775.00	9,500.00	4,275.00
Total 6200 · State Committees	13,775.00	10,650.00	3,125.00
6400 · State Meetings			
6410 · BS-AG-RD Meeting		1,000.00	(1,000.00)
6420 · State Board Meeting		1,500.00	(1,500.00)
6430 · Annual General Meeting			
6435 · Branch Awards		1,000.00	(1,000.00)
Total 6430 · Annual General Meeting		1,000.00	(1,000.00)
Total 6400 · State Meetings		3,500.00	(3,500.00)
6500 · Region & Branch Meetings			
6502 · Lodging & Meals	257.14		
6503 · Mileage & Tolls	1,178.06		
6505 · Postage and Supplies	424.49		
6506 · Miscellaneous	364.00		
6510 · Branch Officer Training			
6511 · Facilities	200.00		
6512 · Lodging and Meals	180.31		
6513 · Mileage and Tolls	89.95		
6515 · Supplies	178.61		
Total 6510 · Branch Officer Training	648.87		
6500 · Region & Branch Meetings - Other		3,750.00	(3,750.00)
Total 6500 · Region & Branch Meetings	2,872.56	3,750.00	(877.44)

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	<u>Jan - Dec 22</u>	<u>Budget</u>	<u>\$ Over Budget</u>
66010 · Bank Service Charges	<u>12.00</u>		
Total Expense	<u>83,176.23</u>	<u>89,395.00</u>	<u>(6,218.77)</u>
Net Ordinary Income	<u>(9,088.10)</u>	<u>(19,908.00)</u>	<u>10,819.90</u>
Net Income	<u>(9,088.10)</u>	<u>(19,908.00)</u>	<u>10,819.90</u>