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March 1, 2019

Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
 January through December 2019

	<u>Jan - Dec 19</u>	<u>Jan - Dec 18</u>	<u>\$ Change</u>
Ordinary Income/Expense			
Income			
4000 · Revenue	21,531.78	107,875.03	(86,343.25)
Total Income	21,531.78	107,875.03	(86,343.25)
Cost of Goods Sold			
5000 · Cost of Goods Sold		2,377.57	(2,377.57)
Total COGS		2,377.57	(2,377.57)
Gross Profit	21,531.78	105,497.46	(83,965.68)
Expense			
6000 · State Administration	1,518.91	11,442.98	(9,924.07)
6100 · Insurance	6,884.34	45,919.66	(39,035.32)
6200 · State Committees	823.68	1,959.46	(1,135.78)
6400 · State Meetings	4,613.70	30,267.25	(25,653.55)
6500 · Region & Branch Meetings	971.39	5,424.00	(4,452.61)
6997 · Reconciliation Discrepancies		(5.00)	5.00
6998 · Miscellaneous	9.00	(436.25)	445.25
Total Expense	14,821.02	94,572.10	(79,751.08)
Net Ordinary Income	6,710.76	10,925.36	(4,214.60)
Net Income	<u>6,710.76</u>	<u>10,925.36</u>	<u>(4,214.60)</u>

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Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
January through December 2019

	<u>% Change</u>
Ordinary Income/Expense	
Income	
4000 · Revenue	(80.0)%
Total Income	(80.0)%
Cost of Goods Sold	
5000 · Cost of Goods Sold	(100.0)%
Total COGS	(100.0)%
Gross Profit	(79.6)%
Expense	
6000 · State Administration	(86.7)%
6100 · Insurance	(85.0)%
6200 · State Committees	(58.0)%
6400 · State Meetings	(84.8)%
6500 · Region & Branch Meetings	(82.1)%
6997 · Reconciliation Discrepancies	100.0%
6998 · Miscellaneous	102.1%
Total Expense	(84.3)%
Net Ordinary Income	(38.6)%
Net Income	<u><u>(38.6)%</u></u>