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March 1, 2020

Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
 January through February 2020

| | <u>Jan - Feb 20</u> | <u>Jan - Feb 19</u> | <u>\$ Change</u> | <u>% Change</u> |
|--|---------------------|---------------------|------------------|-----------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 4000 · Revenue | 24,896.45 | 21,280.05 | 3,616.40 | 17.0% |
| Total Income | 24,896.45 | 21,280.05 | 3,616.40 | 17.0% |
| Cost of Goods Sold | | | | |
| 5000 · Cost of Goods Sold | 430.45 | | 430.45 | 100.0% |
| Total COGS | 430.45 | | 430.45 | 100.0% |
| Gross Profit | 24,466.00 | 21,280.05 | 3,185.95 | 15.0% |
| Expense | | | | |
| 6000 · State Administration | 869.42 | 1,385.76 | (516.34) | (37.3)% |
| 6100 · Insurance | 7,141.48 | 6,884.34 | 257.14 | 3.7% |
| 6200 · State Committees | 1,920.80 | 980.34 | 940.46 | 95.9% |
| 6400 · State Meetings | 2,405.54 | 1,930.72 | 474.82 | 24.6% |
| 6500 · Region & Branch Meetings | 883.62 | 3,379.23 | (2,495.61) | (73.9)% |
| 6998 · Miscellaneous | | 9.00 | (9.00) | (100.0)% |
| Total Expense | 13,220.86 | 14,569.39 | (1,348.53) | (9.3)% |
| Net Ordinary Income | 11,245.14 | 6,710.66 | 4,534.48 | 67.6% |
| Net Income | 11,245.14 | 6,710.66 | 4,534.48 | 67.6% |