

Sons In Retirement, Incorporated
 Balance Sheet YTD for CY 2020
 As of February 29, 2020

	<u>Feb 29, 20</u>	<u>Feb 28, 19</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	30,003.86	31,562.73	(1,558.87)	(4.9)%
1130 · CitiBank IMMA	40,377.82	40,296.95	80.87	0.2%
1140 · Citibank Insurance Reserve	20,507.68	20,487.15	20.53	0.1%
Total Checking/Savings	<u>90,889.36</u>	<u>92,346.83</u>	<u>(1,457.47)</u>	<u>(1.6)%</u>
Accounts Receivable				
1200 · Accounts Receivable	<u>(121.00)</u>	<u>(4.50)</u>	<u>(116.50)</u>	<u>(2,588.9)%</u>
Total Accounts Receivable	<u>(121.00)</u>	<u>(4.50)</u>	<u>(116.50)</u>	<u>(2,588.9)%</u>
Other Current Assets				
1499 · Undeposited Funds	<u>815.50</u>		<u>815.50</u>	<u>100.0%</u>
Total Other Current Assets	<u>815.50</u>		<u>815.50</u>	<u>100.0%</u>
Total Current Assets	<u>91,583.86</u>	<u>92,342.33</u>	<u>(758.47)</u>	<u>(0.8)%</u>
TOTAL ASSETS	<u>91,583.86</u>	<u>92,342.33</u>	<u>(758.47)</u>	<u>(0.8)%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	9,963.64	15,256.59	(5,292.95)	(34.7)%
Net Income	11,245.14	6,710.66	4,534.48	67.6%
Total Equity	<u>91,583.86</u>	<u>92,342.33</u>	<u>(758.47)</u>	<u>(0.8)%</u>
TOTAL LIABILITIES & EQUITY	<u>91,583.86</u>	<u>92,342.33</u>	<u>(758.47)</u>	<u>(0.8)%</u>

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March 1, 2020

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
 January through February 2020

	<u>Jan - Feb 20</u>	<u>Jan - Feb 19</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue	24,896.45	21,280.05	3,616.40	17.0%
Total Income	24,896.45	21,280.05	3,616.40	17.0%
Cost of Goods Sold				
5000 · Cost of Goods Sold	430.45		430.45	100.0%
Total COGS	430.45		430.45	100.0%
Gross Profit	24,466.00	21,280.05	3,185.95	15.0%
Expense				
6000 · State Administration	869.42	1,385.76	(516.34)	(37.3)%
6100 · Insurance	7,141.48	6,884.34	257.14	3.7%
6200 · State Committees	1,920.80	980.34	940.46	95.9%
6400 · State Meetings	2,405.54	1,930.72	474.82	24.6%
6500 · Region & Branch Meetings	883.62	3,379.23	(2,495.61)	(73.9)%
6998 · Miscellaneous		9.00	(9.00)	(100.0)%
Total Expense	13,220.86	14,569.39	(1,348.53)	(9.3)%
Net Ordinary Income	11,245.14	6,710.66	4,534.48	67.6%
Net Income	<u>11,245.14</u>	<u>6,710.66</u>	<u>4,534.48</u>	<u>67.6%</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through February 2020

	Jan - Feb 20	Jan - Feb 19
Ordinary Income/Expense		
Income		
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (Inv \$22,823.50)	22,333.25	20,061.00
Total 4100 · Pro Rated Assessment	22,333.25	20,061.00
4300 · Foreign Travel Fees (Rule 369)		783.00
4500 · Interest Inc	16.60	16.43
4600 · Other		
4601 · Branch closing	2,546.60	671.25
Total 4600 · Other	2,546.60	671.25
4700 · Miscellaneous		(251.63)
Total 4000 · Revenue	24,896.45	21,280.05
Total Income	24,896.45	21,280.05
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5100 · Hardware Purchase	430.45	
Total 5000 · Cost of Goods Sold	430.45	
Total COGS	430.45	
Gross Profit	24,466.00	21,280.05
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6011 · President - Travel		514.65
6014 · Assistant Secretary - Travel	61.25	
6015 · Treasurer - Travel		66.85
6016 · Assistant Treasurer - Travel	87.50	
Total 6010 · Officer Expenses	148.75	581.50
6020 · State Office Expenses		
6022 · Supplies	335.79	164.26
6023 · Printing and Copies	5.00	
6028 · Software	179.88	
6030 · California Taxes - SI-100's	200.00	640.00
Total 6020 · State Office Expenses	720.67	804.26
Total 6000 · State Administration	869.42	1,385.76
6100 · Insurance		
6110 · Commercial Package	5,327.82	5,154.34
6113 · Umbrella	1,813.66	1,730.00
Total 6100 · Insurance	7,141.48	6,884.34
6200 · State Committees		
6300 · Growth & Membership Committee		
6303 · Materials, Supplies and Misc		
6303a · WeAreSIR mtce	190.80	
6303 · Materials, Supplies and Misc - Ot...		200.00
Total 6303 · Materials, Supplies and Misc	190.80	200.00

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through February 2020

	Jan - Feb 20	Jan - Feb 19
6304 · Doing My Part Campaign	1,730.00	
Total 6300 · Growth & Membership Committ...	1,920.80	200.00
6305 · Insurance Committee		
b. · Mileage & Tolls		73.20
Total 6305 · Insurance Committee		73.20
6310 · Training Committee		
6311 · RD & AG		
6311 a. · Facilities		40.00
6311 b. · Lodging & Meals		337.84
Total 6311 · RD & AG		377.84
Total 6310 · Training Committee		377.84
6350 · State Sports Activities		
6351 · Lodging and Meals		200.00
6352 · Mileage and Tolls		122.50
6353 · Printing		6.80
Total 6350 · State Sports Activities		329.30
Total 6200 · State Committees	1,920.80	980.34
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6411 · Facility Rental	85.00	80.00
6412 · Lodging & Meals	1,566.75	
6414 · Materials/Slides/Handouts	269.35	38.94
6410 · BS-AG-RD Meeting - Other		567.51
Total 6410 · BS-AG-RD Meeting	1,921.10	686.45
6420 · State Board Meeting		
6421 · Facility Rental	170.00	40.00
6422 · Lodging & Meals	286.50	252.18
6424 · Materials/Slides/Handouts	27.94	33.80
Total 6420 · State Board Meeting	484.44	325.98
6440 · Leadership Workshop		
6441 · Facility Rental		60.00
6442 · Lodging and Meals		460.86
6443 · Mileage and Tolls		111.00
6444 · Materials/Slides/ Handouts		286.43
Total 6440 · Leadership Workshop		918.29
Total 6400 · State Meetings	2,405.54	1,930.72
6500 · Region & Branch Meetings		
6501 · Facilities		230.00
6502 · Lodging & Meals	177.09	1,653.10
6503 · Mileage & Tolls	612.20	1,171.14
6504 · Copy & Printing		199.91
6505 · Supplies	6.48	125.08

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through February 2020

	Jan - Feb 20	Jan - Feb 19
6510 · Branch Officer Training		
6513 · Mileage and Tolls	87.85	
Total 6510 · Branch Officer Training	87.85	
Total 6500 · Region & Branch Meetings	883.62	3,379.23
6998 · Miscellaneous		9.00
Total Expense	13,220.86	14,569.39
Net Ordinary Income	11,245.14	6,710.66
Net Income	11,245.14	6,710.66

Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2020
 January through February 2020

	Jan - Feb 20	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (Inv \$22,823.50)	22,333.25	22,757.00	(423.75)
Total 4100 · Pro Rated Assessment	22,333.25	22,757.00	(423.75)
4300 · Foreign Travel Fees (Rule 369)		416.00	(416.00)
4400 · Hardware Sales		416.00	(416.00)
4500 · Interest Inc	16.60	12.50	4.10
4600 · Other			
4601 · Branch closing	2,546.60		
Total 4600 · Other	2,546.60		
Total 4000 · Revenue	24,896.45	23,601.50	1,294.95
Total Income	24,896.45	23,601.50	1,294.95
Cost of Goods Sold			
5000 · Cost of Goods Sold			
5100 · Hardware Purchase	430.45		
5000 · Cost of Goods Sold - Other		416.00	(416.00)
Total 5000 · Cost of Goods Sold	430.45	416.00	14.45
Total COGS	430.45	416.00	14.45
Gross Profit	24,466.00	23,185.50	1,280.50
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel		116.00	(116.00)
6012 · Vice President - Travel		116.00	(116.00)
6013 · Secretary - Travel		75.00	(75.00)
6014 · Assistant Secretary - Travel	61.25	46.00	15.25
6015 · Treasurer - Travel		75.00	(75.00)
6016 · Assistant Treasurer - Travel	87.50	46.00	41.50
6017 · Chief Admin Officer - Travel		71.00	(71.00)
6018 · State Advisor-Travel		71.00	(71.00)
Total 6010 · Officer Expenses	148.75	616.00	(467.25)
6020 · State Office Expenses			
6021 · Bank Fees		16.00	(16.00)
6022 · Supplies	35.81	134.00	(98.19)
6023 · Printing and Copies	5.00	66.00	(61.00)
6024 · Postage		66.00	(66.00)
6026 · Mileage		34.00	(34.00)
6027 · Web site/Server		150.00	(150.00)
6028 · Software	179.88	150.00	29.88
6030 · California Taxes - SI-100's	200.00	166.00	34.00
Total 6020 · State Office Expenses	420.69	782.00	(361.31)
Total 6000 · State Administration	569.44	1,398.00	(828.56)

Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2020
 January through February 2020

	Jan - Feb 20	Budget	\$ Over Budget
6100 · Insurance			
6110 · Commercial Package	5,327.82		
6113 · Umbrella	1,813.66		
6100 · Insurance - Other		8,500.00	(8,500.00)
Total 6100 · Insurance	7,141.48	8,500.00	(1,358.52)
6200 · State Committees			
6220 · Infosys Committee		92.00	(92.00)
6250 · Nominating Committee		34.00	(34.00)
6280 · Bocce Committee		42.00	(42.00)
6290 · Policy and Procedure Committee		42.00	(42.00)
6300 · Growth & Membership Committee			
6303 · Materials, Supplies and Misc			
6303a · WeAreSIR mtce	190.80	166.00	24.80
6303 · Materials, Supplies and Misc - Other		84.00	(84.00)
Total 6303 · Materials, Supplies and Misc	190.80	250.00	(59.20)
6304 · Doing My Part Campaign	1,730.00	3,000.00	(1,270.00)
6300 · Growth & Membership Committee - Oth...		92.00	(92.00)
Total 6300 · Growth & Membership Committee	1,920.80	3,342.00	(1,421.20)
6310 · Training Committee			
6311 · RD & AG		350.00	(350.00)
6310 · Training Committee - Other		71.00	(71.00)
Total 6310 · Training Committee		421.00	(421.00)
6340 · Travel Committee		34.00	(34.00)
6350 · State Sports Activities			
6351 · Lodging and Meals		62.00	(62.00)
6352 · Mileage and Tolls		62.00	(62.00)
Total 6350 · State Sports Activities		124.00	(124.00)
Total 6200 · State Committees	1,920.80	4,131.00	(2,210.20)
6400 · State Meetings			
6410 · BS-AG-RD Meeting			
6411 · Facility Rental	85.00		
6412 · Lodging & Meals	1,566.75		
6414 · Materials/Slides/Handouts	269.35		
6410 · BS-AG-RD Meeting - Other		4,000.00	(4,000.00)
Total 6410 · BS-AG-RD Meeting	1,921.10	4,000.00	(2,078.90)

Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2020
 January through February 2020

	Jan - Feb 20	Budget	\$ Over Budget
6420 · State Board Meeting			
6421 · Facility Rental	170.00		
6422 · Lodging & Meals	286.50		
6424 · Materials/Slides/Handouts	27.94		
6420 · State Board Meeting - Other		720.00	(720.00)
Total 6420 · State Board Meeting	484.44	720.00	(235.56)
Total 6400 · State Meetings	2,405.54	4,720.00	(2,314.46)
6500 · Region & Branch Meetings			
6502 · Lodging & Meals	177.09		
6503 · Mileage & Tolls	612.20		
6505 · Supplies	6.48		
6510 · Branch Officer Training			
6513 · Mileage and Tolls	87.85		
Total 6510 · Branch Officer Training	87.85		
6500 · Region & Branch Meetings - Other		3,950.00	(3,950.00)
Total 6500 · Region & Branch Meetings	883.62	3,950.00	(3,066.38)
Total Expense	12,920.88	22,699.00	(9,778.12)
Net Ordinary Income	11,545.12	486.50	11,058.62
Net Income	11,545.12	486.50	11,058.62

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through February 2020

	Region 1			
	Jan - Feb 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	96.95			
6505 · Supplies				
6510 · Branch Officer Training				
6513 · Mileage and Tolls				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Other		790.00	(790.00)	
Total 6500 · Region & Branch Meetings	96.95	790.00	(693.05)	12.3%
Total Expense	96.95	790.00	(693.05)	12.3%
Net Ordinary Income	(96.95)	(790.00)	693.05	12.3%
Net Income	(96.95)	(790.00)	693.05	12.3%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through February 2020

	Region 2			
	Jan - Feb 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	175.70			
6505 · Supplies				
6510 · Branch Officer Training				
6513 · Mileage and Tolls	87.85			
Total 6510 · Branch Officer Training	87.85			
6500 · Region & Branch Meetings - Other		790.00	(790.00)	
Total 6500 · Region & Branch Meetings	263.55	790.00	(526.45)	33.4%
Total Expense	263.55	790.00	(526.45)	33.4%
Net Ordinary Income	(263.55)	(790.00)	526.45	33.4%
Net Income	(263.55)	(790.00)	526.45	33.4%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through February 2020

	Region 3			
	Jan - Feb 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	122.85			
6505 · Supplies				
6510 · Branch Officer Training				
6513 · Mileage and Tolls				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Other		790.00	(790.00)	
Total 6500 · Region & Branch Meetings	122.85	790.00	(667.15)	15.6%
Total Expense	122.85	790.00	(667.15)	15.6%
Net Ordinary Income	(122.85)	(790.00)	667.15	15.6%
Net Income	(122.85)	(790.00)	667.15	15.6%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through February 2020

	Region 4			
	Jan - Feb 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	177.09			
6503 · Mileage & Tolls	109.20			
6505 · Supplies				
6510 · Branch Officer Training				
6513 · Mileage and Tolls				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Other		790.00	(790.00)	
Total 6500 · Region & Branch Meetings	286.29	790.00	(503.71)	36.2%
Total Expense	286.29	790.00	(503.71)	36.2%
Net Ordinary Income	(286.29)	(790.00)	503.71	36.2%
Net Income	(286.29)	(790.00)	503.71	36.2%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through February 2020

	Region 5			
	Jan - Feb 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	107.50			
6505 · Supplies	6.48			
6510 · Branch Officer Training				
6513 · Mileage and Tolls				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Other		790.00	(790.00)	
Total 6500 · Region & Branch Meetings	113.98	790.00	(676.02)	14.4%
Total Expense	113.98	790.00	(676.02)	14.4%
Net Ordinary Income	(113.98)	(790.00)	676.02	14.4%
Net Income	(113.98)	(790.00)	676.02	14.4%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through February 2020

	TOTAL			
	Jan - Feb 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	177.09		177.09	100.0%
6503 · Mileage & Tolls	612.20		612.20	100.0%
6505 · Supplies	6.48		6.48	100.0%
6510 · Branch Officer Training				
6513 · Mileage and Tolls	87.85		87.85	100.0%
Total 6510 · Branch Officer Training	87.85		87.85	100.0%
6500 · Region & Branch Meetings - Other		3,950.00	(3,950.00)	
Total 6500 · Region & Branch Meetings	883.62	3,950.00	(3,066.38)	22.4%
Total Expense	883.62	3,950.00	(3,066.38)	22.4%
Net Ordinary Income	(883.62)	(3,950.00)	3,066.38	22.4%
Net Income	(883.62)	(3,950.00)	3,066.38	22.4%