

9:36 AM
March 1, 2022
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through February 2022

	<u>Jan - Feb 22</u>	<u>Jan - Feb 21</u>
Ordinary Income/Expense		
Income		
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (\$17,500)	18,793.25	
Total 4100 · Pro Rated Assessment	18,793.25	
4400 · Hardware Sales	51.00	
4500 · Interest Inc	0.98	4.93
4600 · Other		
4601 · Branch closing	4,669.19	210.04
Total 4600 · Other	4,669.19	210.04
Total 4000 · Revenue	23,514.42	214.97
Total Income	23,514.42	214.97
Gross Profit	23,514.42	214.97
Expense		
6000 · State Administration		
6020 · State Office Expenses		
6022 · Supplies	564.10	495.04
6023 · Printing and Copies	13.05	78.39
6024 · Postage	277.74	70.00
6026 · Mileage	16.40	
6028 · Software	39.95	218.98
6030 · California Taxes - SI-100's	55.00	400.00
6030 a · Attorney General - RCT Filings	3,425.00	
Total 6020 · State Office Expenses	4,391.24	1,262.41
Total 6000 · State Administration	4,391.24	1,262.41

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	<u>Jan - Feb 22</u>	<u>Jan - Feb 21</u>
6100 · Insurance		
6110 · Commercial Package	6,088.00	6,083.82
6113 · Umbrella	2,103.32	2,070.82
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Total 6100 · Insurance	8,191.32	8,154.64
6500 · Region & Branch Meetings		
6502 · Lodging & Meals	27.00	
6503 · Mileage & Tolls	102.00	
6505 · Supplies	10.00	33.87
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Total 6500 · Region & Branch Meetings	139.00	33.87
66010 · Bank Service Charges	12.00	
	<hr/>	<hr/>
Total Expense	12,733.56	9,450.92
Net Ordinary Income	10,780.86	(9,235.95)
Net Income	<u><u>10,780.86</u></u>	<u><u>(9,235.95)</u></u>

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Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2022
 January through February 2022

	Jan - Feb 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (\$17,500)	18,793.25	17,500.00	1,293.25
Total 4100 · Pro Rated Assessment	18,793.25	17,500.00	1,293.25
4400 · Hardware Sales	51.00	50.00	1.00
4500 · Interest Inc	0.98	5.00	(4.02)
4600 · Other			
4601 · Branch closing	4,669.19	84.00	4,585.19
Total 4600 · Other	4,669.19	84.00	4,585.19
Total 4000 · Revenue	23,514.42	17,639.00	5,875.42
Total Income	23,514.42	17,639.00	5,875.42
Cost of Goods Sold			
5000 · Cost of Goods Sold		50.00	(50.00)
Total COGS		50.00	(50.00)
Gross Profit	23,514.42	17,589.00	5,925.42
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel		116.00	(116.00)

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 Income & Expense Budget vs. Actual - 2022
 January through February 2022

	Jan - Feb 22	Budget	\$ Over Budget
6012 · Vice President - Travel		116.00	(116.00)
6013 · Secretary - Travel		75.00	(75.00)
6015 · Treasurer - Travel		75.00	(75.00)
6016 · Assistant Treasurer - Travel		46.00	(46.00)
6017 · Chief Admin Officer - Travel		70.00	(70.00)
6018 · State Advisor-Travel		70.00	(70.00)
Total 6010 · Officer Expenses		568.00	(568.00)
6020 · State Office Expenses			
6021 · Bank Fees		4.00	(4.00)
6022 · Supplies	564.10	134.00	430.10
6023 · Printing and Copies	13.05	66.00	(52.95)
6024 · Postage	277.74	66.00	211.74
6026 · Mileage	16.40	34.00	(17.60)
6027 · Web site/Server		226.00	(226.00)
6028 · Software	39.95	334.00	(294.05)
6030 · California Taxes - SI-100's	55.00	234.00	(179.00)
6030 a · Attorney General - RCT Filings	3,425.00	3,250.00	175.00
Total 6020 · State Office Expenses	4,391.24	4,348.00	43.24
Total 6000 · State Administration	4,391.24	4,916.00	(524.76)
6100 · Insurance			
6110 · Commercial Package	6,088.00		
6113 · Umbrella	2,103.32		
6100 · Insurance - Other		9,200.00	(9,200.00)
Total 6100 · Insurance	8,191.32	9,200.00	(1,008.68)

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2022
January through February 2022

	<u>Jan - Feb 22</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6200 · State Committees			
6220 · Infosys Committee		16.00	(16.00)
6290 · Policy and Procedure Committee		42.00	(42.00)
6300 · Growth & Membership Committee			
6303 · Materials, Supplies and Misc		84.00	(84.00)
Total 6300 · Growth & Membership Commit...		84.00	(84.00)
6309 · Insurance Committee		16.00	(16.00)
6350 · State Sports Activities			
6351 · Lodging and Meals		16.00	(16.00)
6352 · Mileage and Tolls		16.00	(16.00)
Total 6350 · State Sports Activities		32.00	(32.00)
6360 · Public Image		1,600.00	(1,600.00)
Total 6200 · State Committees		1,790.00	(1,790.00)
6400 · State Meetings			
6410 · BS-AG-RD Meeting		166.00	(166.00)
6420 · State Board Meeting		250.00	(250.00)
6430 · Annual General Meeting			
6435 · Branch Awards		166.00	(166.00)
Total 6430 · Annual General Meeting		166.00	(166.00)
Total 6400 · State Meetings		582.00	(582.00)

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Income & Expense Budget vs. Actual - 2022
January through February 2022

	<u>Jan - Feb 22</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6500 · Region & Branch Meetings			
6502 · Lodging & Meals	27.00		
6503 · Mileage & Tolls	102.00		
6505 · Supplies	10.00		
6500 · Region & Branch Meetings - Other		630.00	(630.00)
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Total 6500 · Region & Branch Meetings	139.00	630.00	(491.00)
	<hr/>	<hr/>	<hr/>
66010 · Bank Service Charges	12.00		
	<hr/>	<hr/>	<hr/>
Total Expense	12,733.56	17,118.00	(4,384.44)
	<hr/>	<hr/>	<hr/>
Net Ordinary Income	10,780.86	471.00	10,309.86
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Net Income	<u>10,780.86</u>	<u>471.00</u>	<u>10,309.86</u>

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Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through February 2022

	Region 1			
	Jan - Feb 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls				
6505 · Supplies				
6500 · Region & Branch Meetings - Other		126.00	(126.00)	
Total 6500 · Region & Branch Meetings		126.00	(126.00)	
Total Expense		126.00	(126.00)	
Net Ordinary Income		(126.00)	126.00	
Net Income		(126.00)	126.00	

Sons In Retirement, Incorporated
Regions Budget vs. Actual
January through February 2022

	Region 2			
	Jan - Feb 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls				
6505 · Supplies				
6500 · Region & Branch Meetings - Other		126.00	(126.00)	
Total 6500 · Region & Branch Meetings		126.00	(126.00)	
Total Expense		126.00	(126.00)	
Net Ordinary Income		(126.00)	126.00	
Net Income		(126.00)	126.00	

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through February 2022

	Region 3			
	Jan - Feb 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls				
6505 · Supplies				
6500 · Region & Branch Meetings - Other		126.00	(126.00)	
Total 6500 · Region & Branch Meetings		126.00	(126.00)	
Total Expense		126.00	(126.00)	
Net Ordinary Income		(126.00)	126.00	
Net Income		(126.00)	126.00	

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through February 2022

	Region 4			
	Jan - Feb 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	27.00			
6503 · Mileage & Tolls	65.60			
6505 · Supplies				
6500 · Region & Branch Meetings - Other		126.00	(126.00)	
Total 6500 · Region & Branch Meetings	92.60	126.00	(33.40)	73.5%
Total Expense	92.60	126.00	(33.40)	73.5%
Net Ordinary Income	(92.60)	(126.00)	33.40	73.5%
Net Income	(92.60)	(126.00)	33.40	73.5%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through February 2022

	Region 5			
	Jan - Feb 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	36.40			
6505 · Supplies	10.00			
6500 · Region & Branch Meetings - Other		126.00	(126.00)	
Total 6500 · Region & Branch Meetings	<u>46.40</u>	<u>126.00</u>	<u>(79.60)</u>	<u>36.8%</u>
Total Expense	<u>46.40</u>	<u>126.00</u>	<u>(79.60)</u>	<u>36.8%</u>
Net Ordinary Income	<u>(46.40)</u>	<u>(126.00)</u>	<u>79.60</u>	<u>36.8%</u>
Net Income	<u>(46.40)</u>	<u>(126.00)</u>	<u>79.60</u>	<u>36.8%</u>

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Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through February 2022

	TOTAL			
	Jan - Feb 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	27.00		27.00	100.0%
6503 · Mileage & Tolls	102.00		102.00	100.0%
6505 · Supplies	10.00		10.00	100.0%
6500 · Region & Branch Meetings - Other		630.00	(630.00)	
Total 6500 · Region & Branch Meetings	139.00	630.00	(491.00)	22.1%
Total Expense	139.00	630.00	(491.00)	22.1%
Net Ordinary Income	(139.00)	(630.00)	491.00	22.1%
Net Income	(139.00)	(630.00)	491.00	22.1%

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Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2022

As of February 28, 2022

	<u>Feb 28, 22</u>	<u>Feb 28, 21</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	28,178.72	29,162.51	(983.79)	(3.4)%
1130 · CitiBank IMMA	40,421.60	40,406.03	15.57	
1140 · Citibank Insurance Reserve	20,526.92	20,518.17	8.75	
Total Checking/Savings	<u>89,127.24</u>	<u>90,086.71</u>	<u>(959.47)</u>	<u>(1.1)%</u>
Accounts Receivable				
1200 · Accounts Receivable	<u>(822.55)</u>	<u>(487.00)</u>	<u>(335.55)</u>	<u>(68.9)%</u>
Total Accounts Receivable	<u>(822.55)</u>	<u>(487.00)</u>	<u>(335.55)</u>	<u>(68.9)%</u>
Total Current Assets	<u>88,304.69</u>	<u>89,599.71</u>	<u>(1,295.02)</u>	<u>(1.5)%</u>
TOTAL ASSETS	<u>88,304.69</u>	<u>89,599.71</u>	<u>(1,295.02)</u>	<u>(1.5)%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	7,148.75	28,460.58	(21,311.83)	(74.9)%
Net Income	10,780.86	(9,235.95)	20,016.81	216.7%
Total Equity	<u>88,304.69</u>	<u>89,599.71</u>	<u>(1,295.02)</u>	<u>(1.5)%</u>
TOTAL LIABILITIES & EQUITY	<u>88,304.69</u>	<u>89,599.71</u>	<u>(1,295.02)</u>	<u>(1.5)%</u>

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January through February 2022

	<u>Jan - Feb 22</u>	<u>Jan - Feb 21</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue	23,514.42	214.97	23,299.45	10,838.5%
Total Income	23,514.42	214.97	23,299.45	10,838.5%
Gross Profit	23,514.42	214.97	23,299.45	10,838.5%
Expense				
6000 · State Administration	4,391.24	1,262.41	3,128.83	247.9%
6100 · Insurance	8,191.32	8,154.64	36.68	0.5%
6500 · Region & Branch Meetings	139.00	33.87	105.13	310.4%
66010 · Bank Service Charges	12.00		12.00	100.0%
Total Expense	12,733.56	9,450.92	3,282.64	34.7%
Net Ordinary Income	10,780.86	(9,235.95)	20,016.81	216.7%
Net Income	<u><u>10,780.86</u></u>	<u><u>(9,235.95)</u></u>	<u><u>20,016.81</u></u>	<u><u>216.7%</u></u>