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February 1, 2019

Cash Basis

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison**

January through December 2019

	<u>Jan - Dec 19</u>	<u>Jan - Dec 18</u>	<u>\$ Change</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>4000 · Revenue</b>	20,517.19	107,875.03	(87,357.84)
<b>Total Income</b>	20,517.19	107,875.03	(87,357.84)
<b>Cost of Goods Sold</b>			
<b>5000 · Cost of Goods Sold</b>		2,377.57	(2,377.57)
<b>Total COGS</b>		2,377.57	(2,377.57)
<b>Gross Profit</b>	20,517.19	105,497.46	(84,980.27)
<b>Expense</b>			
<b>6000 · State Administration</b>	549.65	11,442.98	(10,893.33)
<b>6100 · Insurance</b>	3,442.17	45,919.66	(42,477.49)
<b>6200 · State Committees</b>		1,959.46	(1,959.46)
<b>6400 · State Meetings</b>	1,272.15	30,267.25	(28,995.10)
<b>6500 · Region &amp; Branch Meetings</b>	216.20	5,424.00	(5,207.80)
<b>6997 · Reconciliation Discrepancies</b>		(5.00)	5.00
<b>6998 · Miscellaneous</b>		(436.25)	436.25
<b>Total Expense</b>	5,480.17	94,572.10	(89,091.93)
<b>Net Ordinary Income</b>	15,037.02	10,925.36	4,111.66
<b>Net Income</b>	<u><b>15,037.02</b></u>	<u><b>10,925.36</b></u>	<u><b>4,111.66</b></u>

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**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison**

January through December 2019

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	<u>% Change</u>
<b>Ordinary Income/Expense</b>	
Income	
4000 · Revenue	(81.0)%
<b>Total Income</b>	(81.0)%
Cost of Goods Sold	
5000 · Cost of Goods Sold	(100.0)%
<b>Total COGS</b>	(100.0)%
<b>Gross Profit</b>	(80.6)%
Expense	
6000 · State Administration	(95.2)%
6100 · Insurance	(92.5)%
6200 · State Committees	(100.0)%
6400 · State Meetings	(95.8)%
6500 · Region & Branch Meetings	(96.0)%
6997 · Reconciliation Discrepancies	100.0%
6998 · Miscellaneous	100.0%
<b>Total Expense</b>	(94.2)%
<b>Net Ordinary Income</b>	37.6%
<b>Net Income</b>	<u><u>37.6%</u></u>