

9:19 AM  
 July 31, 2022  
 Cash Basis

Sons In Retirement, Incorporated  
 Income & Expense Budget vs. Actual - 2022  
 January through July 2022

	Jan - Jul 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (\$19,054.00)	18,793.25	17,500.00	1,293.25
4102 · Q2 Assessment (\$18,095)	17,637.41	17,325.00	312.41
4103 · Q3 Assessment (\$17,134.25)	14,427.00	17,152.00	(2,725.00)
Total 4100 · Pro Rated Assessment	50,857.66	51,977.00	(1,119.34)
4400 · Hardware Sales	375.50	175.00	200.50
4500 · Interest Inc	6.89	17.50	(10.61)
4600 · Other			
4601 · Branch closing	6,864.58	294.00	6,570.58
4603 · Deposit Error	1.00		
Total 4600 · Other	6,865.58	294.00	6,571.58
Total 4000 · Revenue	58,105.63	52,463.50	5,642.13
Total Income	58,105.63	52,463.50	5,642.13
Cost of Goods Sold			
5000 · Cost of Goods Sold			
5100 · Hardware Purchase	4,610.00		
5000 · Cost of Goods Sold - Other		175.00	(175.00)
Total 5000 · Cost of Goods Sold	4,610.00	175.00	4,435.00
Total COGS	4,610.00	175.00	4,435.00
Gross Profit	53,495.63	52,288.50	1,207.13

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 January through July 2022

	Jan - Jul 22	Budget	\$ Over Budget
<b>Expense</b>			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel		406.00	(406.00)
6012 · Vice President - Travel		406.00	(406.00)
6013 · Secretary - Travel		262.50	(262.50)
6015 · Treasurer - Travel		262.50	(262.50)
6016 · Assistant Treasurer - Travel		161.00	(161.00)
6017 · Chief Admin Officer - Travel		245.00	(245.00)
6018 · State Advisor-Travel			
6018a · State Parliamentarian - Travel	138.60		
6018 · State Advisor-Travel - Other		245.00	(245.00)
<b>Total 6018 · State Advisor-Travel</b>	<b>138.60</b>	<b>245.00</b>	<b>(106.40)</b>
<b>Total 6010 · Officer Expenses</b>	<b>138.60</b>	<b>1,988.00</b>	<b>(1,849.40)</b>
6020 · State Office Expenses			
6021 · Bank Fees	3.00	14.00	(11.00)
6022 · Supplies	894.31	469.00	425.31
6023 · Printing and Copies	13.05	231.00	(217.95)
6024 · Postage	469.98	231.00	238.98
6026 · Mileage	48.60	119.00	(70.40)
6027 · Web site/Server		791.00	(791.00)
6028 · Software	1,576.94	1,169.00	407.94
6030 · California Taxes - SI-100's	55.00	819.00	(764.00)
6030 a · Attorney General - RCT Filings	6,575.00	6,500.00	75.00
<b>Total 6020 · State Office Expenses</b>	<b>9,635.88</b>	<b>10,343.00</b>	<b>(707.12)</b>
<b>Total 6000 · State Administration</b>	<b>9,774.48</b>	<b>12,331.00</b>	<b>(2,556.52)</b>

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	<u>Jan - Jul 22</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6100 · Insurance			
6110 · Commercial Package	21,503.00		
6111 · Directors and Officers	1,602.00		
6113 · Umbrella	7,547.50		
6100 · Insurance - Other		32,000.00	(32,000.00)
Total 6100 · Insurance	<u>30,652.50</u>	<u>32,000.00</u>	<u>(1,347.50)</u>
6200 · State Committees			
6220 · Infosys Committee		56.00	(56.00)
6290 · Policy and Procedure Committee		147.00	(147.00)
6300 · Growth & Membership Committee			
6303 · Materials, Supplies and Misc		294.00	(294.00)
Total 6300 · Growth & Membership Commit...		<u>294.00</u>	<u>(294.00)</u>
6309 · Insurance Committee		56.00	(56.00)
6350 · State Sports Activities			
6351 · Lodging and Meals		56.00	(56.00)
6352 · Mileage and Tolls		56.00	(56.00)
Total 6350 · State Sports Activities		<u>112.00</u>	<u>(112.00)</u>
6360 · Public Image	<u>9,075.00</u>	<u>5,600.00</u>	<u>3,475.00</u>
Total 6200 · State Committees	<u>9,075.00</u>	<u>6,265.00</u>	<u>2,810.00</u>
6400 · State Meetings			
6410 · BS-AG-RD Meeting		581.00	(581.00)
6420 · State Board Meeting		875.00	(875.00)

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Income & Expense Budget vs. Actual - 2022  
January through July 2022

	<u>Jan - Jul 22</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6430 · Annual General Meeting			
6435 · Branch Awards		581.00	(581.00)
Total 6430 · Annual General Meeting		581.00	(581.00)
Total 6400 · State Meetings		2,037.00	(2,037.00)
6500 · Region & Branch Meetings			
6502 · Lodging & Meals	116.25		
6503 · Mileage & Tolls	768.42		
6505 · Supplies	238.09		
6510 · Branch Officer Training			
6511 · Facilities	200.00		
6515 · Supplies	51.07		
Total 6510 · Branch Officer Training	251.07		
6500 · Region & Branch Meetings - Other		2,205.00	(2,205.00)
Total 6500 · Region & Branch Meetings	1,373.83	2,205.00	(831.17)
66010 · Bank Service Charges	12.00		
Total Expense	50,887.81	54,838.00	(3,950.19)
Net Ordinary Income	2,607.82	(2,549.50)	5,157.32
Net Income	2,607.82	(2,549.50)	5,157.32

Sons In Retirement, Incorporated  
**Regions Budget vs. Actual**  
 January through July 2022

	Region 1			
	Jan - Jul 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	19.30			
6503 · Mileage & Tolls	84.37			
6505 · Supplies	56.92			
6510 · Branch Officer Training				
6511 · Facilities				
6515 · Supplies	51.07			
Total 6510 · Branch Officer Training	51.07			
6500 · Region & Branch Meetings - Ot...		441.00	(441.00)	
<b>Total 6500 · Region &amp; Branch Meetings</b>	211.66	441.00	(229.34)	48.0%
<b>Total Expense</b>	211.66	441.00	(229.34)	48.0%
<b>Net Ordinary Income</b>	(211.66)	(441.00)	229.34	48.0%
<b>Net Income</b>	<b>(211.66)</b>	<b>(441.00)</b>	<b>229.34</b>	<b>48.0%</b>

Sons In Retirement, Incorporated  
**Regions Budget vs. Actual**  
 January through July 2022

	Region 2			
	Jan - Jul 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	69.95			
6503 · Mileage & Tolls	503.30			
6505 · Supplies	9.00			
6510 · Branch Officer Training				
6511 · Facilities				
6515 · Supplies				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Ot...		441.00	(441.00)	
Total 6500 · Region & Branch Meetings	582.25	441.00	141.25	132.0%
Total Expense	582.25	441.00	141.25	132.0%
Net Ordinary Income	(582.25)	(441.00)	(141.25)	132.0%
Net Income	<b>(582.25)</b>	<b>(441.00)</b>	<b>(141.25)</b>	<b>132.0%</b>

Sons In Retirement, Incorporated  
**Regions Budget vs. Actual**  
 January through July 2022

	Region 3			
	Jan - Jul 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	78.75			
6505 · Supplies	82.05			
6510 · Branch Officer Training				
6511 · Facilities				
6515 · Supplies				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Ot...		441.00	(441.00)	
Total 6500 · Region & Branch Meetings	160.80	441.00	(280.20)	36.5%
Total Expense	160.80	441.00	(280.20)	36.5%
Net Ordinary Income	(160.80)	(441.00)	280.20	36.5%
Net Income	<b>(160.80)</b>	<b>(441.00)</b>	<b>280.20</b>	<b>36.5%</b>

Sons In Retirement, Incorporated  
**Regions Budget vs. Actual**  
 January through July 2022

	Region 4			
	Jan - Jul 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	27.00			
6503 · Mileage & Tolls	65.60			
6505 · Supplies	80.12			
6510 · Branch Officer Training				
6511 · Facilities				
6515 · Supplies				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Ot...		441.00	(441.00)	
<b>Total 6500 · Region &amp; Branch Meetings</b>	<u>172.72</u>	<u>441.00</u>	<u>(268.28)</u>	<u>39.2%</u>
<b>Total Expense</b>	<u>172.72</u>	<u>441.00</u>	<u>(268.28)</u>	<u>39.2%</u>
<b>Net Ordinary Income</b>	<u>(172.72)</u>	<u>(441.00)</u>	<u>268.28</u>	<u>39.2%</u>
<b>Net Income</b>	<u><b>(172.72)</b></u>	<u><b>(441.00)</b></u>	<u><b>268.28</b></u>	<u><b>39.2%</b></u>



Sons In Retirement, Incorporated  
**Regions Budget vs. Actual**  
 January through July 2022

	Region 5			
	Jan - Jul 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	36.40			
6505 · Supplies	10.00			
6510 · Branch Officer Training				
6511 · Facilities	200.00			
6515 · Supplies				
Total 6510 · Branch Officer Training	200.00			
6500 · Region & Branch Meetings - Ot...		441.00	(441.00)	
Total 6500 · Region & Branch Meetings	246.40	441.00	(194.60)	55.9%
Total Expense	246.40	441.00	(194.60)	55.9%
Net Ordinary Income	(246.40)	(441.00)	194.60	55.9%
Net Income	<b>(246.40)</b>	<b>(441.00)</b>	<b>194.60</b>	<b>55.9%</b>

Sons In Retirement, Incorporated  
**Regions Budget vs. Actual**  
 January through July 2022

	TOTAL			
	Jan - Jul 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	116.25		116.25	100.0%
6503 · Mileage & Tolls	768.42		768.42	100.0%
6505 · Supplies	238.09		238.09	100.0%
6510 · Branch Officer Training				
6511 · Facilities	200.00		200.00	100.0%
6515 · Supplies	51.07		51.07	100.0%
Total 6510 · Branch Officer Training	251.07		251.07	100.0%
6500 · Region & Branch Meetings - Ot...		2,205.00	(2,205.00)	
Total 6500 · Region & Branch Meetings	1,373.83	2,205.00	(831.17)	62.3%
Total Expense	1,373.83	2,205.00	(831.17)	62.3%
Net Ordinary Income	(1,373.83)	(2,205.00)	831.17	62.3%
Net Income	<b>(1,373.83)</b>	<b>(2,205.00)</b>	<b>831.17</b>	<b>62.3%</b>

**Sons In Retirement, Incorporated**  
**Balance Sheet YTD for CY 2022**  
 As of July 31, 2022

	<u>Jul 31, 22</u>	<u>Jul 31, 21</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
1100 · Citibank Checking	19,208.77	39,309.56	(20,100.79)	(51.1)%
1130 · CitiBank IMMA	40,425.52	40,414.51	11.01	
1140 · Citibank Insurance Reserve	20,528.04	20,522.46	5.58	
<b>Total Checking/Savings</b>	<u>80,162.33</u>	<u>100246.53</u>	<u>(20,084.20)</u>	<u>(20.0)%</u>
<b>Accounts Receivable</b>				
1200 · Accounts Receivable	(1,037.80)	(632.00)	(405.80)	(64.2)%
<b>Total Accounts Receivable</b>	<u>(1,037.80)</u>	<u>(632.00)</u>	<u>(405.80)</u>	<u>(64.2)%</u>
<b>Other Current Assets</b>				
1499 · Undeposited Funds	1,006.25	485.25	521.00	107.4%
<b>Total Other Current Assets</b>	<u>1,006.25</u>	<u>485.25</u>	<u>521.00</u>	<u>107.4%</u>
<b>Total Current Assets</b>	<u>80,130.78</u>	<u>100099.78</u>	<u>(19,969.00)</u>	<u>(20.0)%</u>
<b>TOTAL ASSETS</b>	<u><b>80,130.78</b></u>	<u><b>100099.78</b></u>	<u><b>(19,969.00)</b></u>	<u><b>(20.0)%</b></u>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Equity</b>				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	7,147.88	28,460.58	(21,312.70)	(74.9)%
Net Income	2,607.82	1,264.12	1,343.70	106.3%
<b>Total Equity</b>	<u>80,130.78</u>	<u>100099.78</u>	<u>(19,969.00)</u>	<u>(20.0)%</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>80,130.78</b></u>	<u><b>100099.78</b></u>	<u><b>(19,969.00)</b></u>	<u><b>(20.0)%</b></u>

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**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison**  
January through July 2022

	<u>Jan - Jul 22</u>	<u>Jan - Jul 21</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>4000 · Revenue</b>	58,105.63	39,619.44	18,486.19	46.7%
<b>Total Income</b>	58,105.63	39,619.44	18,486.19	46.7%
<b>Cost of Goods Sold</b>				
<b>5000 · Cost of Goods Sold</b>	4,610.00		4,610.00	100.0%
<b>Total COGS</b>	4,610.00		4,610.00	100.0%
<b>Gross Profit</b>	53,495.63	39,619.44	13,876.19	35.0%
<b>Expense</b>				
<b>6000 · State Administration</b>	9,774.48	3,898.27	5,876.21	150.7%
<b>6100 · Insurance</b>	30,652.50	30,195.98	456.52	1.5%
<b>6200 · State Committees</b>	9,075.00	1,700.00	7,375.00	433.8%
<b>6400 · State Meetings</b>		2,500.00	(2,500.00)	(100.0)%
<b>6500 · Region &amp; Branch Meetings</b>	1,373.83	61.07	1,312.76	2,149.6%
<b>66010 · Bank Service Charges</b>	12.00		12.00	100.0%
<b>Total Expense</b>	50,887.81	38,355.32	12,532.49	32.7%
<b>Net Ordinary Income</b>	2,607.82	1,264.12	1,343.70	106.3%
<b>Net Income</b>	<u><b>2,607.82</b></u>	<u><b>1,264.12</b></u>	<u><b>1,343.70</b></u>	<u><b>106.3%</b></u>

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**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
January through July 2022

	Jan - Jul 22	Jan - Jul 21
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4000 · Revenue</b>		
<b>4100 · Pro Rated Assessment</b>		
4101 · Q1 Assessment (\$19,054.00)	18,793.25	
4102 · Q2 Assessment (\$18,095)	17,637.41	19,745.25
4103 · Q3 Assessment (\$17,134.25)	14,427.00	17,972.00
	<hr/>	<hr/>
<b>Total 4100 · Pro Rated Assessment</b>	50,857.66	37,717.25
<b>4400 · Hardware Sales</b>	375.50	161.50
<b>4500 · Interest Inc</b>	6.89	17.70
<b>4600 · Other</b>		
4601 · Branch closing	6,864.58	1,722.99
4603 · Deposit Error	1.00	
	<hr/>	<hr/>
<b>Total 4600 · Other</b>	6,865.58	1,722.99
	<hr/>	<hr/>
<b>Total 4000 · Revenue</b>	58,105.63	39,619.44
	<hr/>	<hr/>
<b>Total Income</b>	58,105.63	39,619.44
<b>Cost of Goods Sold</b>		
<b>5000 · Cost of Goods Sold</b>		
5100 · Hardware Purchase	4,610.00	
	<hr/>	<hr/>
<b>Total 5000 · Cost of Goods Sold</b>	4,610.00	
	<hr/>	<hr/>
<b>Total COGS</b>	4,610.00	
	<hr/>	<hr/>
<b>Gross Profit</b>	53,495.63	39,619.44
<b>Expense</b>		
<b>6000 · State Administration</b>		
<b>6010 · Officer Expenses</b>		
6013 · Secretary - Travel		38.00

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**Income & Expenditures Prev Year Comparison Detail**  
January through July 2022

	<u>Jan - Jul 22</u>	<u>Jan - Jul 21</u>
<b>6018 · State Advisor-Travel</b>		
<b>6018a · State Parliamentarian - Travel</b>	138.60	
<b>Total 6018 · State Advisor-Travel</b>	138.60	
<b>Total 6010 · Officer Expenses</b>	138.60	38.00
<b>6020 · State Office Expenses</b>		
<b>6021 · Bank Fees</b>	3.00	3.00
<b>6022 · Supplies</b>	894.31	762.16
<b>6023 · Printing and Copies</b>	13.05	92.60
<b>6024 · Postage</b>	469.98	136.95
<b>6026 · Mileage</b>	48.60	
<b>6028 · Software</b>	1,576.94	1,640.56
<b>6030 · California Taxes - SI-100's</b>	55.00	1,200.00
<b>6030 a · Attorney General - RCT Filings</b>	6,575.00	25.00
<b>Total 6020 · State Office Expenses</b>	9,635.88	3,860.27
<b>Total 6000 · State Administration</b>	9,774.48	3,898.27
<b>6100 · Insurance</b>		
<b>6110 · Commercial Package</b>	21,503.00	21,303.82
<b>6111 · Directors and Officers</b>	1,602.00	1,578.00
<b>6113 · Umbrella</b>	7,547.50	7,314.16
<b>Total 6100 · Insurance</b>	30,652.50	30,195.98
<b>6200 · State Committees</b>		
<b>6300 · Growth &amp; Membership Committee</b>		
<b>6305 · Zoomer Awards</b>		300.00
<b>Total 6300 · Growth &amp; Membership Committee</b>		300.00

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**Income & Expenditures Prev Year Comparison Detail**  
January through July 2022

	Jan - Jul 22	Jan - Jul 21
6360 · Public Image	9,075.00	1,400.00
Total 6200 · State Committees	9,075.00	1,700.00
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6411 · Facility Rental		2,500.00
Total 6410 · BS-AG-RD Meeting		2,500.00
Total 6400 · State Meetings		2,500.00
6500 · Region & Branch Meetings		
6502 · Lodging & Meals	116.25	
6503 · Mileage & Tolls	768.42	27.20
6505 · Supplies	238.09	33.87
6510 · Branch Officer Training		
6511 · Facilities	200.00	
6515 · Supplies	51.07	
Total 6510 · Branch Officer Training	251.07	
Total 6500 · Region & Branch Meetings	1,373.83	61.07
66010 · Bank Service Charges	12.00	
Total Expense	50,887.81	38,355.32
Net Ordinary Income	2,607.82	1,264.12
Net Income	<b>2,607.82</b>	<b>1,264.12</b>