

Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2019
 As of June 30, 2019

	<u>Jun 30, 19</u>	<u>Jun 30, 18</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	32,990.03	29,505.69	3,484.34	11.8%
1130 · CitiBank IMMA	40,323.91	40,243.33	80.58	0.2%
1140 · Citibank Insurance Reserve	20,493.99	20,473.52	20.47	0.1%
Total Checking/Savings	93,807.93	90,222.54	3,585.39	4.0%
Accounts Receivable				
1200 · Accounts Receivable	(4.50)		(4.50)	(100.0)%
Total Accounts Receivable	(4.50)		(4.50)	(100.0)%
Other Current Assets				
1499 · Undeposited Funds	2,427.63		2,427.63	100.0%
Total Other Current Assets	2,427.63		2,427.63	100.0%
Total Current Assets	96,231.06	90,222.54	6,008.52	6.7%
TOTAL ASSETS	<u>96,231.06</u>	<u>90,222.54</u>	<u>6,008.52</u>	<u>6.7%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	15,256.59	4,331.23	10,925.36	252.3%
Net Income	10,599.39	15,516.23	(4,916.84)	(31.7)%
Total Equity	96,231.06	90,222.54	6,008.52	6.7%
TOTAL LIABILITIES & EQUITY	<u>96,231.06</u>	<u>90,222.54</u>	<u>6,008.52</u>	<u>6.7%</u>

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July 1, 2019
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
January through June 2019

	<u>Jan - Jun 19</u>	<u>Jan - Jun 18</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue	56,124.98	56,645.66	(520.68)	(0.9)%
Total Income	56,124.98	56,645.66	(520.68)	(0.9)%
Cost of Goods Sold				
5000 · Cost of Goods Sold		1,535.83	(1,535.83)	(100.0)%
Total COGS		1,535.83	(1,535.83)	(100.0)%
Gross Profit	56,124.98	55,109.83	1,015.15	1.8%
Expense				
6000 · State Administration	3,144.87	5,401.02	(2,256.15)	(41.8)%
6100 · Insurance	25,229.35	25,266.64	(37.29)	(0.2)%
6200 · State Committees	2,188.37	662.12	1,526.25	230.5%
6400 · State Meetings	6,070.74	6,460.21	(389.47)	(6.0)%
6500 · Region & Branch Meetings	8,883.26	2,244.86	6,638.40	295.7%
6997 · Reconciliation Discrepancies		(5.00)	5.00	100.0%
6998 · Miscellaneous	9.00	(436.25)	445.25	102.1%
Total Expense	45,525.59	39,593.60	5,931.99	15.0%
Net Ordinary Income	10,599.39	15,516.23	(4,916.84)	(31.7)%
Net Income	<u>10,599.39</u>	<u>15,516.23</u>	<u>(4,916.84)</u>	<u>(31.7)%</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through June 2019

	Jan - Jun 19	Jan - Jun 18
Ordinary Income/Expense		
Income		
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (Inv \$20,061.00)	20,061.00	20,885.50
4102 · Q2 Assessment (Inv \$19,869.00)	19,773.00	20,624.50
4103 · Q3 Assessment (Inv \$19,723.00)	10,555.65	
4105 · Annual Meeting Assess't \$40/Br	2,594.35	
Total 4100 · Pro Rated Assessment	52,984.00	41,510.00
4200 · Special Donations		5,330.00
4300 · Foreign Travel Fees (Rule 369)	2,407.50	2,657.00
4400 · Hardware Sales		1,264.50
4500 · Interest Inc	50.23	31.79
4600 · Other		
4601 · Branch closing	671.25	4,892.37
4603 · Deposit Error	12.00	
Total 4600 · Other	683.25	4,892.37
4700 · Miscellaneous		960.00
Total 4000 · Revenue	56,124.98	56,645.66
Total Income	56,124.98	56,645.66
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5104 · Postage for Sales Deliveries		140.17
5105 · Mileage For Shipping		33.60
5106 · Supplies		1,362.06
Total 5000 · Cost of Goods Sold		1,535.83
Total COGS		1,535.83
Gross Profit	56,124.98	55,109.83
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6011 · President - Travel	514.65	267.50
6013 · Secretary - Travel	332.43	
6015 · Treasurer - Travel	66.85	47.25
6018 · State Advisor-Travel	245.01	
Total 6010 · Officer Expenses	1,158.94	314.75
6020 · State Office Expenses		
6021 · Bank Fees	12.00	0.75
6022 · Supplies	265.76	241.35
6023 · Printing and Copies	176.23	75.38
6024 · Postage	147.06	209.30
6027 · Web site/Server		179.88
6028 · Software	179.88	612.95
6029 · State Taxes	20.00	20.00
6030 · California Taxes - SI-100's	1,160.00	380.00

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through June 2019

	Jan - Jun 19	Jan - Jun 18
6030 a · RRF-1 for Attorney General	25.00	50.00
6031 · Disbursements to Branch		3,316.66
Total 6020 · State Office Expenses	1,985.93	5,086.27
Total 6000 · State Administration	3,144.87	5,401.02
6100 · Insurance		
6110 · Commercial Package	16,701.85	15,664.98
6111 · Directors and Officers	1,577.00	1,627.00
6112 · Foreign Travel Liability	2,500.00	2,774.00
6113 · Umbrella	4,450.50	5,200.66
Total 6100 · Insurance	25,229.35	25,266.64
6200 · State Committees		
6210 · State Audit Committee		
6212 · Mileage & Tolls		142.20
Total 6210 · State Audit Committee		142.20
6220 · Infosys Committee		
6221 · Lodging & Meals		98.43
6222 · Mileage & Tolls	75.00	
6224 · Printing	35.00	
Total 6220 · Infosys Committee	110.00	98.43
6260 · Golf Committee		
6262 · Mileage & Tolls		66.50
Total 6260 · Golf Committee		66.50
6290 · Policy and Procedure Committee		
6293 · Copies & Printing	87.58	
Total 6290 · Policy and Procedure Committee	87.58	
6300 · Growth & Membership Committee		
6303 · Materials, Supplies and Misc	243.29	
Total 6300 · Growth & Membership Commit...	243.29	
6305 · Insurance Committee		
b. · Mileage & Tolls	128.15	144.05
Total 6305 · Insurance Committee	128.15	144.05
6310 · Training Committee		
6311 · RD & AG		
6311 a. · Facilities	40.00	
6311 b. · Lodging & Meals	337.84	54.59
6311 c. · Mileage & Tolls	99.50	110.85
Total 6311 · RD & AG	477.34	165.44
6312 · State Annual		
6312 c. · Mileage & Tolls		42.00
Total 6312 · State Annual		42.00
Total 6310 · Training Committee	477.34	207.44

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through June 2019

	Jan - Jun 19	Jan - Jun 18
6340 · Travel Committee		
6242 · Mileage & Tolls		3.50
Total 6340 · Travel Committee		3.50
6350 · State Sports Activities		
6351 · Lodging and Meals	568.21	
6352 · Mileage and Tolls	567.00	
6353 · Printing	6.80	
Total 6350 · State Sports Activities	1,142.01	
Total 6200 · State Committees	2,188.37	662.12
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6411 · Facility Rental	80.00	
6412 · Lodging & Meals		972.63
6413 · Mileage & Tolls		399.65
6414 · Materials/Slides/Handouts	38.94	49.20
6410 · BS-AG-RD Meeting - Other	567.51	
Total 6410 · BS-AG-RD Meeting	686.45	1,421.48
6420 · State Board Meeting		
6421 · Facility Rental	125.00	430.77
6422 · Lodging & Meals	1,127.20	1,098.56
6423 · Mileage & Tolls		936.50
6424 · Materials/Slides/Handouts	33.80	
Total 6420 · State Board Meeting	1,286.00	2,465.83
6430 · Annual General Meeting		
6431 · Facilities	3,180.00	2,500.00
6433 · Mileage & Tolls		72.90
Total 6430 · Annual General Meeting	3,180.00	2,572.90
6440 · Leadership Workshop		
6441 · Facility Rental	60.00	
6442 · Lodging and Meals	460.86	
6443 · Mileage and Tolls	111.00	
6444 · Materials/Slides/ Handouts	286.43	
Total 6440 · Leadership Workshop	918.29	
Total 6400 · State Meetings	6,070.74	6,460.21
6500 · Region & Branch Meetings		
6501 · Facilities	300.00	145.00
6502 · Lodging & Meals	4,432.88	625.63
6503 · Mileage & Tolls	3,363.09	1,070.50
6504 · Copy & Printing	608.15	
6505 · Supplies	179.14	292.09
6506 · Miscellaneous		111.64
Total 6500 · Region & Branch Meetings	8,883.26	2,244.86

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July 1, 2019
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through June 2019

	Jan - Jun 19	Jan - Jun 18
6997 · Reconciliation Discrepancies		(5.00)
6998 · Miscellaneous	9.00	(436.25)
Total Expense	45,525.59	39,593.60
Net Ordinary Income	10,599.39	15,516.23
Net Income	10,599.39	15,516.23

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2019
 January through June 2019

	Jan - Jun 19	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (Inv \$20,061.00)	20,061.00	20,061.00	
4102 · Q2 Assessment (Inv \$19,869.00)	19,773.00	19,869.00	(96.00)
4103 · Q3 Assessment (Inv \$19,723.00)	10,555.65	19,723.00	(9,167.35)
4105 · Annual Meeting Assess't \$40/Br	2,594.35	4,520.00	(1,925.65)
Total 4100 · Pro Rated Assessment	52,984.00	64,173.00	(11,189.00)
4300 · Foreign Travel Fees (Rule 369)	2,407.50	1,200.00	1,207.50
4400 · Hardware Sales		1,200.00	(1,200.00)
4500 · Interest Inc	50.23	39.00	11.23
4700 · Miscellaneous		210.00	(210.00)
Total 4000 · Revenue	56,124.98	66,822.00	(10,697.02)
Total Income	56,124.98	66,822.00	(10,697.02)
Cost of Goods Sold			
5000 · Cost of Goods Sold		1,200.00	(1,200.00)
Total COGS		1,200.00	(1,200.00)
Gross Profit	56,124.98	65,622.00	(9,497.02)
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel		240.00	(240.00)
6012 · Vice President - Travel		196.00	(196.00)
6013 · Secretary - Travel	332.43	196.00	136.43
6014 · Assistant Secretary - Travel		150.00	(150.00)
6015 · Treasurer - Travel	66.85	196.00	(129.15)
6016 · Assistant Treasurer - Travel		150.00	(150.00)
6017 · Chief Admin Officer - Travel		150.00	(150.00)
6018 · State Advisor - Travel	245.01	196.00	49.01
Total 6010 · Officer Expenses	644.29	1,474.00	(829.71)
6020 · State Office Expenses			
6021 · Bank Fees	12.00	48.00	(36.00)
6022 · Supplies	265.76	398.00	(132.24)
6023 · Printing and Copies	176.23	150.00	26.23
6024 · Postage	147.06	240.00	(92.94)
6026 · Mileage		98.00	(98.00)
6027 · Web site/Server		396.00	(396.00)
6028 · Software	179.88		179.88
6030 · California Taxes - SI-100's	1,160.00	900.00	260.00
Total 6020 · State Office Expenses	1,985.93	2,230.00	(244.07)
Total 6000 · State Administration	2,630.22	3,704.00	(1,073.78)
6100 · Insurance	25,229.35	24,996.00	233.35

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 Cash Basis

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2019
 January through June 2019

	Jan - Jun 19	Budget	\$ Over Budget
6200 · State Committees			
6210 · State Audit Committee		200.00	(200.00)
6220 · Infosys Committee	110.00	300.00	(190.00)
6250 · Nominating Committee		98.00	(98.00)
6280 · Bocce Committee		150.00	(150.00)
6290 · Policy and Procedure Committee	87.58	150.00	(62.42)
6300 · Growth & Membership Committee	243.29	300.00	(56.71)
6310 · Training Committee			
6311 · RD & AG	427.59	300.00	127.59
Total 6310 · Training Committee	427.59	300.00	127.59
6330 · RV Committee		750.00	(750.00)
6340 · Travel Committee		124.00	(124.00)
Total 6200 · State Committees	2,138.62	2,372.00	(233.38)
6400 · State Meetings			
6410 · BS-AG-RD Meeting	686.45	1,250.00	(563.55)
6420 · State Board Meeting	1,286.00	2,000.00	(714.00)
6430 · Annual General Meeting	3,180.00		3,180.00
6440 · Leadership Workshop	918.29	3,000.00	(2,081.71)
Total 6400 · State Meetings	6,070.74	6,250.00	(179.26)
6500 · Region & Branch Meetings	8,763.26	6,300.00	2,463.26
6998 · Miscellaneous	9.00	490.00	(481.00)
Total Expense	44,841.19	44,112.00	729.19
Net Ordinary Income	11,283.79	21,510.00	(10,226.21)
Net Income	11,283.79	21,510.00	(10,226.21)

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through June 2019

	Region 1			
	Jan - Jun 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6501 · Facilities	110.00			
6502 · Lodging & Meals	257.39			
6503 · Mileage & Tolls	296.90			
6504 · Copy & Printing	199.91			
6505 · Supplies	29.98			
6500 · Region & Branch Meetings - Other		1,260.00	(1,260.00)	
Total 6500 · Region & Branch Meetings	894.18	1,260.00	(365.82)	71.0%
Total Expense	894.18	1,260.00	(365.82)	71.0%
Net Ordinary Income	(894.18)	(1,260.00)	365.82	71.0%
Net Income	(894.18)	(1,260.00)	365.82	71.0%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through June 2019

	Region 2			
	Jan - Jun 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6501 · Facilities				
6502 · Lodging & Meals	1,584.59			
6503 · Mileage & Tolls	1,234.20			
6504 · Copy & Printing				
6505 · Supplies	55.95			
6500 · Region & Branch Meetings - Other		1,260.00	(1,260.00)	
Total 6500 · Region & Branch Meetings	<u>2,874.74</u>	<u>1,260.00</u>	<u>1,614.74</u>	<u>228.2%</u>
Total Expense	<u>2,874.74</u>	<u>1,260.00</u>	<u>1,614.74</u>	<u>228.2%</u>
Net Ordinary Income	<u>(2,874.74)</u>	<u>(1,260.00)</u>	<u>(1,614.74)</u>	<u>228.2%</u>
Net Income	<u>(2,874.74)</u>	<u>(1,260.00)</u>	<u>(1,614.74)</u>	<u>228.2%</u>

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January through June 2019

	Region 3			
	Jan - Jun 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6501 · Facilities				
6502 · Lodging & Meals	189.94			
6503 · Mileage & Tolls	471.30			
6504 · Copy & Printing				
6505 · Supplies				
6500 · Region & Branch Meetings - Other		1,260.00	(1,260.00)	
Total 6500 · Region & Branch Meetings	661.24	1,260.00	(598.76)	52.5%
Total Expense	661.24	1,260.00	(598.76)	52.5%
Net Ordinary Income	(661.24)	(1,260.00)	598.76	52.5%
Net Income	(661.24)	(1,260.00)	598.76	52.5%

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January through June 2019

	Region 4			
	Jan - Jun 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6501 · Facilities				
6502 · Lodging & Meals	2,015.56			
6503 · Mileage & Tolls	1,360.69			
6504 · Copy & Printing	170.40			
6505 · Supplies	93.21			
6500 · Region & Branch Meetings - Other		1,260.00	(1,260.00)	
Total 6500 · Region & Branch Meetings	3,639.86	1,260.00	2,379.86	288.9%
Total Expense	3,639.86	1,260.00	2,379.86	288.9%
Net Ordinary Income	(3,639.86)	(1,260.00)	(2,379.86)	288.9%
Net Income	(3,639.86)	(1,260.00)	(2,379.86)	288.9%

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January through June 2019

	Region 5			
	Jan - Jun 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6501 · Facilities	70.00			
6502 · Lodging & Meals	385.40			
6503 · Mileage & Tolls				
6504 · Copy & Printing	237.84			
6505 · Supplies				
6500 · Region & Branch Meetings - Other		1,260.00	(1,260.00)	
Total 6500 · Region & Branch Meetings	693.24	1,260.00	(566.76)	55.0%
Total Expense	693.24	1,260.00	(566.76)	55.0%
Net Ordinary Income	(693.24)	(1,260.00)	566.76	55.0%
Net Income	(693.24)	(1,260.00)	566.76	55.0%

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January through June 2019

	TOTAL			
	Jan - Jun 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6501 · Facilities	180.00		180.00	100.0%
6502 · Lodging & Meals	4,432.88		4,432.88	100.0%
6503 · Mileage & Tolls	3,363.09		3,363.09	100.0%
6504 · Copy & Printing	608.15		608.15	100.0%
6505 · Supplies	179.14		179.14	100.0%
6500 · Region & Branch Meetings - Other		6,300.00	(6,300.00)	
Total 6500 · Region & Branch Meetings	8,763.26	6,300.00	2,463.26	139.1%
Total Expense	8,763.26	6,300.00	2,463.26	139.1%
Net Ordinary Income	(8,763.26)	(6,300.00)	(2,463.26)	139.1%
Net Income	(8,763.26)	(6,300.00)	(2,463.26)	139.1%