

9:46 AM
July 1, 2022
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
January through June 2022

	<u>Jan - Jun 22</u>	<u>Jan - Jun 21</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue	49,112.20	28,682.35	20,429.85	71.2%
Total Income	49,112.20	28,682.35	20,429.85	71.2%
Cost of Goods Sold				
5000 · Cost of Goods Sold	4,610.00		4,610.00	100.0%
Total COGS	4,610.00		4,610.00	100.0%
Gross Profit	44,502.20	28,682.35	15,819.85	55.2%
Expense				
6000 · State Administration	9,499.77	3,507.99	5,991.78	170.8%
6100 · Insurance	26,477.66	26,100.31	377.35	1.5%
6200 · State Committees	8,075.00	1,700.00	6,375.00	375.0%
6500 · Region & Branch Meetings	1,373.83	33.87	1,339.96	3,956.2%
66010 · Bank Service Charges	12.00		12.00	100.0%
Total Expense	45,438.26	31,342.17	14,096.09	45.0%
Net Ordinary Income	(936.06)	(2,659.82)	1,723.76	64.8%
Net Income	<u>(936.06)</u>	<u>(2,659.82)</u>	<u>1,723.76</u>	<u>64.8%</u>

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through June 2022

	Jan - Jun 22	Jan - Jun 21
Ordinary Income/Expense		
Income		
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (\$19,054.00)	18,793.25	
4102 · Q2 Assessment (\$18,095)	17,637.41	19,745.25
4103 · Q3 Assessment (\$17,134.25)	5,437.25	7,199.00
Total 4100 · Pro Rated Assessment	41,867.91	26,944.25
4400 · Hardware Sales	375.50	
4500 · Interest Inc	3.21	15.11
4600 · Other		
4601 · Branch closing	6,864.58	1,722.99
4603 · Deposit Error	1.00	
Total 4600 · Other	6,865.58	1,722.99
Total 4000 · Revenue	49,112.20	28,682.35
Total Income	49,112.20	28,682.35
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5100 · Hardware Purchase	4,610.00	
Total 5000 · Cost of Goods Sold	4,610.00	
Total COGS	4,610.00	
Gross Profit	44,502.20	28,682.35
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6013 · Secretary - Travel		38.00

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January through June 2022

	<u>Jan - Jun 22</u>	<u>Jan - Jun 21</u>
6018 · State Advisor-Travel		
6018a · State Parliamentarian - Travel	138.60	
Total 6018 · State Advisor-Travel	138.60	
Total 6010 · Officer Expenses	138.60	38.00
6020 · State Office Expenses		
6021 · Bank Fees	3.00	3.00
6022 · Supplies	805.99	495.04
6023 · Printing and Copies	13.05	78.39
6024 · Postage	325.59	70.00
6026 · Mileage	48.60	
6028 · Software	1,534.94	1,598.56
6030 · California Taxes - SI-100's	55.00	1,200.00
6030 a · Attorney General - RCT Filings	6,575.00	25.00
Total 6020 · State Office Expenses	9,361.17	3,469.99
Total 6000 · State Administration	9,499.77	3,507.99
6100 · Insurance		
6110 · Commercial Package	18,420.00	18,259.82
6111 · Directors and Officers	1,602.00	1,578.00
6113 · Umbrella	6,455.66	6,262.49
Total 6100 · Insurance	26,477.66	26,100.31
6200 · State Committees		
6300 · Growth & Membership Committee		
6305 · Zoomer Awards		300.00
Total 6300 · Growth & Membership Committee		300.00

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	<u>Jan - Jun 22</u>	<u>Jan - Jun 21</u>
6360 · Public Image	8,075.00	1,400.00
Total 6200 · State Committees	8,075.00	1,700.00
6500 · Region & Branch Meetings		
6502 · Lodging & Meals	116.25	
6503 · Mileage & Tolls	768.42	
6505 · Supplies	238.09	33.87
6510 · Branch Officer Training		
6511 · Facilities	200.00	
6515 · Supplies	51.07	
Total 6510 · Branch Officer Training	251.07	
Total 6500 · Region & Branch Meetings	1,373.83	33.87
66010 · Bank Service Charges	12.00	
Total Expense	45,438.26	31,342.17
Net Ordinary Income	(936.06)	(2,659.82)
Net Income	<u>(936.06)</u>	<u>(2,659.82)</u>

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Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2022
 January through June 2022

	Jan - Jun 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (\$19,054.00)	18,793.25	17,500.00	1,293.25
4102 · Q2 Assessment (\$18,095)	17,637.41	17,325.00	312.41
4103 · Q3 Assessment (\$17,134.25)	5,437.25		5,437.25
Total 4100 · Pro Rated Assessment	41,867.91	34,825.00	7,042.91
4400 · Hardware Sales	375.50	150.00	225.50
4500 · Interest Inc	3.21	15.00	(11.79)
4600 · Other			
4601 · Branch closing	6,864.58	252.00	6,612.58
4603 · Deposit Error	1.00		
Total 4600 · Other	6,865.58	252.00	6,613.58
Total 4000 · Revenue	49,112.20	35,242.00	13,870.20
Total Income	49,112.20	35,242.00	13,870.20
Cost of Goods Sold			
5000 · Cost of Goods Sold			
5100 · Hardware Purchase	4,610.00		
5000 · Cost of Goods Sold - Other		150.00	(150.00)
Total 5000 · Cost of Goods Sold	4,610.00	150.00	4,460.00
Total COGS	4,610.00	150.00	4,460.00
Gross Profit	44,502.20	35,092.00	9,410.20

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Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2022
 January through June 2022

	Jan - Jun 22	Budget	\$ Over Budget
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel		348.00	(348.00)
6012 · Vice President - Travel		348.00	(348.00)
6013 · Secretary - Travel		225.00	(225.00)
6015 · Treasurer - Travel		225.00	(225.00)
6016 · Assistant Treasurer - Travel		138.00	(138.00)
6017 · Chief Admin Officer - Travel		210.00	(210.00)
6018 · State Advisor-Travel			
6018a · State Parliamentarian - Travel	138.60		
6018 · State Advisor-Travel - Other		210.00	(210.00)
Total 6018 · State Advisor-Travel	138.60	210.00	(71.40)
Total 6010 · Officer Expenses	138.60	1,704.00	(1,565.40)
6020 · State Office Expenses			
6021 · Bank Fees	3.00	12.00	(9.00)
6022 · Supplies	805.99	402.00	403.99
6023 · Printing and Copies	13.05	198.00	(184.95)
6024 · Postage	325.59	198.00	127.59
6026 · Mileage	48.60	102.00	(53.40)
6027 · Web site/Server		678.00	(678.00)
6028 · Software	1,534.94	1,002.00	532.94
6030 · California Taxes - SI-100's	55.00	702.00	(647.00)
6030 a · Attorney General - RCT Filings	6,575.00	6,500.00	75.00
Total 6020 · State Office Expenses	9,361.17	9,794.00	(432.83)
Total 6000 · State Administration	9,499.77	11,498.00	(1,998.23)

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2022
January through June 2022

	<u>Jan - Jun 22</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6100 · Insurance			
6110 · Commercial Package	18,420.00		
6111 · Directors and Officers	1,602.00		
6113 · Umbrella	6,455.66		
6100 · Insurance - Other		27,400.00	(27,400.00)
Total 6100 · Insurance	<u>26,477.66</u>	<u>27,400.00</u>	<u>(922.34)</u>
6200 · State Committees			
6220 · Infosys Committee		48.00	(48.00)
6290 · Policy and Procedure Committee		126.00	(126.00)
6300 · Growth & Membership Committee			
6303 · Materials, Supplies and Misc		252.00	(252.00)
Total 6300 · Growth & Membership Commit...		<u>252.00</u>	<u>(252.00)</u>
6309 · Insurance Committee		48.00	(48.00)
6350 · State Sports Activities			
6351 · Lodging and Meals		48.00	(48.00)
6352 · Mileage and Tolls		48.00	(48.00)
Total 6350 · State Sports Activities		<u>96.00</u>	<u>(96.00)</u>
6360 · Public Image	<u>8,075.00</u>	<u>4,800.00</u>	<u>3,275.00</u>
Total 6200 · State Committees	<u>8,075.00</u>	<u>5,370.00</u>	<u>2,705.00</u>
6400 · State Meetings			
6410 · BS-AG-RD Meeting		498.00	(498.00)
6420 · State Board Meeting		750.00	(750.00)

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2022
January through June 2022

	<u>Jan - Jun 22</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6430 · Annual General Meeting			
6435 · Branch Awards		498.00	(498.00)
Total 6430 · Annual General Meeting		498.00	(498.00)
Total 6400 · State Meetings		1,746.00	(1,746.00)
6500 · Region & Branch Meetings			
6502 · Lodging & Meals	116.25		
6503 · Mileage & Tolls	768.42		
6505 · Supplies	238.09		
6510 · Branch Officer Training			
6511 · Facilities	200.00		
6515 · Supplies	51.07		
Total 6510 · Branch Officer Training	251.07		
6500 · Region & Branch Meetings - Other		1,890.00	(1,890.00)
Total 6500 · Region & Branch Meetings	1,373.83	1,890.00	(516.17)
66010 · Bank Service Charges	12.00		
Total Expense	45,438.26	47,904.00	(2,465.74)
Net Ordinary Income	(936.06)	(12,812.00)	11,875.94
Net Income	(936.06)	(12,812.00)	11,875.94

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through June 2022

	Region 1			
	Jan - Jun 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	19.30			
6503 · Mileage & Tolls	84.37			
6505 · Supplies	56.92			
6510 · Branch Officer Training				
6511 · Facilities				
6515 · Supplies	51.07			
Total 6510 · Branch Officer Training	51.07			
6500 · Region & Branch Meetings - Ot...		378.00	(378.00)	
Total 6500 · Region & Branch Meetings	211.66	378.00	(166.34)	56.0%
Total Expense	211.66	378.00	(166.34)	56.0%
Net Ordinary Income	(211.66)	(378.00)	166.34	56.0%
Net Income	(211.66)	(378.00)	166.34	56.0%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through June 2022

	Region 2			
	Jan - Jun 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	69.95			
6503 · Mileage & Tolls	503.30			
6505 · Supplies	9.00			
6510 · Branch Officer Training				
6511 · Facilities				
6515 · Supplies				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Ot...		378.00	(378.00)	
Total 6500 · Region & Branch Meetings	582.25	378.00	204.25	154.0%
Total Expense	582.25	378.00	204.25	154.0%
Net Ordinary Income	(582.25)	(378.00)	(204.25)	154.0%
Net Income	(582.25)	(378.00)	(204.25)	154.0%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through June 2022

	Region 3			
	Jan - Jun 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	78.75			
6505 · Supplies	82.05			
6510 · Branch Officer Training				
6511 · Facilities				
6515 · Supplies				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Ot...		378.00	(378.00)	
Total 6500 · Region & Branch Meetings	160.80	378.00	(217.20)	42.5%
Total Expense	160.80	378.00	(217.20)	42.5%
Net Ordinary Income	(160.80)	(378.00)	217.20	42.5%
Net Income	(160.80)	(378.00)	217.20	42.5%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through June 2022

	Region 4			
	Jan - Jun 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	27.00			
6503 · Mileage & Tolls	65.60			
6505 · Supplies	80.12			
6510 · Branch Officer Training				
6511 · Facilities				
6515 · Supplies				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Ot...		378.00	(378.00)	
Total 6500 · Region & Branch Meetings	172.72	378.00	(205.28)	45.7%
Total Expense	172.72	378.00	(205.28)	45.7%
Net Ordinary Income	(172.72)	(378.00)	205.28	45.7%
Net Income	(172.72)	(378.00)	205.28	45.7%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through June 2022

	Region 5			
	Jan - Jun 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	36.40			
6505 · Supplies	10.00			
6510 · Branch Officer Training				
6511 · Facilities	200.00			
6515 · Supplies				
Total 6510 · Branch Officer Training	200.00			
6500 · Region & Branch Meetings - Ot...		378.00	(378.00)	
Total 6500 · Region & Branch Meetings	246.40	378.00	(131.60)	65.2%
Total Expense	246.40	378.00	(131.60)	65.2%
Net Ordinary Income	(246.40)	(378.00)	131.60	65.2%
Net Income	(246.40)	(378.00)	131.60	65.2%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through June 2022

	TOTAL			
	Jan - Jun 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	116.25		116.25	100.0%
6503 · Mileage & Tolls	768.42		768.42	100.0%
6505 · Supplies	238.09		238.09	100.0%
6510 · Branch Officer Training				
6511 · Facilities	200.00		200.00	100.0%
6515 · Supplies	51.07		51.07	100.0%
Total 6510 · Branch Officer Training	251.07		251.07	100.0%
6500 · Region & Branch Meetings - Ot...		1,890.00	(1,890.00)	
Total 6500 · Region & Branch Meetings	1,373.83	1,890.00	(516.17)	72.7%
Total Expense	1,373.83	1,890.00	(516.17)	72.7%
Net Ordinary Income	(1,373.83)	(1,890.00)	516.17	72.7%
Net Income	(1,373.83)	(1,890.00)	516.17	72.7%

Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2022
 As of June 30, 2022

	<u>Jun 30, 22</u>	<u>Jun 30, 21</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	13,925.57	35,873.46	(21,947.89)	(61.2)%
1130 · CitiBank IMMA	40,423.08	40,412.79	10.29	
1140 · Citibank Insurance Reserve	20,526.80	20,521.59	5.21	
Total Checking/Savings	<u>74,875.45</u>	<u>96,807.84</u>	<u>(21,932.39)</u>	<u>(22.7)%</u>
Accounts Receivable				
1200 · Accounts Receivable	(1,037.80)	(632.00)	(405.80)	(64.2)%
Total Accounts Receivable	<u>(1,037.80)</u>	<u>(632.00)</u>	<u>(405.80)</u>	<u>(64.2)%</u>
Other Current Assets				
1499 · Undeposited Funds	2,749.25		2,749.25	100.0%
Total Other Current Assets	<u>2,749.25</u>		<u>2,749.25</u>	<u>100.0%</u>
Total Current Assets	<u>76,586.90</u>	<u>96,175.84</u>	<u>(19,588.94)</u>	<u>(20.4)%</u>
TOTAL ASSETS	<u>76,586.90</u>	<u>96,175.84</u>	<u>(19,588.94)</u>	<u>(20.4)%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	7,147.88	28,460.58	(21,312.70)	(74.9)%
Net Income	(936.06)	(2,659.82)	1,723.76	64.8%
Total Equity	<u>76,586.90</u>	<u>96,175.84</u>	<u>(19,588.94)</u>	<u>(20.4)%</u>
TOTAL LIABILITIES & EQUITY	<u>76,586.90</u>	<u>96,175.84</u>	<u>(19,588.94)</u>	<u>(20.4)%</u>