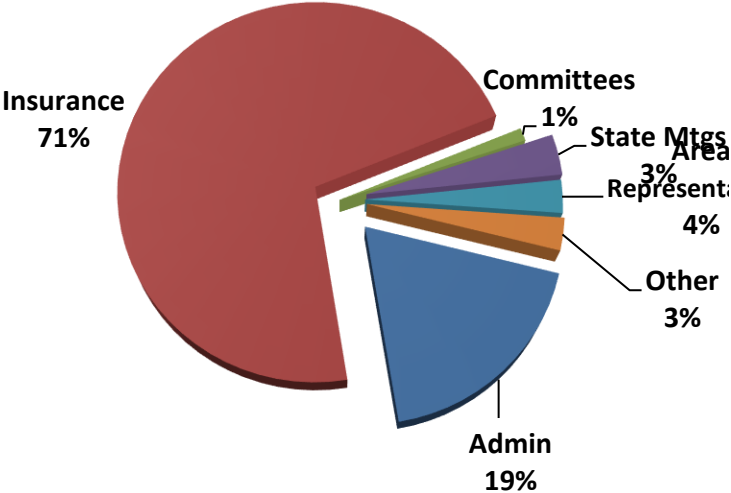
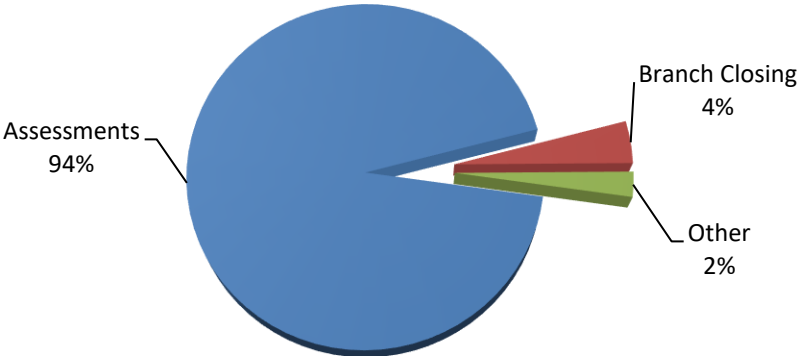


Account	Actual	2023 Budget	Variance
REVENUE			
Assessments	\$36,530	\$37,640	(\$1,110)
Branch Closing	\$1,540	\$1,665	(\$125)
Other	\$305	\$263	\$43
Total Revenue	\$38,375	\$39,567	(\$1,192)
EXPENSE			
Administration	\$4,961	5,424	(\$463)
	\$3,627	1,400	\$5,027
Insurance	\$21,628	10,330	\$11,298
Committees**	\$0	1,867	(\$1,867)
State Mtgs	\$1,175	1,000	\$175
Area Representatives	\$952	1,690	(\$738)
Other	\$939	-	\$939
Total Expense	\$33,282	\$20,311	\$14,371
2022 Surplus YTD	\$5,093	\$19,256	(\$15,563)

Total Rev	\$38,375	\$39,567	(\$1,192)
Assessmnts	\$36,530	\$37,640	
Branch Closing	\$1,540	\$1,665	
Other	\$305	\$263	

Sources of Rebenue



**I
atives**

Projected Budget Results ar 12/31/23 Actual Through 6/30/23

	Actual			Projected			Original Budget	Projected Variance
	Jan to Jun	Jul to Dec	End of Yr	Jan to Jun	Jul to Dec	End of Yr		
Income								
4000 · Revenue								
4100 · Pro Rated Assessment								
4101 · Q1 Assessment (\$18,840.00)	18,630	-	18,630				19,000	(370)
4102 · Q2 Assessment (\$18,810.00)	18,001	-	18,001				18,810	(809)
4103 · Q3 Assessment (\$18,622.00)		17,772	17,772				18,622	(850)
4104 · Q4 Assessment (\$18,436.00)		17,600	17,600				18,436	(836)
Total 4100 · Pro Rated Assessment	36,631	35,372	72,003				74,868	(2,865)
4300 - Foreign Travel Fee	648							
4400 · Hardware Sales	290	300	590				600	(10)
4500 · Interest Inc	15	850	865				30	835
4600 · Other	-	-	-					
4601 · Branch closing	1,540	2,002	3,542				4,000	(458)
Total 4600 · Other	2,493	2,002	3,542				4,000	(458)
Total 4000 · Revenue	39,123	38,524	77,647				79,498	(1,851)
Total Income	39,123	38,524	77,647					
Cost of Goods Sold								
5000 · Cost of Goods Sold								
5104 · Postage for Sales Deliveries	37	0	37					
5000 · Cost of Goods Sold - Other		150	150				300	(150)
Total 5000 · Cost of Goods Sold	37	150	187				300	(113)
Total COGS	37	150	187				300	(113)
Gross Profit	39,160	38,374	77,461				79,198	(1,737)
Expense								
6000 · State Administration								
6010 · Officer Expenses								
6011 · President - Travel	235	337	572				700	128
6012 · Vice President - Travel	55	346	401				700	299
6013 · Secretary - Travel		228	228				450	222
6015 · Treasurer - Travel		126	126				250	124
6017 · Chief Admin Officer - Travel		210	210				425	215
6018 · State Advisor-Travel		210	210				425	215
Total 6010 · Officer Expenses	290	1,466	1,756				2,950	1,194
6020 · State Office Expenses								
6021 · Bank Fees	0	20	20				20	0
6022 · Supplies	339	260	599				800	201
6023 · Printing and Copies	10	200	210				400	190
6024 · Postage	99	200	299				400	101
6026 · Mileage	0	96	96				200	104
6027 · Web site/Server	16	1,500	1,516				1,500	(16)
6028 · Software	730	1,635	2,365				3,500	1,135
6030 · California Taxes - SI-100's	1,127	1,400	2,527				1,400	(1,127)
6030 a · Attorney General - RCT Filing	2,500		2,500				2,650	150
6033 · Donations	1,200		1,200					(1,200)
Total 6020 · State Office Expenses	6,021	5,311	11,332				10,870	(462)
Total 6000 · State Administration	6,311	6,777	13,088				13,820	732
6110 · Commercial Package	17,754	17,480	35,234					
6111 · Directors and Officers	1,607	0	1,607					
6112 · Foreign Travel Liability	0	2,643	2,643					
6113 · Umbrella	4,951	5,932	10,883					
Total 6100 · Insurance	24,312	26,055	50,368				57,000	6,632

6200 · State Committees					
6210 · State Audit Committee					
6212 · Mileage & Tolls	-	-	-		
Total 6210 · State Audit Committee	-	-	-	100	100
6220 · Infosys Committee	-	100	100	100	0
6260 · Golf Committee	-	900	900	2,000	1,100
6300 · Growth & Membership Committee					0
6301 - Lodging & Meals	252	-	252	-	(252)
6302 - Milage & Tolls	116	-	116	-	(116)
6303 · Materials, Supplies and Misc	-	600	600	500	(100)
6300 · Growth & Membership Committ	-	540	540	1,000	460
Total 6300 · Growth & Membership Committee	368	1,140	1,508	1,500	(8)
6309 · Insurance Committee					
6350 · State Sports Activities					
6351 · Lodging and Meals	-	100	100	100	-
6352 · Mileage and Tolls	-	100	100	100	-
Total 6350 · State Sports Activities	-	200	200	200	-
Total 6200 · State Committees	368	2,512	2,708	3,900	1,192
6400 · State Meetings					
6410 · BS-AG-RD Meeting	1,175	-	1,175	1,000	(175)
Total 6400 · State Meetings	1,175	-	1,175	1,000	(175)
6500 · Area Representative Expense					
6502 · Lodging & Meals	246	-	246		(246)
6503 · Mileage & Tolls	205	-	205		(205)
6506 · Miscellaneous	12	-	12		(12)
6500 · Area Representative Expense - Other	489	1,980	2,469	4,000	1,531
Total 6500 · Area Representative Expense	952	1,980	2,932	4,000	1,068
6998 · Miscellaneous	939	-	939		939
Total Expense	34,057	38,816	72,717	79,720	(6,847)
Net Income	5,103	(442)	4,661	(522)	5,183

Sons in Retirement
Balance Sheet Year-to-Date for CY 2023
as of June 30, 2023

ASSETS

Current Assets

Checking/Savings

1100 - Citibank Checking
 1130 - CitiBank IMMA
 1140 - Citibank Insurance Reserve
 1170 - BofW Checking
 1175 - BofW Money Market

Total Checking/Savings

Accounts Receivable

1200 - Accounts Receivable

Total Accounts Receivable

Other Current Assets

1499 - Undeposited Funds

Total Current Assets

TOTAL ASSETS

	@ Jun '23	@ Jun '22	Change
	7,609.27	13,925.56	(6,316.29)
		40,423.08	(40,423.08)
		20,526.80	(20,526.80)
	4,672.37		4,672.37
	60,998.99		60,998.99
Total Checking/Savings	73,280.63	74,875.44	(1,594.81)
Accounts Receivable			
	230.94	0.00	230.94
Total Accounts Receivable	230.94	0.00	230.94
Other Current Assets			
		2,749.25	(2,749.25)
Total Current Assets	73,511.57	77,624.69	(1,363.87)
TOTAL ASSETS	73,511.57	77,624.69	(1,363.87)

LIABILITIES & EQUITY

Liabilities

Accounts Payable

2000 - Accounts Payable

Total Current Liabilities

Total Liabilities

Equity

3000 - Opening Bal Equity

3200 - Retained Earnings

Net Income

Total Equity

TOTAL LIABILITIES & EQUITY

	1,293.84	1,037.80	256.04
Total Current Liabilities	1,293.84	1,037.80	256.04
Total Liabilities	1,293.84	1,037.80	256.04
Equity			
	70,375.08	70,375.08	
	(2,070.23)	7,147.87	(9,218.10)
	3,912.88	(936.06)	4,848.94
Total Equity	72,217.73	76,586.89	(4,369.16)
TOTAL LIABILITIES & EQUITY	73,511.57	77,624.69	(4,113.12)

Percent
(45.36%)
(100.0%)
(100.0%)
100.0%
100.0%
(2.13%)
100.0%
100.0%
(100.0%)
0.98
0.98

24.67%
24.67%
24.67%
(128.96%)
518.02%
(5.71%)
(5.3%)

0.00

Sons in R Projected Budget | Actual Thro

Actual	Projected	
Jan to Jun	Jul to Dec	End of Yr

Income

4000 - Revenue

- 4100 - Pro Rated Assessment
- 4300 - Foreign Travel Fee
- 4400 - Hardware Sales
- 4500 - Interest Inc
- 4601 - Branch closing
- 4600 - Other

36,631	35,372	72,003
648		648
290	300	590
15	850	865
1,540	2,002	3,542
2,493	3,152	5,645
39,123	38,524	77,647

Total Income

Cost of Goods Sold

- 5000 - Cost of Goods Sold
- Gross Profit

37	150	187
39,160	38,374	77,461

Expense

6000 - State Administration

- 6010 - Officer Expenses
- 6020 - State Office Expenses
- 6033 - Donations

290	1,466	1,756
4,821	5,291	10,112
1,200		1,200
6,311	6,757	13,068

Total 6000 - State Administration

6100 - Insurance

24,312 26,055 50,368

6200 - State Committees

- 6210 - State Audit Committee
- 6220 - Infosys Committee
- 6260 - Golf Committee
- 6300 - Growth & Membership Com
- 6309 - Insurance Committee
- 6350 - State Sports Activities

-		
-	100	100
-	900	900
368	1,140	1,508
-		
0	200	200

6200 - State Committees

368 2,340 2,708

- 6400 - State Meetings
- 6500 - Area Representative Exp
- 6998 - Miscellaneous

1,175	-	1,175
952	1,980	2,932
939	-	939

Total Expense

34,057	37,132	71,189
---------------	---------------	---------------

Net Income (Loss)

5,103	(442)	4,661
--------------	--------------	--------------

Retirement

Results ar 12/31/23

ough 6/30/23

Original Budet	Projected Variance
----------------	--------------------

74,868	(2,865)
	648
600	(10)
30	835
4,000	(458)
4,630	1,015
79,498	(1,851)
300	(113)
79,198	(1,737)

2,950	1,194
10,870	758
	(1,200)
13,820	752
57,000	6,632
100	0
2,000	1,100
1,500	(8)
200	0
3,800	1,092
1,000	(175)
4,000	1,068
	(939)
79,620	(45)

(522)	5,183
--------------	--------------