

2:04 PM
April 1, 2020
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
January through March 2020

| | <u>Jan - Mar 20</u> | <u>Jan - Mar 19</u> | <u>\$ Change</u> | <u>% Change</u> |
|--|-------------------------|------------------------|------------------------|----------------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 4000 · Revenue | <u>30,974.48</u> | <u>21,828.64</u> | <u>9,145.84</u> | <u>41.9%</u> |
| Total Income | <u>30,974.48</u> | <u>21,828.64</u> | <u>9,145.84</u> | <u>41.9%</u> |
| Cost of Goods Sold | | | | |
| 5000 · Cost of Goods Sold | <u>430.45</u> | <u></u> | <u>430.45</u> | <u>100.0%</u> |
| Total COGS | <u>430.45</u> | <u></u> | <u>430.45</u> | <u>100.0%</u> |
| Gross Profit | <u>30,544.03</u> | <u>21,828.64</u> | <u>8,715.39</u> | <u>39.9%</u> |
| Expense | | | | |
| 6000 · State Administration | <u>1,028.82</u> | <u>1,385.76</u> | <u>(356.94)</u> | <u>(25.8)%</u> |
| 6100 · Insurance | <u>7,141.48</u> | <u>6,884.34</u> | <u>257.14</u> | <u>3.7%</u> |
| 6200 · State Committees | <u>2,577.02</u> | <u>1,023.63</u> | <u>1,553.39</u> | <u>151.8%</u> |
| 6400 · State Meetings | <u>4,235.50</u> | <u>1,930.72</u> | <u>2,304.78</u> | <u>119.4%</u> |
| 6500 · Region & Branch Meetings | <u>2,893.31</u> | <u>4,921.25</u> | <u>(2,027.94)</u> | <u>(41.2)%</u> |
| 6998 · Miscellaneous | <u></u> | <u>9.00</u> | <u>(9.00)</u> | <u>(100.0)%</u> |
| Total Expense | <u>17,876.13</u> | <u>16,154.70</u> | <u>1,721.43</u> | <u>10.7%</u> |
| Net Ordinary Income | <u>12,667.90</u> | <u>5,673.94</u> | <u>6,993.96</u> | <u>123.3%</u> |
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