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April 1, 2022
Cash Basis

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2022
January through March 2022

	<u>Jan - Mar 22</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (\$17,500)	<u>18,793.25</u>	<u>17,500.00</u>	<u>1,293.25</u>
Total 4100 · Pro Rated Assessment	<u>18,793.25</u>	<u>17,500.00</u>	<u>1,293.25</u>
4400 · Hardware Sales	51.00	75.00	(24.00)
4500 · Interest Inc	1.32	7.50	(6.18)
4600 · Other			
4601 · Branch closing	<u>4,669.19</u>	<u>126.00</u>	<u>4,543.19</u>
Total 4600 · Other	<u>4,669.19</u>	<u>126.00</u>	<u>4,543.19</u>
Total 4000 · Revenue	<u>23,514.76</u>	<u>17,708.50</u>	<u>5,806.26</u>
Total Income	<u>23,514.76</u>	<u>17,708.50</u>	<u>5,806.26</u>
Cost of Goods Sold			
5000 · Cost of Goods Sold		<u>75.00</u>	<u>(75.00)</u>
Total COGS		<u>75.00</u>	<u>(75.00)</u>
Gross Profit	<u>23,514.76</u>	<u>17,633.50</u>	<u>5,881.26</u>
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel		174.00	(174.00)

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 Income & Expense Budget vs. Actual - 2022
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	Jan - Mar 22	Budget	\$ Over Budget
6012 · Vice President - Travel		174.00	(174.00)
6013 · Secretary - Travel		112.50	(112.50)
6015 · Treasurer - Travel		112.50	(112.50)
6016 · Assistant Treasurer - Travel		69.00	(69.00)
6017 · Chief Admin Officer - Travel		105.00	(105.00)
6018 · State Advisor-Travel			
6018a · State Parliamentarian - Travel	138.60		
6018 · State Advisor-Travel - Other		105.00	(105.00)
Total 6018 · State Advisor-Travel	138.60	105.00	33.60
Total 6010 · Officer Expenses	138.60	852.00	(713.40)
6020 · State Office Expenses			
6021 · Bank Fees		6.00	(6.00)
6022 · Supplies	564.10	201.00	363.10
6023 · Printing and Copies	13.05	99.00	(85.95)
6024 · Postage	277.74	99.00	178.74
6026 · Mileage	16.40	51.00	(34.60)
6027 · Web site/Server		339.00	(339.00)
6028 · Software	39.95	501.00	(461.05)
6030 · California Taxes - SI-100's	55.00	351.00	(296.00)
6030 a · Attorney General - RCT Filings	3,425.00	3,250.00	175.00
Total 6020 · State Office Expenses	4,391.24	4,897.00	(505.76)
Total 6000 · State Administration	4,529.84	5,749.00	(1,219.16)
6100 · Insurance			
6110 · Commercial Package	6,088.00		
6113 · Umbrella	2,103.32		
6100 · Insurance - Other		13,800.00	(13,800.00)
Total 6100 · Insurance	8,191.32	13,800.00	(5,608.68)

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	<u>Jan - Mar 22</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6200 · State Committees			
6220 · Infosys Committee		24.00	(24.00)
6290 · Policy and Procedure Committee		63.00	(63.00)
6300 · Growth & Membership Committee			
6303 · Materials, Supplies and Misc		126.00	(126.00)
Total 6300 · Growth & Membership Commit...		126.00	(126.00)
6309 · Insurance Committee		24.00	(24.00)
6350 · State Sports Activities			
6351 · Lodging and Meals		24.00	(24.00)
6352 · Mileage and Tolls		24.00	(24.00)
Total 6350 · State Sports Activities		48.00	(48.00)
6360 · Public Image	4,425.00	2,400.00	2,025.00
Total 6200 · State Committees	4,425.00	2,685.00	1,740.00
6400 · State Meetings			
6410 · BS-AG-RD Meeting		249.00	(249.00)
6420 · State Board Meeting		375.00	(375.00)
6430 · Annual General Meeting			
6435 · Branch Awards		249.00	(249.00)
Total 6430 · Annual General Meeting		249.00	(249.00)
Total 6400 · State Meetings		873.00	(873.00)

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	<u>Jan - Mar 22</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6500 · Region & Branch Meetings			
6502 · Lodging & Meals	27.00		
6503 · Mileage & Tolls	353.65		
6505 · Supplies	92.05		
6500 · Region & Branch Meetings - Other		945.00	(945.00)
	<u>472.70</u>	<u>945.00</u>	<u>(472.30)</u>
Total 6500 · Region & Branch Meetings			
66010 · Bank Service Charges	12.00		
	<u>17,630.86</u>	<u>24,052.00</u>	<u>(6,421.14)</u>
Total Expense			
Net Ordinary Income	5,883.90	(6,418.50)	12,302.40
Net Income	<u>5,883.90</u>	<u>(6,418.50)</u>	<u>12,302.40</u>

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Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through March 2022

	Region 1			
	Jan - Mar 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls				
6505 · Supplies				
6500 · Region & Branch Meetings - Other		189.00	(189.00)	
Total 6500 · Region & Branch Meetings		189.00	(189.00)	
Total Expense		189.00	(189.00)	
Net Ordinary Income		(189.00)	189.00	
Net Income		(189.00)	189.00	

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through March 2022

	Region 2			
	Jan - Mar 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	172.90			
6505 · Supplies				
6500 · Region & Branch Meetings - Other		189.00	(189.00)	
Total 6500 · Region & Branch Meetings	<u>172.90</u>	<u>189.00</u>	<u>(16.10)</u>	<u>91.5%</u>
Total Expense	<u>172.90</u>	<u>189.00</u>	<u>(16.10)</u>	<u>91.5%</u>
Net Ordinary Income	<u>(172.90)</u>	<u>(189.00)</u>	<u>16.10</u>	<u>91.5%</u>
Net Income	<u>(172.90)</u>	<u>(189.00)</u>	<u>16.10</u>	<u>91.5%</u>

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Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through March 2022

	Region 3			
	Jan - Mar 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	78.75			
6505 · Supplies	82.05			
6500 · Region & Branch Meetings - Other		189.00	(189.00)	
Total 6500 · Region & Branch Meetings	<u>160.80</u>	<u>189.00</u>	<u>(28.20)</u>	<u>85.1%</u>
Total Expense	<u>160.80</u>	<u>189.00</u>	<u>(28.20)</u>	<u>85.1%</u>
Net Ordinary Income	<u>(160.80)</u>	<u>(189.00)</u>	<u>28.20</u>	<u>85.1%</u>
Net Income	<u>(160.80)</u>	<u>(189.00)</u>	<u>28.20</u>	<u>85.1%</u>

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through March 2022

	Region 4			
	Jan - Mar 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	27.00			
6503 · Mileage & Tolls	65.60			
6505 · Supplies				
6500 · Region & Branch Meetings - Other		189.00	(189.00)	
Total 6500 · Region & Branch Meetings	92.60	189.00	(96.40)	49.0%
Total Expense	92.60	189.00	(96.40)	49.0%
Net Ordinary Income	(92.60)	(189.00)	96.40	49.0%
Net Income	(92.60)	(189.00)	96.40	49.0%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through March 2022

	Region 5			
	Jan - Mar 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	36.40			
6505 · Supplies	10.00			
6500 · Region & Branch Meetings - Other		189.00	(189.00)	
Total 6500 · Region & Branch Meetings	<u>46.40</u>	<u>189.00</u>	<u>(142.60)</u>	<u>24.6%</u>
Total Expense	<u>46.40</u>	<u>189.00</u>	<u>(142.60)</u>	<u>24.6%</u>
Net Ordinary Income	<u>(46.40)</u>	<u>(189.00)</u>	<u>142.60</u>	<u>24.6%</u>
Net Income	<u>(46.40)</u>	<u>(189.00)</u>	<u>142.60</u>	<u>24.6%</u>

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Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through March 2022

	TOTAL			
	Jan - Mar 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	27.00		27.00	100.0%
6503 · Mileage & Tolls	353.65		353.65	100.0%
6505 · Supplies	92.05		92.05	100.0%
6500 · Region & Branch Meetings - Other		945.00	(945.00)	
Total 6500 · Region & Branch Meetings	472.70	945.00	(472.30)	50.0%
Total Expense	472.70	945.00	(472.30)	50.0%
Net Ordinary Income	(472.70)	(945.00)	472.30	50.0%
Net Income	(472.70)	(945.00)	472.30	50.0%

Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2022
 As of March 31, 2022

	<u>Mar 31, 22</u>	<u>Mar 31, 21</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	23,281.42	28,564.51	(5,283.09)	(18.5)%
1130 · CitiBank IMMA	40,421.94	40,407.75	14.19	
1140 · Citibank Insurance Reserve	20,526.92	20,519.04	7.88	
Total Checking/Savings	<u>84,230.28</u>	<u>89,491.30</u>	<u>(5,261.02)</u>	<u>(5.9)%</u>
Accounts Receivable				
1200 · Accounts Receivable	(822.55)	(487.00)	(335.55)	(68.9)%
Total Accounts Receivable	<u>(822.55)</u>	<u>(487.00)</u>	<u>(335.55)</u>	<u>(68.9)%</u>
Other Current Assets				
1499 · Undeposited Funds		9,403.56	(9,403.56)	(100.0)%
Total Other Current Assets		<u>9,403.56</u>	<u>(9,403.56)</u>	<u>(100.0)%</u>
Total Current Assets	<u>83,407.73</u>	<u>98,407.86</u>	<u>(15,000.13)</u>	<u>(15.2)%</u>
TOTAL ASSETS	<u>83,407.73</u>	<u>98,407.86</u>	<u>(15,000.13)</u>	<u>(15.2)%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	7,148.75	28,460.58	(21,311.83)	(74.9)%
Net Income	5,883.90	(427.80)	6,311.70	1,475.4%
Total Equity	<u>83,407.73</u>	<u>98,407.86</u>	<u>(15,000.13)</u>	<u>(15.2)%</u>
TOTAL LIABILITIES & EQUITY	<u>83,407.73</u>	<u>98,407.86</u>	<u>(15,000.13)</u>	<u>(15.2)%</u>

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
January through March 2022

	<u>Jan - Mar 22</u>	<u>Jan - Mar 21</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue	<u>23,514.76</u>	<u>9,621.12</u>	<u>13,893.64</u>	<u>144.4%</u>
Total Income	<u>23,514.76</u>	<u>9,621.12</u>	<u>13,893.64</u>	<u>144.4%</u>
Gross Profit	<u>23,514.76</u>	<u>9,621.12</u>	<u>13,893.64</u>	<u>144.4%</u>
Expense				
6000 · State Administration	<u>4,529.84</u>	<u>1,560.41</u>	<u>2,969.43</u>	<u>190.3%</u>
6100 · Insurance	<u>8,191.32</u>	<u>8,154.64</u>	<u>36.68</u>	<u>0.5%</u>
6200 · State Committees	<u>4,425.00</u>	<u>300.00</u>	<u>4,125.00</u>	<u>1,375.0%</u>
6500 · Region & Branch Meetings	<u>472.70</u>	<u>33.87</u>	<u>438.83</u>	<u>1,295.6%</u>
66010 · Bank Service Charges	<u>12.00</u>	<u></u>	<u>12.00</u>	<u>100.0%</u>
Total Expense	<u>17,630.86</u>	<u>10,048.92</u>	<u>7,581.94</u>	<u>75.5%</u>
Net Ordinary Income	<u>5,883.90</u>	<u>(427.80)</u>	<u>6,311.70</u>	<u>1,475.4%</u>
Net Income	<u><u>5,883.90</u></u>	<u><u>(427.80)</u></u>	<u><u>6,311.70</u></u>	<u><u>1,475.4%</u></u>

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through March 2022

	<u>Jan - Mar 22</u>	<u>Jan - Mar 21</u>
Ordinary Income/Expense		
Income		
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (\$17,500)	18,793.25	
4102 · Q2 Assessment (\$17,325)		7,896.00
Total 4100 · Pro Rated Assessment	18,793.25	7,896.00
4400 · Hardware Sales	51.00	
4500 · Interest Inc	1.32	7.52
4600 · Other		
4601 · Branch closing	4,669.19	1,717.60
Total 4600 · Other	4,669.19	1,717.60
Total 4000 · Revenue	23,514.76	9,621.12
Total Income	23,514.76	9,621.12
Gross Profit	23,514.76	9,621.12
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6013 · Secretary - Travel		38.00
6018 · State Advisor-Travel		
6018a · State Parliamentarian - Travel	138.60	
Total 6018 · State Advisor-Travel	138.60	
Total 6010 · Officer Expenses	138.60	38.00

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	Jan - Mar 22	Jan - Mar 21
6020 · State Office Expenses		
6022 · Supplies	564.10	495.04
6023 · Printing and Copies	13.05	78.39
6024 · Postage	277.74	70.00
6026 · Mileage	16.40	
6028 · Software	39.95	218.98
6030 · California Taxes - SI-100's	55.00	660.00
6030 a · Attorney General - RCT Filings	3,425.00	
Total 6020 · State Office Expenses	4,391.24	1,522.41
Total 6000 · State Administration	4,529.84	1,560.41
6100 · Insurance		
6110 · Commercial Package	6,088.00	6,083.82
6113 · Umbrella	2,103.32	2,070.82
Total 6100 · Insurance	8,191.32	8,154.64
6200 · State Committees		
6300 · Growth & Membership Committee		
6305 · Zoomer Awards		300.00
Total 6300 · Growth & Membership Committee		300.00
6360 · Public Image	4,425.00	
Total 6200 · State Committees	4,425.00	300.00
6500 · Region & Branch Meetings		
6502 · Lodging & Meals	27.00	
6503 · Mileage & Tolls	353.65	
6505 · Supplies	92.05	33.87
Total 6500 · Region & Branch Meetings	472.70	33.87

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	Jan - Mar 22	Jan - Mar 21
66010 · Bank Service Charges	12.00	
Total Expense	17,630.86	10,048.92
Net Ordinary Income	5,883.90	(427.80)
Net Income	5,883.90	(427.80)
