	Jan - Nov 22	Jan - Nov 21
dinary Income/Expense		
Income		
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (\$19,054.00)	18,793.25	
4102 · Q2 Assessment (\$18,095)	17,752.91	19,883.50
4103 · Q3 Assessment (\$17,134.25)	17,134.25	19,611.75
4104 · Q4 Assessment (\$16,826.25)	16,826.25	
Total 4100 · Pro Rated Assessment	70,506.66	39,495.25
4300 · Foreign Travel Fees (Rule 369)	1,026.00	
4400 · Hardware Sales	795.50	418.00
4500 · Interest Inc	27.25	26.89
4600 · Other		
4601 · Branch closing	6,864.58	1,678.16
4603 · Deposit Error	1.00	
Total 4600 · Other	6,865.58	1,678.16
4700 · Miscellaneous	39.25	5.50
Total 4000 · Revenue	79,260.24	41,623.8
Total Income	79,260.24	41,623.8
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5100 · Hardware Purchase	5,136.44	

	Jan - Nov 22	Jan - Nov 21
5104 · Postage for Sales Deliveries	30.70	
Total 5000 · Cost of Goods Sold	5,167.14	
Total COGS	5,167.14	
Gross Profit	74,093.10	41,623.80
Expense 6000 · State Administration 6010 · Officer Expenses 6011 · President - Travel	603.75	
6013 · Secretary - Travel 6018 · State Advisor-Travel 6018a · State Parliamentarian - Travel	138.60	38.00
Total 6018 · State Advisor-Travel	138.60	
Total 6010 · Officer Expenses	742.35	38.00
6020 · State Office Expenses 6021 · Bank Fees 6022 · Supplies 6023 · Printing and Copies 6024 · Postage 6026 · Mileage 6028 · Software 6030 · California Taxes - SI-100's 6030 a · Attorney General - RCT Filings	3.00 894.31 13.05 586.44 48.60 1,576.94 55.00 6,575.00	3.00 834.96 283.96 454.44 1,640.56 1,560.00 25.00

	Jan - Nov 22	Jan - Nov 21
6032 · SIR External Promotional 6032 c. · Banners		355.02
Total 6032 · SIR External Promotional		355.02
Total 6020 · State Office Expenses	9,752.34	5,156.94
Total 6000 · State Administration	10,494.69	5,194.94
6100 · Insurance 6110 · Commercial Package 6111 · Directors and Officers 6112 · Foreign Travel Liability 6113 · Umbrella	33,835.00 1,602.00 2,505.00 11,914.83	33,479.82 1,578.00 11,520.84
Total 6100 · Insurance	49,856.83	46,578.66
6200 · State Committees 6300 · Growth & Membership Committee 6305 · Zoomer Awards		300.00
Total 6300 · Growth & Membership Committee		300.00
6360 · Public Image	11,925.00	5,250.00
Total 6200 · State Committees	11,925.00	5,550.00
6400 · State Meetings 6410 · BS-AG-RD Meeting 6411 · Facility Rental		
Total 6410 · BS-AG-RD Meeting		
Total 6400 · State Meetings		

	Jan - Nov 22	Jan - Nov 21
6500 · Region & Branch Meetings		
6502 · Lodging & Meals	257.14	59.00
6503 · Mileage & Tolls	929.91	146.00
6505 · Postage and Supplies	339.04	112.13
6506 · Miscellaneous	100.00	
6510 · Branch Officer Training		
6511 · Facilities	200.00	
6512 · Lodging and Meals	180.31	
6513 · Mileage and Tolls	89.95	
6515 · Supplies	178.61	
Total 6510 · Branch Officer Training	648.87	
Total 6500 · Region & Branch Meetings	2,274.96	317.13
66010 · Bank Service Charges	12.00	
Total Expense	74,563.48	57,640.73
Net Ordinary Income	(470.38)	(16,016.93)
Net Income	(470.38)	(16,016.93)