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November 1, 2019

Cash Basis

Sons In Retirement, Incorporated

Income & Expenditures Prev Year Comparison

January through October 2019

	<u>Jan - Oct 19</u>	<u>Jan - Oct 18</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue	<u>93,570.23</u>	<u>106,894.15</u>	<u>(13,323.92)</u>	<u>(12.5)%</u>
Total Income	<u>93,570.23</u>	<u>106,894.15</u>	<u>(13,323.92)</u>	<u>(12.5)%</u>
Cost of Goods Sold				
5000 · Cost of Goods Sold	<u>806.71</u>	<u>2,329.17</u>	<u>(1,522.46)</u>	<u>(65.4)%</u>
Total COGS	<u>806.71</u>	<u>2,329.17</u>	<u>(1,522.46)</u>	<u>(65.4)%</u>
Gross Profit	<u>92,763.52</u>	<u>104,564.98</u>	<u>(11,801.46)</u>	<u>(11.3)%</u>
Expense				
6000 · State Administration	<u>6,882.35</u>	<u>7,810.34</u>	<u>(927.99)</u>	<u>(11.9)%</u>
6100 · Insurance	<u>39,512.37</u>	<u>39,035.32</u>	<u>477.05</u>	<u>1.2%</u>
6200 · State Committees	<u>3,407.32</u>	<u>956.23</u>	<u>2,451.09</u>	<u>256.3%</u>
6400 · State Meetings	<u>19,795.49</u>	<u>26,296.22</u>	<u>(6,500.73)</u>	<u>(24.7)%</u>
6500 · Region & Branch Meetings	<u>14,989.38</u>	<u>3,894.27</u>	<u>11,095.11</u>	<u>284.9%</u>
6997 · Reconciliation Discrepancies		<u>(5.00)</u>	<u>5.00</u>	<u>100.0%</u>
6998 · Miscellaneous	<u>9.50</u>	<u>(436.25)</u>	<u>445.75</u>	<u>102.2%</u>
Total Expense	<u>84,596.41</u>	<u>77,551.13</u>	<u>7,045.28</u>	<u>9.1%</u>
Net Ordinary Income	<u>8,167.11</u>	<u>27,013.85</u>	<u>(18,846.74)</u>	<u>(69.8)%</u>
Net Income	<u>8,167.11</u>	<u>27,013.85</u>	<u>(18,846.74)</u>	<u>(69.8)%</u>