

**Sons In Retirement, Incorporated**  
**Balance Sheet YTD for CY 2022**  
 As of September 30, 2022

	<u>Sep 30, 22</u>	<u>Sep 30, 21</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
1100 · Citibank Checking	13,313.09	30,128.08	(16,814.99)	(55.8)%
1130 · CitiBank IMMA	40,432.27	40,417.89	14.38	
1140 · Citibank Insurance Reserve	20,531.47	20,524.17	7.30	
<b>Total Checking/Savings</b>	<u>74,276.83</u>	<u>91,070.14</u>	<u>(16,793.31)</u>	<u>(18.4)%</u>
<b>Accounts Receivable</b>				
1200 · Accounts Receivable	(1,088.70)	(726.50)	(362.20)	(49.9)%
<b>Total Accounts Receivable</b>	<u>(1,088.70)</u>	<u>(726.50)</u>	<u>(362.20)</u>	<u>(49.9)%</u>
<b>Other Current Assets</b>				
1499 · Undeposited Funds	3,062.92	313.25	2,749.67	877.8%
<b>Total Other Current Assets</b>	<u>3,062.92</u>	<u>313.25</u>	<u>2,749.67</u>	<u>877.8%</u>
<b>Total Current Assets</b>	<u>76,251.05</u>	<u>90,656.89</u>	<u>(14,405.84)</u>	<u>(15.9)%</u>
<b>TOTAL ASSETS</b>	<u><b>76,251.05</b></u>	<u><b>90,656.89</b></u>	<u><b>(14,405.84)</b></u>	<u><b>(15.9)%</b></u>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Equity</b>				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	7,147.88	28,460.58	(21,312.70)	(74.9)%
Net Income	(1,271.91)	(8,178.77)	6,906.86	84.5%
<b>Total Equity</b>	<u>76,251.05</u>	<u>90,656.89</u>	<u>(14,405.84)</u>	<u>(15.9)%</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>76,251.05</b></u>	<u><b>90,656.89</b></u>	<u><b>(14,405.84)</b></u>	<u><b>(15.9)%</b></u>

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October 1, 2022  
Cash Basis

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison**  
January through September 2022

	<u>Jan - Sep 22</u>	<u>Jan - Sep 21</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>4000 · Revenue</b>	67,918.56	42,548.88	25,369.68	59.6%
<b>Total Income</b>	67,918.56	42,548.88	25,369.68	59.6%
<b>Cost of Goods Sold</b>				
<b>5000 · Cost of Goods Sold</b>	5,167.14		5,167.14	100.0%
<b>Total COGS</b>	5,167.14		5,167.14	100.0%
<b>Gross Profit</b>	62,751.42	42,548.88	20,202.54	47.5%
<b>Expense</b>				
<b>6000 · State Administration</b>	10,494.69	4,823.20	5,671.49	117.6%
<b>6100 · Insurance</b>	41,507.17	38,387.32	3,119.85	8.1%
<b>6200 · State Committees</b>	9,975.00	4,700.00	5,275.00	112.2%
<b>6400 · State Meetings</b>		2,500.00	(2,500.00)	(100.0)%
<b>6500 · Region &amp; Branch Meetings</b>	2,034.47	317.13	1,717.34	541.5%
<b>66010 · Bank Service Charges</b>	12.00		12.00	100.0%
<b>Total Expense</b>	64,023.33	50,727.65	13,295.68	26.2%
<b>Net Ordinary Income</b>	(1,271.91)	(8,178.77)	6,906.86	84.5%
<b>Net Income</b>	<u>(1,271.91)</u>	<u>(8,178.77)</u>	<u>6,906.86</u>	<u>84.5%</u>

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**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
January through September 2022

	Jan - Sep 22	Jan - Sep 21
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>4000 · Revenue</b>		
<b>4100 · Pro Rated Assessment</b>		
4101 · Q1 Assessment (\$19,054.00)	18,793.25	
4102 · Q2 Assessment (\$18,095)	17,752.91	19,883.50
4103 · Q3 Assessment (\$17,134.25)	17,134.25	19,611.75
4104 · Q4 Assessment (\$16,980)	6,646.50	
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<b>Total 4100 · Pro Rated Assessment</b>	60,326.91	39,495.25
<b>4400 · Hardware Sales</b>	688.50	167.50
<b>4500 · Interest Inc</b>	17.07	22.79
<b>4600 · Other</b>		
4601 · Branch closing	6,864.58	2,857.84
4603 · Deposit Error	1.00	
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<b>Total 4600 · Other</b>	6,865.58	2,857.84
<b>4700 · Miscellaneous</b>	20.50	5.50
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<b>Total 4000 · Revenue</b>	67,918.56	42,548.88
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<b>Total Income</b>	67,918.56	42,548.88
	<hr/>	<hr/>
<b>Cost of Goods Sold</b>		
<b>5000 · Cost of Goods Sold</b>		
5100 · Hardware Purchase	5,136.44	
5104 · Postage for Sales Deliveries	30.70	
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<b>Total 5000 · Cost of Goods Sold</b>	5,167.14	
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<b>Total COGS</b>	5,167.14	
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<b>Gross Profit</b>	62,751.42	42,548.88

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**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
January through September 2022

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	<u>Jan - Sep 22</u>	<u>Jan - Sep 21</u>
<b>Expense</b>		
<b>6000 · State Administration</b>		
<b>6010 · Officer Expenses</b>		
6011 · President - Travel	603.75	
6013 · Secretary - Travel		38.00
6018 · State Advisor-Travel		
6018a · State Parliamentarian - Travel	138.60	
<b>Total 6018 · State Advisor-Travel</b>	<u>138.60</u>	
<b>Total 6010 · Officer Expenses</b>	742.35	38.00
<b>6020 · State Office Expenses</b>		
6021 · Bank Fees	3.00	3.00
6022 · Supplies	894.31	782.54
6023 · Printing and Copies	13.05	276.98
6024 · Postage	586.44	362.10
6026 · Mileage	48.60	
6028 · Software	1,576.94	1,640.56
6030 · California Taxes - SI-100's	55.00	1,340.00
6030 a · Attorney General - RCT Filings	6,575.00	25.00
6032 · SIR External Promotional		
6032 c. · Banners		355.02
<b>Total 6032 · SIR External Promotional</b>		<u>355.02</u>
<b>Total 6020 · State Office Expenses</b>	<u>9,752.34</u>	<u>4,785.20</u>
<b>Total 6000 · State Administration</b>	10,494.69	4,823.20

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**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
January through September 2022

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	<u>Jan - Sep 22</u>	<u>Jan - Sep 21</u>
<b>6100 · Insurance</b>		
6110 · Commercial Package	27,669.00	27,391.82
6111 · Directors and Officers	1,602.00	1,578.00
6112 · Foreign Travel Liability	2,505.00	
6113 · Umbrella	9,731.17	9,417.50
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<b>Total 6100 · Insurance</b>	41,507.17	38,387.32
<b>6200 · State Committees</b>		
6300 · Growth & Membership Committee		
6305 · Zoomer Awards		300.00
		<hr/>
<b>Total 6300 · Growth &amp; Membership Committee</b>		300.00
6360 · Public Image	9,975.00	4,400.00
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<b>Total 6200 · State Committees</b>	9,975.00	4,700.00
<b>6400 · State Meetings</b>		
6410 · BS-AG-RD Meeting		
6411 · Facility Rental		2,500.00
		<hr/>
<b>Total 6410 · BS-AG-RD Meeting</b>		2,500.00
		<hr/>
<b>Total 6400 · State Meetings</b>		2,500.00
<b>6500 · Region &amp; Branch Meetings</b>		
6502 · Lodging & Meals	257.14	59.00
6503 · Mileage & Tolls	829.32	146.00
6505 · Postage and Supplies	299.14	112.13

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**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
January through September 2022

	<u>Jan - Sep 22</u>	<u>Jan - Sep 21</u>
<b>6510 · Branch Officer Training</b>		
<b>6511 · Facilities</b>	200.00	
<b>6512 · Lodging and Meals</b>	180.31	
<b>6513 · Mileage and Tolls</b>	89.95	
<b>6515 · Supplies</b>	178.61	
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<b>Total 6510 · Branch Officer Training</b>	648.87	
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<b>Total 6500 · Region &amp; Branch Meetings</b>	2,034.47	317.13
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<b>66010 · Bank Service Charges</b>	12.00	
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<b>Total Expense</b>	64,023.33	50,727.65
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<b>Net Ordinary Income</b>	(1,271.91)	(8,178.77)
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<b>Net Income</b>	<b>(1,271.91)</b>	<b>(8,178.77)</b>
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Sons In Retirement, Incorporated  
 Income & Expense Budget vs. Actual - 2022  
 January through September 2022

	Jan - Sep 22	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (\$19,054.00)	18,793.25	17,500.00	1,293.25
4102 · Q2 Assessment (\$18,095)	17,752.91	17,325.00	427.91
4103 · Q3 Assessment (\$17,134.25)	17,134.25	17,152.00	(17.75)
4104 · Q4 Assessment (\$16,826.25)	6,646.50		6,646.50
Total 4100 · Pro Rated Assessment	60,326.91	51,977.00	8,349.91
4400 · Hardware Sales	688.50	225.00	463.50
4500 · Interest Inc	17.07	22.50	(5.43)
4600 · Other			
4601 · Branch closing	6,864.58	378.00	6,486.58
4603 · Deposit Error	1.00		
Total 4600 · Other	6,865.58	378.00	6,487.58
4700 · Miscellaneous	20.50		
Total 4000 · Revenue	67,918.56	52,602.50	15,316.06
Total Income	67,918.56	52,602.50	15,316.06
Cost of Goods Sold			
5000 · Cost of Goods Sold			
5100 · Hardware Purchase	5,136.44		
5104 · Postage for Sales Deliveries	30.70		
5000 · Cost of Goods Sold - Other		225.00	(225.00)
Total 5000 · Cost of Goods Sold	5,167.14	225.00	4,942.14
Total COGS	5,167.14	225.00	4,942.14

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Sons In Retirement, Incorporated  
 Income & Expense Budget vs. Actual - 2022  
 January through September 2022

	Jan - Sep 22	Budget	\$ Over Budget
Gross Profit	62,751.42	52,377.50	10,373.92
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel	603.75	522.00	81.75
6012 · Vice President - Travel		522.00	(522.00)
6013 · Secretary - Travel		337.50	(337.50)
6015 · Treasurer - Travel		337.50	(337.50)
6016 · Assistant Treasurer - Travel		207.00	(207.00)
6017 · Chief Admin Officer - Travel		315.00	(315.00)
6018 · State Advisor-Travel			
6018a · State Parliamentarian - Travel	138.60		
6018 · State Advisor-Travel - Other		315.00	(315.00)
Total 6018 · State Advisor-Travel	138.60	315.00	(176.40)
Total 6010 · Officer Expenses	742.35	2,556.00	(1,813.65)
6020 · State Office Expenses			
6021 · Bank Fees	3.00	18.00	(15.00)
6022 · Supplies	894.31	603.00	291.31
6023 · Printing and Copies	13.05	297.00	(283.95)
6024 · Postage	586.44	297.00	289.44
6026 · Mileage	48.60	153.00	(104.40)
6027 · Web site/Server		1,017.00	(1,017.00)
6028 · Software	1,576.94	1,503.00	73.94
6030 · California Taxes - SI-100's	55.00	1,053.00	(998.00)
6030 a · Attorney General - RCT Filings	6,575.00	6,500.00	75.00
Total 6020 · State Office Expenses	9,752.34	11,441.00	(1,688.66)
Total 6000 · State Administration	10,494.69	13,997.00	(3,502.31)



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Sons In Retirement, Incorporated  
Income & Expense Budget vs. Actual - 2022  
January through September 2022

	<u>Jan - Sep 22</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6100 · Insurance			
6110 · Commercial Package	27,669.00		
6111 · Directors and Officers	1,602.00		
6112 · Foreign Travel Liability	2,505.00		
6113 · Umbrella	9,731.17		
6100 · Insurance - Other		41,200.00	(41,200.00)
Total 6100 · Insurance	41,507.17	41,200.00	307.17
6200 · State Committees			
6220 · Infosys Committee		72.00	(72.00)
6290 · Policy and Procedure Committee		189.00	(189.00)
6300 · Growth & Membership Committee			
6303 · Materials, Supplies and Misc		378.00	(378.00)
Total 6300 · Growth & Membership Commit...		378.00	(378.00)
6309 · Insurance Committee		72.00	(72.00)
6350 · State Sports Activities			
6351 · Lodging and Meals		72.00	(72.00)
6352 · Mileage and Tolls		72.00	(72.00)
Total 6350 · State Sports Activities		144.00	(144.00)
6360 · Public Image	9,975.00	7,200.00	2,775.00
Total 6200 · State Committees	9,975.00	8,055.00	1,920.00
6400 · State Meetings			
6410 · BS-AG-RD Meeting		747.00	(747.00)
6420 · State Board Meeting		1,125.00	(1,125.00)

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Sons In Retirement, Incorporated  
 Income & Expense Budget vs. Actual - 2022  
 January through September 2022

	Jan - Sep 22	Budget	\$ Over Budget
6430 · Annual General Meeting			
6435 · Branch Awards		747.00	(747.00)
Total 6430 · Annual General Meeting		747.00	(747.00)
Total 6400 · State Meetings		2,619.00	(2,619.00)
6500 · Region & Branch Meetings			
6502 · Lodging & Meals	257.14		
6503 · Mileage & Tolls	829.32		
6505 · Postage and Supplies	299.14		
6510 · Branch Officer Training			
6511 · Facilities	200.00		
6512 · Lodging and Meals	180.31		
6513 · Mileage and Tolls	89.95		
6515 · Supplies	178.61		
Total 6510 · Branch Officer Training	648.87		
6500 · Region & Branch Meetings - Other		2,835.00	(2,835.00)
Total 6500 · Region & Branch Meetings	2,034.47	2,835.00	(800.53)
66010 · Bank Service Charges	12.00		
Total Expense	64,023.33	68,706.00	(4,682.67)
Net Ordinary Income	(1,271.91)	(16,328.50)	15,056.59
Net Income	(1,271.91)	(16,328.50)	15,056.59

Sons In Retirement, Incorporated  
**Regions Budget vs. Actual**  
 January through September 2022

	Region 1			
	Jan - Sep 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	160.19			
6503 · Mileage & Tolls	145.27			
6505 · Postage and Supplies	96.58			
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies	51.07			
<b>Total 6510 · Branch Officer Training</b>	51.07			
6500 · Region & Branch Meetings - Ot...		567.00	(567.00)	
<b>Total 6500 · Region &amp; Branch Meetings</b>	453.11	567.00	(113.89)	79.9%
<b>Total Expense</b>	453.11	567.00	(113.89)	79.9%
<b>Net Ordinary Income</b>	(453.11)	(567.00)	113.89	79.9%
<b>Net Income</b>	<b>(453.11)</b>	<b>(567.00)</b>	<b>113.89</b>	<b>79.9%</b>

Sons In Retirement, Incorporated  
**Regions Budget vs. Actual**  
 January through September 2022

	Region 2			
	Jan - Sep 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	69.95			
6503 · Mileage & Tolls	503.30			
6505 · Postage and Supplies	30.39			
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals	180.31			
6513 · Mileage and Tolls	89.95			
6515 · Supplies	20.63			
<b>Total 6510 · Branch Officer Training</b>	<b>290.89</b>			
6500 · Region & Branch Meetings - Ot...		567.00	(567.00)	
<b>Total 6500 · Region &amp; Branch Meetings</b>	<b>894.53</b>	<b>567.00</b>	<b>327.53</b>	<b>157.8%</b>
<b>Total Expense</b>	<b>894.53</b>	<b>567.00</b>	<b>327.53</b>	<b>157.8%</b>
<b>Net Ordinary Income</b>	<b>(894.53)</b>	<b>(567.00)</b>	<b>(327.53)</b>	<b>157.8%</b>
<b>Net Income</b>	<b>(894.53)</b>	<b>(567.00)</b>	<b>(327.53)</b>	<b>157.8%</b>

Sons In Retirement, Incorporated  
**Regions Budget vs. Actual**  
 January through September 2022

	Region 3			
	Jan - Sep 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	78.75			
6505 · Postage and Supplies	82.05			
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies	106.91			
Total 6510 · Branch Officer Training	106.91			
6500 · Region & Branch Meetings - Ot...		567.00	(567.00)	
Total 6500 · Region & Branch Meetings	267.71	567.00	(299.29)	47.2%
Total Expense	267.71	567.00	(299.29)	47.2%
Net Ordinary Income	(267.71)	(567.00)	299.29	47.2%
Net Income	<b>(267.71)</b>	<b>(567.00)</b>	<b>299.29</b>	<b>47.2%</b>

Sons In Retirement, Incorporated  
**Regions Budget vs. Actual**  
 January through September 2022

	Region 4			
	Jan - Sep 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	27.00			
6503 · Mileage & Tolls	65.60			
6505 · Postage and Supplies	80.12			
6510 · Branch Officer Training				
6511 · Facilities				
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Ot...		567.00	(567.00)	
Total 6500 · Region & Branch Meetings	172.72	567.00	(394.28)	30.5%
Total Expense	172.72	567.00	(394.28)	30.5%
Net Ordinary Income	(172.72)	(567.00)	394.28	30.5%
Net Income	<b>(172.72)</b>	<b>(567.00)</b>	<b>394.28</b>	<b>30.5%</b>

Sons In Retirement, Incorporated  
**Regions Budget vs. Actual**  
 January through September 2022

	Region 5			
	Jan - Sep 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	36.40			
6505 · Postage and Supplies	10.00			
6510 · Branch Officer Training				
6511 · Facilities	200.00			
6512 · Lodging and Meals				
6513 · Mileage and Tolls				
6515 · Supplies				
<b>Total 6510 · Branch Officer Training</b>	200.00			
6500 · Region & Branch Meetings - Ot...		567.00	(567.00)	
<b>Total 6500 · Region &amp; Branch Meetings</b>	246.40	567.00	(320.60)	43.5%
<b>Total Expense</b>	246.40	567.00	(320.60)	43.5%
<b>Net Ordinary Income</b>	(246.40)	(567.00)	320.60	43.5%
<b>Net Income</b>	<b>(246.40)</b>	<b>(567.00)</b>	<b>320.60</b>	<b>43.5%</b>

Sons In Retirement, Incorporated  
**Regions Budget vs. Actual**  
 January through September 2022

	TOTAL			
	Jan - Sep 22	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	257.14		257.14	100.0%
6503 · Mileage & Tolls	829.32		829.32	100.0%
6505 · Postage and Supplies	299.14		299.14	100.0%
6510 · Branch Officer Training				
6511 · Facilities	200.00		200.00	100.0%
6512 · Lodging and Meals	180.31		180.31	100.0%
6513 · Mileage and Tolls	89.95		89.95	100.0%
6515 · Supplies	178.61		178.61	100.0%
Total 6510 · Branch Officer Training	648.87		648.87	100.0%
6500 · Region & Branch Meetings - Ot...		2,835.00	(2,835.00)	
Total 6500 · Region & Branch Meetings	2,034.47	2,835.00	(800.53)	71.8%
Total Expense	2,034.47	2,835.00	(800.53)	71.8%
Net Ordinary Income	(2,034.47)	(2,835.00)	800.53	71.8%
Net Income	<b>(2,034.47)</b>	<b>(2,835.00)</b>	<b>800.53</b>	<b>71.8%</b>