

12:56 PM
 January 1, 2019
 Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
 January through December 2018

| | <u>Jan - Dec 18</u> | <u>Jan - Dec 17</u> | <u>\$ Change</u> | <u>% Change</u> |
|-------------------------------------|---------------------|---------------------|------------------|-----------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 17Q1 · Q1 Assessment for 2017 | | 16,463.75 | (16,463.75) | (100.0)% |
| 4000 · Revenue | 107,875.03 | 73,219.52 | 34,655.51 | 47.3% |
| Total Income | 107,875.03 | 89,683.27 | 18,191.76 | 20.3% |
| Cost of Goods Sold | | | | |
| 5000 · Cost of Goods Sold | 2,377.57 | 2,378.36 | (0.79) | |
| Total COGS | 2,377.57 | 2,378.36 | (0.79) | |
| Gross Profit | 105,497.46 | 87,304.91 | 18,192.55 | 20.8% |
| Expense | | | | |
| 6000 · State Administration | 11,442.98 | 6,467.19 | 4,975.79 | 76.9% |
| 6100 · Insurance | 45,919.66 | 46,386.34 | (466.68) | (1.0)% |
| 6200 · State Committees | 1,959.46 | 13,840.74 | (11,881.28) | (85.8)% |
| 6400 · State Meetings | 30,267.25 | 9,569.54 | 20,697.71 | 216.3% |
| 6500 · Region & Branch Meetings | 5,424.00 | 6,956.86 | (1,532.86) | (22.0)% |
| 6997 · Reconciliation Discrepancies | (5.00) | | (5.00) | (100.0)% |
| 6998 · Miscellaneous | (436.25) | 857.17 | (1,293.42) | (150.9)% |
| Total Expense | 94,572.10 | 84,077.84 | 10,494.26 | 12.5% |
| Net Ordinary Income | 10,925.36 | 3,227.07 | 7,698.29 | 238.6% |
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