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January 1, 2019  
Cash Basis

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
January through December 2018

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	<u>Jan - Dec 18</u>	<u>Jan - Dec 17</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
17Q1 · Q1 Assessment for 2017		16,463.75
<b>4000 · Revenue</b>		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (Inv \$20,885.50)	20,885.50	
410111 · Q1 Assessment (inv \$18,580.00)		1,670.00
4102 · Q2 Assessment (inv \$20,624.50)	20,624.50	
410222 · Q2 Assessment (Inv \$21,998.75)		21,998.75
4103 · Q3 Assessment Inv \$20,515.50)	20,512.50	
410333 · Q3 Assessment (Inv \$21,804.00)		21,819.00
4104 · Q4 Assessment Inv (\$20,352.00)	20,352.00	
410444 · Q4 Assessment (Inv 21,621.00)		21,621.00
4105 · Annual Meeting Assessment 4,640	4,700.00	
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<b>Total 4100 · Pro Rated Assessment</b>	87,074.50	67,108.75
<b>4200 · Special Donations</b>		
4201 · Special Assessment & Donations		15.00
4203 · AGM Assessment		1,860.00
4200 · Special Donations - Other	9,290.50	
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<b>Total 4200 · Special Donations</b>	9,290.50	1,875.00
4300 · Foreign Travel Fees (Rule 369)	2,819.00	1,788.00
4400 · Hardware Sales	2,263.50	1,984.50
4500 · Interest Inc	82.71	57.43
4600 · Other		
4601 · Branch closing	5,384.82	405.84
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<b>Total 4600 · Other</b>	5,384.82	405.84

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4700 · Miscellaneous	960.00	
<b>Total 4000 · Revenue</b>	<b>107,875.03</b>	<b>73,219.52</b>
<b>Total Income</b>	<b>107,875.03</b>	<b>89,683.27</b>
<b>Cost of Goods Sold</b>		
5000 · Cost of Goods Sold		
5100 · Hardware Purchase	716.73	
5101 · Hardware Item cost		1,683.43
5102 · Shipping and handling	5.60	153.33
5103 · Sales Tax		108.19
5104 · Postage for Sales Deliveries	234.38	183.70
5105 · Mileage For Shipping	58.80	67.20
5106 · Supplies	1,362.06	160.61
5107 · Refund Out of Stock		21.90
<b>Total 5000 · Cost of Goods Sold</b>	<b>2,377.57</b>	<b>2,378.36</b>
<b>Total COGS</b>	<b>2,377.57</b>	<b>2,378.36</b>
<b>Gross Profit</b>	<b>105,497.46</b>	<b>87,304.91</b>
<b>Expense</b>		
6000 · State Administration		
6010 · Officer Expenses		
6011 · President - Travel	445.54	
6012 · Vice President - Travel	237.40	
6013 · Secretary - Travel	366.19	
6015 · Treasurer - Travel	116.20	
6017 · Chief Admin Officer - Travel	38.50	
6018 · State Advisor-Travel	301.25	
<b>Total 6010 · Officer Expenses</b>	<b>1,505.08</b>	

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<b>6020 · State Office Expenses</b>		
6021 · Bank Fees	0.75	0.04
6022 · Supplies	1,449.21	659.28
6023 · Printing and Copies	161.38	418.27
6024 · Postage	589.57	479.02
6026 · Mileage		341.60
6027 · Web site/Server	2,189.39	818.37
6028 · Software	1,480.94	739.21
6029 · State Taxes	20.00	20.00
6030 · California Taxes - SI-100's	680.00	2,080.00
6030 a · RRF-1 for Attorney General	50.00	
6031 · Disbursements to Branch	3,316.66	
6032 · SIR External Promotional		
6032 a · Advertising		861.00
6032 d · Presidents Vidio Message		50.40
<b>Total 6032 · SIR External Promotional</b>		<b>911.40</b>
<b>Total 6020 · State Office Expenses</b>	<b>9,937.90</b>	<b>6,467.19</b>
<b>Total 6000 · State Administration</b>	<b>11,442.98</b>	<b>6,467.19</b>
<b>6100 · Insurance</b>		
6110 · Commercial Package	31,148.00	31,573.00
6111 · Directors and Officers	1,627.00	1,627.00
6112 · Foreign Travel Liability	2,774.00	2,774.00
6113 · Umbrella	10,370.66	10,412.34
<b>Total 6100 · Insurance</b>	<b>45,919.66</b>	<b>46,386.34</b>
<b>6200 · State Committees</b>		
6210 · State Audit Committee		
6212 · Mileage & Tolls	142.20	93.20
<b>Total 6210 · State Audit Committee</b>	<b>142.20</b>	<b>93.20</b>

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<b>6220 · Infosys Committee</b>		
6221 · Lodging & Meals	209.36	122.27
6222 · Mileage & Tolls	36.50	79.70
<b>Total 6220 · Infosys Committee</b>	245.86	201.97
<b>6240 · Travel Committee</b>		
6242 · Mileage & Tolls	3.50	
<b>Total 6240 · Travel Committee</b>	3.50	
<b>6250 · Nominating Committee</b>		
6251 · Lodging & Meals		22.03
6252 · Mileage & Tolls		109.65
<b>Total 6250 · Nominating Committee</b>		131.68
<b>6260 · Golf Committee</b>		
6262 · Mileage & Tolls	79.10	
<b>Total 6260 · Golf Committee</b>	79.10	
<b>6270 · Bowling Committee</b>		
6272 · Mileage & Tolls		59.90
<b>Total 6270 · Bowling Committee</b>		59.90
<b>6280 · Bocce Committee</b>		
6283 · Materials, Supplies and Misc.	63.71	
<b>Total 6280 · Bocce Committee</b>	63.71	

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<b>6290 · Rules Committee</b>		
6291 · Lodging & Meals	48.38	
6292 · Mileage & Tolls	104.75	
6293 · Copies & Printing	179.26	
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<b>Total 6290 · Rules Committee</b>	332.39	
<b>6300 · Growth &amp; Membership Committee</b>		
6303 · Materials, Supplies and Misc	108.95	
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<b>Total 6300 · Growth &amp; Membership Committee</b>	108.95	
<b>6305 · Insurance Committee</b>		
b. · Mileage & Tolls	265.50	
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<b>Total 6305 · Insurance Committee</b>	265.50	
<b>6310 · Training Committee</b>		
6311 · RD & AG		
6311 b. · Lodging & Meals	164.75	
6311 c. · Mileage & Tolls	242.10	
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<b>Total 6311 · RD &amp; AG</b>	406.85	
6312 · State Annual		
6312 a. · Facilities		2,880.02
6312 b. · Lodging & Meals	12.00	4,224.95
6312 c. · Mileage & Tolls	42.00	2,320.21
6312 d. · Materials/Slides/Handouts	257.40	3,370.34
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<b>Total 6312 · State Annual</b>	311.40	12,795.52
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<b>Total 6310 · Training Committee</b>	718.25	12,795.52

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<b>6320 · G&amp;M Committee</b>		
<b>63200 · Project 2016</b>		
63201 · Mileage and Tolls		59.60
63203 · Meals		295.48
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<b>Total 63200 · Project 2016</b>		355.08
<b>63714 · Branch visits (SAT)</b>		
63718 · Facilities and materials		12.89
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<b>Total 63714 · Branch visits (SAT)</b>		12.89
		<hr/>
<b>Total 6320 · G&amp;M Committee</b>		367.97
6321 · Lodging & Meals		89.00
6322 · Mileage and Tolls		101.50
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<b>Total 6200 · State Committees</b>	1,959.46	13,840.74
<b>6400 · State Meetings</b>		
6410 · BS-AG-RD Meeting		
6411 · Facility Rental	611.43	
6412 · Lodging & Meals	3,448.48	
6413 · Mileage & Tolls	652.80	
6414 · Materials/Slides/Handouts	265.07	
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<b>Total 6410 · BS-AG-RD Meeting</b>	4,977.78	
<b>6420 · State Board Meeting</b>		
6421 · Facility Rental	789.52	22.00
6422 · Lodging & Meals	3,102.68	1,761.78
6423 · Mileage & Tolls	2,894.45	1,694.78
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<b>Total 6420 · State Board Meeting</b>	6,786.65	3,478.56

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<b>6430 · Annual General Meeting</b>		
6431 · Facilities	12,725.00	4,556.55
6432 · Lodging & Meals	4,401.18	335.63
6433 · Mileage & Tolls	1,218.60	1,110.50
6434 · Materials/Slides/Handouts	48.04	88.30
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<b>Total 6430 · Annual General Meeting</b>	18,392.82	6,090.98
<b>6435 · Reimbursement</b>	110.00	
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<b>Total 6400 · State Meetings</b>	30,267.25	9,569.54
<b>6500 · Region &amp; Branch Meetings</b>		
6501 · Facilities	145.00	
6502 · Lodging & Meals	1,662.68	2,086.40
6503 · Mileage & Tolls	2,517.55	3,537.54
6504 · Copy & Printing	53.99	
6505 · Supplies	858.14	1,156.17
6506 · Miscellaneous	186.64	176.75
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<b>Total 6500 · Region &amp; Branch Meetings</b>	5,424.00	6,956.86
<b>6997 · Reconciliation Discrepancies</b>	(5.00)	
<b>6998 · Miscellaneous</b>	(436.25)	857.17
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<b>Total Expense</b>	94,572.10	84,077.84
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<b>Net Ordinary Income</b>	10,925.36	3,227.07
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<b>Net Income</b>	<b>10,925.36</b>	<b>3,227.07</b>
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