

Sons In Retirement, Incorporated
Income & Expenditures Prev Year/ Month Comparision
December 2017

	Dec 17	Dec 16	\$ Change
Ordinary Income/Expense			
Income			
5310 · Hardware Sales	502.00	118.50	383.50
5410 · Foreign Travel Fees (Rule 369)	70.00	0.00	70.00
5910 · Interest Inc	0.87	4.27	(3.40)
Total Income	<u>572.87</u>	<u>122.77</u>	<u>450.10</u>
Gross Profit	572.87	122.77	450.10
Expense			
5311 · Hardware Purchase			
6511 · Hardware item cost	270.00	0.00	270.00
6512 · Shipping and handling	30.64	0.00	30.64
6513 · Sales Tax	22.94	0.00	22.94
6515 · Postage for Sales Deliveries	44.39	18.11	26.28
6516 · Supplies	20.90	0.00	20.90
6517 · Mileage For Shipping	9.80	7.00	2.80
6518 · Refund Out of Stock	0.00	23.00	(23.00)
Total 5311 · Hardware Purchase	<u>398.67</u>	<u>48.11</u>	<u>350.56</u>
6000 · Insurance			
6010 · Commercial Package	2,675.67	2,408.17	267.50
6040 · Umbrella	880.33	804.50	75.83
Total 6000 · Insurance	<u>3,556.00</u>	<u>3,212.67</u>	<u>343.33</u>
6100 · Meeting and Travel expense			
6193 · State Board Meetings			
61931 · Mileage and Tolls	202.30	225.65	(23.35)
61933 · Meals	0.00	28.00	(28.00)
Total 6193 · State Board Meetings	<u>202.30</u>	<u>253.65</u>	<u>(51.35)</u>
6194 · Region Area and Branch Meetings			
6195 · Inductions/Awards/Meetings			
61951 · Mileage and Tolls	1,122.30	1,318.10	(195.80)
61952 · Lodging	99.80	146.17	(46.37)
61953 · Meals	276.79	143.83	132.96
61954 · Frames Pins etc	398.61	270.19	128.42
Total 6195 · Inductions/Awards/Meetings	<u>1,897.50</u>	<u>1,878.29</u>	<u>19.21</u>
61956 · Miscellaneous	148.92	15.72	133.20
Total 6194 · Region Area and Branch Meetings	<u>2,046.42</u>	<u>1,894.01</u>	<u>152.41</u>

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6197 · Annual General Meeting			
61971 · Mileage and tolls	0.00	77.70	(77.70)
Total 6197 · Annual General Meeting	0.00	77.70	(77.70)
Total 6100 · Meeting and Travel expense	2,248.72	2,225.36	23.36
6370 · Committees			
6305 · Training Committee			
6196 · Branch training			
61961 · Mileage and Tolls	52.50	304.50	(252.00)
61963 · Meals	0.00	511.32	(511.32)
61964 · Facilities	0.00	492.50	(492.50)
61965 · Materials	0.00	300.36	(300.36)
Total 6196 · Branch training	52.50	1,608.68	(1,556.18)
6315 · Annual Fall Training			
6316 · Mileage and tolls	662.20	0.00	662.20
6317 · Lodging	632.04	0.00	632.04
6319 · Meals	639.38	0.00	639.38
6321 · Facility Rental	952.17	0.00	952.17
6323 · Materials/slides/handouts	119.24	0.00	119.24
Total 6315 · Annual Fall Training	3,005.03	0.00	3,005.03
Total 6305 · Training Committee	3,057.53	1,608.68	1,448.85
6335 · G&M Committee			
6350 · Project 2016			
6351 · Mileage and Tolls	0.00	359.65	(359.65)
6354 · Facilities and Materials	0.00	179.03	(179.03)
Total 6350 · Project 2016	0.00	538.68	(538.68)
Total 6335 · G&M Committee	0.00	538.68	(538.68)
6375 · Infosys Committee			
6377 · Mileage and Tolls	0.00	43.20	(43.20)
Total 6375 · Infosys Committee	0.00	43.20	(43.20)
6385 · Travel Committee			
6387 · Mileage and Tolls	0.00	121.45	(121.45)
6389 · Meals	0.00	47.46	(47.46)
Total 6385 · Travel Committee	0.00	168.91	(168.91)
Total 6370 · Committees	3,057.53	2,359.47	698.06

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January 1, 2018

Cash Basis

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6400 · Administration			
6430 · Printing and Copies	137.14	2.40	134.74
6440 · SI-100's	0.00	200.00	(200.00)
6450 · Supplies	62.80	12.05	50.75
6470 · Postage	136.43	7.86	128.57
6499 · Miscellaneous	0.00	202.76	(202.76)
Total 6400 · Administration	336.37	425.07	(88.70)
66900 · Reconciliation Discrepancies	0.04	0.00	0.04
Total Expense	9,597.33	8,270.68	1,326.65
Net Ordinary Income	(9,024.46)	(8,147.91)	(876.55)
Net Income	<u>(9,024.46)</u>	<u>(8,147.91)</u>	<u>(876.55)</u>

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	% Change
Ordinary Income/Expense	
Income	
5310 · Hardware Sales	323.6%
5410 · Foreign Travel Fees (Rule 369)	100.0%
5910 · Interest Inc	(79.6)%
Total Income	366.6%
Gross Profit	366.6%
Expense	
5311 · Hardware Purchase	
6511 · Hardware item cost	100.0%
6512 · Shipping and handling	100.0%
6513 · Sales Tax	100.0%
6515 · Postage for Sales Deliveries	145.1%
6516 · Supplies	100.0%
6517 · Mileage For Shipping	40.0%
6518 · Refund Out of Stock	(100.0)%
Total 5311 · Hardware Purchase	728.7%
6000 · Insurance	
6010 · Commercial Package	11.1%
6040 · Umbrella	9.4%
Total 6000 · Insurance	10.7%
6100 · Meeting and Travel expense	
6193 · State Board Meetings	
61931 · Mileage and Tolls	(10.4)%
61933 · Meals	(100.0)%
Total 6193 · State Board Meetings	(20.2)%
6194 · Region Area and Branch Meetings	
6195 · Inductions/Awards/Meetings	
61951 · Mileage and Tolls	(14.9)%
61952 · Lodging	(31.7)%
61953 · Meals	92.4%
61954 · Frames Pins etc	47.5%
Total 6195 · Inductions/Awards/Meetings	1.0%
61956 · Miscellaneous	847.3%
Total 6194 · Region Area and Branch Meetings	8.1%

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6197 · Annual General Meeting		
61971 · Mileage and tolls	(100.0)%	
Total 6197 · Annual General Meeting	<u>(100.0)%</u>	
Total 6100 · Meeting and Travel expense		1.1%
6370 · Committees		
6305 · Training Committee		
6196 · Branch training		
61961 · Mileage and Tolls	(82.8)%	
61963 · Meals	(100.0)%	
61964 · Facilities	(100.0)%	
61965 · Materials	(100.0)%	
Total 6196 · Branch training	<u>(96.7)%</u>	
6315 · Annual Fall Training		
6316 · Mileage and tolls	100.0%	
6317 · Lodging	100.0%	
6319 · Meals	100.0%	
6321 · Facility Rental	100.0%	
6323 · Materials/slides/handouts	100.0%	
Total 6315 · Annual Fall Training	<u>100.0%</u>	
Total 6305 · Training Committee		90.1%
6335 · G&M Committee		
6350 · Project 2016		
6351 · Mileage and Tolls	(100.0)%	
6354 · Facilities and Materials	(100.0)%	
Total 6350 · Project 2016	<u>(100.0)%</u>	
Total 6335 · G&M Committee		(100.0)%
6375 · Infosys Committee		
6377 · Mileage and Tolls	(100.0)%	
Total 6375 · Infosys Committee		(100.0)%
6385 · Travel Committee		
6387 · Mileage and Tolls	(100.0)%	
6389 · Meals	(100.0)%	
Total 6385 · Travel Committee	<u>(100.0)%</u>	
Total 6370 · Committees		29.6%

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	<u>% Change</u>
6400 · Administration	
6430 · Printing and Copies	5,614.2%
6440 · SI-100's	(100.0)%
6450 · Supplies	421.2%
6470 · Postage	1,635.8%
6499 · Miscellaneous	(100.0)%
Total 6400 · Administration	(20.9)%
66900 · Reconciliation Discrepancies	100.0%
Total Expense	16.0%
Net Ordinary Income	(10.8)%
Net Income	<u><u>(10.8)%</u></u>