

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
January through October 2018

	<u>Jan - Oct 18</u>	<u>Jan - Oct 17</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
17Q1 · Q1 Assessment for 2017		16,463.75	(16,463.75)	(100.0)%
4000 · Revenue	106,894.15	70,369.73	36,524.42	51.9%
Total Income	106,894.15	86,833.48	20,060.67	23.1%
Cost of Goods Sold				
5000 · Cost of Goods Sold	2,329.17	1,979.69	349.48	17.7%
Total COGS	2,329.17	1,979.69	349.48	17.7%
Gross Profit	104,564.98	84,853.79	19,711.19	23.2%
Expense				
6000 · State Administration	7,810.34	6,092.33	1,718.01	28.2%
6100 · Insurance	39,035.32	39,274.34	(239.02)	(0.6)%
6200 · State Committees	956.23	8,525.34	(7,569.11)	(88.8)%
6400 · State Meetings	26,296.22	8,080.90	18,215.32	225.4%
6500 · Region & Branch Meetings	3,894.27	4,266.66	(372.39)	(8.7)%
6997 · Reconciliation Discrepancies	(5.00)		(5.00)	(100.0)%
6998 · Miscellaneous	(436.25)	512.08	(948.33)	(185.2)%
Total Expense	77,551.13	66,751.65	10,799.48	16.2%
Net Ordinary Income	27,013.85	18,102.14	8,911.71	49.2%
Net Income	<u><u>27,013.85</u></u>	<u><u>18,102.14</u></u>	<u><u>8,911.71</u></u>	<u><u>49.2%</u></u>