

Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2018
 As of October 31, 2018

	<u>Oct 31, 18</u>	<u>Oct 31, 17</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	40,969.27	28,899.98	12,069.29	41.8%
1130 · CitiBank IMMA	40,270.43	40,217.36	53.07	0.1%
1140 · Citibank Insurance Reserve	20,480.42	20,464.04	16.38	0.1%
Total Checking/Savings	<u>101720.12</u>	<u>89,581.38</u>	<u>12,138.74</u>	<u>13.6%</u>
Total Current Assets	<u>101720.12</u>	<u>89,581.38</u>	<u>12,138.74</u>	<u>13.6%</u>
TOTAL ASSETS	<u>101720.12</u>	<u>89,581.38</u>	<u>12,138.74</u>	<u>13.6%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	4,331.19	1,104.16	3,227.03	292.3%
Net Income	27,013.85	18,102.14	8,911.71	49.2%
Total Equity	<u>101720.12</u>	<u>89,581.38</u>	<u>12,138.74</u>	<u>13.6%</u>
TOTAL LIABILITIES & EQUITY	<u>101720.12</u>	<u>89,581.38</u>	<u>12,138.74</u>	<u>13.6%</u>

Sons In Retirement, Incorporated
Expenses Only for the Regions & State CY 2018
January through October 2018

	Region 1	Region 2	Region 3	Region 4	Region 5	State	TOTAL
Ordinary Income/Expense							
Expense							
6000 · State Administration	353			28		7,429	7,810
6100 · Insurance						39,035	39,035
6200 · State Committees			76	46		835	956
6400 · State Meetings	426	260	1,220	1,991	424	21,975	26,296
6500 · Region & Branch Meetings	795	681	105	1,300	938	75	3,894
6997 · Reconciliation Discrepancies						(5)	(5)
6998 · Miscellaneous						(436)	(436)
Total Expense	<u>1,575</u>	<u>941</u>	<u>1,401</u>	<u>3,364</u>	<u>1,362</u>	<u>68,908</u>	<u>77,551</u>
Net Ordinary Income	<u>(1,575)</u>	<u>(941)</u>	<u>(1,401)</u>	<u>(3,364)</u>	<u>(1,362)</u>	<u>(68,908)</u>	<u>(77,551)</u>
Net Income	<u><u>(1,575)</u></u>	<u><u>(941)</u></u>	<u><u>(1,401)</u></u>	<u><u>(3,364)</u></u>	<u><u>(1,362)</u></u>	<u><u>(68,908)</u></u>	<u><u>(77,551)</u></u>

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
January through October 2018

	<u>Jan - Oct 18</u>	<u>Jan - Oct 17</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
17Q1 · Q1 Assessment for 2017		16,463.75	(16,463.75)	(100.0)%
4000 · Revenue	106,894.15	70,369.73	36,524.42	51.9%
Total Income	106,894.15	86,833.48	20,060.67	23.1%
Cost of Goods Sold				
5000 · Cost of Goods Sold	2,329.17	1,979.69	349.48	17.7%
Total COGS	2,329.17	1,979.69	349.48	17.7%
Gross Profit	104,564.98	84,853.79	19,711.19	23.2%
Expense				
6000 · State Administration	7,810.34	6,092.33	1,718.01	28.2%
6100 · Insurance	39,035.32	39,274.34	(239.02)	(0.6)%
6200 · State Committees	956.23	8,525.34	(7,569.11)	(88.8)%
6400 · State Meetings	26,296.22	8,080.90	18,215.32	225.4%
6500 · Region & Branch Meetings	3,894.27	4,266.66	(372.39)	(8.7)%
6997 · Reconciliation Discrepancies	(5.00)		(5.00)	(100.0)%
6998 · Miscellaneous	(436.25)	512.08	(948.33)	(185.2)%
Total Expense	77,551.13	66,751.65	10,799.48	16.2%
Net Ordinary Income	27,013.85	18,102.14	8,911.71	49.2%
Net Income	<u><u>27,013.85</u></u>	<u><u>18,102.14</u></u>	<u><u>8,911.71</u></u>	<u><u>49.2%</u></u>

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November 1, 2018
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through October 2018

	Jan - Oct 18	Jan - Oct 17
Ordinary Income/Expense		
Income		
17Q1 · Q1 Assessment for 2017		16,463.75
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (Inv \$20,885.50)	20,885.50	
410111 · Q1 Assessment (inv \$18,580.00)		1,670.00
4102 · Q2 Assessment (inv \$20,624.50)	20,624.50	
410222 · Q2 Assessment (Inv \$21,998.75)		21,998.75
4103 · Q3 Assessment Inv \$20,374.50)	20,512.50	
410333 · Q3 Assessment (Inv \$21,804.00)		21,819.00
4104 · Q4 Assessment Inv (\$20,350.50)	19,741.50	
410444 · Q4 Assessment (Inv 21,621.00)		20,131.50
4105 · Annual Meeting Assessment 4,640	4,700.00	
Total 4100 · Pro Rated Assessment	86,464.00	65,619.25
4200 · Special Donations		
4201 · Special Assessment & Donations		15.00
4203 · AGM Assessment		1,860.00
4200 · Special Donations - Other	9,290.50	
Total 4200 · Special Donations	9,290.50	1,875.00
4300 · Foreign Travel Fees (Rule 369)	2,819.00	1,340.00
4400 · Hardware Sales	1,910.00	1,482.50
4500 · Interest Inc	65.83	52.98
4600 · Other		
4601 · Branch closing	5,384.82	
Total 4600 · Other	5,384.82	

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through October 2018

	Jan - Oct 18	Jan - Oct 17
4700 · Miscellaneous	960.00	
Total 4000 · Revenue	106,894.15	70,369.73
Total Income	106,894.15	86,833.48
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5100 · Hardware Purchase	716.73	
5101 · Hardware Item cost		1,413.43
5102 · Shipping and handling	5.60	122.69
5103 · Sales Tax		85.25
5104 · Postage for Sales Deliveries	197.18	139.31
5105 · Mileage For Shipping	47.60	57.40
5106 · Supplies	1,362.06	139.71
5107 · Refund Out of Stock		21.90
Total 5000 · Cost of Goods Sold	2,329.17	1,979.69
Total COGS	2,329.17	1,979.69
Gross Profit	104,564.98	84,853.79
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6011 · President - Travel	445.54	
6012 · Vice President - Travel	237.40	
6013 · Secretary - Travel	366.19	
6015 · Treasurer - Travel	68.95	
6018 · State Advisor-Travel	148.00	
Total 6010 · Officer Expenses	1,266.08	

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through October 2018

	Jan - Oct 18	Jan - Oct 17
6020 · State Office Expenses		
6021 · Bank Fees	0.75	
6022 · Supplies	624.71	596.48
6023 · Printing and Copies	104.38	281.13
6024 · Postage	316.93	304.14
6026 · Mileage		341.60
6027 · Web site/Server	179.88	818.37
6028 · Software	1,410.95	739.21
6029 · State Taxes	20.00	20.00
6030 · California Taxes - SI-100's	520.00	2,080.00
6030 a · RRF-1 for Attorney General	50.00	
6031 · Disbursements to Branch	3,316.66	
6032 · SIR External Promotional		
6032 a · Advertising		861.00
6032 d · Presidents Vidio Message		50.40
Total 6032 · SIR External Promotional		911.40
Total 6020 · State Office Expenses	6,544.26	6,092.33
Total 6000 · State Administration	7,810.34	6,092.33
6100 · Insurance		
6110 · Commercial Package	25,993.66	26,221.66
6111 · Directors and Officers	1,627.00	1,627.00
6112 · Foreign Travel Liability	2,774.00	2,774.00
6113 · Umbrella	8,640.66	8,651.68
Total 6100 · Insurance	39,035.32	39,274.34
6200 · State Committees		
6210 · State Audit Committee		
6212 · Mileage & Tolls	142.20	93.20
Total 6210 · State Audit Committee	142.20	93.20

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through October 2018

	<u>Jan - Oct 18</u>	<u>Jan - Oct 17</u>
6220 · Infosys Committee		
6221 · Lodging & Meals	98.43	122.27
6222 · Mileage & Tolls		43.20
	<hr/>	<hr/>
Total 6220 · Infosys Committee	98.43	165.47
6240 · Travel Committee		
6242 · Mileage & Tolls	3.50	
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Total 6240 · Travel Committee	3.50	
6250 · Nominating Committee		
6251 · Lodging & Meals		22.03
6252 · Mileage & Tolls		53.20
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Total 6250 · Nominating Committee		75.23
6260 · Golf Committee		
6262 · Mileage & Tolls	66.50	
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Total 6260 · Golf Committee	66.50	
6270 · Bowling Committee		
6272 · Mileage & Tolls		59.90
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Total 6270 · Bowling Committee		59.90
6280 · Bocce Committee		
6283 · Materials, Supplies and Misc.	63.71	
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Total 6280 · Bocce Committee	63.71	
6300 · Growth & Membership Committee		
6303 · Materials, Supplies and Misc	108.95	
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Total 6300 · Growth & Membership Committee	108.95	

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through October 2018

	Jan - Oct 18	Jan - Oct 17
6305 · Insurance Committee		
b · Mileage & Tolls	265.50	
Total 6305 · Insurance Committee	265.50	
6310 · Training Committee		
6311 · RD & AG		
6311 b · Lodging & Meals	54.59	
6311 c · Mileage & Tolls	110.85	
Total 6311 · RD & AG	165.44	
6312 · State Annual		
6312 a · Facilities		1,727.85
6312 b · Lodging & Meals		1,847.46
6312 c · Mileage & Tolls	42.00	746.66
6312 d · Materials/Slides/Handouts		3,251.10
Total 6312 · State Annual	42.00	7,573.07
Total 6310 · Training Committee	207.44	7,573.07
6320 · G&M Committee		
63200 · Project 2016		
63201 · Mileage and Tolls		59.60
63203 · Meals		295.48
Total 63200 · Project 2016		355.08
63714 · Branch visits (SAT)		
63718 · Facilities and materials		12.89
Total 63714 · Branch visits (SAT)		12.89
Total 6320 · G&M Committee		367.97

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through October 2018

	<u>Jan - Oct 18</u>	<u>Jan - Oct 17</u>
6321 · Lodging & Meals		89.00
6322 · Mileage and Tolls		101.50
Total 6200 · State Committees	956.23	8,525.34
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6411 · Facility Rental	80.00	
6412 · Lodging & Meals	3,354.77	
6413 · Mileage & Tolls	489.35	
6414 · Materials/Slides/Handouts	123.58	
Total 6410 · BS-AG-RD Meeting	4,047.70	
6420 · State Board Meeting		
6421 · Facility Rental	789.52	22.00
6422 · Lodging & Meals	1,974.80	1,233.53
6423 · Mileage & Tolls	1,653.95	1,219.38
Total 6420 · State Board Meeting	4,418.27	2,474.91
6430 · Annual General Meeting		
6431 · Facilities	12,725.00	4,556.55
6432 · Lodging & Meals	4,058.71	246.54
6433 · Mileage & Tolls	928.30	790.30
6434 · Materials/Slides/Handouts	8.24	12.60
Total 6430 · Annual General Meeting	17,720.25	5,605.99
6435 · Reimbursement	110.00	
Total 6400 · State Meetings	26,296.22	8,080.90

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Income & Expenditures Prev Year Comparison Detail
January through October 2018

	Jan - Oct 18	Jan - Oct 17
6500 · Region & Branch Meetings		
6501 · Facilities	145.00	
6502 · Lodging & Meals	1,326.05	1,647.90
6503 · Mileage & Tolls	1,710.50	1,922.79
6504 · Copy & Printing	53.99	
6505 · Supplies	472.09	668.14
6506 · Miscellaneous	186.64	27.83
Total 6500 · Region & Branch Meetings	3,894.27	4,266.66
6997 · Reconciliation Discrepancies	(5.00)	
6998 · Miscellaneous	(436.25)	512.08
Total Expense	77,551.13	66,751.65
Net Ordinary Income	27,013.85	18,102.14
Net Income	27,013.85	18,102.14

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Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2018
 January through October 2018

	Jan - Oct 18	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (Inv \$20,885.50)	20,885.50	20,885.50	
4102 · Q2 Assessment (inv \$20,624.50)	20,624.50	20,624.50	
4103 · Q3 Assessment Inv \$20,374.50)	20,512.50	20,515.50	(3.00)
4104 · Q4 Assessment Inv (\$20,350.50)	19,741.50	20,264.00	(522.50)
4105 · Annual Meeting Assessment 4,640	4,700.00	4,700.00	
Total 4100 · Pro Rated Assessment	86,464.00	86,989.50	(525.50)
4200 · Special Donations			
4203 · AGM Assessment		9,080.50	(9,080.50)
Total 4200 · Special Donations	9,290.50	9,080.50	210.00
4300 · Foreign Travel Fees (Rule 369)	2,819.00	2,311.70	507.30
4400 · Hardware Sales	1,910.00	1,250.00	660.00
4500 · Interest Inc	65.83	49.16	16.67
4600 · Other			
4601 · Branch closing	5,384.82	6,300.05	(915.23)
Total 4600 · Other	5,384.82	6,300.05	(915.23)
4700 · Miscellaneous	960.00	1,083.34	(123.34)
Total 4000 · Revenue	106,894.15	107,064.25	(170.10)
Total Income	106,894.15	107,064.25	(170.10)

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Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2018
 January through October 2018

	Jan - Oct 18	Budget	\$ Over Budget
Cost of Goods Sold			
5000 · Cost of Goods Sold			
5100 · Hardware Purchase	716.73	1,666.70	(949.97)
Total 5000 · Cost of Goods Sold	2,329.17	1,666.70	662.47
Total COGS	2,329.17	1,666.70	662.47
Gross Profit	104,564.98	105,397.55	(832.57)
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel	445.54	1,666.70	(1,221.16)
6012 · Vice President - Travel	237.40	625.00	(387.60)
6013 · Secretary - Travel	366.19	416.70	(50.51)
6014 · Assistant Secretary - Travel		250.00	(250.00)
6015 · Treasurer - Travel	68.95	416.70	(347.75)
6016 · Assistant Treasurer - Travel		250.00	(250.00)
6017 · Chief Admin Officer - Travel		416.70	(416.70)
Total 6010 · Officer Expenses	1,266.08	4,041.80	(2,775.72)
6020 · State Office Expenses			
6021 · Bank Fees	0.75	83.30	(82.55)
6022 · Supplies	624.71	1,000.00	(375.29)
6023 · Printing and Copies	104.38	333.30	(228.92)
6024 · Postage	316.93	750.00	(433.07)
6026 · Mileage		250.00	(250.00)
6030 · California Taxes - SI-100's	520.00	1,666.60	(1,146.60)

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Cash Basis

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2018
January through October 2018

	Jan - Oct 18	Budget	\$ Over Budget
6030 a · RRF-1 for Attorney General	50.00	50.00	
6031 · Disbursements to Branch	3,316.66	3,316.66	
Total 6020 · State Office Expenses	6,544.26	7,449.86	(905.60)
Total 6000 · State Administration	7,810.34	11,491.66	(3,681.32)
6100 · Insurance			
6110 · Commercial Package	25,993.66	25,993.54	0.12
6111 · Directors and Officers	1,627.00	1,627.00	
6112 · Foreign Travel Liability	2,774.00	2,774.00	
6113 · Umbrella	8,640.66	8,640.66	
6100 · Insurance - Other		39,035.20	(39,035.20)
Total 6100 · Insurance	39,035.32	78,070.40	(39,035.08)
6200 · State Committees			
6210 · State Audit Committee	142.20	83.30	58.90
6220 · Infosys Committee	98.43	500.00	(401.57)
6240 · Travel Committee	3.50	208.30	(204.80)
6250 · Nominating Committee		166.60	(166.60)
6270 · Bowling Committee		333.30	(333.30)
6280 · Bocce Committee	63.71	166.60	(102.89)
6290 · Rules Committee		166.60	(166.60)
6300 · Growth & Membership Committee	108.95	500.00	(391.05)

Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2018
 January through October 2018

	Jan - Oct 18	Budget	\$ Over Budget
6310 · Training Committee			
6311 · RD & AG	165.44	583.30	(417.86)
6312 · State Annual	42.00	7,600.00	(7,558.00)
Total 6310 · Training Committee	207.44	8,183.30	(7,975.86)
Total 6200 · State Committees	956.23	10,308.00	(9,351.77)
6400 · State Meetings			
6410 · BS-AG-RD Meeting	4,047.70	1,083.30	2,964.40
6420 · State Board Meeting	4,418.27	2,083.30	2,334.97
6430 · Annual General Meeting	17,720.25	7,000.00	10,720.25
Total 6400 · State Meetings	26,296.22	10,166.60	16,129.62
6500 · Region & Branch Meetings	3,894.27	10,416.60	(6,522.33)
6997 · Reconciliation Discrepancies	(5.00)	(5.00)	
Total Expense	77,551.13	120,448.26	(42,897.13)
Net Ordinary Income	27,013.85	(15,050.71)	42,064.56
Net Income	27,013.85	(15,050.71)	42,064.56