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July 2, 2018
Cash Basis

Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2018
As of June 30, 2018

	<u>Jun 30, 18</u>	<u>Jun 30, 17</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	29,283.19	14,838.25	14,444.94	97.4%
1130 · CitiBank IMMA	40,684.54	40,634.19	50.35	0.1%
1140 · Citibank Insurance Reserve	20,483.36	20,470.43	12.93	0.1%
Total Checking/Savings	<u>90,451.09</u>	<u>75,942.87</u>	<u>14,508.22</u>	<u>19.1%</u>
Total Current Assets	<u>90,451.09</u>	<u>75,942.87</u>	<u>14,508.22</u>	<u>19.1%</u>
TOTAL ASSETS	<u>90,451.09</u>	<u>75,942.87</u>	<u>14,508.22</u>	<u>19.1%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	4,559.78	909.33	3,650.45	401.4%
Net Income	15,516.23	4,658.46	10,857.77	233.1%
Total Equity	<u>90,451.09</u>	<u>75,942.87</u>	<u>14,508.22</u>	<u>19.1%</u>
TOTAL LIABILITIES & EQUITY	<u>90,451.09</u>	<u>75,942.87</u>	<u>14,508.22</u>	<u>19.1%</u>

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Sons In Retirement, Incorporated
 Expenses Only for the Regions & State CY 2018
 January through June 2018

	Region 1	Region 2	Region 3	Region 4	Region 5	State	TOTAL
Ordinary Income/Expense							
Expense							
6000 · State Administration	353			28		5,020	5,401
6100 · Insurance						25,267	25,267
6200 · State Committees			76	46		541	662
6400 · State Meetings	59	104	452	1,080	424	4,341	6,460
6500 · Region & Branch Meetings	293	416	56	898	582		2,245
6997 · Reconciliation Discrepancies						(5)	(5)
6998 · Miscellaneous						(436)	(436)
Total Expense	<u>706</u>	<u>520</u>	<u>584</u>	<u>2,051</u>	<u>1,006</u>	<u>34,727</u>	<u>39,594</u>
Net Ordinary Income	<u>(706)</u>	<u>(520)</u>	<u>(584)</u>	<u>(2,051)</u>	<u>(1,006)</u>	<u>(34,727)</u>	<u>(39,594)</u>
Net Income	<u><u>(706)</u></u>	<u><u>(520)</u></u>	<u><u>(584)</u></u>	<u><u>(2,051)</u></u>	<u><u>(1,006)</u></u>	<u><u>(34,727)</u></u>	<u><u>(39,594)</u></u>

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
 January through June 2018

	<u>Jan - Jun 18</u>	<u>Jan - Jun 17</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
17Q1 · Q1 Assessment for 2017		16,463.75	(16,463.75)	(100.0)%
4000 · Revenue	56,645.66	25,658.95	30,986.71	120.8%
Total Income	56,645.66	42,122.70	14,522.96	34.5%
Cost of Goods Sold				
5000 · Cost of Goods Sold	1,535.83	1,436.91	98.92	6.9%
Total COGS	1,535.83	1,436.91	98.92	6.9%
Gross Profit	55,109.83	40,685.79	14,424.04	35.5%
Expense				
6000 · State Administration	5,401.02	4,545.40	855.62	18.8%
6100 · Insurance	25,266.64	25,050.34	216.30	0.9%
6200 · State Committees	662.12	1,188.07	(525.95)	(44.3)%
6400 · State Meetings	6,460.21	2,344.40	4,115.81	175.6%
6500 · Region & Branch Meetings	2,244.86	2,634.25	(389.39)	(14.8)%
6997 · Reconciliation Discrepancies	(5.00)		(5.00)	(100.0)%
6998 · Miscellaneous	(436.25)	264.87	(701.12)	(264.7)%
Total Expense	39,593.60	36,027.33	3,566.27	9.9%
Net Ordinary Income	15,516.23	4,658.46	10,857.77	233.1%
Net Income	<u><u>15,516.23</u></u>	<u><u>4,658.46</u></u>	<u><u>10,857.77</u></u>	<u><u>233.1%</u></u>

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through June 2018

	Jan - Jun 18	Jan - Jun 17
Ordinary Income/Expense		
Income		
17Q1 · Q1 Assessment for 2017		16,463.75
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (Inv \$20,885.50)	20,885.50	
410111 · Q1 Assessment (inv \$18,580.00)		2,111.25
4102 · Q2 Assessment (inv \$20,624.50)	20,624.50	
410222 · Q2 Assessment (Inv \$21,998.75)		21,998.75
Total 4100 · Pro Rated Assessment	41,510.00	24,110.00
4200 · Special Donations	5,330.00	
4300 · Foreign Travel Fees (Rule 369)	2,657.00	539.00
4400 · Hardware Sales	1,264.50	984.00
4500 · Interest Inc	31.79	25.95
4600 · Other		
4601 · Branch closing	4,892.37	
Total 4600 · Other	4,892.37	
4700 · Miscellaneous	960.00	
Total 4000 · Revenue	56,645.66	25,658.95
Total Income	56,645.66	42,122.70
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5101 · Hardware Item cost		1,005.00
5102 · Shipping and handling		122.69
5103 · Sales Tax		85.25
5104 · Postage for Sales Deliveries	140.17	111.84
5105 · Mileage For Shipping	33.60	43.40

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Income & Expenditures Prev Year Comparison Detail
January through June 2018

	Jan - Jun 18	Jan - Jun 17
5106 · Supplies	1,362.06	69.83
5107 · Refund Out of Stock		(1.10)
Total 5000 · Cost of Goods Sold	1,535.83	1,436.91
Total COGS	1,535.83	1,436.91
Gross Profit	55,109.83	40,685.79
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6011 · President - Travel	267.50	
6015 · Treasurer - Travel	47.25	
Total 6010 · Officer Expenses	314.75	
6020 · State Office Expenses		
6021 · Bank Fees	0.75	(9.00)
6022 · Supplies	241.35	439.03
6023 · Printing and Copies	75.38	204.08
6024 · Postage	209.30	216.26
6026 · Mileage		196.00
6027 · Web site/Server	179.88	359.76
6028 · Software	612.95	567.87
6029 · State Taxes	20.00	20.00
6030 · California Taxes - SI-100's	380.00	1,640.00
6030 a · RRF-1 for Attorney General	50.00	
6031 · Disbursements to Branch	3,316.66	

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through June 2018

	<u>Jan - Jun 18</u>	<u>Jan - Jun 17</u>
6032 · SIR External Promotional		
6032 a. · Advertising		861.00
6032 d. · Presidents Vidio Message		50.40
		<u>911.40</u>
Total 6032 · SIR External Promotional		911.40
Total 6020 · State Office Expenses	<u>5,086.27</u>	<u>4,545.40</u>
Total 6000 · State Administration	5,401.02	4,545.40
6100 · Insurance		
6110 · Commercial Package	15,664.98	15,518.98
6111 · Directors and Officers	1,627.00	1,627.00
6112 · Foreign Travel Liability	2,774.00	2,774.00
6113 · Umbrella	5,200.66	5,130.36
		<u>25,050.34</u>
Total 6100 · Insurance	25,266.64	25,050.34
6200 · State Committees		
6210 · State Audit Committee		
6212 · Mileage & Tolls	142.20	93.20
		<u>93.20</u>
Total 6210 · State Audit Committee	142.20	93.20
6220 · Infosys Committee		
6221 · Lodging & Meals	98.43	62.05
6222 · Mileage & Tolls		43.20
		<u>105.25</u>
Total 6220 · Infosys Committee	98.43	105.25
6240 · Travel Committee		
6242 · Mileage & Tolls	3.50	
		<u>3.50</u>
Total 6240 · Travel Committee	3.50	

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through June 2018

	<u>Jan - Jun 18</u>	<u>Jan - Jun 17</u>
6260 · Golf Committee		
6262 · Mileage & Tolls	66.50	
Total 6260 · Golf Committee	66.50	
6270 · Bowling Committee		
6272 · Mileage & Tolls		59.90
Total 6270 · Bowling Committee		59.90
6305 · Insurance Committee		
b. · Mileage & Tolls	144.05	
Total 6305 · Insurance Committee	144.05	
6310 · Training Committee		
6311 · RD & AG		
6311 b. · Lodging & Meals	54.59	
6311 c. · Mileage & Tolls	110.85	
Total 6311 · RD & AG	165.44	
6312 · State Annual		
6312 b. · Lodging & Meals		36.91
6312 c. · Mileage & Tolls	42.00	71.10
6312 d. · Materials/Slides/Handouts		558.72
Total 6312 · State Annual	42.00	666.73
Total 6310 · Training Committee	207.44	666.73
6320 · G&M Committee		
63200 · Project 2016		
63201 · Mileage and Tolls		59.60
Total 63200 · Project 2016		59.60

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through June 2018

	<u>Jan - Jun 18</u>	<u>Jan - Jun 17</u>
63714 · Branch visits (SAT)		
63718 · Facilities and materials		12.89
Total 63714 · Branch visits (SAT)		<u>12.89</u>
Total 6320 · G&M Committee		72.49
6321 · Lodging & Meals		89.00
6322 · Mileage and Tolls		101.50
Total 6200 · State Committees	662.12	1,188.07
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6412 · Lodging & Meals	972.63	
6413 · Mileage & Tolls	399.65	
6414 · Materials/Slides/Handouts	49.20	
Total 6410 · BS-AG-RD Meeting	1,421.48	
6420 · State Board Meeting		
6421 · Facility Rental	430.77	22.00
6422 · Lodging & Meals	1,098.56	1,220.30
6423 · Mileage & Tolls	936.50	1,016.90
Total 6420 · State Board Meeting	2,465.83	2,259.20
6430 · Annual General Meeting		
6431 · Facilities	2,500.00	
6433 · Mileage & Tolls	72.90	85.20
Total 6430 · Annual General Meeting	<u>2,572.90</u>	<u>85.20</u>
Total 6400 · State Meetings	6,460.21	2,344.40

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through June 2018

	<u>Jan - Jun 18</u>	<u>Jan - Jun 17</u>
6500 · Region & Branch Meetings		
6501 · Facilities	145.00	
6502 · Lodging & Meals	625.63	954.85
6503 · Mileage & Tolls	1,070.50	1,079.60
6505 · Supplies	292.09	581.82
6506 · Miscellaneous	111.64	17.98
	<hr/>	<hr/>
Total 6500 · Region & Branch Meetings	2,244.86	2,634.25
6997 · Reconciliation Discrepancies	(5.00)	
6998 · Miscellaneous	(436.25)	264.87
	<hr/>	<hr/>
Total Expense	39,593.60	36,027.33
	<hr/>	<hr/>
Net Ordinary Income	15,516.23	4,658.46
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Net Income	15,516.23	4,658.46
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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2018
January through June 2018

	Jan - Jun 18	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (Inv \$20,885.50)	20,885.50	20,885.50	
4102 · Q2 Assessment (inv \$20,624.50)	20,624.50	20,624.50	
Total 4100 · Pro Rated Assessment	41,510.00	41,510.00	
4200 · Special Donations			
4203 · AGM Assessment		5,330.00	(5,330.00)
Total 4200 · Special Donations	5,330.00	5,330.00	
4300 · Foreign Travel Fees (Rule 369)	2,657.00	1,387.02	1,269.98
4400 · Hardware Sales	1,264.50	750.00	514.50
4500 · Interest Inc	31.79	29.48	2.31
4600 · Other			
4601 · Branch closing	4,892.37	5,807.60	(915.23)
Total 4600 · Other	4,892.37	5,807.60	(915.23)
4700 · Miscellaneous	960.00	650.02	309.98
Total 4000 · Revenue	56,645.66	55,464.12	1,181.54
Total Income	56,645.66	55,464.12	1,181.54
Cost of Goods Sold			
5000 · Cost of Goods Sold			
5100 · Hardware Purchase		1,000.02	(1,000.02)
Total 5000 · Cost of Goods Sold	1,535.83	1,000.02	535.81
Total COGS	1,535.83	1,000.02	535.81

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2018
January through June 2018

	<u>Jan - Jun 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Gross Profit	55,109.83	54,464.10	645.73
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel	267.50	1,000.02	(732.52)
6012 · Vice President - Travel		375.00	(375.00)
6013 · Secretary - Travel		250.02	(250.02)
6014 · Assistant Secretary - Travel		150.00	(150.00)
6015 · Treasurer - Travel	47.25	250.02	(202.77)
6016 · Assistant Treasurer - Travel		150.00	(150.00)
6017 · Chief Admin Officer - Travel		250.02	(250.02)
Total 6010 · Officer Expenses	<u>314.75</u>	<u>2,425.08</u>	<u>(2,110.33)</u>
6020 · State Office Expenses			
6021 · Bank Fees	0.75	49.98	(49.23)
6022 · Supplies	241.35	600.00	(358.65)
6023 · Printing and Copies	75.38	199.98	(124.60)
6024 · Postage	209.30	450.00	(240.70)
6026 · Mileage		150.00	(150.00)
6030 · California Taxes - SI-100's	380.00	999.96	(619.96)
6030 a · RRF-1 for Attorney General	50.00	50.00	
6031 · Disbursements to Branch	3,316.66	3,316.66	
Total 6020 · State Office Expenses	<u>5,086.27</u>	<u>5,816.58</u>	<u>(730.31)</u>
Total 6000 · State Administration	<u>5,401.02</u>	<u>8,241.66</u>	<u>(2,840.64)</u>

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2018
January through June 2018

	Jan - Jun 18	Budget	\$ Over Budget
6100 · Insurance			
6110 · Commercial Package	15,664.98	15,664.98	
6111 · Directors and Officers	1,627.00	1,627.00	
6112 · Foreign Travel Liability	2,774.00	2,774.00	
6113 · Umbrella	5,200.66	5,200.66	
6100 · Insurance - Other		25,266.64	(25,266.64)
Total 6100 · Insurance	25,266.64	50,533.28	(25,266.64)
6200 · State Committees			
6210 · State Audit Committee	142.20	49.98	92.22
6220 · Infosys Committee	98.43	300.00	(201.57)
6240 · Travel Committee	3.50	124.98	(121.48)
6250 · Nominating Committee		99.96	(99.96)
6270 · Bowling Committee		199.98	(199.98)
6280 · Bocce Committee		99.96	(99.96)
6290 · Rules Committee		99.96	(99.96)
6300 · Growth & Membership Committee		300.00	(300.00)
6310 · Training Committee			
6311 · RD & AG	165.44	349.98	(184.54)
6312 · State Annual	42.00	3,799.98	(3,757.98)
Total 6310 · Training Committee	207.44	4,149.96	(3,942.52)
Total 6200 · State Committees	662.12	5,424.78	(4,762.66)

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2018
January through June 2018

	Jan - Jun 18	Budget	\$ Over Budget
6400 · State Meetings			
6410 · BS-AG-RD Meeting	1,421.48	649.98	771.50
6420 · State Board Meeting	2,465.83	1,249.98	1,215.85
6430 · Annual General Meeting	2,572.90	3,499.98	(927.08)
Total 6400 · State Meetings	6,460.21	5,399.94	1,060.27
6500 · Region & Branch Meetings	2,244.86	6,249.96	(4,005.10)
6997 · Reconciliation Discrepancies	(5.00)	(5.00)	
Total Expense	39,593.60	75,844.62	(36,251.02)
Net Ordinary Income	15,516.23	(21,380.52)	36,896.75
Net Income	15,516.23	(21,380.52)	36,896.75