

## Sons In Retirement, Incorporated

### Income and expenditure July 2012 with previous yr comparison

July 2012

	Jul 12	Jul 11	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
5010 · Pro Rata Assessments				
5011 · Q1 Pro rata Assessment	0.00	339.00	(339.00)	(100.0)%
5012 · Q2 Pro Rata Assessment	4.00	211.00	(207.00)	(98.1)%
5013 · Q3 Pro rata Assessment	14,312.09	15,666.69	(1,354.60)	(8.7)%
<b>Total 5010 · Pro Rata Assessments</b>	14,316.09	16,216.69	(1,900.60)	(11.7)%
5120 · Spec Luncheon contribution	845.91	1,246.31	(400.40)	(32.1)%
5310 · Hardware Sales	278.50	277.50	1.00	0.4%
5410 · Foreign Travel Fees (Rule 369)	100.00	95.00	5.00	5.3%
5910 · Interest Inc	17.68	21.07	(3.39)	(16.1)%
5990 · Uncategorized Income				
5992 · RV Committee account balance	1,946.98	0.00	1,946.98	100.0%
<b>Total 5990 · Uncategorized Income</b>	1,946.98	0.00	1,946.98	100.0%
<b>Total Income</b>	17,505.16	17,856.57	(351.41)	(2.0)%
<b>Gross Profit</b>	17,505.16	17,856.57	(351.41)	(2.0)%
<b>Expense</b>				
6000 · Insurance				
6010 · Commercial Package - Travelers	1,999.92	2,721.97	(722.05)	(26.5)%
6040 · Umbrella	771.50	0.00	771.50	100.0%
<b>Total 6000 · Insurance</b>	2,771.42	2,721.97	49.45	1.8%
6050 · Promotional				
60501 · Exhibitions/Fairs	0.00	5,200.00	(5,200.00)	(100.0)%
60503 · Banners	0.00	427.41	(427.41)	(100.0)%
60505 · Giveaways	0.00	727.14	(727.14)	(100.0)%
<b>Total 6050 · Promotional</b>	0.00	6,354.55	(6,354.55)	(100.0)%
6100 · Meeting and Travel expense				
6150 · Mileage and Tolls	154.00	20.00	134.00	670.0%
6193 · State Board Meetings				
61931 · Mileage and Tolls	142.00	105.00	37.00	35.2%
<b>Total 6193 · State Board Meetings</b>	142.00	105.00	37.00	35.2%
6194 · Region Area and Branch Meetings				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	266.50	13.00	253.50	1,950.0%
61953 · Meals	104.54	0.00	104.54	100.0%
<b>Total 6195 · Inductions/Awards/Meetings</b>	371.04	13.00	358.04	2,754.2%
<b>Total 6194 · Region Area and Branch Meetings</b>	371.04	13.00	358.04	2,754.2%
6197 · Annual General Meeting				
6455 · AGM attendee memento	0.00	1,189.68	(1,189.68)	(100.0)%
<b>Total 6197 · Annual General Meeting</b>	0.00	1,189.68	(1,189.68)	(100.0)%
<b>Total 6100 · Meeting and Travel expense</b>	667.04	1,327.68	(660.64)	(49.8)%

**Sons In Retirement, Incorporated**  
**Income and expenditure July 2012 with previous yr comparison**  
 July 2012

	Jul 12	Jul 11	\$ Change	% Change
<b>6370 · Committees</b>				
<b>6305 · Training Committee</b>				
6307 · Mileage and Tolls	112.00	107.10	4.90	4.6%
6311 · Meals	136.31	0.00	136.31	100.0%
<b>Total 6305 · Training Committee</b>	248.31	107.10	141.21	131.9%
<b>6375 · Infosys Committee</b>				
6377 · Mileage and Tolls	69.00	0.00	69.00	100.0%
<b>Total 6375 · Infosys Committee</b>	69.00	0.00	69.00	100.0%
<b>6385 · Travel Committee</b>				
6387 · Mileage and Tolls	0.00	219.00	(219.00)	(100.0)%
6389 · Meals	0.00	48.83	(48.83)	(100.0)%
<b>Total 6385 · Travel Committee</b>	0.00	267.83	(267.83)	(100.0)%
<b>Total 6370 · Committees</b>	317.31	374.93	(57.62)	(15.4)%
<b>6400 · Administration</b>				
6410 · Bank Charge	10.00	10.00	0.00	0.0%
6430 · Printing and Copies	8.68	33.80	(25.12)	(74.3)%
6450 · Supplies	27.03	547.53	(520.50)	(95.1)%
6470 · Postage	96.04	169.76	(73.72)	(43.4)%
6480 · Telephone	61.50	103.71	(42.21)	(40.7)%
<b>6510 · Hardware Purchase</b>				
6511 · Hardware item cost	500.00	439.00	61.00	13.9%
6512 · Shipping and handling	50.44	19.54	30.90	158.1%
6513 · Sales Tax	0.00	38.41	(38.41)	(100.0)%
<b>Total 6510 · Hardware Purchase</b>	550.44	496.95	53.49	10.8%
<b>Total 6400 · Administration</b>	753.69	1,361.75	(608.06)	(44.7)%
<b>Total Expense</b>	4,509.46	12,140.88	(7,631.42)	(62.9)%
<b>Net Ordinary Income</b>	12,995.70	5,715.69	7,280.01	127.4%
<b>Net Income</b>	<b>12,995.70</b>	<b>5,715.69</b>	<b>7,280.01</b>	<b>127.4%</b>

**Sons In Retirement, Incorporated**  
**Income and expenditure July 2012 with previous yr comparison**  
**January through July 2012**

	Jan - Jul 12	Jan - Jul 11	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
5010 · Pro Rata Assessments				
5011 · Q1 Pro rata Assessment	18,379.23	18,002.56	376.67	2.1%
5012 · Q2 Pro Rata Assessment	18,051.00	17,695.00	356.00	2.0%
5013 · Q3 Pro rata Assessment	17,150.96	15,666.69	1,484.27	9.5%
5014 · Q4 Pro rata Assessment	985.77	0.00	985.77	100.0%
<b>Total 5010 · Pro Rata Assessments</b>	<b>54,566.96</b>	<b>51,364.25</b>	<b>3,202.71</b>	<b>6.2%</b>
5120 · Spec Luncheon contribution	1,030.54	1,246.31	(215.77)	(17.3)%
5310 · Hardware Sales	5,678.25	2,471.75	3,206.50	129.7%
5410 · Foreign Travel Fees (Rule 369)	1,440.00	1,030.00	410.00	39.8%
5910 · Interest Inc	104.43	165.96	(61.53)	(37.1)%
5990 · Uncategorized Income				
5991 · Branch closing	2,639.09	1,240.78	1,398.31	112.7%
5992 · RV Committee account balance	1,946.98	0.00	1,946.98	100.0%
<b>Total 5990 · Uncategorized Income</b>	<b>4,586.07</b>	<b>1,240.78</b>	<b>3,345.29</b>	<b>269.6%</b>
<b>Total Income</b>	<b>67,406.25</b>	<b>57,519.05</b>	<b>9,887.20</b>	<b>17.2%</b>
<b>Gross Profit</b>	<b>67,406.25</b>	<b>57,519.05</b>	<b>9,887.20</b>	<b>17.2%</b>
<b>Expense</b>				
6000 · Insurance				
6010 · Commercial Package - Travelers	13,999.40	10,010.13	3,989.27	39.9%
6020 · Directors and Officers	2,924.00	1,315.00	1,609.00	122.4%
6030 · Foreign Travel Liability	1,217.00	2,774.00	(1,557.00)	(56.1)%
6040 · Umbrella	5,400.50	9,042.00	(3,641.50)	(40.3)%
<b>Total 6000 · Insurance</b>	<b>23,540.90</b>	<b>23,141.13</b>	<b>399.77</b>	<b>1.7%</b>
6050 · Promotional				
60501 · Exhibitions/Fairs	0.00	7,550.13	(7,550.13)	(100.0)%
60503 · Banners	(375.00)	427.41	(802.41)	(187.7)%
60505 · Giveaways	0.00	727.14	(727.14)	(100.0)%
60508 · Recovery of 2011 Promo Items	(11,000.00)	0.00	(11,000.00)	(100.0)%
<b>Total 6050 · Promotional</b>	<b>(11,375.00)</b>	<b>8,704.68</b>	<b>(20,079.68)</b>	<b>(230.7)%</b>
6100 · Meeting and Travel expense				
6110 · Lodging	73.04	457.11	(384.07)	(84.0)%
6130 · Meals	609.74	728.46	(118.72)	(16.3)%
6150 · Mileage and Tolls	2,620.60	4,899.11	(2,278.51)	(46.5)%
6180 · State Meeting Meals	3,841.25	4,250.00	(408.75)	(9.6)%
6193 · State Board Meetings				
61931 · Mileage and Tolls	3,012.51	2,827.75	184.76	6.5%
61932 · Lodging	351.93	236.24	115.69	49.0%
61933 · Meals	383.54	157.26	226.28	143.9%
61934 · Facility Rental	208.00	267.00	(59.00)	(22.1)%
<b>Total 6193 · State Board Meetings</b>	<b>3,955.98</b>	<b>3,488.25</b>	<b>467.73</b>	<b>13.4%</b>
6194 · Region Area and Branch Meetings				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	1,709.25	1,599.55	109.70	6.9%
61952 · Lodging	171.95	390.98	(219.03)	(56.0)%
61953 · Meals	343.27	333.13	10.14	3.0%
61954 · Frames Pins etc	163.22	13.01	150.21	1,154.6%
<b>Total 6195 · Inductions/Awards/Meetings</b>	<b>2,387.69</b>	<b>2,336.67</b>	<b>51.02</b>	<b>2.2%</b>
<b>Total 6194 · Region Area and Branch Meetings</b>	<b>2,387.69</b>	<b>2,336.67</b>	<b>51.02</b>	<b>2.2%</b>

**Sons In Retirement, Incorporated**  
**Income and expenditure July 2012 with previous yr comparison**  
**January through July 2012**

	Jan - Jul 12	Jan - Jul 11	\$ Change	% Change
<b>6197 · Annual General Meeting</b>				
61971 · Mileage and tolls	227.14	0.00	227.14	100.0%
61973 · meals	12.25	0.00	12.25	100.0%
6455 · AGM attendee memento	0.00	1,189.68	(1,189.68)	(100.0)%
<b>Total 6197 · Annual General Meeting</b>	239.39	1,189.68	(950.29)	(79.9)%
<b>Total 6100 · Meeting and Travel expense</b>	13,727.69	17,349.28	(3,621.59)	(20.9)%
<b>6370 · Committees</b>				
<b>6305 · Training Committee</b>				
6196 · Branch training				
61961 · Mileage and Tolls	570.50	283.50	287.00	101.2%
61963 · Meals	260.34	184.22	76.12	41.3%
61964 · Facilities	50.00	68.00	(18.00)	(26.5)%
61965 · Materials	11.98	71.32	(59.34)	(83.2)%
<b>Total 6196 · Branch training</b>	892.82	607.04	285.78	47.1%
6307 · Mileage and Tolls	563.00	162.65	400.35	246.1%
6311 · Meals	397.46	0.00	397.46	100.0%
<b>Total 6305 · Training Committee</b>	1,853.28	769.69	1,083.59	140.8%
<b>6335 · G&amp;M Committee</b>				
6337 · Mileage and Tolls	231.50	0.00	231.50	100.0%
6341 · Meals	103.48	0.00	103.48	100.0%
<b>Total 6335 · G&amp;M Committee</b>	334.98	0.00	334.98	100.0%
<b>6355 · Golf Committee</b>				
6357 · Mileage and Tolls	103.00	100.00	3.00	3.0%
<b>Total 6355 · Golf Committee</b>	103.00	100.00	3.00	3.0%
<b>6375 · Infosys Committee</b>				
6377 · Mileage and Tolls	350.60	624.00	(273.40)	(43.8)%
6378 · meals	0.00	440.01	(440.01)	(100.0)%
6379 · Lodging	0.00	211.55	(211.55)	(100.0)%
<b>Total 6375 · Infosys Committee</b>	350.60	1,275.56	(924.96)	(72.5)%
<b>6385 · Travel Committee</b>				
6387 · Mileage and Tolls	664.00	489.00	175.00	35.8%
6389 · Meals	140.18	91.45	48.73	53.3%
<b>Total 6385 · Travel Committee</b>	804.18	580.45	223.73	38.5%
<b>6390 · Bowling Committee</b>				
6391 · Mileage and Tolls	151.50	0.00	151.50	100.0%
<b>Total 6390 · Bowling Committee</b>	151.50	0.00	151.50	100.0%
<b>6395 · Insurance Committee</b>				
63951 · Mileage and Tolls	636.00	448.00	188.00	42.0%
63952 · Lodging	119.20	0.00	119.20	100.0%
63953 · Meals	67.62	47.00	20.62	43.9%
<b>Total 6395 · Insurance Committee</b>	822.82	495.00	327.82	66.2%
<b>Total 6370 · Committees</b>	4,420.36	3,220.70	1,199.66	37.3%
<b>6400 · Administration</b>				
6410 · Bank Charge	51.05	86.70	(35.65)	(41.1)%
6430 · Printing and Copies	375.46	270.09	105.37	39.0%
6440 · SI-100's	940.00	1,240.00	(300.00)	(24.2)%
6450 · Supplies	1,131.10	1,962.45	(831.35)	(42.4)%
6470 · Postage	845.09	915.05	(69.96)	(7.7)%
6480 · Telephone	129.13	239.02	(109.89)	(46.0)%
6483 · Web site/Server	107.00	478.90	(371.90)	(77.7)%
6485 · Software	194.39	0.00	194.39	100.0%

8:59 AM

August 4, 2012

Cash Basis

**Sons In Retirement, Incorporated**  
**Income and expenditure July 2012 with previous yr comparison**  
**January through July 2012**

	Jan - Jul 12	Jan - Jul 11	\$ Change	% Change
<b>6499 · Miscellaneous</b>				
6500 · Recovery of 2011 Misc items	(4,000.00)	0.00	(4,000.00)	(100.0)%
6499 · Miscellaneous - Other	151.18	1,201.29	(1,050.11)	(87.4)%
<b>Total 6499 · Miscellaneous</b>	<b>(3,848.82)</b>	1,201.29	<b>(5,050.11)</b>	<b>(420.4)%</b>
<b>6510 · Hardware Purchase</b>				
6511 · Hardware item cost	3,361.65	1,775.25	1,586.40	89.4%
6512 · Shipping and handling	141.67	56.90	84.77	149.0%
6513 · Sales Tax	159.63	116.84	42.79	36.6%
<b>Total 6510 · Hardware Purchase</b>	<b>3,662.95</b>	1,948.99	<b>1,713.96</b>	<b>87.9%</b>
<b>Total 6400 · Administration</b>	3,587.35	8,342.49	<b>(4,755.14)</b>	<b>(57.0)%</b>
<b>66900 · Reconciliation Discrepancies</b>	0.00	0.00	0.00	0.0%
<b>9000 · Uncategorized Expense</b>				
9010 · Disbursements to Branch	2,297.22	305.53	1,991.69	651.9%
<b>Total 9000 · Uncategorized Expense</b>	<b>2,297.22</b>	305.53	<b>1,991.69</b>	<b>651.9%</b>
<b>Total Expense</b>	<b>36,198.52</b>	61,063.81	<b>(24,865.29)</b>	<b>(40.7)%</b>
<b>Net Ordinary Income</b>	31,207.73	<b>(3,544.76)</b>	34,752.49	980.4%
<b>Other Income/Expense</b>				
Other Income				
4000 · Donation	0.00	100.00	(100.00)	(100.0)%
<b>Total Other Income</b>	0.00	100.00	(100.00)	(100.0)%
<b>Net Other Income</b>	0.00	100.00	(100.00)	(100.0)%
<b>Net Income</b>	<b>31,207.73</b>	<b>(3,444.76)</b>	<b>34,652.49</b>	<b>1,006.0%</b>

9:00 AM

August 4, 2012

Cash Basis

**Sons In Retirement, Incorporated**  
**Balance Sheet Prev Year Comparison**  
 As of July 31, 2012

	<u>Jul 31, 12</u>	<u>Jul 31, 11</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
1100 · Citibank Checking	3,300.25	12,609.07	(9,308.82)	(73.8)%
1130 · CitiBank IMMA	65,144.22	59,335.41	5,808.81	9.8%
1140 · Citibank Insurance Reserve	25,339.84	25,276.29	63.55	0.3%
<b>Total Checking/Savings</b>	<u>93,784.31</u>	<u>97,220.77</u>	<u>(3,436.46)</u>	<u>(3.5)%</u>
<b>Accounts Receivable</b>				
1200 · Accounts Receivable	(6.50)	(291.00)	284.50	97.8%
<b>Total Accounts Receivable</b>	<u>(6.50)</u>	<u>(291.00)</u>	<u>284.50</u>	<u>97.8%</u>
<b>Total Current Assets</b>	<u>93,777.81</u>	<u>96,929.77</u>	<u>(3,151.96)</u>	<u>(3.3)%</u>
<b>TOTAL ASSETS</b>	<u><b>93,777.81</b></u>	<u><b>96,929.77</b></u>	<u><b>(3,151.96)</b></u>	<u><b>(3.3)%</b></u>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Accounts Payable</b>				
2000 · Accounts Payable	0.00	(0.12)	0.12	100.0%
<b>Total Accounts Payable</b>	<u>0.00</u>	<u>(0.12)</u>	<u>0.12</u>	<u>100.0%</u>
<b>Total Current Liabilities</b>	<u>0.00</u>	<u>(0.12)</u>	<u>0.12</u>	<u>100.0%</u>
<b>Total Liabilities</b>	<u>0.00</u>	<u>(0.12)</u>	<u>0.12</u>	<u>100.0%</u>
<b>Equity</b>				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
3900 · Retained Earnings	(7,805.00)	29,999.57	(37,804.57)	(126.0)%
Net Income	31,207.73	(3,444.76)	34,652.49	1,006.0%
<b>Total Equity</b>	<u>93,777.81</u>	<u>96,929.89</u>	<u>(3,152.08)</u>	<u>(3.3)%</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>93,777.81</b></u>	<u><b>96,929.77</b></u>	<u><b>(3,151.96)</b></u>	<u><b>(3.3)%</b></u>