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November 2, 2012

Cash Basis

Sons In Retirement, Incorporated

Balance Sheet Prev Year Comparison

As of October 31, 2012

	Oct 31, 12	Oct 31, 11	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	2,964.79	7,570.83	(4,606.04)	(60.8)%
1130 · CitiBank IMMA	66,050.18	44,370.65	21,679.53	48.9%
1140 · Citibank Insurance Reserve	25,352.79	25,293.71	59.08	0.2%
Total Checking/Savings	94,367.76	77,235.19	17,132.57	22.2%
Accounts Receivable				
1200 · Accounts Receivable	(135.00)	(145.00)	10.00	6.9%
Total Accounts Receivable	(135.00)	(145.00)	10.00	6.9%
Other Current Assets				
1145 · Petty Cash from ATM	0.00	500.00	(500.00)	(100.0)%
1499 · Undeposited Funds	573.00	0.00	573.00	100.0%
Total Other Current Assets	573.00	500.00	73.00	14.6%
Total Current Assets	94,805.76	77,590.19	17,215.57	22.2%
TOTAL ASSETS	94,805.76	77,590.19	17,215.57	22.2%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 · Accounts Payable	0.00	(0.12)	0.12	100.0%
Total Accounts Payable	0.00	(0.12)	0.12	100.0%
Total Current Liabilities	0.00	(0.12)	0.12	100.0%
Total Liabilities	0.00	(0.12)	0.12	100.0%
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
3900 · Retained Earnings	(7,805.00)	29,999.57	(37,804.57)	(126.0)%
Net Income	32,235.68	(22,784.34)	55,020.02	241.5%
Total Equity	94,805.76	77,590.31	17,215.45	22.2%
TOTAL LIABILITIES & EQUITY	94,805.76	77,590.19	17,215.57	22.2%

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
October 2012

	Oct 12	Oct 11	\$ Change	% Change
Ordinary Income/Expense				
Income				
5010 · Pro Rata Assessments				
5011 · Q1 Pro rata Assessment	0.00	(19.62)	19.62	100.0%
5012 · Q2 Pro Rata Assessment	99.00	96.00	3.00	3.1%
5013 · Q3 Pro rata Assessment	0.00	35.53	(35.53)	(100.0)%
5014 · Q4 Pro rata Assessment	16,312.00	14,413.62	1,898.38	13.2%
Total 5010 · Pro Rata Assessments	16,411.00	14,525.53	1,885.47	13.0%
5120 · Spec Luncheon contribution	0.00	1.47	(1.47)	(100.0)%
5310 · Hardware Sales	502.85	724.50	(221.65)	(30.6)%
5410 · Foreign Travel Fees (Rule 369)	145.00	230.00	(85.00)	(37.0)%
5910 · Interest Inc	14.48	16.00	(1.52)	(9.5)%
Total Income	17,073.33	15,497.50	1,575.83	10.2%
Gross Profit	17,073.33	15,497.50	1,575.83	10.2%
Expense				
6000 · Insurance				
6010 · Commercial Package - Travelers	1,999.92	2,721.97	(722.05)	(26.5)%
6040 · Umbrella	771.50	0.00	771.50	100.0%
Total 6000 · Insurance	2,771.42	2,721.97	49.45	1.8%
6100 · Meeting and Travel expense				
6130 · Meals	0.00	136.33	(136.33)	(100.0)%
6150 · Mileage and Tolls	191.00	679.00	(488.00)	(71.9)%
6193 · State Board Meetings				
61931 · Mileage and Tolls	50.00	270.00	(220.00)	(81.5)%
61934 · Facility Rental	0.00	400.00	(400.00)	(100.0)%
Total 6193 · State Board Meetings	50.00	670.00	(620.00)	(92.5)%
6194 · Region Area and Branch Meetings				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	1,230.00	191.00	1,039.00	544.0%
61954 · Frames Pins etc	0.00	24.00	(24.00)	(100.0)%
Total 6195 · Inductions/Awards/Meetings	1,230.00	215.00	1,015.00	472.1%
Total 6194 · Region Area and Branch Meetings	1,230.00	215.00	1,015.00	472.1%
6197 · Annual General Meeting				
61971 · Mileage and tolls	79.00	56.20	22.80	40.6%
61972 · Lodging	81.91	0.00	81.91	100.0%
Total 6197 · Annual General Meeting	160.91	56.20	104.71	186.3%
Total 6100 · Meeting and Travel expense	1,631.91	1,756.53	(124.62)	(7.1)%
6370 · Committees				
6305 · Training Committee				
6196 · Branch training				
61961 · Mileage and Tolls	2.00	53.50	(51.50)	(96.3)%
61963 · Meals	67.00	66.00	1.00	1.5%
61964 · Facilities	0.00	155.00	(155.00)	(100.0)%
Total 6196 · Branch training	69.00	274.50	(205.50)	(74.9)%
6307 · Mileage and Tolls	125.50	0.00	125.50	100.0%
6311 · Meals	112.44	0.00	112.44	100.0%

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Cash Basis

Sons In Retirement, Incorporated Income and Expenditures Prev Year Comparison October 2012

	Oct 12	Oct 11	\$ Change	% Change
6315 · Annual Fall Training				
6316 · Mileage and tolls	919.00	1,424.20	(505.20)	(35.5)%
6317 · Lodging	133.88	213.77	(79.89)	(37.4)%
6319 · Meals	41.54	105.59	(64.05)	(60.7)%
6321 · Facility Rental	523.00	0.00	523.00	100.0%
6323 · Materials/slides/handouts	156.07	30.60	125.47	410.0%
Total 6315 · Annual Fall Training	<u>1,773.49</u>	<u>1,774.16</u>	<u>(0.67)</u>	<u>0.0%</u>
Total 6305 · Training Committee	2,080.43	2,048.66	31.77	1.6%
6375 · Infosys Committee				
6377 · Mileage and Tolls	277.00	282.50	(5.50)	(2.0)%
Total 6375 · Infosys Committee	<u>277.00</u>	<u>282.50</u>	<u>(5.50)</u>	<u>(2.0)%</u>
6395 · Insurance Committee				
63951 · Mileage and Tolls	25.90	0.00	25.90	100.0%
Total 6395 · Insurance Committee	<u>25.90</u>	<u>0.00</u>	<u>25.90</u>	<u>100.0%</u>
Total 6370 · Committees	2,383.33	2,331.16	52.17	2.2%
6400 · Administration				
6410 · Bank Charge	10.00	10.00	0.00	0.0%
6430 · Printing and Copies	54.00	55.12	(1.12)	(2.0)%
6440 · SI-100's	160.00	480.00	(320.00)	(66.7)%
6450 · Supplies	50.16	447.73	(397.57)	(88.8)%
6470 · Postage	156.88	385.65	(228.77)	(59.3)%
6480 · Telephone	0.00	115.16	(115.16)	(100.0)%
6499 · Miscellaneous	40.25	23.26	16.99	73.0%
6510 · Hardware Purchase				
6511 · Hardware item cost	0.00	2,086.75	(2,086.75)	(100.0)%
6512 · Shipping and handling	0.00	89.85	(89.85)	(100.0)%
6513 · Sales Tax	0.00	56.30	(56.30)	(100.0)%
Total 6510 · Hardware Purchase	<u>0.00</u>	<u>2,232.90</u>	<u>(2,232.90)</u>	<u>(100.0)%</u>
Total 6400 · Administration	<u>471.29</u>	<u>3,749.82</u>	<u>(3,278.53)</u>	<u>(87.4)%</u>
Total Expense	<u>7,257.95</u>	<u>10,559.48</u>	<u>(3,301.53)</u>	<u>(31.3)%</u>
Net Ordinary Income	<u>9,815.38</u>	<u>4,938.02</u>	<u>4,877.36</u>	<u>98.8%</u>
Net Income	<u>9,815.38</u>	<u>4,938.02</u>	<u>4,877.36</u>	<u>98.8%</u>

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
 January through October 2012

	Jan - Oct 12	Jan - Oct 11	\$ Change	% Change
Ordinary Income/Expense				
Income				
5010 · Pro Rata Assessments				
5011 · Q1 Pro rata Assessment	18,379.23	17,995.94	383.29	2.1%
5012 · Q2 Pro Rata Assessment	18,145.00	17,934.00	211.00	1.2%
5013 · Q3 Pro rata Assessment	17,925.44	17,335.96	589.48	3.4%
5014 · Q4 Pro rata Assessment	17,302.77	14,413.62	2,889.15	20.0%
Total 5010 · Pro Rata Assessments	71,752.44	67,679.52	4,072.92	6.0%
5120 · Spec Luncheon contribution	1,090.56	1,330.04	(239.48)	(18.0)%
5310 · Hardware Sales	6,809.10	4,492.25	2,316.85	51.6%
5410 · Foreign Travel Fees (Rule 369)	1,915.00	1,470.00	445.00	30.3%
5910 · Interest Inc	148.49	219.12	(70.63)	(32.2)%
5990 · Uncategorized Income				
5991 · Branch closing	2,639.09	1,240.78	1,398.31	112.7%
5992 · RV Committee account balance	1,946.98	0.00	1,946.98	100.0%
Total 5990 · Uncategorized Income	4,586.07	1,240.78	3,345.29	269.6%
Total Income	86,301.66	76,431.71	9,869.95	12.9%
Gross Profit	86,301.66	76,431.71	9,869.95	12.9%
Expense				
6000 · Insurance				
6010 · Commercial Package - Travelers	19,999.16	18,176.04	1,823.12	10.0%
6020 · Directors and Officers	2,924.00	1,315.00	1,609.00	122.4%
6030 · Foreign Travel Liability	1,217.00	2,774.00	(1,557.00)	(56.1)%
6040 · Umbrella	7,715.00	9,042.00	(1,327.00)	(14.7)%
Total 6000 · Insurance	31,855.16	31,307.04	548.12	1.8%
6050 · Promotional				
60501 · Exhibitions/Fairs	0.00	7,974.57	(7,974.57)	(100.0)%
60503 · Banners	(1,343.00)	9,792.41	(11,135.41)	(113.7)%
60505 · Giveaways	0.00	2,665.80	(2,665.80)	(100.0)%
60508 · Recovery of 2011 Promo Items	(11,000.00)	0.00	(11,000.00)	(100.0)%
Total 6050 · Promotional	(12,343.00)	20,432.78	(32,775.78)	(160.4)%
6100 · Meeting and Travel expense				
6110 · Lodging	73.04	457.11	(384.07)	(84.0)%
6130 · Meals	622.78	1,081.16	(458.38)	(42.4)%
6150 · Mileage and Tolls	3,072.10	6,459.06	(3,386.96)	(52.4)%
6180 · State Meeting Meals	3,841.25	4,250.00	(408.75)	(9.6)%
6193 · State Board Meetings				
61931 · Mileage and Tolls	3,536.51	3,122.75	413.76	13.3%
61932 · Lodging	351.93	236.24	115.69	49.0%
61933 · Meals	383.54	157.26	226.28	143.9%
61934 · Facility Rental	208.00	667.00	(459.00)	(68.8)%
Total 6193 · State Board Meetings	4,479.98	4,183.25	296.73	7.1%
6194 · Region Area and Branch Meetings				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	3,297.25	2,158.50	1,138.75	52.8%
61952 · Lodging	171.95	390.98	(219.03)	(56.0)%
61953 · Meals	343.27	359.13	(15.86)	(4.4)%
61954 · Frames Pins etc	163.22	37.01	126.21	341.0%
Total 6195 · Inductions/Awards/Meetings	3,975.69	2,945.62	1,030.07	35.0%
Total 6194 · Region Area and Branch Meetings	3,975.69	2,945.62	1,030.07	35.0%

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
 January through October 2012

	Jan - Oct 12	Jan - Oct 11	\$ Change	% Change
6197 · Annual General Meeting				
61971 · Mileage and tolls	1,474.14	1,780.20	(306.06)	(17.2)%
61972 · Lodging	253.68	56.25	197.43	351.0%
61973 · meals	134.67	141.54	(6.87)	(4.9)%
61974 · Facilities	474.00	165.00	309.00	187.3%
6455 · AGM attendee memento	0.00	1,189.68	(1,189.68)	(100.0)%
Total 6197 · Annual General Meeting	<u>2,336.49</u>	<u>3,332.67</u>	<u>(996.18)</u>	<u>(29.9)%</u>
Total 6100 · Meeting and Travel expense	18,401.33	22,708.87	(4,307.54)	(19.0)%
6370 · Committees				
6305 · Training Committee				
6196 · Branch training				
61961 · Mileage and Tolls	572.50	389.50	183.00	47.0%
61963 · Meals	327.34	263.22	64.12	24.4%
61964 · Facilities	50.00	223.00	(173.00)	(77.6)%
61965 · Materials	11.98	71.32	(59.34)	(83.2)%
Total 6196 · Branch training	<u>961.82</u>	<u>947.04</u>	<u>14.78</u>	<u>1.6%</u>
6307 · Mileage and Tolls	765.50	267.15	498.35	186.5%
6311 · Meals	509.90	60.88	449.02	737.6%
6315 · Annual Fall Training				
6316 · Mileage and tolls	919.00	1,424.20	(505.20)	(35.5)%
6317 · Lodging	133.88	213.77	(79.89)	(37.4)%
6319 · Meals	41.54	105.59	(64.05)	(60.7)%
6321 · Facility Rental	523.00	0.00	523.00	100.0%
6323 · Materials/slides/handouts	156.07	30.60	125.47	410.0%
6324 · Leadership Guide	913.50	870.00	43.50	5.0%
Total 6315 · Annual Fall Training	<u>2,686.99</u>	<u>2,644.16</u>	<u>42.83</u>	<u>1.6%</u>
Total 6305 · Training Committee	<u>4,924.21</u>	<u>3,919.23</u>	<u>1,004.98</u>	<u>25.6%</u>
6335 · G&M Committee				
6337 · Mileage and Tolls	311.50	0.00	311.50	100.0%
6341 · Meals	103.48	0.00	103.48	100.0%
Total 6335 · G&M Committee	<u>414.98</u>	<u>0.00</u>	<u>414.98</u>	<u>100.0%</u>
6355 · Golf Committee				
6357 · Mileage and Tolls	103.00	100.00	3.00	3.0%
6358 · Lodging	0.00	87.90	(87.90)	(100.0)%
6359 · Meals	0.00	41.13	(41.13)	(100.0)%
Total 6355 · Golf Committee	<u>103.00</u>	<u>229.03</u>	<u>(126.03)</u>	<u>(55.0)%</u>
6375 · Infosys Committee				
6377 · Mileage and Tolls	685.60	906.50	(220.90)	(24.4)%
6378 · meals	0.00	440.01	(440.01)	(100.0)%
6379 · Lodging	0.00	211.55	(211.55)	(100.0)%
6375 · Infosys Committee - Other	88.00	0.00	88.00	100.0%
Total 6375 · Infosys Committee	<u>773.60</u>	<u>1,558.06</u>	<u>(784.46)</u>	<u>(50.4)%</u>
6385 · Travel Committee				
6387 · Mileage and Tolls	972.00	559.00	413.00	73.9%
6389 · Meals	229.16	124.63	104.53	83.9%
Total 6385 · Travel Committee	<u>1,201.16</u>	<u>683.63</u>	<u>517.53</u>	<u>75.7%</u>
6390 · Bowling Committee				
6391 · Mileage and Tolls	303.00	25.00	278.00	1,112.0%
Total 6390 · Bowling Committee	<u>303.00</u>	<u>25.00</u>	<u>278.00</u>	<u>1,112.0%</u>

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November 2, 2012

Cash Basis

Sons In Retirement, Incorporated Income and Expenditures Prev Year Comparison January through October 2012

	Jan - Oct 12	Jan - Oct 11	\$ Change	% Change
6395 · Insurance Committee				
63951 · Mileage and Tolls	661.90	448.00	213.90	47.8%
63952 · Lodging	119.20	0.00	119.20	100.0%
63953 · Meals	67.62	47.00	20.62	43.9%
Total 6395 · Insurance Committee	848.72	495.00	353.72	71.5%
Total 6370 · Committees	8,568.67	6,909.95	1,658.72	24.0%
6400 · Administration				
6410 · Bank Charge	81.05	118.20	(37.15)	(31.4)%
6430 · Printing and Copies	520.55	572.38	(51.83)	(9.1)%
6440 · SI-100's	1,380.00	1,720.00	(340.00)	(19.8)%
6450 · Supplies	1,245.20	2,427.82	(1,182.62)	(48.7)%
6470 · Postage	1,342.81	1,491.22	(148.41)	(10.0)%
6480 · Telephone	186.69	354.18	(167.49)	(47.3)%
6483 · Web site/Server	107.00	478.90	(371.90)	(77.7)%
6485 · Software	194.39	0.00	194.39	100.0%
6499 · Miscellaneous				
6500 · Recovery of 2011 Misc items	(4,000.00)	0.00	(4,000.00)	(100.0)%
6499 · Miscellaneous - Other	191.43	5,651.45	(5,460.02)	(96.6)%
Total 6499 · Miscellaneous	(3,808.57)	5,651.45	(9,460.02)	(167.4)%
6510 · Hardware Purchase				
6511 · Hardware item cost	3,686.35	4,476.34	(789.99)	(17.7)%
6512 · Shipping and handling	166.34	188.25	(21.91)	(11.6)%
6513 · Sales Tax	184.79	173.14	11.65	6.7%
Total 6510 · Hardware Purchase	4,037.48	4,837.73	(800.25)	(16.5)%
Total 6400 · Administration	5,286.60	17,651.88	(12,365.28)	(70.1)%
66900 · Reconciliation Discrepancies	0.00	0.00	0.00	0.0%
9000 · Uncategorized Expense				
9010 · Disbursements to Branch	2,297.22	305.53	1,991.69	651.9%
Total 9000 · Uncategorized Expense	2,297.22	305.53	1,991.69	651.9%
Total Expense	54,065.98	99,316.05	(45,250.07)	(45.6)%
Net Ordinary Income	32,235.68	(22,884.34)	55,120.02	240.9%
Other Income/Expense				
Other Income				
4000 · Donation	0.00	100.00	(100.00)	(100.0)%
Total Other Income	0.00	100.00	(100.00)	(100.0)%
Net Other Income	0.00	100.00	(100.00)	(100.0)%
Net Income	32,235.68	(22,784.34)	55,020.02	241.5%