

Sons In Retirement, Incorporated
Balance Sheet Prev Year Comparison
As of November 30, 2012

	<u>Nov 30, 12</u>	<u>Nov 30, 11</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	4,356.60	1,176.88	3,179.72	270.2%
1130 · CitiBank IMMA	60,933.92	39,379.22	21,554.70	54.7%
1140 · Citibank Insurance Reserve	25,356.95	25,298.91	58.04	0.2%
Total Checking/Savings	<u>90,647.47</u>	<u>65,855.01</u>	<u>24,792.46</u>	<u>37.7%</u>
Accounts Receivable				
1200 · Accounts Receivable	(134.00)	(156.00)	22.00	14.1%
Total Accounts Receivable	<u>(134.00)</u>	<u>(156.00)</u>	<u>22.00</u>	<u>14.1%</u>
Other Current Assets				
1145 · Petty Cash from ATM	0.00	500.00	(500.00)	(100.0)%
Total Other Current Assets	<u>0.00</u>	<u>500.00</u>	<u>(500.00)</u>	<u>(100.0)%</u>
Total Current Assets	<u>90,513.47</u>	<u>66,199.01</u>	<u>24,314.46</u>	<u>36.7%</u>
TOTAL ASSETS	<u>90,513.47</u>	<u>66,199.01</u>	<u>24,314.46</u>	<u>36.7%</u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 · Accounts Payable	0.00	(0.12)	0.12	100.0%
Total Accounts Payable	<u>0.00</u>	<u>(0.12)</u>	<u>0.12</u>	<u>100.0%</u>
Total Current Liabilities	<u>0.00</u>	<u>(0.12)</u>	<u>0.12</u>	<u>100.0%</u>
Total Liabilities	<u>0.00</u>	<u>(0.12)</u>	<u>0.12</u>	<u>100.0%</u>
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
3900 · Retained Earnings	(7,805.00)	29,999.57	(37,804.57)	(126.0)%
Net Income	27,943.39	(34,175.52)	62,118.91	181.8%
Total Equity	<u>90,513.47</u>	<u>66,199.13</u>	<u>24,314.34</u>	<u>36.7%</u>
TOTAL LIABILITIES & EQUITY	<u>90,513.47</u>	<u>66,199.01</u>	<u>24,314.46</u>	<u>36.7%</u>

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December 1, 2012

Cash Basis

Sons In Retirement, Incorporated
Income and Expenditures
 November 2012

	Nov 12	Nov 11	\$ Change	% Change
Ordinary Income/Expense				
Income				
5010 · Pro Rata Assessments				
5011 · Q1 Pro rata Assessment	0.00	9.00	(9.00)	(100.0)%
5013 · Q3 Pro rata Assessment	0.00	29.61	(29.61)	(100.0)%
5014 · Q4 Pro rata Assessment	856.00	1,752.00	(896.00)	(51.1)%
Total 5010 · Pro Rata Assessments	856.00	1,790.61	(934.61)	(52.2)%
5120 · Spec Luncheon contribution	0.00	3.39	(3.39)	(100.0)%
5310 · Hardware Sales	404.00	0.00	404.00	100.0%
5410 · Foreign Travel Fees (Rule 369)	40.00	0.00	40.00	100.0%
5910 · Interest Inc	14.90	13.77	1.13	8.2%
Total Income	1,314.90	1,807.77	(492.87)	(27.3)%
Gross Profit	1,314.90	1,807.77	(492.87)	(27.3)%
Expense				
6000 · Insurance				
6010 · Commercial Package - Travelers	1,999.92	2,721.98	(722.06)	(26.5)%
6040 · Umbrella	771.50	0.00	771.50	100.0%
Total 6000 · Insurance	2,771.42	2,721.98	49.44	1.8%
6050 · Promotional				
60503 · Banners	0.00	5,076.85	(5,076.85)	(100.0)%
60505 · Giveaways	0.00	211.24	(211.24)	(100.0)%
Total 6050 · Promotional	0.00	5,288.09	(5,288.09)	(100.0)%
6100 · Meeting and Travel expense				
6130 · Meals	0.00	44.00	(44.00)	(100.0)%
6150 · Mileage and Tolls	18.00	159.00	(141.00)	(88.7)%
6180 · State Meeting Meals	1,311.00	0.00	1,311.00	100.0%
6193 · State Board Meetings				
61931 · Mileage and Tolls	717.50	723.50	(6.00)	(0.8)%
61932 · Lodging	71.92	56.25	15.67	27.9%
61933 · Meals	44.98	446.84	(401.86)	(89.9)%
61934 · Facility Rental	100.00	0.00	100.00	100.0%
Total 6193 · State Board Meetings	934.40	1,226.59	(292.19)	(23.8)%
6194 · Region Area and Branch Meetings				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	112.00	187.00	(75.00)	(40.1)%
61952 · Lodging	41.98	0.00	41.98	100.0%
61953 · Meals	0.00	165.00	(165.00)	(100.0)%
61954 · Frames Pins etc	0.00	4.88	(4.88)	(100.0)%
Total 6195 · Inductions/Awards/Meetings	153.98	356.88	(202.90)	(56.9)%
Total 6194 · Region Area and Branch Meetings	153.98	356.88	(202.90)	(56.9)%
Total 6100 · Meeting and Travel expense	2,417.38	1,786.47	630.91	35.3%

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December 1, 2012

Cash Basis

Sons In Retirement, Incorporated Income and Expenditures

November 2012

	Nov 12	Nov 11	\$ Change	% Change
6370 · Committees				
6305 · Training Committee				
6196 · Branch training				
61961 · Mileage and Tolls	91.00	110.00	(19.00)	(17.3)%
61963 · Meals	16.53	88.63	(72.10)	(81.4)%
61964 · Facilities	50.00	75.00	(25.00)	(33.3)%
61965 · Materials	5.21	114.81	(109.60)	(95.5)%
Total 6196 · Branch training	162.74	388.44	(225.70)	(58.1)%
6307 · Mileage and Tolls	0.00	356.50	(356.50)	(100.0)%
6315 · Annual Fall Training				
6316 · Mileage and tolls	189.00	0.00	189.00	100.0%
6321 · Facility Rental	0.00	500.00	(500.00)	(100.0)%
Total 6315 · Annual Fall Training	189.00	500.00	(311.00)	(62.2)%
Total 6305 · Training Committee	351.74	1,244.94	(893.20)	(71.8)%
6335 · G&M Committee				
6337 · Mileage and Tolls	115.00	0.00	115.00	100.0%
Total 6335 · G&M Committee	115.00	0.00	115.00	100.0%
6385 · Travel Committee				
6387 · Mileage and Tolls	0.00	220.50	(220.50)	(100.0)%
6389 · Meals	0.00	47.95	(47.95)	(100.0)%
Total 6385 · Travel Committee	0.00	268.45	(268.45)	(100.0)%
Total 6370 · Committees	466.74	1,513.39	(1,046.65)	(69.2)%
6400 · Administration				
6410 · Bank Charge	10.00	16.82	(6.82)	(40.6)%
6430 · Printing and Copies	7.00	55.35	(48.35)	(87.4)%
6440 · SI-100's	40.00	0.00	40.00	100.0%
6450 · Supplies	211.60	126.11	85.49	67.8%
6470 · Postage	4.05	296.87	(292.82)	(98.6)%
6510 · Hardware Purchase				
6511 · Hardware item cost	0.00	1,393.87	(1,393.87)	(100.0)%
Total 6510 · Hardware Purchase	0.00	1,393.87	(1,393.87)	(100.0)%
Total 6400 · Administration	272.65	1,889.02	(1,616.37)	(85.6)%
Total Expense	5,928.19	13,198.95	(7,270.76)	(55.1)%
Net Ordinary Income	(4,613.29)	(11,391.18)	6,777.89	59.5%
Net Income	(4,613.29)	(11,391.18)	6,777.89	59.5%

Sons In Retirement, Incorporated
Income and Expenditures
 January through November 2012

	Jan - Nov 12	Jan - Nov 11	\$ Change	% Change
Ordinary Income/Expense				
Income				
5010 · Pro Rata Assessments				
5011 · Q1 Pro rata Assessment	18,379.23	18,004.94	374.29	2.1%
5012 · Q2 Pro Rata Assessment	18,145.00	17,934.00	211.00	1.2%
5013 · Q3 Pro rata Assessment	17,925.44	17,365.57	559.87	3.2%
5014 · Q4 Pro rata Assessment	18,159.77	16,165.62	1,994.15	12.3%
Total 5010 · Pro Rata Assessments	72,609.44	69,470.13	3,139.31	4.5%
5120 · Spec Luncheon contribution	1,090.56	1,333.43	(242.87)	(18.2)%
5310 · Hardware Sales	7,213.10	4,492.25	2,720.85	60.6%
5410 · Foreign Travel Fees (Rule 369)	1,955.00	1,470.00	485.00	33.0%
5910 · Interest Inc	163.39	232.89	(69.50)	(29.8)%
5990 · Uncategorized Income				
5991 · Branch closing	2,639.09	1,240.78	1,398.31	112.7%
5992 · RV Committee account balance	1,946.98	0.00	1,946.98	100.0%
Total 5990 · Uncategorized Income	4,586.07	1,240.78	3,345.29	269.6%
Total Income	87,617.56	78,239.48	9,378.08	12.0%
Gross Profit	87,617.56	78,239.48	9,378.08	12.0%
Expense				
6000 · Insurance				
6010 · Commercial Package - Travelers	21,999.08	20,898.02	1,101.06	5.3%
6020 · Directors and Officers	2,924.00	1,315.00	1,609.00	122.4%
6030 · Foreign Travel Liability	1,217.00	2,774.00	(1,557.00)	(56.1)%
6040 · Umbrella	8,486.50	9,042.00	(555.50)	(6.1)%
Total 6000 · Insurance	34,626.58	34,029.02	597.56	1.8%
6050 · Promotional				
60501 · Exhibitions/Fairs	0.00	7,974.57	(7,974.57)	(100.0)%
60503 · Banners	(1,343.00)	14,869.26	(16,212.26)	(109.0)%
60505 · Giveaways	0.00	2,877.04	(2,877.04)	(100.0)%
60508 · Recovery of 2011 Promo Items	(11,000.00)	0.00	(11,000.00)	(100.0)%
Total 6050 · Promotional	(12,343.00)	25,720.87	(38,063.87)	(148.0)%
6100 · Meeting and Travel expense				
6110 · Lodging	73.04	457.11	(384.07)	(84.0)%
6130 · Meals	622.78	1,125.16	(502.38)	(44.7)%
6150 · Mileage and Tolls	3,090.10	6,618.06	(3,527.96)	(53.3)%
6180 · State Meeting Meals	5,152.25	4,250.00	902.25	21.2%
6193 · State Board Meetings				
61931 · Mileage and Tolls	4,254.01	3,846.25	407.76	10.6%
61932 · Lodging	423.85	292.49	131.36	44.9%
61933 · Meals	428.52	604.10	(175.58)	(29.1)%
61934 · Facility Rental	308.00	667.00	(359.00)	(53.8)%
Total 6193 · State Board Meetings	5,414.38	5,409.84	4.54	0.1%
6194 · Region Area and Branch Meetings				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	3,409.25	2,345.50	1,063.75	45.4%
61952 · Lodging	213.93	390.98	(177.05)	(45.3)%
61953 · Meals	343.27	524.13	(180.86)	(34.5)%
61954 · Frames Pins etc	163.22	41.89	121.33	289.6%
Total 6195 · Inductions/Awards/Meetings	4,129.67	3,302.50	827.17	25.1%
Total 6194 · Region Area and Branch Meetings	4,129.67	3,302.50	827.17	25.1%

Sons In Retirement, Incorporated
Income and Expenditures
 January through November 2012

	Jan - Nov 12	Jan - Nov 11	\$ Change	% Change
6197 · Annual General Meeting				
61971 · Mileage and tolls	1,474.14	1,780.20	(306.06)	(17.2)%
61972 · Lodging	253.68	56.25	197.43	351.0%
61973 · meals	134.67	141.54	(6.87)	(4.9)%
61974 · Facilities	474.00	165.00	309.00	187.3%
6455 · AGM attendee memento	0.00	1,189.68	(1,189.68)	(100.0)%
Total 6197 · Annual General Meeting	<u>2,336.49</u>	<u>3,332.67</u>	<u>(996.18)</u>	<u>(29.9)%</u>
Total 6100 · Meeting and Travel expense	20,818.71	24,495.34	(3,676.63)	(15.0)%
6370 · Committees				
6305 · Training Committee				
6196 · Branch training				
61961 · Mileage and Tolls	663.50	499.50	164.00	32.8%
61963 · Meals	343.87	351.85	(7.98)	(2.3)%
61964 · Facilities	100.00	298.00	(198.00)	(66.4)%
61965 · Materials	17.19	186.13	(168.94)	(90.8)%
Total 6196 · Branch training	<u>1,124.56</u>	<u>1,335.48</u>	<u>(210.92)</u>	<u>(15.8)%</u>
6307 · Mileage and Tolls	765.50	623.65	141.85	22.8%
6311 · Meals	509.90	60.88	449.02	737.6%
6315 · Annual Fall Training				
6316 · Mileage and tolls	1,108.00	1,424.20	(316.20)	(22.2)%
6317 · Lodging	133.88	213.77	(79.89)	(37.4)%
6319 · Meals	41.54	105.59	(64.05)	(60.7)%
6321 · Facility Rental	523.00	500.00	23.00	4.6%
6323 · Materials/slides/handouts	156.07	30.60	125.47	410.0%
6324 · Leadership Guide	913.50	870.00	43.50	5.0%
Total 6315 · Annual Fall Training	<u>2,875.99</u>	<u>3,144.16</u>	<u>(268.17)</u>	<u>(8.5)%</u>
Total 6305 · Training Committee	5,275.95	5,164.17	111.78	2.2%
6335 · G&M Committee				
6337 · Mileage and Tolls	426.50	0.00	426.50	100.0%
6341 · Meals	103.48	0.00	103.48	100.0%
Total 6335 · G&M Committee	<u>529.98</u>	<u>0.00</u>	<u>529.98</u>	<u>100.0%</u>
6355 · Golf Committee				
6357 · Mileage and Tolls	103.00	100.00	3.00	3.0%
6358 · Lodging	0.00	87.90	(87.90)	(100.0)%
6359 · Meals	0.00	41.13	(41.13)	(100.0)%
Total 6355 · Golf Committee	<u>103.00</u>	<u>229.03</u>	<u>(126.03)</u>	<u>(55.0)%</u>
6375 · Infosys Committee				
6377 · Mileage and Tolls	685.60	906.50	(220.90)	(24.4)%
6378 · meals	0.00	440.01	(440.01)	(100.0)%
6379 · Lodging	0.00	211.55	(211.55)	(100.0)%
6375 · Infosys Committee - Other	88.00	0.00	88.00	100.0%
Total 6375 · Infosys Committee	<u>773.60</u>	<u>1,558.06</u>	<u>(784.46)</u>	<u>(50.4)%</u>
6385 · Travel Committee				
6387 · Mileage and Tolls	972.00	779.50	192.50	24.7%
6389 · Meals	229.16	172.58	56.58	32.8%
Total 6385 · Travel Committee	<u>1,201.16</u>	<u>952.08</u>	<u>249.08</u>	<u>26.2%</u>
6390 · Bowling Committee				
6391 · Mileage and Tolls	303.00	25.00	278.00	1,112.0%
Total 6390 · Bowling Committee	<u>303.00</u>	<u>25.00</u>	<u>278.00</u>	<u>1,112.0%</u>

Sons In Retirement, Incorporated
Income and Expenditures
 January through November 2012

	Jan - Nov 12	Jan - Nov 11	\$ Change	% Change
6395 · Insurance Committee				
63951 · Mileage and Tolls	661.90	448.00	213.90	47.8%
63952 · Lodging	119.20	0.00	119.20	100.0%
63953 · Meals	67.62	47.00	20.62	43.9%
Total 6395 · Insurance Committee	848.72	495.00	353.72	71.5%
Total 6370 · Committees	9,035.41	8,423.34	612.07	7.3%
6400 · Administration				
6410 · Bank Charge	91.05	135.02	(43.97)	(32.6)%
6430 · Printing and Copies	527.55	627.73	(100.18)	(16.0)%
6440 · SI-100's	1,100.00	1,720.00	(620.00)	(36.1)%
6450 · Supplies	1,456.80	2,553.93	(1,097.13)	(43.0)%
6470 · Postage	1,346.86	1,788.09	(441.23)	(24.7)%
6480 · Telephone	186.69	354.18	(167.49)	(47.3)%
6483 · Web site/Server	107.00	478.90	(371.90)	(77.7)%
6485 · Software	194.39	0.00	194.39	100.0%
6499 · Miscellaneous				
6500 · Recovery of 2011 Misc items	(4,000.00)	0.00	(4,000.00)	(100.0)%
6499 · Miscellaneous - Other	191.43	5,651.45	(5,460.02)	(96.6)%
Total 6499 · Miscellaneous	(3,808.57)	5,651.45	(9,460.02)	(167.4)%
6510 · Hardware Purchase				
6511 · Hardware item cost	3,686.35	5,870.21	(2,183.86)	(37.2)%
6512 · Shipping and handling	166.34	188.25	(21.91)	(11.6)%
6513 · Sales Tax	184.79	173.14	11.65	6.7%
Total 6510 · Hardware Purchase	4,037.48	6,231.60	(2,194.12)	(35.2)%
Total 6400 · Administration	5,239.25	19,540.90	(14,301.65)	(73.2)%
66900 · Reconciliation Discrepancies	0.00	0.00	0.00	0.0%
9000 · Uncategorized Expense				
9010 · Disbursements to Branch	2,297.22	305.53	1,991.69	651.9%
Total 9000 · Uncategorized Expense	2,297.22	305.53	1,991.69	651.9%
Total Expense	59,674.17	112,515.00	(52,840.83)	(47.0)%
Net Ordinary Income	27,943.39	(34,275.52)	62,218.91	181.5%
Other Income/Expense				
Other Income				
4000 · Donation	0.00	100.00	(100.00)	(100.0)%
Total Other Income	0.00	100.00	(100.00)	(100.0)%
Net Other Income	0.00	100.00	(100.00)	(100.0)%
Net Income	27,943.39	(34,175.52)	62,118.91	181.8%