

Sons In Retirement, Incorporated
Balance Sheet Prev Year Comparison
As of December 31, 2012

	<u>Dec 31, 12</u>	<u>Dec 31, 11</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	1,679.96	4,492.78	(2,812.82)	(62.6)%
1130 · CitiBank IMMA	54,631.47	32,386.90	22,244.57	68.7%
1140 · Citibank Insurance Reserve	25,361.25	25,304.28	56.97	0.2%
Total Checking/Savings	81,672.68	62,183.96	19,488.72	31.3%
Accounts Receivable				
1200 · Accounts Receivable	(134.00)	(114.00)	(20.00)	(17.5)%
Total Accounts Receivable	(134.00)	(114.00)	(20.00)	(17.5)%
Other Current Assets				
1145 · Petty Cash from ATM	0.00	500.00	(500.00)	(100.0)%
Total Other Current Assets	0.00	500.00	(500.00)	(100.0)%
Total Current Assets	81,538.68	62,569.96	18,968.72	30.3%
TOTAL ASSETS	<u>81,538.68</u>	<u>62,569.96</u>	<u>18,968.72</u>	<u>30.3%</u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 · Accounts Payable	0.00	(0.12)	0.12	100.0%
Total Accounts Payable	0.00	(0.12)	0.12	100.0%
Total Current Liabilities	0.00	(0.12)	0.12	100.0%
Total Liabilities	0.00	(0.12)	0.12	100.0%
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
3900 · Retained Earnings	(7,805.00)	29,999.57	(37,804.57)	(126.0)%
Net Income	18,968.60	(37,804.57)	56,773.17	150.2%
Total Equity	81,538.68	62,570.08	18,968.60	30.3%
TOTAL LIABILITIES & EQUITY	<u>81,538.68</u>	<u>62,569.96</u>	<u>18,968.72</u>	<u>30.3%</u>

Sons In Retirement, Incorporated
Income and Expenditure Prev Year Comparison
 December 2012

	Dec 12	Dec 11	\$ Change	% Change
Ordinary Income/Expense				
Income				
5010 · Pro Rata Assessments				
5011 · Q1 Pro rata Assessment	0.00	47.39	(47.39)	(100.0)%
5012 · Q2 Pro Rata Assessment	0.00	98.00	(98.00)	(100.0)%
5013 · Q3 Pro rata Assessment	(3.50)	212.00	(215.50)	(101.7)%
5014 · Q4 Pro rata Assessment	149.00	765.61	(616.61)	(80.5)%
Total 5010 · Pro Rata Assessments	145.50	1,123.00	(977.50)	(87.0)%
5120 · Spec Luncheon contribution	0.00	20.00	(20.00)	(100.0)%
5310 · Hardware Sales	368.00	0.00	368.00	100.0%
5910 · Interest Inc	14.33	13.05	1.28	9.8%
5990 · Uncategorized Income				
5991 · Branch closing	921.02	0.00	921.02	100.0%
Total 5990 · Uncategorized Income	921.02	0.00	921.02	100.0%
Total Income	1,448.85	1,156.05	292.80	25.3%
Gross Profit	1,448.85	1,156.05	292.80	25.3%
Expense				
6000 · Insurance				
6010 · Commercial Package - Travelers	1,999.92	2,721.98	(722.06)	(26.5)%
6040 · Umbrella	771.50	0.00	771.50	100.0%
Total 6000 · Insurance	2,771.42	2,721.98	49.44	1.8%
6100 · Meeting and Travel expense				
6130 · Meals	0.00	105.65	(105.65)	(100.0)%
6150 · Mileage and Tolls	64.00	618.00	(554.00)	(89.6)%
6193 · State Board Meetings				
61931 · Mileage and Tolls	148.00	221.30	(73.30)	(33.1)%
Total 6193 · State Board Meetings	148.00	221.30	(73.30)	(33.1)%
6194 · Region Area and Branch Meetings				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	946.20	874.50	71.70	8.2%
61952 · Lodging	230.08	0.00	230.08	100.0%
61953 · Meals	165.03	115.06	49.97	43.4%
61954 · Frames Pins etc	234.45	190.29	44.16	23.2%
Total 6195 · Inductions/Awards/Meetings	1,575.76	1,179.85	395.91	33.6%
Total 6194 · Region Area and Branch Meetings	1,575.76	1,179.85	395.91	33.6%
6197 · Annual General Meeting				
61971 · Mileage and tolls	470.50	85.00	385.50	453.5%
Total 6197 · Annual General Meeting	470.50	85.00	385.50	453.5%
Total 6100 · Meeting and Travel expense	2,258.26	2,209.80	48.46	2.2%

Sons In Retirement, Incorporated Income and Expenditure Prev Year Comparison

December 2012

	Dec 12	Dec 11	\$ Change	% Change
6370 · Committees				
6305 · Training Committee				
6196 · Branch training				
61961 · Mileage and Tolls	102.00	211.00	(109.00)	(51.7)%
61962 · Lodging	0.00	121.49	(121.49)	(100.0)%
61963 · Meals	139.68	126.23	13.45	10.7%
61964 · Facilities	213.51	108.75	104.76	96.3%
61965 · Materials	4.25	126.05	(121.80)	(96.6)%
Total 6196 · Branch training	459.44	693.52	(234.08)	(33.8)%
6307 · Mileage and Tolls	46.00	118.50	(72.50)	(61.2)%
6315 · Annual Fall Training				
6316 · Mileage and tolls	434.50	25.00	409.50	1,638.0%
6323 · Materials/slides/handouts	176.27	0.00	176.27	100.0%
Total 6315 · Annual Fall Training	610.77	25.00	585.77	2,343.1%
Total 6305 · Training Committee	1,116.21	837.02	279.19	33.4%
6335 · G&M Committee				
6337 · Mileage and Tolls	333.50	0.00	333.50	100.0%
6341 · Meals	112.14	0.00	112.14	100.0%
Total 6335 · G&M Committee	445.64	0.00	445.64	100.0%
6355 · Golf Committee				
6357 · Mileage and Tolls	103.00	72.00	31.00	43.1%
Total 6355 · Golf Committee	103.00	72.00	31.00	43.1%
6375 · Infosys Committee				
6377 · Mileage and Tolls	0.00	69.00	(69.00)	(100.0)%
Total 6375 · Infosys Committee	0.00	69.00	(69.00)	(100.0)%
6385 · Travel Committee				
6387 · Mileage and Tolls	0.00	70.00	(70.00)	(100.0)%
6389 · Meals	0.00	13.21	(13.21)	(100.0)%
Total 6385 · Travel Committee	0.00	83.21	(83.21)	(100.0)%
Total 6370 · Committees	1,664.85	1,061.23	603.62	56.9%
6400 · Administration				
6410 · Bank Charge	10.00	0.00	10.00	100.0%
6430 · Printing and Copies	47.03	36.01	11.02	30.6%
6440 · SI-100's	160.00	0.00	160.00	100.0%
6450 · Supplies	245.92	8.53	237.39	2,783.0%
6470 · Postage	157.38	49.11	108.27	220.5%
6480 · Telephone	153.88	0.00	153.88	100.0%
6499 · Miscellaneous	0.00	(1,301.56)	1,301.56	100.0%

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January 13, 2013

Cash Basis

Sons In Retirement, Incorporated Income and Expenditure Prev Year Comparison

December 2012

	Dec 12	Dec 11	\$ Change	% Change
6510 · Hardware Purchase				
6511 · Hardware item cost	2,456.99	0.00	2,456.99	100.0%
6512 · Shipping and handling	167.90	0.00	167.90	100.0%
6513 · Sales Tax	83.01	0.00	83.01	100.0%
Total 6510 · Hardware Purchase	<u>2,707.90</u>	<u>0.00</u>	<u>2,707.90</u>	<u>100.0%</u>
Total 6400 · Administration	<u>3,482.11</u>	<u>(1,207.91)</u>	<u>4,690.02</u>	<u>388.3%</u>
Total Expense	<u>10,176.64</u>	<u>4,785.10</u>	<u>5,391.54</u>	<u>112.7%</u>
Net Ordinary Income	<u>(8,727.79)</u>	<u>(3,629.05)</u>	<u>(5,098.74)</u>	<u>(140.5)%</u>
Net Income	<u>(8,727.79)</u>	<u>(3,629.05)</u>	<u>(5,098.74)</u>	<u>(140.5)%</u>

Sons In Retirement, Incorporated
Income and Expenditure Prev Year Comparison
January through December 2012

	Jan - Dec 12	Jan - Dec 11	\$ Change	% Change
Ordinary Income/Expense				
Income				
5010 · Pro Rata Assessments				
5011 · Q1 Pro rata Assessment	18,379.23	18,052.33	326.90	1.8%
5012 · Q2 Pro Rata Assessment	18,145.00	18,032.00	113.00	0.6%
5013 · Q3 Pro rata Assessment	17,921.94	17,577.57	344.37	2.0%
5014 · Q4 Pro rata Assessment	18,061.77	16,931.23	1,130.54	6.7%
Total 5010 · Pro Rata Assessments	72,507.94	70,593.13	1,914.81	2.7%
5120 · Spec Luncheon contribution	1,090.56	1,353.43	(262.87)	(19.4)%
5310 · Hardware Sales	7,581.10	4,492.25	3,088.85	68.8%
5410 · Foreign Travel Fees (Rule 369)	1,955.00	1,470.00	485.00	33.0%
5910 · Interest Inc	177.72	245.94	(68.22)	(27.7)%
5990 · Uncategorized Income				
5991 · Branch closing	3,560.11	1,240.78	2,319.33	186.9%
5992 · RV Committee account balance	1,946.98	0.00	1,946.98	100.0%
Total 5990 · Uncategorized Income	5,507.09	1,240.78	4,266.31	343.8%
Total Income	88,819.41	79,395.53	9,423.88	11.9%
Gross Profit	88,819.41	79,395.53	9,423.88	11.9%
Expense				
6000 · Insurance				
6010 · Commercial Package - Travelers	23,999.00	23,620.00	379.00	1.6%
6020 · Directors and Officers	2,924.00	1,315.00	1,609.00	122.4%
6030 · Foreign Travel Liability	1,217.00	2,774.00	(1,557.00)	(56.1)%
6040 · Umbrella	9,258.00	9,042.00	216.00	2.4%
Total 6000 · Insurance	37,398.00	36,751.00	647.00	1.8%
6050 · Promotional				
60501 · Exhibitions/Fairs	0.00	7,974.57	(7,974.57)	(100.0)%
60503 · Banners	(1,343.00)	14,869.26	(16,212.26)	(109.0)%
60505 · Giveaways	0.00	2,877.04	(2,877.04)	(100.0)%
60508 · Recovery of 2011 Promo Items	(11,000.00)	0.00	(11,000.00)	(100.0)%
Total 6050 · Promotional	(12,343.00)	25,720.87	(38,063.87)	(148.0)%
6100 · Meeting and Travel expense				
6110 · Lodging	73.04	457.11	(384.07)	(84.0)%
6130 · Meals	622.78	1,230.81	(608.03)	(49.4)%
6150 · Mileage and Tolls	3,154.10	7,236.06	(4,081.96)	(56.4)%
6180 · State Meeting Meals	5,152.25	4,250.00	902.25	21.2%
6193 · State Board Meetings				
61931 · Mileage and Tolls	4,402.01	4,067.55	334.46	8.2%
61932 · Lodging	423.85	292.49	131.36	44.9%
61933 · Meals	428.52	604.10	(175.58)	(29.1)%
61934 · Facility Rental	308.00	667.00	(359.00)	(53.8)%
Total 6193 · State Board Meetings	5,562.38	5,631.14	(68.76)	(1.2)%
6194 · Region Area and Branch Meetings				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	4,355.45	3,220.00	1,135.45	35.3%
61952 · Lodging	444.01	390.98	53.03	13.6%
61953 · Meals	508.30	639.19	(130.89)	(20.5)%
61954 · Frames Pins etc	397.67	232.18	165.49	71.3%
Total 6195 · Inductions/Awards/Meetings	5,705.43	4,482.35	1,223.08	27.3%
Total 6194 · Region Area and Branch Meetings	5,705.43	4,482.35	1,223.08	27.3%

Sons In Retirement, Incorporated
Income and Expenditure Prev Year Comparison
January through December 2012

	Jan - Dec 12	Jan - Dec 11	\$ Change	% Change
6197 · Annual General Meeting				
61971 · Mileage and tolls	1,944.64	1,865.20	79.44	4.3%
61972 · Lodging	253.68	56.25	197.43	351.0%
61973 · meals	134.67	141.54	(6.87)	(4.9)%
61974 · Facilities	474.00	165.00	309.00	187.3%
6455 · AGM attendee memento	0.00	1,189.68	(1,189.68)	(100.0)%
Total 6197 · Annual General Meeting	<u>2,806.99</u>	<u>3,417.67</u>	<u>(610.68)</u>	<u>(17.9)%</u>
Total 6100 · Meeting and Travel expense	23,076.97	26,705.14	(3,628.17)	(13.6)%
6370 · Committees				
6305 · Training Committee				
6196 · Branch training				
61961 · Mileage and Tolls	765.50	710.50	55.00	7.7%
61962 · Lodging	0.00	121.49	(121.49)	(100.0)%
61963 · Meals	483.55	478.08	5.47	1.1%
61964 · Facilities	313.51	406.75	(93.24)	(22.9)%
61965 · Materials	21.44	312.18	(290.74)	(93.1)%
Total 6196 · Branch training	<u>1,584.00</u>	<u>2,029.00</u>	<u>(445.00)</u>	<u>(21.9)%</u>
6307 · Mileage and Tolls	811.50	742.15	69.35	9.3%
6311 · Meals	509.90	60.88	449.02	737.6%
6315 · Annual Fall Training				
6316 · Mileage and tolls	1,542.50	1,449.20	93.30	6.4%
6317 · Lodging	133.88	213.77	(79.89)	(37.4)%
6319 · Meals	41.54	105.59	(64.05)	(60.7)%
6321 · Facility Rental	523.00	500.00	23.00	4.6%
6323 · Materials/slides/handouts	332.34	30.60	301.74	986.1%
6324 · Leadership Guide	913.50	870.00	43.50	5.0%
Total 6315 · Annual Fall Training	<u>3,486.76</u>	<u>3,169.16</u>	<u>317.60</u>	<u>10.0%</u>
Total 6305 · Training Committee	6,392.16	6,001.19	390.97	6.5%
6335 · G&M Committee				
6337 · Mileage and Tolls	760.00	0.00	760.00	100.0%
6341 · Meals	215.62	0.00	215.62	100.0%
Total 6335 · G&M Committee	<u>975.62</u>	<u>0.00</u>	<u>975.62</u>	<u>100.0%</u>
6355 · Golf Committee				
6357 · Mileage and Tolls	206.00	172.00	34.00	19.8%
6358 · Lodging	0.00	87.90	(87.90)	(100.0)%
6359 · Meals	0.00	41.13	(41.13)	(100.0)%
Total 6355 · Golf Committee	<u>206.00</u>	<u>301.03</u>	<u>(95.03)</u>	<u>(31.6)%</u>
6375 · Infosys Committee				
6377 · Mileage and Tolls	685.60	975.50	(289.90)	(29.7)%
6378 · meals	0.00	440.01	(440.01)	(100.0)%
6379 · Lodging	0.00	211.55	(211.55)	(100.0)%
6375 · Infosys Committee - Other	88.00	0.00	88.00	100.0%
Total 6375 · Infosys Committee	<u>773.60</u>	<u>1,627.06</u>	<u>(853.46)</u>	<u>(52.5)%</u>
6385 · Travel Committee				
6387 · Mileage and Tolls	972.00	849.50	122.50	14.4%
6389 · Meals	229.16	185.79	43.37	23.3%
Total 6385 · Travel Committee	<u>1,201.16</u>	<u>1,035.29</u>	<u>165.87</u>	<u>16.0%</u>
6390 · Bowling Committee				
6391 · Mileage and Tolls	303.00	25.00	278.00	1,112.0%
Total 6390 · Bowling Committee	<u>303.00</u>	<u>25.00</u>	<u>278.00</u>	<u>1,112.0%</u>

Sons In Retirement, Incorporated
Income and Expenditure Prev Year Comparison
January through December 2012

	Jan - Dec 12	Jan - Dec 11	\$ Change	% Change
6395 · Insurance Committee				
63951 · Mileage and Tolls	661.90	448.00	213.90	47.8%
63952 · Lodging	119.20	0.00	119.20	100.0%
63953 · Meals	67.62	47.00	20.62	43.9%
Total 6395 · Insurance Committee	848.72	495.00	353.72	71.5%
Total 6370 · Committees	10,700.26	9,484.57	1,215.69	12.8%
6400 · Administration				
6410 · Bank Charge	101.05	135.02	(33.97)	(25.2)%
6430 · Printing and Copies	574.58	663.74	(89.16)	(13.4)%
6440 · SI-100's	1,260.00	1,720.00	(460.00)	(26.7)%
6450 · Supplies	1,702.72	2,562.46	(859.74)	(33.6)%
6470 · Postage	1,504.24	1,837.20	(332.96)	(18.1)%
6480 · Telephone	340.57	354.18	(13.61)	(3.8)%
6483 · Web site/Server	107.00	478.90	(371.90)	(77.7)%
6485 · Software	194.39	0.00	194.39	100.0%
6499 · Miscellaneous				
6500 · Recovery of 2011 Misc items	(4,000.00)	0.00	(4,000.00)	(100.0)%
6499 · Miscellaneous - Other	191.43	4,349.89	(4,158.46)	(95.6)%
Total 6499 · Miscellaneous	(3,808.57)	4,349.89	(8,158.46)	(187.6)%
6510 · Hardware Purchase				
6511 · Hardware item cost	6,143.34	5,870.21	273.13	4.7%
6512 · Shipping and handling	334.24	188.25	145.99	77.6%
6513 · Sales Tax	267.80	173.14	94.66	54.7%
Total 6510 · Hardware Purchase	6,745.38	6,231.60	513.78	8.2%
Total 6400 · Administration	8,721.36	18,332.99	(9,611.63)	(52.4)%
66900 · Reconciliation Discrepancies	0.00	0.00	0.00	0.0%
9000 · Uncategorized Expense				
9010 · Disbursements to Branch	2,297.22	305.53	1,991.69	651.9%
Total 9000 · Uncategorized Expense	2,297.22	305.53	1,991.69	651.9%
Total Expense	69,850.81	117,300.10	(47,449.29)	(40.5)%
Net Ordinary Income	18,968.60	(37,904.57)	56,873.17	150.0%
Other Income/Expense				
Other Income				
4000 · Donation	0.00	100.00	(100.00)	(100.0)%
Total Other Income	0.00	100.00	(100.00)	(100.0)%
Net Other Income	0.00	100.00	(100.00)	(100.0)%
Net Income	18,968.60	(37,804.57)	56,773.17	150.2%