

6:03 AM

June 3, 2013

Cash Basis

**Sons In Retirement, Incorporated**  
**Balance Sheet Prev Year Comparison**  
**As of May 31, 2013**

	<u>May 31, 13</u>	<u>May 31, 12</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
1100 · Citibank Checking	4,623.28	4,857.40	(234.12)	(4.8)%
1130 · CitiBank IMMA	58,646.39	51,368.90	7,277.49	14.2%
1140 · Citibank Insurance Reserve	25,377.72	25,329.28	48.44	0.2%
<b>Total Checking/Savings</b>	88,647.39	81,555.58	7,091.81	8.7%
<b>Accounts Receivable</b>				
1200 · Accounts Receivable	(16.00)	131.00	(147.00)	(112.2)%
<b>Total Accounts Receivable</b>	(16.00)	131.00	(147.00)	(112.2)%
<b>Other Current Assets</b>				
1499 · Undeposited Funds	0.00	170.00	(170.00)	(100.0)%
<b>Total Other Current Assets</b>	0.00	170.00	(170.00)	(100.0)%
<b>Total Current Assets</b>	88,631.39	81,856.58	6,774.81	8.3%
<b>TOTAL ASSETS</b>	<b><u>88,631.39</u></b>	<b><u>81,856.58</u></b>	<b><u>6,774.81</u></b>	<b><u>8.3%</u></b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Accounts Payable</b>				
2000 · Accounts Payable	(25.80)	0.00	(25.80)	(100.0)%
<b>Total Accounts Payable</b>	(25.80)	0.00	(25.80)	(100.0)%
<b>Total Current Liabilities</b>	(25.80)	0.00	(25.80)	(100.0)%
<b>Total Liabilities</b>	(25.80)	0.00	(25.80)	(100.0)%
<b>Equity</b>				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
3900 · Retained Earnings	11,416.60	(7,805.00)	19,221.60	246.3%
Net Income	6,865.51	19,286.50	(12,420.99)	(64.4)%
<b>Total Equity</b>	88,657.19	81,856.58	6,800.61	8.3%
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>88,631.39</u></b>	<b><u>81,856.58</u></b>	<b><u>6,774.81</u></b>	<b><u>8.3%</u></b>

**Sons In Retirement, Incorporated**  
**Income and Expenditures Prev Year Comparison**  
**January through May 2013**

	Jan - May 13	Jan - May 12	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>5010 · Pro Rata Assessments</b>				
5011 · Q1 Pro rata Assessment	17,314.00	18,390.23	(1,076.23)	(5.9)%
5012 · Q2 Pro Rata Assessment	16,849.00	18,160.00	(1,311.00)	(7.2)%
5013 · Q3 Pro rata Assessment	1.91	319.43	(317.52)	(99.4)%
5014 · Q4 Pro rata Assessment	8.00	990.77	(982.77)	(99.2)%
5015 · Previous Year Assessments	(261.50)	0.00	(261.50)	(100.0)%
<b>Total 5010 · Pro Rata Assessments</b>	33,911.41	37,860.43	(3,949.02)	(10.4)%
5120 · Spec Luncheon contribution	0.09	26.57	(26.48)	(99.7)%
5310 · Hardware Sales	1,660.50	4,990.75	(3,330.25)	(66.7)%
5410 · Foreign Travel Fees (Rule 369)	495.00	1,340.00	(845.00)	(63.1)%
5910 · Interest Inc	58.33	71.03	(12.70)	(17.9)%
5990 · Uncategorized Income				
5991 · Branch closing	8,890.56	2,639.09	6,251.47	236.9%
<b>Total 5990 · Uncategorized Income</b>	8,890.56	2,639.09	6,251.47	236.9%
<b>Total Income</b>	45,015.89	46,927.87	(1,911.98)	(4.1)%
<b>Gross Profit</b>	45,015.89	46,927.87	(1,911.98)	(4.1)%
<b>Expense</b>				
<b>6000 · Insurance</b>				
6010 · Commercial Package - Travelers	9,273.95	9,999.57	(725.62)	(7.3)%
6020 · Directors and Officers	1,524.00	2,924.00	(1,400.00)	(47.9)%
6030 · Foreign Travel Liability	2,774.00	1,217.00	1,557.00	127.9%
6040 · Umbrella	5,503.75	3,857.50	1,646.25	42.7%
<b>Total 6000 · Insurance</b>	19,075.70	17,998.07	1,077.63	6.0%
<b>6050 · Promotional</b>				
60503 · Banners	0.00	(375.00)	375.00	100.0%
60508 · Recovery of 2011 Promo Items	0.00	(11,000.00)	11,000.00	100.0%
<b>Total 6050 · Promotional</b>	0.00	(11,375.00)	11,375.00	100.0%
<b>6100 · Meeting and Travel expense</b>				
6110 · Lodging	0.00	73.04	(73.04)	(100.0)%
6130 · Meals	80.02	609.74	(529.72)	(86.9)%
6150 · Mileage and Tolls	801.30	2,415.10	(1,613.80)	(66.8)%
6180 · State Meeting Meals	0.00	3,841.25	(3,841.25)	(100.0)%
6192 · VFW Hall Vallejo Rental	35.00	0.00	35.00	100.0%
6193 · State Board Meetings				
61931 · Mileage and Tolls	2,649.00	2,593.51	55.49	2.1%
61932 · Lodging	355.89	204.87	151.02	73.7%
61933 · Meals	77.53	361.30	(283.77)	(78.5)%
61934 · Facility Rental	200.00	154.00	46.00	29.9%
<b>Total 6193 · State Board Meetings</b>	3,282.42	3,313.68	(31.26)	(0.9)%
<b>6194 · Region Area and Branch Meetings</b>				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	2,956.20	1,292.75	1,663.45	128.7%
61952 · Lodging	314.53	171.95	142.58	82.9%
61953 · Meals	523.09	238.73	284.36	119.1%
61954 · Frames Pins etc	69.13	163.22	(94.09)	(57.7)%
6195 · Inductions/Awards/Meetings - Other	70.00	0.00	70.00	100.0%
<b>Total 6195 · Inductions/Awards/Meetings</b>	3,932.95	1,866.65	2,066.30	110.7%
<b>Total 6194 · Region Area and Branch Meetings</b>	3,932.95	1,866.65	2,066.30	110.7%

**Sons In Retirement, Incorporated**  
**Income and Expenditures Prev Year Comparison**  
**January through May 2013**

	Jan - May 13	Jan - May 12	\$ Change	% Change
<b>6197 · Annual General Meeting</b>				
61971 · Mileage and tolls	88.50	227.14	(138.64)	(61.0)%
61973 · meals	0.00	12.25	(12.25)	(100.0)%
<b>Total 6197 · Annual General Meeting</b>	<u>88.50</u>	<u>239.39</u>	<u>(150.89)</u>	<u>(63.0)%</u>
<b>Total 6100 · Meeting and Travel expense</b>	8,220.19	12,358.85	(4,138.66)	(33.5)%
<b>6370 · Committees</b>				
<b>6305 · Training Committee</b>				
<b>6196 · Branch training</b>				
61961 · Mileage and Tolls	191.00	570.50	(379.50)	(66.5)%
61963 · Meals	228.48	260.34	(31.86)	(12.2)%
61964 · Facilities	235.00	50.00	185.00	370.0%
61965 · Materials	61.99	11.98	50.01	417.5%
<b>Total 6196 · Branch training</b>	<u>716.47</u>	<u>892.82</u>	<u>(176.35)</u>	<u>(19.8)%</u>
<b>6307 · Mileage and Tolls</b>	248.00	374.00	(126.00)	(33.7)%
<b>6311 · Meals</b>	121.82	261.15	(139.33)	(53.4)%
<b>6315 · Annual Fall Training</b>				
6316 · Mileage and tolls	259.15	0.00	259.15	100.0%
<b>Total 6315 · Annual Fall Training</b>	<u>259.15</u>	<u>0.00</u>	<u>259.15</u>	<u>100.0%</u>
<b>Total 6305 · Training Committee</b>	1,345.44	1,527.97	(182.53)	(12.0)%
<b>6335 · G&amp;M Committee</b>				
6337 · Mileage and Tolls	255.20	231.50	23.70	10.2%
6341 · Meals	0.00	103.48	(103.48)	(100.0)%
<b>Total 6335 · G&amp;M Committee</b>	<u>255.20</u>	<u>334.98</u>	<u>(79.78)</u>	<u>(23.8)%</u>
<b>6355 · Golf Committee</b>				
6357 · Mileage and Tolls	62.00	103.00	(41.00)	(39.8)%
<b>Total 6355 · Golf Committee</b>	<u>62.00</u>	<u>103.00</u>	<u>(41.00)</u>	<u>(39.8)%</u>
<b>6375 · Infosys Committee</b>				
6377 · Mileage and Tolls	168.50	281.60	(113.10)	(40.2)%
6378 · meals	90.00	0.00	90.00	100.0%
6375 · Infosys Committee - Other	22.40	0.00	22.40	100.0%
<b>Total 6375 · Infosys Committee</b>	<u>280.90</u>	<u>281.60</u>	<u>(0.70)</u>	<u>(0.3)%</u>
<b>6385 · Travel Committee</b>				
6387 · Mileage and Tolls	246.00	664.00	(418.00)	(63.0)%
6389 · Meals	46.00	140.18	(94.18)	(67.2)%
<b>Total 6385 · Travel Committee</b>	<u>292.00</u>	<u>804.18</u>	<u>(512.18)</u>	<u>(63.7)%</u>
<b>6390 · Bowling Committee</b>				
6391 · Mileage and Tolls	54.00	151.50	(97.50)	(64.4)%
<b>Total 6390 · Bowling Committee</b>	<u>54.00</u>	<u>151.50</u>	<u>(97.50)</u>	<u>(64.4)%</u>
<b>6395 · Insurance Committee</b>				
63951 · Mileage and Tolls	90.00	636.00	(546.00)	(85.9)%
63952 · Lodging	0.00	119.20	(119.20)	(100.0)%
63953 · Meals	95.49	67.62	27.87	41.2%
<b>Total 6395 · Insurance Committee</b>	<u>185.49</u>	<u>822.82</u>	<u>(637.33)</u>	<u>(77.5)%</u>
<b>Total 6370 · Committees</b>	2,475.03	4,026.05	(1,551.02)	(38.5)%

**Sons In Retirement, Incorporated**  
**Income and Expenditures Prev Year Comparison**  
**January through May 2013**

	Jan - May 13	Jan - May 12	\$ Change	% Change
<b>6400 · Administration</b>				
6410 · Bank Charge	52.00	31.05	20.95	67.5%
6430 · Printing and Copies	167.11	355.08	(187.97)	(52.9)%
6440 · SI-100's	1,220.00	620.00	600.00	96.8%
6450 · Supplies	1,381.46	1,049.08	332.38	31.7%
6470 · Postage	543.53	700.35	(156.82)	(22.4)%
6480 · Telephone	20.04	67.63	(47.59)	(70.4)%
6483 · Web site/Server	0.00	107.00	(107.00)	(100.0)%
6485 · Software	0.00	194.39	(194.39)	(100.0)%
6499 · Miscellaneous				
6500 · Recovery of 2011 Misc items	0.00	(4,000.00)	4,000.00	100.0%
6499 · Miscellaneous - Other	40.50	151.18	(110.68)	(73.2)%
<b>Total 6499 · Miscellaneous</b>	40.50	(3,848.82)	3,889.32	101.1%
<b>6510 · Hardware Purchase</b>				
6511 · Hardware item cost	810.09	2,813.75	(2,003.66)	(71.2)%
6512 · Shipping and handling	44.17	91.23	(47.06)	(51.6)%
6513 · Sales Tax	59.93	155.44	(95.51)	(61.4)%
<b>Total 6510 · Hardware Purchase</b>	914.19	3,060.42	(2,146.23)	(70.1)%
<b>Total 6400 · Administration</b>	4,338.83	2,336.18	2,002.65	85.7%
66900 · Reconciliation Discrepancies	0.00	0.00	0.00	0.0%
9000 · Uncategorized Expense				
9010 · Disbursements to Branch	4,040.63	2,297.22	1,743.41	75.9%
<b>Total 9000 · Uncategorized Expense</b>	4,040.63	2,297.22	1,743.41	75.9%
<b>Total Expense</b>	38,150.38	27,641.37	10,509.01	38.0%
<b>Net Ordinary Income</b>	6,865.51	19,286.50	(12,420.99)	(64.4)%
<b>Net Income</b>	6,865.51	19,286.50	(12,420.99)	(64.4)%

5:59 AM

June 3, 2013

Cash Basis

## Sons In Retirement, Incorporated

### Income and Expenditures with previous year

May 2013

	May 13	May 12	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
5010 · Pro Rata Assessments				
5012 · Q2 Pro Rata Assessment	391.00	688.00	(297.00)	(43.2)%
<b>Total 5010 · Pro Rata Assessments</b>	391.00	688.00	(297.00)	(43.2)%
5310 · Hardware Sales	484.00	449.50	34.50	7.7%
5410 · Foreign Travel Fees (Rule 369)	175.00	300.00	(125.00)	(41.7)%
5910 · Interest Inc	11.12	17.04	(5.92)	(34.7)%
<b>Total Income</b>	1,061.12	1,454.54	(393.42)	(27.1)%
<b>Gross Profit</b>	1,061.12	1,454.54	(393.42)	(27.1)%
<b>Expense</b>				
6000 · Insurance				
6010 · Commercial Package - Travelers	849.46	1,999.91	(1,150.45)	(57.5)%
6040 · Umbrella	2,106.43	771.50	1,334.93	173.0%
<b>Total 6000 · Insurance</b>	2,955.89	2,771.41	184.48	6.7%
6050 · Promotional				
60503 · Banners	0.00	(190.00)	190.00	100.0%
<b>Total 6050 · Promotional</b>	0.00	(190.00)	190.00	100.0%
6100 · Meeting and Travel expense				
6130 · Meals	17.91	0.00	17.91	100.0%
6150 · Mileage and Tolls	159.80	14.00	145.80	1,041.4%
6192 · VFW Hall Vallejo Rental	35.00	0.00	35.00	100.0%
6193 · State Board Meetings				
61931 · Mileage and Tolls	305.50	689.10	(383.60)	(55.7)%
<b>Total 6193 · State Board Meetings</b>	305.50	689.10	(383.60)	(55.7)%
6194 · Region Area and Branch Meetings				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	64.10	112.50	(48.40)	(43.0)%
61953 · Meals	36.89	53.70	(16.81)	(31.3)%
61954 · Frames Pins etc	0.00	9.53	(9.53)	(100.0)%
<b>Total 6195 · Inductions/Awards/Meetings</b>	100.99	175.73	(74.74)	(42.5)%
<b>Total 6194 · Region Area and Branch Meetings</b>	100.99	175.73	(74.74)	(42.5)%
6197 · Annual General Meeting				
61971 · Mileage and tolls	0.00	104.50	(104.50)	(100.0)%
61973 · meals	0.00	12.25	(12.25)	(100.0)%
<b>Total 6197 · Annual General Meeting</b>	0.00	116.75	(116.75)	(100.0)%
<b>Total 6100 · Meeting and Travel expense</b>	619.20	995.58	(376.38)	(37.8)%
6370 · Committees				
6305 · Training Committee				
6196 · Branch training				
61964 · Facilities	135.00	0.00	135.00	100.0%
<b>Total 6196 · Branch training</b>	135.00	0.00	135.00	100.0%

5:59 AM

June 3, 2013

Cash Basis

## Sons In Retirement, Incorporated

### Income and Expenditures with previous year

May 2013

	May 13	May 12	\$ Change	% Change
6307 · Mileage and Tolls	0.00	168.50	(168.50)	(100.0)%
6311 · Meals	0.00	137.89	(137.89)	(100.0)%
<b>Total 6305 · Training Committee</b>	<b>135.00</b>	<b>306.39</b>	<b>(171.39)</b>	<b>(55.9)%</b>
6355 · Golf Committee				
6357 · Mileage and Tolls	0.00	103.00	(103.00)	(100.0)%
<b>Total 6355 · Golf Committee</b>	<b>0.00</b>	<b>103.00</b>	<b>(103.00)</b>	<b>(100.0)%</b>
6375 · Infosys Committee				
6377 · Mileage and Tolls	54.00	125.00	(71.00)	(56.8)%
6378 · meals	90.00	0.00	90.00	100.0%
<b>Total 6375 · Infosys Committee</b>	<b>144.00</b>	<b>125.00</b>	<b>19.00</b>	<b>15.2%</b>
6385 · Travel Committee				
6387 · Mileage and Tolls	0.00	373.50	(373.50)	(100.0)%
6389 · Meals	0.00	76.91	(76.91)	(100.0)%
<b>Total 6385 · Travel Committee</b>	<b>0.00</b>	<b>450.41</b>	<b>(450.41)</b>	<b>(100.0)%</b>
6395 · Insurance Committee				
63951 · Mileage and Tolls	0.00	79.00	(79.00)	(100.0)%
<b>Total 6395 · Insurance Committee</b>	<b>0.00</b>	<b>79.00</b>	<b>(79.00)</b>	<b>(100.0)%</b>
<b>Total 6370 · Committees</b>	<b>279.00</b>	<b>1,063.80</b>	<b>(784.80)</b>	<b>(73.8)%</b>
6400 · Administration				
6410 · Bank Charge	10.00	10.00	0.00	0.0%
6430 · Printing and Copies	49.61	52.35	(2.74)	(5.2)%
6440 · SI-100's	0.00	620.00	(620.00)	(100.0)%
6450 · Supplies	1,035.45	159.07	876.38	550.9%
6470 · Postage	79.60	211.46	(131.86)	(62.4)%
6499 · Miscellaneous	50.00	10.00	40.00	400.0%
6510 · Hardware Purchase				
6511 · Hardware item cost	0.00	486.79	(486.79)	(100.0)%
6512 · Shipping and handling	0.00	52.50	(52.50)	(100.0)%
6513 · Sales Tax	0.00	47.46	(47.46)	(100.0)%
<b>Total 6510 · Hardware Purchase</b>	<b>0.00</b>	<b>586.75</b>	<b>(586.75)</b>	<b>(100.0)%</b>
<b>Total 6400 · Administration</b>	<b>1,224.66</b>	<b>1,649.63</b>	<b>(424.97)</b>	<b>(25.8)%</b>
<b>Total Expense</b>	<b>5,078.75</b>	<b>6,290.42</b>	<b>(1,211.67)</b>	<b>(19.3)%</b>
<b>Net Ordinary Income</b>	<b>(4,017.63)</b>	<b>(4,835.88)</b>	<b>818.25</b>	<b>16.9%</b>
<b>Net Income</b>	<b>(4,017.63)</b>	<b>(4,835.88)</b>	<b>818.25</b>	<b>16.9%</b>