

Sons In Retirement, Incorporated
Balance Sheet Prev Year Comparison
As of September 30, 2013

	<u>Sep 30, 13</u>	<u>Sep 30, 12</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	5,474.84	4,542.74	932.10	20.5%
1130 · CitiBank IMMA	52,123.80	55,419.14	(3,295.34)	(6.0)%
1140 · Citibank Insurance Reserve	25,390.20	25,348.50	41.70	0.2%
Total Checking/Savings	<u>82,988.84</u>	<u>85,310.38</u>	<u>(2,321.54)</u>	<u>(2.7)%</u>
Accounts Receivable				
1200 · Accounts Receivable	0.00	146.00	(146.00)	(100.0)%
Total Accounts Receivable	<u>0.00</u>	<u>146.00</u>	<u>(146.00)</u>	<u>(100.0)%</u>
Other Current Assets				
1499 · Undeposited Funds	383.75	0.00	383.75	100.0%
Total Other Current Assets	<u>383.75</u>	<u>0.00</u>	<u>383.75</u>	<u>100.0%</u>
Total Current Assets	<u>83,372.59</u>	<u>85,456.38</u>	<u>(2,083.79)</u>	<u>(2.4)%</u>
TOTAL ASSETS	<u>83,372.59</u>	<u>85,456.38</u>	<u>(2,083.79)</u>	<u>(2.4)%</u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 · Accounts Payable	(25.80)	0.00	(25.80)	(100.0)%
Total Accounts Payable	<u>(25.80)</u>	<u>0.00</u>	<u>(25.80)</u>	<u>(100.0)%</u>
Total Current Liabilities	<u>(25.80)</u>	<u>0.00</u>	<u>(25.80)</u>	<u>(100.0)%</u>
Total Liabilities	<u>(25.80)</u>	<u>0.00</u>	<u>(25.80)</u>	<u>(100.0)%</u>
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
3900 · Retained Earnings	11,416.60	(7,805.00)	19,221.60	246.3%
Net Income	1,606.71	22,886.30	(21,279.59)	(93.0)%
Total Equity	<u>83,398.39</u>	<u>85,456.38</u>	<u>(2,057.99)</u>	<u>(2.4)%</u>
TOTAL LIABILITIES & EQUITY	<u>83,372.59</u>	<u>85,456.38</u>	<u>(2,083.79)</u>	<u>(2.4)%</u>

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
January through September 2013

	Jan - Sep 13	Jan - Sep 12	\$ Change	% Change
Ordinary Income/Expense				
Income				
5010 · Pro Rata Assessments				
5011 · Q1 Pro rata Assessment	17,314.00	18,390.23	(1,076.23)	(5.9)%
5012 · Q2 Pro Rata Assessment	16,856.00	18,166.00	(1,310.00)	(7.2)%
5013 · Q3 Pro rata Assessment	21,548.91	17,942.02	3,606.89	20.1%
5014 · Q4 Pro rata Assessment	111.75	990.77	(879.02)	(88.7)%
5015 · Previous Year Assessments	(261.50)	0.00	(261.50)	(100.0)%
Total 5010 · Pro Rata Assessments	55,569.16	55,489.02	80.14	0.1%
5120 · Spec Luncheon contribution	1,005.09	1,090.98	(85.89)	(7.9)%
5310 · Hardware Sales	2,932.00	6,306.25	(3,374.25)	(53.5)%
5410 · Foreign Travel Fees (Rule 369)	992.00	1,770.00	(778.00)	(44.0)%
5910 · Interest Inc	98.41	134.01	(35.60)	(26.6)%
5990 · Uncategorized Income				
5991 · Branch closing	9,822.87	2,639.09	7,183.78	272.2%
5992 · RV Committee account balance	0.00	1,946.98	(1,946.98)	(100.0)%
Total 5990 · Uncategorized Income	9,822.87	4,586.07	5,236.80	114.2%
Total Income	70,419.53	69,376.33	1,043.20	1.5%
Gross Profit	70,419.53	69,376.33	1,043.20	1.5%
Expense				
6000 · Insurance				
6010 · Commercial Package - Travelers	17,699.71	17,999.24	(299.53)	(1.7)%
6020 · Directors and Officers	1,524.00	2,924.00	(1,400.00)	(47.9)%
6030 · Foreign Travel Liability	2,774.00	1,217.00	1,557.00	127.9%
6040 · Umbrella	8,901.59	6,943.50	1,958.09	28.2%
Total 6000 · Insurance	30,899.30	29,083.74	1,815.56	6.2%
6050 · Promotional				
60503 · Banners	0.00	(1,343.00)	1,343.00	100.0%
60508 · Recovery of 2011 Promo Items	0.00	(11,000.00)	11,000.00	100.0%
Total 6050 · Promotional	0.00	(12,343.00)	12,343.00	100.0%
6100 · Meeting and Travel expense				
6110 · Lodging	0.00	73.04	(73.04)	(100.0)%
6130 · Meals	80.02	622.78	(542.76)	(87.2)%
6150 · Mileage and Tolls	1,007.94	2,881.10	(1,873.16)	(65.0)%
6180 · State Meeting Meals	4,145.15	3,841.25	303.90	7.9%
6192 · VFW Hall Vallejo Rental	35.00	0.00	35.00	100.0%
6193 · State Board Meetings				
61931 · Mileage and Tolls	3,682.50	3,486.51	195.99	5.6%
61932 · Lodging	560.14	351.93	208.21	59.2%
61933 · Meals	112.35	383.54	(271.19)	(70.7)%
61934 · Facility Rental	300.00	208.00	92.00	44.2%
Total 6193 · State Board Meetings	4,654.99	4,429.98	225.01	5.1%
6194 · Region Area and Branch Meetings				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	4,995.24	2,067.25	2,927.99	141.6%
61952 · Lodging	416.53	171.95	244.58	142.2%
61953 · Meals	1,132.48	343.27	789.21	229.9%
61954 · Frames Pins etc	89.63	163.22	(73.59)	(45.1)%
6195 · Inductions/Awards/Meetings - Other	70.00	0.00	70.00	100.0%
Total 6195 · Inductions/Awards/Meetings	6,703.88	2,745.69	3,958.19	144.2%
Total 6194 · Region Area and Branch Meetings	6,703.88	2,745.69	3,958.19	144.2%
6197 · Annual General Meeting				
61971 · Mileage and tolls	1,053.05	1,395.14	(342.09)	(24.5)%
61972 · Lodging	281.84	171.77	110.07	64.1%

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
January through September 2013

	Jan - Sep 13	Jan - Sep 12	\$ Change	% Change
61973 · meals	129.68	134.67	(4.99)	(3.7)%
61974 · Facilities	571.00	474.00	97.00	20.5%
Total 6197 · Annual General Meeting	2,035.57	2,175.58	(140.01)	(6.4)%
Total 6100 · Meeting and Travel expense	18,662.55	16,769.42	1,893.13	11.3%
6370 · Committees				
6305 · Training Committee				
6196 · Branch training				
61961 · Mileage and Tolls	215.50	570.50	(355.00)	(62.2)%
61963 · Meals	228.48	260.34	(31.86)	(12.2)%
61964 · Facilities	235.00	50.00	185.00	370.0%
61965 · Materials	61.99	11.98	50.01	417.5%
Total 6196 · Branch training	740.97	892.82	(151.85)	(17.0)%
6307 · Mileage and Tolls	330.60	640.00	(309.40)	(48.3)%
6311 · Meals	282.12	397.46	(115.34)	(29.0)%
6315 · Annual Fall Training				
6316 · Mileage and tolls	259.15	0.00	259.15	100.0%
6324 · Leadership Guide	915.60	913.50	2.10	0.2%
Total 6315 · Annual Fall Training	1,174.75	913.50	261.25	28.6%
Total 6305 · Training Committee	2,528.44	2,843.78	(315.34)	(11.1)%
6335 · G&M Committee				
6337 · Mileage and Tolls	453.60	311.50	142.10	45.6%
6341 · Meals	0.00	103.48	(103.48)	(100.0)%
Total 6335 · G&M Committee	453.60	414.98	38.62	9.3%
6355 · Golf Committee				
6357 · Mileage and Tolls	105.40	103.00	2.40	2.3%
Total 6355 · Golf Committee	105.40	103.00	2.40	2.3%
6375 · Infosys Committee				
6377 · Mileage and Tolls	168.50	408.60	(240.10)	(58.8)%
6378 · meals	90.00	0.00	90.00	100.0%
6375 · Infosys Committee - Other	22.40	88.00	(65.60)	(74.6)%
Total 6375 · Infosys Committee	280.90	496.60	(215.70)	(43.4)%
6385 · Travel Committee				
6387 · Mileage and Tolls	491.00	972.00	(481.00)	(49.5)%
6389 · Meals	130.23	229.16	(98.93)	(43.2)%
Total 6385 · Travel Committee	621.23	1,201.16	(579.93)	(48.3)%
6390 · Bowling Committee				
6391 · Mileage and Tolls	54.00	303.00	(249.00)	(82.2)%
Total 6390 · Bowling Committee	54.00	303.00	(249.00)	(82.2)%
6395 · Insurance Committee				
63951 · Mileage and Tolls	90.00	636.00	(546.00)	(85.9)%
63952 · Lodging	0.00	119.20	(119.20)	(100.0)%
63953 · Meals	95.49	67.62	27.87	41.2%
Total 6395 · Insurance Committee	185.49	822.82	(637.33)	(77.5)%
Total 6370 · Committees	4,229.06	6,185.34	(1,956.28)	(31.6)%
6400 · Administration				
6410 · Bank Charge	70.00	71.05	(1.05)	(1.5)%
6430 · Printing and Copies	389.77	466.55	(76.78)	(16.5)%
6440 · SI-100's	2,000.00	900.00	1,100.00	122.2%
6450 · Supplies	1,737.24	1,195.04	542.20	45.4%
6470 · Postage	930.04	1,185.93	(255.89)	(21.6)%
6480 · Telephone	20.04	186.69	(166.65)	(89.3)%

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December 4, 2013

Cash Basis

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
January through September 2013

	Jan - Sep 13	Jan - Sep 12	\$ Change	% Change
6483 · Web site/Server	0.00	107.00	(107.00)	(100.0)%
6485 · Software	0.00	194.39	(194.39)	(100.0)%
6499 · Miscellaneous				
6500 · Recovery of 2011 Misc items	0.00	(4,000.00)	4,000.00	100.0%
6499 · Miscellaneous - Other	147.50	153.18	(5.68)	(3.7)%
Total 6499 · Miscellaneous	147.50	(3,846.82)	3,994.32	103.8%
6510 · Hardware Purchase				
6511 · Hardware item cost	1,080.09	3,686.35	(2,606.26)	(70.7)%
6512 · Shipping and handling	66.71	166.34	(99.63)	(59.9)%
6513 · Sales Tax	82.88	184.79	(101.91)	(55.2)%
Total 6510 · Hardware Purchase	1,229.68	4,037.48	(2,807.80)	(69.5)%
Total 6400 · Administration	6,524.27	4,497.31	2,026.96	45.1%
66900 · Reconciliation Discrepancies	0.00	0.00	0.00	0.0%
9000 · Uncategorized Expense				
9010 · Disbursements to Branch	8,497.64	2,297.22	6,200.42	269.9%
Total 9000 · Uncategorized Expense	8,497.64	2,297.22	6,200.42	269.9%
Total Expense	68,812.82	46,490.03	22,322.79	48.0%
Net Ordinary Income	1,606.71	22,886.30	(21,279.59)	(93.0)%
Net Income	1,606.71	22,886.30	(21,279.59)	(93.0)%

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
September 2013

	Sep 13	Sep 12	\$ Change	% Change
Ordinary Income/Expense				
Income				
5010 · Pro Rata Assessments				
5013 · Q3 Pro rata Assessment	177.50	149.50	28.00	18.7%
5014 · Q4 Pro rata Assessment	103.75	0.00	103.75	100.0%
Total 5010 · Pro Rata Assessments	281.25	149.50	131.75	88.1%
5120 · Spec Luncheon contribution	15.00	7.00	8.00	114.3%
5310 · Hardware Sales	145.50	410.00	(264.50)	(64.5)%
5410 · Foreign Travel Fees (Rule 369)	280.00	180.00	100.00	55.6%
5910 · Interest Inc	9.35	13.76	(4.41)	(32.1)%
5990 · Uncategorized Income				
5991 · Branch closing	932.31	0.00	932.31	100.0%
Total 5990 · Uncategorized Income	932.31	0.00	932.31	100.0%
Total Income	1,663.41	760.26	903.15	118.8%
Gross Profit	1,663.41	760.26	903.15	118.8%
Expense				
6000 · Insurance				
6010 · Commercial Package - Travelers	2,106.44	1,999.92	106.52	5.3%
6040 · Umbrella	849.46	771.50	77.96	10.1%
Total 6000 · Insurance	2,955.90	2,771.42	184.48	6.7%
6050 · Promotional				
60503 · Banners	0.00	(789.00)	789.00	100.0%
Total 6050 · Promotional	0.00	(789.00)	789.00	100.0%
6100 · Meeting and Travel expense				
6150 · Mileage and Tolls	98.60	46.00	52.60	114.4%
6194 · Region Area and Branch Meetings				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	326.30	136.00	190.30	139.9%
61952 · Lodging	102.00	0.00	102.00	100.0%
61953 · Meals	26.60	0.00	26.60	100.0%
Total 6195 · Inductions/Awards/Meetings	454.90	136.00	318.90	234.5%
Total 6194 · Region Area and Branch Meetings	454.90	136.00	318.90	234.5%
6197 · Annual General Meeting				
61971 · Mileage and tolls	153.95	30.00	123.95	413.2%
61972 · Lodging	112.00	0.00	112.00	100.0%
61973 · meals	33.00	0.00	33.00	100.0%
Total 6197 · Annual General Meeting	298.95	30.00	268.95	896.5%
Total 6100 · Meeting and Travel expense	852.45	212.00	640.45	302.1%
6370 · Committees				
6305 · Training Committee				
6307 · Mileage and Tolls	0.00	77.00	(77.00)	(100.0)%
6315 · Annual Fall Training				
6324 · Leadership Guide	915.60	913.50	2.10	0.2%
Total 6315 · Annual Fall Training	915.60	913.50	2.10	0.2%

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
September 2013

	Sep 13	Sep 12	\$ Change	% Change
Total 6305 · Training Committee	915.60	990.50	(74.90)	(7.6)%
6385 · Travel Committee				
6387 · Mileage and Tolls	0.00	176.00	(176.00)	(100.0)%
6389 · Meals	0.00	35.53	(35.53)	(100.0)%
Total 6385 · Travel Committee	0.00	211.53	(211.53)	(100.0)%
6390 · Bowling Committee				
6391 · Mileage and Tolls	0.00	151.50	(151.50)	(100.0)%
Total 6390 · Bowling Committee	0.00	151.50	(151.50)	(100.0)%
Total 6370 · Committees	915.60	1,353.53	(437.93)	(32.4)%
6400 · Administration				
6410 · Bank Charge	10.00	10.00	0.00	0.0%
6430 · Printing and Copies	62.70	0.00	62.70	100.0%
6440 · SI-100's	180.00	0.00	180.00	100.0%
6450 · Supplies	94.90	0.00	94.90	100.0%
6470 · Postage	150.75	67.20	83.55	124.3%
6499 · Miscellaneous	14.00	0.00	14.00	100.0%
Total 6400 · Administration	512.35	77.20	435.15	563.7%
9000 · Uncategorized Expense				
9010 · Disbursements to Branch	35.00	0.00	35.00	100.0%
Total 9000 · Uncategorized Expense	35.00	0.00	35.00	100.0%
Total Expense	5,271.30	3,625.15	1,646.15	45.4%
Net Ordinary Income	(3,607.89)	(2,864.89)	(743.00)	(25.9)%
Net Income	(3,607.89)	(2,864.89)	(743.00)	(25.9)%