

1:13 PM

November 4, 2013

Cash Basis

Sons In Retirement, Incorporated
Balance Sheet Prev Year Comparison
 As of October 31, 2013

	<u>Oct 31, 13</u>	<u>Oct 31, 12</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	4,273.13	3,284.79	988.34	30.1%
1130 · CitiBank IMMA	69,274.19	66,050.18	3,224.01	4.9%
1140 · Citibank Insurance Reserve	25,392.36	25,352.79	39.57	0.2%
Total Checking/Savings	<u>98,939.68</u>	<u>94,687.76</u>	<u>4,251.92</u>	<u>4.5%</u>
Accounts Receivable				
1200 · Accounts Receivable	0.00	119.00	(119.00)	(100.0)%
Total Accounts Receivable	<u>0.00</u>	<u>119.00</u>	<u>(119.00)</u>	<u>(100.0)%</u>
Other Current Assets				
1499 · Undeposited Funds	0.00	573.00	(573.00)	(100.0)%
Total Other Current Assets	<u>0.00</u>	<u>573.00</u>	<u>(573.00)</u>	<u>(100.0)%</u>
Total Current Assets	<u>98,939.68</u>	<u>95,379.76</u>	<u>3,559.92</u>	<u>3.7%</u>
TOTAL ASSETS	<u>98,939.68</u>	<u>95,379.76</u>	<u>3,559.92</u>	<u>3.7%</u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 · Accounts Payable	(25.80)	0.00	(25.80)	(100.0)%
Total Accounts Payable	<u>(25.80)</u>	<u>0.00</u>	<u>(25.80)</u>	<u>(100.0)%</u>
Total Current Liabilities	<u>(25.80)</u>	<u>0.00</u>	<u>(25.80)</u>	<u>(100.0)%</u>
Total Liabilities	<u>(25.80)</u>	<u>0.00</u>	<u>(25.80)</u>	<u>(100.0)%</u>
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
3900 · Retained Earnings	11,416.60	(7,805.00)	19,221.60	246.3%
Net Income	17,173.80	32,809.68	(15,635.88)	(47.7)%
Total Equity	<u>98,965.48</u>	<u>95,379.76</u>	<u>3,585.72</u>	<u>3.8%</u>
TOTAL LIABILITIES & EQUITY	<u>98,939.68</u>	<u>95,379.76</u>	<u>3,559.92</u>	<u>3.7%</u>

Sons In Retirement, Incorporated
Income and expenditure Prev Year Comparison
January through October 2013

	Jan - Oct 13	Jan - Oct 12	\$ Change	% Change
Ordinary Income/Expense				
Income				
5010 · Pro Rata Assessments				
5011 · Q1 Pro rata Assessment	17,314.00	18,390.23	(1,076.23)	(5.9)%
5012 · Q2 Pro Rata Assessment	16,856.00	18,265.00	(1,409.00)	(7.7)%
5013 · Q3 Pro rata Assessment	21,548.91	17,942.02	3,606.89	20.1%
5014 · Q4 Pro rata Assessment	20,238.00	17,410.77	2,827.23	16.2%
5015 · Previous Year Assessments	(261.50)	0.00	(261.50)	(100.0)%
Total 5010 · Pro Rata Assessments	75,695.41	72,008.02	3,687.39	5.1%
5120 · Spec Luncheon contribution	1,005.09	1,090.98	(85.89)	(7.9)%
5310 · Hardware Sales	3,502.00	6,809.10	(3,307.10)	(48.6)%
5410 · Foreign Travel Fees (Rule 369)	1,042.00	1,915.00	(873.00)	(45.6)%
5910 · Interest Inc	105.96	148.49	(42.53)	(28.6)%
5990 · Uncategorized Income				
5991 · Branch closing	9,822.87	2,639.09	7,183.78	272.2%
5992 · RV Committee account balance	0.00	1,946.98	(1,946.98)	(100.0)%
Total 5990 · Uncategorized Income	9,822.87	4,586.07	5,236.80	114.2%
Total Income	91,173.33	86,557.66	4,615.67	5.3%
Gross Profit	91,173.33	86,557.66	4,615.67	5.3%
Expense				
6000 · Insurance				
6010 · Commercial Package - Travelers	19,806.15	19,999.16	(193.01)	(1.0)%
6020 · Directors and Officers	1,524.00	2,924.00	(1,400.00)	(47.9)%
6030 · Foreign Travel Liability	2,774.00	1,217.00	1,557.00	127.9%
6040 · Umbrella	9,751.05	7,715.00	2,036.05	26.4%
Total 6000 · Insurance	33,855.20	31,855.16	2,000.04	6.3%
6050 · Promotional				
60503 · Banners	0.00	(1,343.00)	1,343.00	100.0%
60508 · Recovery of 2011 Promo Items	0.00	(11,000.00)	11,000.00	100.0%
Total 6050 · Promotional	0.00	(12,343.00)	12,343.00	100.0%
6100 · Meeting and Travel expense				
6110 · Lodging	0.00	73.04	(73.04)	(100.0)%
6130 · Meals	80.02	622.78	(542.76)	(87.2)%
6150 · Mileage and Tolls	1,227.14	3,072.10	(1,844.96)	(60.1)%
6180 · State Meeting Meals	4,145.15	3,841.25	303.90	7.9%
6192 · VFW Hall Vallejo Rental	35.00	0.00	35.00	100.0%
6193 · State Board Meetings				
61931 · Mileage and Tolls	3,682.50	3,536.51	145.99	4.1%
61932 · Lodging	560.14	351.93	208.21	59.2%
61933 · Meals	112.35	383.54	(271.19)	(70.7)%
61934 · Facility Rental	300.00	208.00	92.00	44.2%
Total 6193 · State Board Meetings	4,654.99	4,479.98	175.01	3.9%
6194 · Region Area and Branch Meetings				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	5,073.29	3,297.25	1,776.04	53.9%
61952 · Lodging	416.53	171.95	244.58	142.2%
61953 · Meals	1,147.48	343.27	804.21	234.3%
61954 · Frames Pins etc	93.89	163.22	(69.33)	(42.5)%
6195 · Inductions/Awards/Meetings - Other	70.00	0.00	70.00	100.0%
Total 6195 · Inductions/Awards/Meetings	6,801.19	3,975.69	2,825.50	71.1%
Total 6194 · Region Area and Branch Meetings	6,801.19	3,975.69	2,825.50	71.1%

Sons In Retirement, Incorporated
Income and expenditure Prev Year Comparison
January through October 2013

	Jan - Oct 13	Jan - Oct 12	\$ Change	% Change
6197 · Annual General Meeting				
61971 · Mileage and tolls	1,221.15	1,474.14	(252.99)	(17.2)%
61972 · Lodging	358.43	253.68	104.75	41.3%
61973 · meals	129.68	134.67	(4.99)	(3.7)%
61974 · Facilities	571.00	474.00	97.00	20.5%
Total 6197 · Annual General Meeting	<u>2,280.26</u>	<u>2,336.49</u>	<u>(56.23)</u>	<u>(2.4)%</u>
Total 6100 · Meeting and Travel expense	19,223.75	18,401.33	822.42	4.5%
6370 · Committees				
6305 · Training Committee				
6196 · Branch training				
61961 · Mileage and Tolls	215.50	572.50	(357.00)	(62.4)%
61963 · Meals	228.48	327.34	(98.86)	(30.2)%
61964 · Facilities	285.00	50.00	235.00	470.0%
61965 · Materials	76.39	11.98	64.41	537.7%
Total 6196 · Branch training	<u>805.37</u>	<u>961.82</u>	<u>(156.45)</u>	<u>(16.3)%</u>
6307 · Mileage and Tolls	348.10	765.50	(417.40)	(54.5)%
6311 · Meals	282.12	509.90	(227.78)	(44.7)%
6315 · Annual Fall Training				
6316 · Mileage and tolls	918.05	919.00	(0.95)	(0.1)%
6317 · Lodging	143.87	133.88	9.99	7.5%
6319 · Meals	82.77	41.54	41.23	99.3%
6321 · Facility Rental	529.00	523.00	6.00	1.2%
6323 · Materials/slides/handouts	0.00	156.07	(156.07)	(100.0)%
6324 · Leadership Guide	915.60	913.50	2.10	0.2%
Total 6315 · Annual Fall Training	<u>2,589.29</u>	<u>2,686.99</u>	<u>(97.70)</u>	<u>(3.6)%</u>
Total 6305 · Training Committee	4,024.88	4,924.21	(899.33)	(18.3)%
6335 · G&M Committee				
6337 · Mileage and Tolls	453.60	311.50	142.10	45.6%
6341 · Meals	0.00	103.48	(103.48)	(100.0)%
Total 6335 · G&M Committee	<u>453.60</u>	<u>414.98</u>	<u>38.62</u>	<u>9.3%</u>
6355 · Golf Committee				
6357 · Mileage and Tolls	105.40	103.00	2.40	2.3%
Total 6355 · Golf Committee	<u>105.40</u>	<u>103.00</u>	<u>2.40</u>	<u>2.3%</u>
6375 · Infosys Committee				
6377 · Mileage and Tolls	168.50	685.60	(517.10)	(75.4)%
6378 · meals	90.00	0.00	90.00	100.0%
6375 · Infosys Committee - Other	22.40	88.00	(65.60)	(74.6)%
Total 6375 · Infosys Committee	<u>280.90</u>	<u>773.60</u>	<u>(492.70)</u>	<u>(63.7)%</u>
6380 · Budget Oversight Committee				
6382 · Mileage and Tolls	36.50	0.00	36.50	100.0%
Total 6380 · Budget Oversight Committee	<u>36.50</u>	<u>0.00</u>	<u>36.50</u>	<u>100.0%</u>
6385 · Travel Committee				
6387 · Mileage and Tolls	491.00	972.00	(481.00)	(49.5)%
6389 · Meals	130.23	229.16	(98.93)	(43.2)%
Total 6385 · Travel Committee	<u>621.23</u>	<u>1,201.16</u>	<u>(579.93)</u>	<u>(48.3)%</u>
6390 · Bowling Committee				
6391 · Mileage and Tolls	54.00	303.00	(249.00)	(82.2)%
Total 6390 · Bowling Committee	<u>54.00</u>	<u>303.00</u>	<u>(249.00)</u>	<u>(82.2)%</u>

1:12 PM

November 4, 2013

Cash Basis

Sons In Retirement, Incorporated Income and expenditure Prev Year Comparison January through October 2013

	Jan - Oct 13	Jan - Oct 12	\$ Change	% Change
6395 · Insurance Committee				
63951 · Mileage and Tolls	90.00	661.90	(571.90)	(86.4)%
63952 · Lodging	0.00	119.20	(119.20)	(100.0)%
63953 · Meals	95.49	67.62	27.87	41.2%
Total 6395 · Insurance Committee	185.49	848.72	(663.23)	(78.1)%
Total 6370 · Committees	5,762.00	8,568.67	(2,806.67)	(32.8)%
6400 · Administration				
6410 · Bank Charge	80.00	81.05	(1.05)	(1.3)%
6430 · Printing and Copies	390.77	520.55	(129.78)	(24.9)%
6440 · SI-100's	2,100.00	1,060.00	1,040.00	98.1%
6450 · Supplies	1,737.24	1,245.20	492.04	39.5%
6470 · Postage	970.71	1,342.81	(372.10)	(27.7)%
6480 · Telephone	20.04	186.69	(166.65)	(89.3)%
6483 · Web site/Server	0.00	107.00	(107.00)	(100.0)%
6485 · Software	0.00	194.39	(194.39)	(100.0)%
6499 · Miscellaneous				
6500 · Recovery of 2011 Misc items	0.00	(4,000.00)	4,000.00	100.0%
6499 · Miscellaneous - Other	132.50	193.43	(60.93)	(31.5)%
Total 6499 · Miscellaneous	132.50	(3,806.57)	3,939.07	103.5%
6510 · Hardware Purchase				
6511 · Hardware item cost	1,080.09	3,686.35	(2,606.26)	(70.7)%
6512 · Shipping and handling	66.71	166.34	(99.63)	(59.9)%
6513 · Sales Tax	82.88	184.79	(101.91)	(55.2)%
Total 6510 · Hardware Purchase	1,229.68	4,037.48	(2,807.80)	(69.5)%
Total 6400 · Administration	6,660.94	4,968.60	1,692.34	34.1%
66900 · Reconciliation Discrepancies	0.00	0.00	0.00	0.0%
9000 · Uncategorized Expense				
9010 · Disbursements to Branch	8,497.64	2,297.22	6,200.42	269.9%
Total 9000 · Uncategorized Expense	8,497.64	2,297.22	6,200.42	269.9%
Total Expense	73,999.53	53,747.98	20,251.55	37.7%
Net Ordinary Income	17,173.80	32,809.68	(15,635.88)	(47.7)%
Net Income	17,173.80	32,809.68	(15,635.88)	(47.7)%

Sons In Retirement, Incorporated

Income and expenditure Prev Year Comparison

October 2013

	Oct 13	Oct 12	\$ Change	% Change
Ordinary Income/Expense				
Income				
5010 · Pro Rata Assessments				
5012 · Q2 Pro Rata Assessment	0.00	99.00	(99.00)	(100.0)%
5014 · Q4 Pro rata Assessment	20,126.25	16,420.00	3,706.25	22.6%
Total 5010 · Pro Rata Assessments	20,126.25	16,519.00	3,607.25	21.8%
5310 · Hardware Sales	570.00	502.85	67.15	13.4%
5410 · Foreign Travel Fees (Rule 369)	50.00	145.00	(95.00)	(65.5)%
5910 · Interest Inc	7.55	14.48	(6.93)	(47.9)%
Total Income	20,753.80	17,181.33	3,572.47	20.8%
Gross Profit	20,753.80	17,181.33	3,572.47	20.8%
Expense				
6000 · Insurance				
6010 · Commercial Package - Travelers	2,106.44	1,999.92	106.52	5.3%
6040 · Umbrella	849.46	771.50	77.96	10.1%
Total 6000 · Insurance	2,955.90	2,771.42	184.48	6.7%
6100 · Meeting and Travel expense				
6150 · Mileage and Tolls	219.20	191.00	28.20	14.8%
6193 · State Board Meetings				
61931 · Mileage and Tolls	0.00	50.00	(50.00)	(100.0)%
Total 6193 · State Board Meetings	0.00	50.00	(50.00)	(100.0)%
6194 · Region Area and Branch Meetings				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	78.05	1,230.00	(1,151.95)	(93.7)%
61953 · Meals	15.00	0.00	15.00	100.0%
61954 · Frames Pins etc	4.26	0.00	4.26	100.0%
Total 6195 · Inductions/Awards/Meetings	97.31	1,230.00	(1,132.69)	(92.1)%
Total 6194 · Region Area and Branch Meetings	97.31	1,230.00	(1,132.69)	(92.1)%
6197 · Annual General Meeting				
61971 · Mileage and tolls	168.10	79.00	89.10	112.8%
61972 · Lodging	76.59	81.91	(5.32)	(6.5)%
Total 6197 · Annual General Meeting	244.69	160.91	83.78	52.1%
Total 6100 · Meeting and Travel expense	561.20	1,631.91	(1,070.71)	(65.6)%
6370 · Committees				
6305 · Training Committee				
6196 · Branch training				
61961 · Mileage and Tolls	0.00	2.00	(2.00)	(100.0)%
61963 · Meals	0.00	67.00	(67.00)	(100.0)%
61964 · Facilities	50.00	0.00	50.00	100.0%
61965 · Materials	14.40	0.00	14.40	100.0%
Total 6196 · Branch training	64.40	69.00	(4.60)	(6.7)%
6307 · Mileage and Tolls	17.50	125.50	(108.00)	(86.1)%
6311 · Meals	0.00	112.44	(112.44)	(100.0)%

1:09 PM

November 4, 2013

Cash Basis

Sons In Retirement, Incorporated Income and expenditure Prev Year Comparison

October 2013

	Oct 13	Oct 12	\$ Change	% Change
6315 · Annual Fall Training				
6316 · Mileage and tolls	658.90	919.00	(260.10)	(28.3)%
6317 · Lodging	143.87	133.88	9.99	7.5%
6319 · Meals	82.77	41.54	41.23	99.3%
6321 · Facility Rental	529.00	523.00	6.00	1.2%
6323 · Materials/slides/handouts	0.00	156.07	(156.07)	(100.0)%
Total 6315 · Annual Fall Training	<u>1,414.54</u>	<u>1,773.49</u>	<u>(358.95)</u>	<u>(20.2)%</u>
Total 6305 · Training Committee	1,496.44	2,080.43	(583.99)	(28.1)%
6375 · Infosys Committee				
6377 · Mileage and Tolls	0.00	277.00	(277.00)	(100.0)%
Total 6375 · Infosys Committee	0.00	277.00	(277.00)	(100.0)%
6380 · Budget Oversight Committee				
6382 · Mileage and Tolls	36.50	0.00	36.50	100.0%
Total 6380 · Budget Oversight Committee	36.50	0.00	36.50	100.0%
6395 · Insurance Committee				
63951 · Mileage and Tolls	0.00	25.90	(25.90)	(100.0)%
Total 6395 · Insurance Committee	0.00	25.90	(25.90)	(100.0)%
Total 6370 · Committees	1,532.94	2,383.33	(850.39)	(35.7)%
6400 · Administration				
6410 · Bank Charge	10.00	10.00	0.00	0.0%
6430 · Printing and Copies	1.00	54.00	(53.00)	(98.2)%
6440 · SI-100's	100.00	160.00	(60.00)	(37.5)%
6450 · Supplies	0.00	50.16	(50.16)	(100.0)%
6470 · Postage	40.67	156.88	(116.21)	(74.1)%
6499 · Miscellaneous	(15.00)	40.25	(55.25)	(137.3)%
Total 6400 · Administration	<u>136.67</u>	<u>471.29</u>	<u>(334.62)</u>	<u>(71.0)%</u>
Total Expense	<u>5,186.71</u>	<u>7,257.95</u>	<u>(2,071.24)</u>	<u>(28.5)%</u>
Net Ordinary Income	<u>15,567.09</u>	<u>9,923.38</u>	<u>5,643.71</u>	<u>56.9%</u>
Net Income	<u>15,567.09</u>	<u>9,923.38</u>	<u>5,643.71</u>	<u>56.9%</u>