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February 4, 2014

Cash Basis

Sons In Retirement, Incorporated

Balance Sheet Prev Year Comparison

As of January 31, 2014

	<u>Jan 31, 14</u>	<u>Jan 31, 13</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	1,135.82	324.86	810.96	249.6%
1130 · CitiBank IMMA	72,162.96	74,643.82	(2,480.86)	(3.3)%
1140 · Citibank Insurance Reserve	25,398.77	25,365.21	33.56	0.1%
Total Checking/Savings	<u>98,697.55</u>	<u>100,333.89</u>	<u>(1,636.34)</u>	<u>(1.6)%</u>
Accounts Receivable				
1200 · Accounts Receivable	(9.00)	244.00	(253.00)	(103.7)%
Total Accounts Receivable	<u>(9.00)</u>	<u>244.00</u>	<u>(253.00)</u>	<u>(103.7)%</u>
Other Current Assets				
1499 · Undeposited Funds	370.00	96.00	274.00	285.4%
Total Other Current Assets	<u>370.00</u>	<u>96.00</u>	<u>274.00</u>	<u>285.4%</u>
Total Current Assets	<u>99,058.55</u>	<u>100,673.89</u>	<u>(1,615.34)</u>	<u>(1.6)%</u>
TOTAL ASSETS	<u>99,058.55</u>	<u>100,673.89</u>	<u>(1,615.34)</u>	<u>(1.6)%</u>
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 · Accounts Payable	(25.80)	0.00	(25.80)	(100.0)%
Total Accounts Payable	<u>(25.80)</u>	<u>0.00</u>	<u>(25.80)</u>	<u>(100.0)%</u>
Total Current Liabilities	<u>(25.80)</u>	<u>0.00</u>	<u>(25.80)</u>	<u>(100.0)%</u>
Total Liabilities	<u>(25.80)</u>	<u>0.00</u>	<u>(25.80)</u>	<u>(100.0)%</u>
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
32000 · Retained Earnings	17,718.21	11,416.60	6,301.61	55.2%
Net Income	10,991.06	18,882.21	(7,891.15)	(41.8)%
Total Equity	<u>99,084.35</u>	<u>100,673.89</u>	<u>(1,589.54)</u>	<u>(1.6)%</u>
TOTAL LIABILITIES & EQUITY	<u>99,058.55</u>	<u>100,673.89</u>	<u>(1,615.34)</u>	<u>(1.6)%</u>

Sons In Retirement, Incorporated
Income and expenditures Prev Year Comparison
January 2014

February 4, 2014

Cash Basis

	Jan 14	Jan 13	\$ Change	% Change
Ordinary Income/Expense				
Income				
5010 · Pro Rata Assessments				
5011 · Q1 Pro rata Assessment	17,382.25	14,494.00	2,888.25	19.9%
5014 · Q4 Pro rata Assessment	0.00	8.00	(8.00)	(100.0)%
Total 5010 · Pro Rata Assessments	17,382.25	14,502.00	2,880.25	19.9%
5310 · Hardware Sales	277.00	145.00	132.00	91.0%
5910 · Interest Inc	7.71	13.67	(5.96)	(43.6)%
5990 · Uncategorized Income				
5991 · Branch closing	0.00	7,588.64	(7,588.64)	(100.0)%
Total 5990 · Uncategorized Income	0.00	7,588.64	(7,588.64)	(100.0)%
Total Income	17,666.96	22,249.31	(4,582.35)	(20.6)%
Expense				
5311 · Hardware Purchase				
6511 · Hardware item cost	2,014.60	498.32	1,516.28	304.3%
6512 · Shipping and handling	0.00	21.63	(21.63)	(100.0)%
6513 · Sales Tax	162.18	39.00	123.18	315.9%
6515 · Postage for Sales Deliveries	17.12	0.00	17.12	100.0%
Total 5311 · Hardware Purchase	2,193.90	558.95	1,634.95	292.5%
6050 · Promotional				
60502 · Focused mailings	2,270.00	0.00	2,270.00	100.0%
Total 6050 · Promotional	2,270.00	0.00	2,270.00	100.0%
6100 · Meeting and Travel expense				
6110 · Lodging	78.59	0.00	78.59	100.0%
6130 · Meals	12.47	0.00	12.47	100.0%
6150 · Mileage and Tolls	288.40	76.50	211.90	277.0%
6193 · State Board Meetings				
61931 · Mileage and Tolls	417.90	854.15	(436.25)	(51.1)%
61932 · Lodging	45.97	113.90	(67.93)	(59.6)%
61933 · Meals	41.25	44.33	(3.08)	(7.0)%
61934 · Facility Rental	100.00	100.00	0.00	0.0%
Total 6193 · State Board Meetings	605.12	1,112.38	(507.26)	(45.6)%
6194 · Region Area and Branch Meetings				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	302.75	546.00	(243.25)	(44.6)%
61953 · Meals	129.70	0.00	129.70	100.0%
61954 · Frames Pins etc	115.18	8.48	106.70	1,258.3%
6195 · Inductions/Awards/Meetings - Other	0.00	70.00	(70.00)	(100.0)%
Total 6195 · Inductions/Awards/Meetings	547.63	624.48	(76.85)	(12.3)%
Total 6194 · Region Area and Branch Meetings	547.63	624.48	(76.85)	(12.3)%
6197 · Annual General Meeting				
61971 · Mileage and tolls	0.00	88.50	(88.50)	(100.0)%
Total 6197 · Annual General Meeting	0.00	88.50	(88.50)	(100.0)%
Total 6100 · Meeting and Travel expense	1,532.21	1,901.86	(369.65)	(19.4)%
6370 · Committees				

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Income and expenditures Prev Year Comparison

January 2014

	Jan 14	Jan 13	\$ Change	% Change
6305 · Training Committee				
6196 · Branch training				
61961 · Mileage and Tolls	74.90	31.00	43.90	141.6%
61963 · Meals	135.43	14.97	120.46	804.7%
Total 6196 · Branch training	210.33	45.97	164.36	357.5%
6315 · Annual Fall Training				
6316 · Mileage and tolls	48.30	159.15	(110.85)	(69.7)%
Total 6315 · Annual Fall Training	48.30	159.15	(110.85)	(69.7)%
Total 6305 · Training Committee	258.63	205.12	53.51	26.1%
6375 · Infosys Committee				
6377 · Mileage and Tolls	0.00	36.50	(36.50)	(100.0)%
Total 6375 · Infosys Committee	0.00	36.50	(36.50)	(100.0)%
6395 · Insurance Committee				
63951 · Mileage and Tolls	84.00	90.00	(6.00)	(6.7)%
63952 · Lodging	141.55	0.00	141.55	100.0%
63953 · Meals	21.00	95.49	(74.49)	(78.0)%
Total 6395 · Insurance Committee	246.55	185.49	61.06	32.9%
Total 6370 · Committees	505.18	427.11	78.07	18.3%
6400 · Administration				
6410 · Bank Charge	12.00	22.00	(10.00)	(45.5)%
6430 · Printing and Copies	13.56	25.00	(11.44)	(45.8)%
6440 · SI-100's	40.00	320.00	(280.00)	(87.5)%
6450 · Supplies	88.47	47.62	40.85	85.8%
6470 · Postage	20.58	44.52	(23.94)	(53.8)%
6480 · Telephone	0.00	20.04	(20.04)	(100.0)%
Total 6400 · Administration	174.61	479.18	(304.57)	(63.6)%
Total Expense	6,675.90	3,367.10	3,308.80	98.3%
Net Ordinary Income	10,991.06	18,882.21	(7,891.15)	(41.8)%
Net Income	10,991.06	18,882.21	(7,891.15)	(41.8)%