

Sons In Retirement, Incorporated
Balance Sheet Prev Year Comparison
As of July 31, 2014

	Jul 31, 14	Jul 31, 13	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	3,962.83	5,892.76	(1,929.93)	(32.8)%
1130 · CitiBank IMMA	75,441.75	59,513.18	15,928.57	26.8%
1140 · Citibank Insurance Rese...	25,411.38	25,384.08	27.30	0.1%
Total Checking/Savings	104,815.96	90,790.02	14,025.94	15.5%
Other Current Assets				
1499 · Undeposited Funds	0.00	416.25	(416.25)	(100.0)%
Total Other Current Assets	0.00	416.25	(416.25)	(100.0)%
Total Current Assets	104,815.96	91,206.27	13,609.69	14.9%
TOTAL ASSETS	104,815.96	91,206.27	13,609.69	14.9%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000 · Accounts Payable	0.00	(25.80)	25.80	100.0%
Total Accounts Payable	0.00	(25.80)	25.80	100.0%
Total Current Liabilities	0.00	(25.80)	25.80	100.0%
Total Liabilities	0.00	(25.80)	25.80	100.0%
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
32000 · Retained Earnings	17,718.21	11,416.60	6,301.61	55.2%
Net Income	16,722.67	9,440.39	7,282.28	77.1%
Total Equity	104,815.96	91,232.07	13,583.89	14.9%
TOTAL LIABILITIES & EQUITY	104,815.96	91,206.27	13,609.69	14.9%

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Cash Basis

Sons In Retirement, Incorporated

Income and Expenditure Prev Year Comparison

July 2014

	Jul 14	Jul 13	\$ Change
Ordinary Income/Expense			
Income			
5010 · Pro Rata Assessments			
5011 · Q1 Pro rata Assessment	122.50	0.00	122.50
5012 · Q2 Assessment (invoiced \$20720)	(26.25)	0.00	(26.25)
5013 · Q3 Assessment (inv \$20676.25)	14,671.37	16,049.50	(1,378.13)
Total 5010 · Pro Rata Assessments	14,767.62	16,049.50	(1,281.88)
5120 · Spec Luncheon contribution	711.88	712.50	(0.62)
5310 · Hardware Sales	278.00	741.00	(463.00)
5910 · Interest Inc	8.14	10.46	(2.32)
Total Income	15,765.64	17,513.46	(1,747.82)
Expense			
5311 · Hardware Purchase			
6511 · Hardware item cost	294.74	0.00	294.74
6512 · Shipping and handling	22.97	0.00	22.97
6513 · Sales Tax	23.16	0.00	23.16
6515 · Postage for Sales Deliveries	19.10	0.00	19.10
Total 5311 · Hardware Purchase	359.97	0.00	359.97
6000 · Insurance			
6010 · Commercial Package - Travelers	2,158.60	2,106.44	52.16
6040 · Umbrella	881.29	849.46	31.83
Total 6000 · Insurance	3,039.89	2,955.90	83.99
6050 · Promotional			
60502 · Focused mailings	777.00	0.00	777.00
60504 · Retiree lists	679.14	0.00	679.14
Total 6050 · Promotional	1,456.14	0.00	1,456.14
6100 · Meeting and Travel expense			
6150 · Mileage and Tolls	39.20	36.40	2.80
6193 · State Board Meetings			
61931 · Mileage and Tolls	192.85	287.75	(94.90)
61932 · Lodging	76.59	76.59	0.00
Total 6193 · State Board Meetings	269.44	364.34	(94.90)

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Sons In Retirement, Incorporated

Income and Expenditure Prev Year Comparison

July 2014

	Jul 14	Jul 13	\$ Change
6194 · Region Area and Branch Meetings			
6195 · Inductions/Awards/Meetings			
61951 · Mileage and Tolls	460.25	978.80	(518.55)
61952 · Lodging	201.14	0.00	201.14
61953 · Meals	89.59	439.32	(349.73)
61954 · Frames Pins etc	3.78	16.20	(12.42)
Total 6195 · Inductions/Awards/Meetings	754.76	1,434.32	(679.56)
Total 6194 · Region Area and Branch Meeti...	754.76	1,434.32	(679.56)
Total 6100 · Meeting and Travel expense	1,063.40	1,835.06	(771.66)
6370 · Committees			
6305 · Training Committee			
6196 · Branch training			
61961 · Mileage and Tolls	0.00	24.50	(24.50)
Total 6196 · Branch training	0.00	24.50	(24.50)
6307 · Mileage and Tolls	32.65	38.50	(5.85)
Total 6305 · Training Committee	32.65	63.00	(30.35)
6335 · G&M Committee			
6337 · Mileage and Tolls	0.00	117.10	(117.10)
Total 6335 · G&M Committee	0.00	117.10	(117.10)
6385 · Travel Committee			
6387 · Mileage and Tolls	0.00	163.10	(163.10)
6389 · Meals	0.00	52.94	(52.94)
Total 6385 · Travel Committee	0.00	216.04	(216.04)
Total 6370 · Committees	32.65	396.14	(363.49)
6400 · Administration			
6410 · Bank Charge	12.00	0.00	12.00
6430 · Printing and Copies	25.07	136.72	(111.65)
6440 · SI-100's	0.00	300.00	(300.00)
6450 · Supplies	0.00	247.81	(247.81)
6470 · Postage	4.90	174.49	(169.59)
6480 · Telephone	27.08	0.00	27.08
6499 · Miscellaneous	5.00	0.00	5.00
Total 6400 · Administration	74.05	859.02	(784.97)
Total Expense	6,026.10	6,046.12	(20.02)
Net Ordinary Income	9,739.54	11,467.34	(1,727.80)

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Sons In Retirement, Incorporated
Income and Expenditure Prev Year Comparison
July 2014

	<u>Jul 14</u>	<u>Jul 13</u>	<u>\$ Change</u>
Net Income	<u>9,739.54</u>	<u>11,467.34</u>	<u>(1,727.80)</u>

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Sons In Retirement, Incorporated
Income and Expenditure Prev Year Comparison
July 2014

	<u>% Change</u>
Ordinary Income/Expense	
Income	
5010 · Pro Rata Assessments	
5011 · Q1 Pro rata Assessment	100.0%
5012 · Q2 Assessment (invoiced \$20720)	(100.0)%
5013 · Q3 Assessment (inv \$20676.25)	(8.6)%
Total 5010 · Pro Rata Assessments	(8.0)%
5120 · Spec Luncheon contribution	(0.1)%
5310 · Hardware Sales	(62.5)%
5910 · Interest Inc	(22.2)%
Total Income	(10.0)%
Expense	
5311 · Hardware Purchase	
6511 · Hardware item cost	100.0%
6512 · Shipping and handling	100.0%
6513 · Sales Tax	100.0%
6515 · Postage for Sales Deliveries	100.0%
Total 5311 · Hardware Purchase	100.0%
6000 · Insurance	
6010 · Commercial Package - Travelers	2.5%
6040 · Umbrella	3.8%
Total 6000 · Insurance	2.8%
6050 · Promotional	
60502 · Focused mailings	100.0%
60504 · Retiree lists	100.0%
Total 6050 · Promotional	100.0%
6100 · Meeting and Travel expense	
6150 · Mileage and Tolls	7.7%
6193 · State Board Meetings	
61931 · Mileage and Tolls	(33.0)%
61932 · Lodging	0.0%
Total 6193 · State Board Meetings	(26.1)%

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Sons In Retirement, Incorporated
Income and Expenditure Prev Year Comparison
July 2014

	<u>% Change</u>
6194 · Region Area and Branch Meetings	
6195 · Inductions/Awards/Meetings	
61951 · Mileage and Tolls	(53.0)%
61952 · Lodging	100.0%
61953 · Meals	(79.6)%
61954 · Frames Pins etc	(76.7)%
Total 6195 · Inductions/Awards/Meetings	<u>(47.4)%</u>
Total 6194 · Region Area and Branch Meeti...	<u>(47.4)%</u>
Total 6100 · Meeting and Travel expense	(42.1)%
6370 · Committees	
6305 · Training Committee	
6196 · Branch training	
61961 · Mileage and Tolls	(100.0)%
Total 6196 · Branch training	(100.0)%
6307 · Mileage and Tolls	(15.2)%
Total 6305 · Training Committee	(48.2)%
6335 · G&M Committee	
6337 · Mileage and Tolls	(100.0)%
Total 6335 · G&M Committee	(100.0)%
6385 · Travel Committee	
6387 · Mileage and Tolls	(100.0)%
6389 · Meals	(100.0)%
Total 6385 · Travel Committee	(100.0)%
Total 6370 · Committees	(91.8)%
6400 · Administration	
6410 · Bank Charge	100.0%
6430 · Printing and Copies	(81.7)%
6440 · SI-100's	(100.0)%
6450 · Supplies	(100.0)%
6470 · Postage	(97.2)%
6480 · Telephone	100.0%
6499 · Miscellaneous	100.0%
Total 6400 · Administration	<u>(91.4)%</u>
Total Expense	<u>(0.3)%</u>
Net Ordinary Income	<u>(15.1)%</u>

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Income and Expenditure Prev Year Comparison
July 2014

% Change

Net Income

(15.1)%

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Sons In Retirement, Incorporated

Income and Expenditure Prev Year Comparison

January through July 2014

	Jan - Jul 14	Jan - Jul 13	\$ Change
Ordinary Income/Expense			
Income			
5010 · Pro Rata Assessments			
5011 · Q1 Pro rata Assessment	18,746.00	17,314.00	1,432.00
5012 · Q2 Assessment (invoiced \$20720)	20,688.75	16,856.00	3,832.75
5013 · Q3 Assessment (inv \$20676.25)	19,962.27	20,696.41	(734.14)
5014 · Q4 Pro rata Assessment	0.00	8.00	(8.00)
5015 · Previous Year Assessments	(3.75)	(261.50)	257.75
Total 5010 · Pro Rata Assessments	59,393.27	54,612.91	4,780.36
5120 · Spec Luncheon contribution	1,039.73	975.09	64.64
5310 · Hardware Sales	2,762.00	2,748.50	13.50
5410 · Foreign Travel Fees (Rule 369)	847.00	495.00	352.00
5910 · Interest Inc	55.36	78.23	(22.87)
5990 · Uncategorized Income			
5991 · Branch closing	0.00	8,890.56	(8,890.56)
Total 5990 · Uncategorized Income	0.00	8,890.56	(8,890.56)
Total Income	64,097.36	67,800.29	(3,702.93)
Expense			
5311 · Hardware Purchase			
6511 · Hardware item cost	2,713.50	1,080.09	1,633.41
6512 · Shipping and handling	45.04	66.71	(21.67)
6513 · Sales Tax	218.34	82.88	135.46
6515 · Postage for Sales Deliveries	422.55	0.00	422.55
Total 5311 · Hardware Purchase	3,399.43	1,229.68	2,169.75
6000 · Insurance			
6010 · Commercial Package - Travelers	15,093.73	14,743.80	349.93
6020 · Directors and Officers	1,729.00	1,524.00	205.00
6030 · Foreign Travel Liability	3,237.00	2,774.00	463.00
6040 · Umbrella	6,168.93	5,945.70	223.23
Total 6000 · Insurance	26,228.66	24,987.50	1,241.16
6050 · Promotional			
60502 · Focused mailings	3,047.00	0.00	3,047.00
60504 · Retiree lists	679.14	0.00	679.14
60506 · Advertising	463.50	0.00	463.50
Total 6050 · Promotional	4,189.64	0.00	4,189.64
6100 · Meeting and Travel expense			
6110 · Lodging	78.59	0.00	78.59
6130 · Meals	86.17	80.02	6.15
6150 · Mileage and Tolls	764.80	899.54	(134.74)
6180 · State Meeting Meals	0.00	4,145.15	(4,145.15)
6192 · VFW Hall Vallejo Rental	0.00	35.00	(35.00)

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Sons In Retirement, Incorporated

Income and Expenditure Prev Year Comparison

January through July 2014

	Jan - Jul 14	Jan - Jul 13	\$ Change
6193 · State Board Meetings			
61931 · Mileage and Tolls	2,688.70	3,682.50	(993.80)
61932 · Lodging	492.53	560.14	(67.61)
61933 · Meals	147.61	112.35	35.26
61934 · Facility Rental	500.00	300.00	200.00
6193 · State Board Meetings - Other	18.20	0.00	18.20
Total 6193 · State Board Meetings	3,847.04	4,654.99	(807.95)
6194 · Region Area and Branch Meetings			
6195 · Inductions/Awards/Meetings			
61951 · Mileage and Tolls	2,463.25	4,432.04	(1,968.79)
61952 · Lodging	408.54	314.53	94.01
61953 · Meals	608.89	1,081.38	(472.49)
61954 · Frames Pins etc	198.75	89.63	109.12
6195 · Inductions/Awards/Meetings - O...	0.00	70.00	(70.00)
Total 6195 · Inductions/Awards/Meetings	3,679.43	5,987.58	(2,308.15)
Total 6194 · Region Area and Branch Meeti...	3,679.43	5,987.58	(2,308.15)
6197 · Annual General Meeting			
61971 · Mileage and tolls	0.00	88.50	(88.50)
Total 6197 · Annual General Meeting	0.00	88.50	(88.50)
Total 6100 · Meeting and Travel expense	8,456.03	15,890.78	(7,434.75)
6370 · Committees			
6305 · Training Committee			
6196 · Branch training			
61961 · Mileage and Tolls	104.30	215.50	(111.20)
61963 · Meals	155.43	228.48	(73.05)
61964 · Facilities	45.00	235.00	(190.00)
61965 · Materials	241.40	61.99	179.41
Total 6196 · Branch training	546.13	740.97	(194.84)
6307 · Mileage and Tolls	67.05	308.20	(241.15)
6311 · Meals	176.73	232.72	(55.99)
6315 · Annual Fall Training			
6316 · Mileage and tolls	48.30	259.15	(210.85)
Total 6315 · Annual Fall Training	48.30	259.15	(210.85)
Total 6305 · Training Committee	838.21	1,541.04	(702.83)

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Sons In Retirement, Incorporated Income and Expenditure Prev Year Comparison January through July 2014

	Jan - Jul 14	Jan - Jul 13	\$ Change
6335 · G&M Committee			
6337 · Mileage and Tolls	144.10	453.60	(309.50)
6340 · Lodging	100.57	0.00	100.57
6341 · Meals	19.78	0.00	19.78
Total 6335 · G&M Committee	264.45	453.60	(189.15)
6355 · Golf Committee			
6357 · Mileage and Tolls	0.00	105.40	(105.40)
Total 6355 · Golf Committee	0.00	105.40	(105.40)
6375 · Infosys Committee			
6377 · Mileage and Tolls	39.65	168.50	(128.85)
6378 · meals	56.51	90.00	(33.49)
6375 · Infosys Committee - Other	0.00	22.40	(22.40)
Total 6375 · Infosys Committee	96.16	280.90	(184.74)
6380 · Budget Oversight Committee			
6382 · Mileage and Tolls	31.85	0.00	31.85
6384 · Meals	54.00	0.00	54.00
Total 6380 · Budget Oversight Committee	85.85	0.00	85.85
6385 · Travel Committee			
6387 · Mileage and Tolls	172.90	409.10	(236.20)
6389 · Meals	30.25	98.94	(68.69)
Total 6385 · Travel Committee	203.15	508.04	(304.89)
6390 · Bowling Committee			
6391 · Mileage and Tolls	0.00	54.00	(54.00)
Total 6390 · Bowling Committee	0.00	54.00	(54.00)
6395 · Insurance Committee			
63951 · Mileage and Tolls	175.00	90.00	85.00
63952 · Lodging	141.55	0.00	141.55
63953 · Meals	21.00	95.49	(74.49)
Total 6395 · Insurance Committee	337.55	185.49	152.06
Total 6370 · Committees	1,825.37	3,128.47	(1,303.10)

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Cash Basis

Sons In Retirement, Incorporated
Income and Expenditure Prev Year Comparison
January through July 2014

	Jan - Jul 14	Jan - Jul 13	\$ Change
6400 · Administration			
6410 · Bank Charge	72.00	50.00	22.00
6430 · Printing and Copies	363.89	316.23	47.66
6440 · SI-100's	480.00	1,820.00	(1,340.00)
6450 · Supplies	245.48	1,629.27	(1,383.79)
6470 · Postage	331.88	759.79	(427.91)
6480 · Telephone	161.98	20.04	141.94
6483 · Web site/Server	239.76	0.00	239.76
6485 · Software	19.99	0.00	19.99
6499 · Miscellaneous	1,360.58	65.50	1,295.08
Total 6400 · Administration	3,275.56	4,660.83	(1,385.27)
66900 · Reconciliation Discrepancies	0.00	0.00	0.00
9000 · Uncategorized Expense			
9010 · Disbursements to Branch	0.00	8,462.64	(8,462.64)
Total 9000 · Uncategorized Expense	0.00	8,462.64	(8,462.64)
Total Expense	47,374.69	58,359.90	(10,985.21)
Net Ordinary Income	16,722.67	9,440.39	7,282.28
Net Income	<u>16,722.67</u>	<u>9,440.39</u>	<u>7,282.28</u>

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Cash Basis

Sons In Retirement, Incorporated
Income and Expenditure Prev Year Comparison
January through July 2014

	% Change
Ordinary Income/Expense	
Income	
5010 · Pro Rata Assessments	
5011 · Q1 Pro rata Assessment	8.3%
5012 · Q2 Assessment (invoiced \$20720)	22.7%
5013 · Q3 Assessment (inv \$20676.25)	(3.6)%
5014 · Q4 Pro rata Assessment	(100.0)%
5015 · Previous Year Assessments	98.6%
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Total 5010 · Pro Rata Assessments	8.8%
5120 · Spec Luncheon contribution	6.6%
5310 · Hardware Sales	0.5%
5410 · Foreign Travel Fees (Rule 369)	71.1%
5910 · Interest Inc	(29.2)%
5990 · Uncategorized Income	
5991 · Branch closing	(100.0)%
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Total 5990 · Uncategorized Income	(100.0)%
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Total Income	(5.5)%
Expense	
5311 · Hardware Purchase	
6511 · Hardware item cost	151.2%
6512 · Shipping and handling	(32.5)%
6513 · Sales Tax	163.4%
6515 · Postage for Sales Deliveries	100.0%
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Total 5311 · Hardware Purchase	176.5%
6000 · Insurance	
6010 · Commercial Package - Travelers	2.4%
6020 · Directors and Officers	13.5%
6030 · Foreign Travel Liability	16.7%
6040 · Umbrella	3.8%
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Total 6000 · Insurance	5.0%
6050 · Promotional	
60502 · Focused mailings	100.0%
60504 · Retiree lists	100.0%
60506 · Advertising	100.0%
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Total 6050 · Promotional	100.0%
6100 · Meeting and Travel expense	
6110 · Lodging	100.0%
6130 · Meals	7.7%
6150 · Mileage and Tolls	(15.0)%
6180 · State Meeting Meals	(100.0)%
6192 · VFW Hall Vallejo Rental	(100.0)%

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Income and Expenditure Prev Year Comparison
January through July 2014

	<u>% Change</u>
6193 · State Board Meetings	
61931 · Mileage and Tolls	(27.0)%
61932 · Lodging	(12.1)%
61933 · Meals	31.4%
61934 · Facility Rental	66.7%
6193 · State Board Meetings - Other	100.0%
Total 6193 · State Board Meetings	<u>(17.4)%</u>
6194 · Region Area and Branch Meetings	
6195 · Inductions/Awards/Meetings	
61951 · Mileage and Tolls	(44.4)%
61952 · Lodging	29.9%
61953 · Meals	(43.7)%
61954 · Frames Pins etc	121.7%
6195 · Inductions/Awards/Meetings - O...	(100.0)%
Total 6195 · Inductions/Awards/Meetings	<u>(38.6)%</u>
Total 6194 · Region Area and Branch Meeti...	(38.6)%
6197 · Annual General Meeting	
61971 · Mileage and tolls	(100.0)%
Total 6197 · Annual General Meeting	<u>(100.0)%</u>
Total 6100 · Meeting and Travel expense	(46.8)%
6370 · Committees	
6305 · Training Committee	
6196 · Branch training	
61961 · Mileage and Tolls	(51.6)%
61963 · Meals	(32.0)%
61964 · Facilities	(80.9)%
61965 · Materials	289.4%
Total 6196 · Branch training	<u>(26.3)%</u>
6307 · Mileage and Tolls	(78.2)%
6311 · Meals	(24.1)%
6315 · Annual Fall Training	
6316 · Mileage and tolls	(81.4)%
Total 6315 · Annual Fall Training	<u>(81.4)%</u>
Total 6305 · Training Committee	(45.6)%

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Income and Expenditure Prev Year Comparison
January through July 2014

	<u>% Change</u>
6335 · G&M Committee	
6337 · Mileage and Tolls	(68.2)%
6340 · Lodging	100.0%
6341 · Meals	100.0%
Total 6335 · G&M Committee	(41.7)%
6355 · Golf Committee	
6357 · Mileage and Tolls	(100.0)%
Total 6355 · Golf Committee	(100.0)%
6375 · Infosys Committee	
6377 · Mileage and Tolls	(76.5)%
6378 · meals	(37.2)%
6375 · Infosys Committee - Other	(100.0)%
Total 6375 · Infosys Committee	(65.8)%
6380 · Budget Oversight Committee	
6382 · Mileage and Tolls	100.0%
6384 · Meals	100.0%
Total 6380 · Budget Oversight Committee	100.0%
6385 · Travel Committee	
6387 · Mileage and Tolls	(57.7)%
6389 · Meals	(69.4)%
Total 6385 · Travel Committee	(60.0)%
6390 · Bowling Committee	
6391 · Mileage and Tolls	(100.0)%
Total 6390 · Bowling Committee	(100.0)%
6395 · Insurance Committee	
63951 · Mileage and Tolls	94.4%
63952 · Lodging	100.0%
63953 · Meals	(78.0)%
Total 6395 · Insurance Committee	82.0%
Total 6370 · Committees	(41.7)%

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January through July 2014

	<u>% Change</u>
6400 · Administration	
6410 · Bank Charge	44.0%
6430 · Printing and Copies	15.1%
6440 · SI-100's	(73.6)%
6450 · Supplies	(84.9)%
6470 · Postage	(56.3)%
6480 · Telephone	708.3%
6483 · Web site/Server	100.0%
6485 · Software	100.0%
6499 · Miscellaneous	1,977.2%
Total 6400 · Administration	(29.7)%
66900 · Reconciliation Discrepancies	0.0%
9000 · Uncategorized Expense	
9010 · Disbursements to Branch	(100.0)%
Total 9000 · Uncategorized Expense	(100.0)%
Total Expense	(18.8)%
Net Ordinary Income	77.1%
Net Income	<u>77.1%</u>