

Sons In Retirement, Incorporated
Balance Sheet Prev Year Comparison
As of March 31, 2015

	Mar 31, 15	Mar 31, 14	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	6,797.32	6,084.15	713.17	11.7%
1130 · CitiBank IMMA	64,241.41	69,274.78	(5,033.37)	(7.3)%
1140 · Citibank Insurance Reserve	25,428.31	25,402.88	25.43	0.1%
Total Checking/Savings	96,467.04	100,761.81	(4,294.77)	(4.3)%
Other Current Assets				
1499 · Undeposited Funds	0.00	472.50	(472.50)	(100.0)%
Total Other Current Assets	0.00	472.50	(472.50)	(100.0)%
Total Current Assets	96,467.04	101,234.31	(4,767.27)	(4.7)%
TOTAL ASSETS	96,467.04	101,234.31	(4,767.27)	(4.7)%
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
32000 · Retained Earnings	18,919.68	17,718.21	1,201.47	6.8%
Net Income	7,172.28	13,141.02	(5,968.74)	(45.4)%
Total Equity	96,467.04	101,234.31	(4,767.27)	(4.7)%
TOTAL LIABILITIES & EQUITY	96,467.04	101,234.31	(4,767.27)	(4.7)%

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
March 2015

	Mar 15	Mar 14	\$ Change
Ordinary Income/Expense			
Income			
5010 · Pro Rata Assessments			
5012 · Q2 Assessment (invoiced \$20720)	0.00	5,259.00	(5,259.00)
Total 5010 · Pro Rata Assessments	0.00	5,259.00	(5,259.00)
5310 · Hardware Sales	751.00	138.00	613.00
5410 · Foreign Travel Fees (Rule 369)	14.00	280.00	(266.00)
5910 · Interest Inc	7.95	8.16	(0.21)
Total Income	772.95	5,685.16	(4,912.21)
Gross Profit	772.95	5,685.16	(4,912.21)
Expense			
5311 · Hardware Purchase			
6511 · Hardware item cost	582.00	0.00	582.00
6512 · Shipping and handling	31.62	0.00	31.62
6513 · Sales Tax	40.80	0.00	40.80
6515 · Postage for Sales Deliveries	54.25	15.20	39.05
Total 5311 · Hardware Purchase	708.67	15.20	693.47
6000 · Insurance			
6020 · Directors and Officers	0.00	1,729.00	(1,729.00)
6030 · Foreign Travel Liability	0.00	463.00	(463.00)
Total 6000 · Insurance	0.00	2,192.00	(2,192.00)
6050 · Promotional			
60506 · Advertising	29.75	0.00	29.75
Total 6050 · Promotional	29.75	0.00	29.75
6100 · Meeting and Travel expense			
6150 · Mileage and Tolls	71.05	91.00	(19.95)
6193 · State Board Meetings			
61931 · Mileage and Tolls	86.10	614.60	(528.50)
61932 · Lodging	0.00	47.97	(47.97)
61933 · Meals	0.00	35.50	(35.50)
61934 · Facility Rental	0.00	200.00	(200.00)
6193 · State Board Meetings - Other	0.00	18.20	(18.20)
Total 6193 · State Board Meetings	86.10	916.27	(830.17)

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
March 2015

	Mar 15	Mar 14	\$ Change
6194 · Region Area and Branch Meetings			
6195 · Inductions/Awards/Meetings			
61951 · Mileage and Tolls	902.05	178.50	723.55
61952 · Lodging	375.63	0.00	375.63
61953 · Meals	176.09	101.84	74.25
Total 6195 · Inductions/Awards/Meetings	1,453.77	280.34	1,173.43
Total 6194 · Region Area and Branch Meetings	1,453.77	280.34	1,173.43
Total 6100 · Meeting and Travel expense	1,610.92	1,287.61	323.31
6370 · Committees			
6305 · Training Committee			
6196 · Branch training			
61961 · Mileage and Tolls	0.00	7.00	(7.00)
61963 · Meals	0.00	14.00	(14.00)
61965 · Materials	0.00	31.40	(31.40)
Total 6196 · Branch training	0.00	52.40	(52.40)
Total 6305 · Training Committee	0.00	52.40	(52.40)
6335 · G&M Committee			
6337 · Mileage and Tolls	0.00	50.10	(50.10)
Total 6335 · G&M Committee	0.00	50.10	(50.10)
6375 · Infosys Committee			
6378 · meals	110.25	0.00	110.25
Total 6375 · Infosys Committee	110.25	0.00	110.25
6380 · Budget Oversight Committee			
6382 · Mileage and Tolls	85.40	0.00	85.40
Total 6380 · Budget Oversight Committee	85.40	0.00	85.40
Total 6370 · Committees	195.65	102.50	93.15
6400 · Administration			
6410 · Bank Charge	0.00	12.00	(12.00)
6430 · Printing and Copies	111.99	54.17	57.82
6440 · SI-100's	780.00	200.00	580.00
6450 · Supplies	202.96	79.53	123.43

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April 3, 2015

Cash Basis

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
March 2015

	Mar 15	Mar 14	\$ Change
6470 · Postage	118.54	66.78	51.76
6483 · Web site/Server	287.76	0.00	287.76
Total 6400 · Administration	1,501.25	412.48	1,088.77
Total Expense	4,046.24	4,009.79	36.45
Net Ordinary Income	(3,273.29)	1,675.37	(4,948.66)
Net Income	(3,273.29)	1,675.37	(4,948.66)

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
March 2015

	% Change
Ordinary Income/Expense	
Income	
5010 · Pro Rata Assessments	
5012 · Q2 Assessment (invoiced \$20720)	(100.0)%
Total 5010 · Pro Rata Assessments	(100.0)%
5310 · Hardware Sales	444.2%
5410 · Foreign Travel Fees (Rule 369)	(95.0)%
5910 · Interest Inc	(2.6)%
Total Income	(86.4)%
Gross Profit	(86.4)%
Expense	
5311 · Hardware Purchase	
6511 · Hardware item cost	100.0%
6512 · Shipping and handling	100.0%
6513 · Sales Tax	100.0%
6515 · Postage for Sales Deliveries	256.9%
Total 5311 · Hardware Purchase	4,562.3%
6000 · Insurance	
6020 · Directors and Officers	(100.0)%
6030 · Foreign Travel Liability	(100.0)%
Total 6000 · Insurance	(100.0)%
6050 · Promotional	
60506 · Advertising	100.0%
Total 6050 · Promotional	100.0%
6100 · Meeting and Travel expense	
6150 · Mileage and Tolls	(21.9)%
6193 · State Board Meetings	
61931 · Mileage and Tolls	(86.0)%
61932 · Lodging	(100.0)%
61933 · Meals	(100.0)%
61934 · Facility Rental	(100.0)%
6193 · State Board Meetings - Other	(100.0)%
Total 6193 · State Board Meetings	(90.6)%

Sons In Retirement, Incorporated

Income and Expenditures Prev Year Comparison

March 2015

	% Change
6194 · Region Area and Branch Meetings	
6195 · Inductions/Awards/Meetings	
61951 · Mileage and Tolls	405.4%
61952 · Lodging	100.0%
61953 · Meals	72.9%
Total 6195 · Inductions/Awards/Meetings	418.6%
Total 6194 · Region Area and Branch Meetings	418.6%
Total 6100 · Meeting and Travel expense	25.1%
6370 · Committees	
6305 · Training Committee	
6196 · Branch training	
61961 · Mileage and Tolls	(100.0)%
61963 · Meals	(100.0)%
61965 · Materials	(100.0)%
Total 6196 · Branch training	(100.0)%
Total 6305 · Training Committee	(100.0)%
6335 · G&M Committee	
6337 · Mileage and Tolls	(100.0)%
Total 6335 · G&M Committee	(100.0)%
6375 · Infosys Committee	
6378 · meals	100.0%
Total 6375 · Infosys Committee	100.0%
6380 · Budget Oversight Committee	
6382 · Mileage and Tolls	100.0%
Total 6380 · Budget Oversight Committee	100.0%
Total 6370 · Committees	90.9%
6400 · Administration	
6410 · Bank Charge	(100.0)%
6430 · Printing and Copies	106.7%
6440 · SI-100's	290.0%
6450 · Supplies	155.2%

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April 3, 2015

Cash Basis

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparision
March 2015

	% Change
6470 · Postage	77.5%
6483 · Web site/Server	100.0%
Total 6400 · Administration	264.0%
Total Expense	0.9%
Net Ordinary Income	(295.4)%
Net Income	<u>(295.4)%</u>

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
 January through March 2015

	Jan - Mar 15	Jan - Mar 14	\$ Change
Ordinary Income/Expense			
Income			
5010 · Pro Rata Assessments			
5011 · Q1 Assessment (inv 19977.50)	19,915.00	18,623.50	1,291.50
5012 · Q2 Assessment (invoiced \$20720)	2.50	5,259.00	(5,256.50)
5015 · Previous Year Assessments	0.00	(2.50)	2.50
Total 5010 · Pro Rata Assessments	19,917.50	23,880.00	(3,962.50)
5310 · Hardware Sales	1,166.00	711.00	455.00
5410 · Foreign Travel Fees (Rule 369)	343.00	280.00	63.00
5910 · Interest Inc	22.84	23.39	(0.55)
Total Income	21,449.34	24,894.39	(3,445.05)
Gross Profit	21,449.34	24,894.39	(3,445.05)
Expense			
5311 · Hardware Purchase			
6511 · Hardware item cost	972.00	2,328.52	(1,356.52)
6512 · Shipping and handling	56.23	22.07	34.16
6513 · Sales Tax	73.95	187.06	(113.11)
6515 · Postage for Sales Deliveries	100.39	59.75	40.64
Total 5311 · Hardware Purchase	1,202.57	2,597.40	(1,394.83)
6000 · Insurance			
6010 · Commercial Package - Travelers	4,317.22	0.00	4,317.22
6020 · Directors and Officers	0.00	1,729.00	(1,729.00)
6030 · Foreign Travel Liability	0.00	463.00	(463.00)
6040 · Umbrella	1,762.60	0.00	1,762.60
Total 6000 · Insurance	6,079.82	2,192.00	3,887.82
6050 · Promotional			
60502 · Focused mailings	0.00	2,270.00	(2,270.00)
60505 · Giveaways	42.17	0.00	42.17
60506 · Advertising	29.75	0.00	29.75
Total 6050 · Promotional	71.92	2,270.00	(2,198.08)
6100 · Meeting and Travel expense			
6110 · Lodging	462.12	78.59	383.53
6130 · Meals	141.96	12.47	129.49
6150 · Mileage and Tolls	941.00	416.30	524.70
6180 · State Meeting Meals	538.00	0.00	538.00

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
January through March 2015

	Jan - Mar 15	Jan - Mar 14	\$ Change
6193 · State Board Meetings			
61931 · Mileage and Tolls	286.40	1,062.00	(775.60)
61932 · Lodging	0.00	93.94	(93.94)
61933 · Meals	0.00	76.75	(76.75)
61934 · Facility Rental	0.00	300.00	(300.00)
6193 · State Board Meetings - Other	302.35	18.20	284.15
Total 6193 · State Board Meetings	588.75	1,550.89	(962.14)
6194 · Region Area and Branch Meetings			
6195 · Inductions/Awards/Meetings			
61951 · Mileage and Tolls	1,371.20	770.00	601.20
61952 · Lodging	375.63	0.00	375.63
61953 · Meals	297.01	244.54	52.47
61954 · Frames Pins etc	0.00	166.78	(166.78)
Total 6195 · Inductions/Awards/Meetings	2,043.84	1,181.32	862.52
Total 6194 · Region Area and Branch Meetings	2,043.84	1,181.32	862.52
Total 6100 · Meeting and Travel expense	4,715.67	3,239.57	1,476.10
6370 · Committees			
6305 · Training Committee			
6196 · Branch training			
61961 · Mileage and Tolls	0.00	81.90	(81.90)
61963 · Meals	0.00	149.43	(149.43)
61964 · Facilities	52.32	0.00	52.32
61965 · Materials	56.12	31.40	24.72
Total 6196 · Branch training	108.44	262.73	(154.29)
6315 · Annual Fall Training			
6316 · Mileage and tolls	0.00	48.30	(48.30)
Total 6315 · Annual Fall Training	0.00	48.30	(48.30)
Total 6305 · Training Committee	108.44	311.03	(202.59)
6335 · G&M Committee			
6337 · Mileage and Tolls	0.00	50.10	(50.10)
6345 · Branch visits (SAT)			
6346 · Mileage and Tolls	88.20	0.00	88.20
Total 6345 · Branch visits (SAT)	88.20	0.00	88.20
Total 6335 · G&M Committee	88.20	50.10	38.10

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
January through March 2015

	Jan - Mar 15	Jan - Mar 14	\$ Change
6375 · Infosys Committee			
6378 · meals	110.25	0.00	110.25
Total 6375 · Infosys Committee	110.25	0.00	110.25
6380 · Budget Oversight Committee			
6382 · Mileage and Tolls	85.40	0.00	85.40
Total 6380 · Budget Oversight Committee	85.40	0.00	85.40
6385 · Travel Committee			
6387 · Mileage and Tolls	0.00	112.00	(112.00)
6389 · Meals	0.00	30.25	(30.25)
Total 6385 · Travel Committee	0.00	142.25	(142.25)
6395 · Insurance Committee			
63951 · Mileage and Tolls	0.00	175.00	(175.00)
63952 · Lodging	0.00	141.55	(141.55)
63953 · Meals	0.00	21.00	(21.00)
Total 6395 · Insurance Committee	0.00	337.55	(337.55)
Total 6370 · Committees	392.29	840.93	(448.64)
6400 · Administration			
6410 · Bank Charge	12.00	36.00	(24.00)
6430 · Printing and Copies	111.99	72.94	39.05
6440 · SI-100's	780.00	240.00	540.00
6450 · Supplies	316.58	168.00	148.58
6470 · Postage	198.05	96.53	101.52
6480 · Telephone	58.71	0.00	58.71
6483 · Web site/Server	287.76	0.00	287.76
6499 · Miscellaneous			
6499 · Miscellaneous - Other	50.20	0.00	50.20
Total 6499 · Miscellaneous	50.20	0.00	50.20
Total 6400 · Administration	1,815.29	613.47	1,201.82
66900 · Reconciliation Discrepancies	(0.50)	0.00	(0.50)
Total Expense	14,277.06	11,753.37	2,523.69
Net Ordinary Income	7,172.28	13,141.02	(5,968.74)
Net Income	<u>7,172.28</u>	<u>13,141.02</u>	<u>(5,968.74)</u>

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
 January through March 2015

	% Change
Ordinary Income/Expense	
Income	
5010 · Pro Rata Assessments	
5011 · Q1 Assessment (inv 19977.50)	6.9%
5012 · Q2 Assessment (invoiced \$20720)	(100.0)%
5015 · Previous Year Assessments	100.0%
Total 5010 · Pro Rata Assessments	(16.6)%
5310 · Hardware Sales	64.0%
5410 · Foreign Travel Fees (Rule 369)	22.5%
5910 · Interest Inc	(2.4)%
Total Income	(13.8)%
Gross Profit	(13.8)%
Expense	
5311 · Hardware Purchase	
6511 · Hardware item cost	(58.3)%
6512 · Shipping and handling	154.8%
6513 · Sales Tax	(60.5)%
6515 · Postage for Sales Deliveries	68.0%
Total 5311 · Hardware Purchase	(53.7)%
6000 · Insurance	
6010 · Commercial Package - Travelers	100.0%
6020 · Directors and Officers	(100.0)%
6030 · Foreign Travel Liability	(100.0)%
6040 · Umbrella	100.0%
Total 6000 · Insurance	177.4%
6050 · Promotional	
60502 · Focused mailings	(100.0)%
60505 · Giveaways	100.0%
60506 · Advertising	100.0%
Total 6050 · Promotional	(96.8)%
6100 · Meeting and Travel expense	
6110 · Lodging	488.0%
6130 · Meals	1,038.4%
6150 · Mileage and Tolls	126.0%
6180 · State Meeting Meals	100.0%

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
January through March 2015

	% Change
6193 · State Board Meetings	
61931 · Mileage and Tolls	(73.0)%
61932 · Lodging	(100.0)%
61933 · Meals	(100.0)%
61934 · Facility Rental	(100.0)%
6193 · State Board Meetings - Other	1,561.3%
Total 6193 · State Board Meetings	(62.0)%
6194 · Region Area and Branch Meetings	
6195 · Inductions/Awards/Meetings	
61951 · Mileage and Tolls	78.1%
61952 · Lodging	100.0%
61953 · Meals	21.5%
61954 · Frames Pins etc	(100.0)%
Total 6195 · Inductions/Awards/Meetings	73.0%
Total 6194 · Region Area and Branch Meetings	73.0%
Total 6100 · Meeting and Travel expense	45.6%
6370 · Committees	
6305 · Training Committee	
6196 · Branch training	
61961 · Mileage and Tolls	(100.0)%
61963 · Meals	(100.0)%
61964 · Facilities	100.0%
61965 · Materials	78.7%
Total 6196 · Branch training	(58.7)%
6315 · Annual Fall Training	
6316 · Mileage and tolls	(100.0)%
Total 6315 · Annual Fall Training	(100.0)%
Total 6305 · Training Committee	(65.1)%
6335 · G&M Committee	
6337 · Mileage and Tolls	(100.0)%
6345 · Branch visits (SAT)	
6346 · Mileage and Tolls	100.0%
Total 6345 · Branch visits (SAT)	100.0%
Total 6335 · G&M Committee	76.1%

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
January through March 2015

	% Change
6375 · Infosys Committee	
6378 · meals	100.0%
Total 6375 · Infosys Committee	100.0%
6380 · Budget Oversight Committee	
6382 · Mileage and Tolls	100.0%
Total 6380 · Budget Oversight Committee	100.0%
6385 · Travel Committee	
6387 · Mileage and Tolls	(100.0)%
6389 · Meals	(100.0)%
Total 6385 · Travel Committee	(100.0)%
6395 · Insurance Committee	
63951 · Mileage and Tolls	(100.0)%
63952 · Lodging	(100.0)%
63953 · Meals	(100.0)%
Total 6395 · Insurance Committee	(100.0)%
Total 6370 · Committees	(53.4)%
6400 · Administration	
6410 · Bank Charge	(66.7)%
6430 · Printing and Copies	53.5%
6440 · SI-100's	225.0%
6450 · Supplies	88.4%
6470 · Postage	105.2%
6480 · Telephone	100.0%
6483 · Web site/Server	100.0%
6499 · Miscellaneous	
6499 · Miscellaneous - Other	100.0%
Total 6499 · Miscellaneous	100.0%
Total 6400 · Administration	195.9%
66900 · Reconciliation Discrepancies	(100.0)%
Total Expense	21.5%
Net Ordinary Income	(45.4)%
Net Income	(45.4)%