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July 1, 2015

Cash Basis

Sons In Retirement, Incorporated
Balance Sheet Prev Year Comparison
As of June 30, 2015

	Jun 30, 15	Jun 30, 14	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	4,192.16	4,488.93	(296.77)	(6.6)%
1130 · CitiBank IMMA	59,861.15	64,371.27	(4,510.12)	(7.0)%
1140 · Citibank Insurance Reserve	25,434.65	25,409.22	25.43	0.1%
Total Checking/Savings	89,487.96	94,269.42	(4,781.46)	(5.1)%
Other Current Assets				
1499 · Undeposited Funds	0.00	807.00	(807.00)	(100.0)%
Total Other Current Assets	0.00	807.00	(807.00)	(100.0)%
Total Current Assets	89,487.96	95,076.42	(5,588.46)	(5.9)%
TOTAL ASSETS	89,487.96	95,076.42	(5,588.46)	(5.9)%
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
32000 · Retained Earnings	18,919.68	17,718.21	1,201.47	6.8%
Net Income	193.20	6,983.13	(6,789.93)	(97.2)%
Total Equity	89,487.96	95,076.42	(5,588.46)	(5.9)%
TOTAL LIABILITIES & EQUITY	89,487.96	95,076.42	(5,588.46)	(5.9)%

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
June 2015

	Jun 15	Jun 14	\$ Change
Ordinary Income/Expense			
Income			
5010 · Pro Rata Assessments			
5012 · Q2 Assessment (inv \$19,782.25)	0.00	273.50	(273.50)
5013 · Q3 Assessment (inv \$19,685.00)	0.00	5,290.90	(5,290.90)
Total 5010 · Pro Rata Assessments	0.00	5,564.40	(5,564.40)
5120 · Spec Luncheon contribution	0.00	327.85	(327.85)
5310 · Hardware Sales	150.00	609.00	(459.00)
5910 · Interest Inc	7.17	7.40	(0.23)
Total Income	157.17	6,508.65	(6,351.48)
Gross Profit	157.17	6,508.65	(6,351.48)
Expense			
5311 · Hardware Purchase			
6511 · Hardware item cost	0.00	46.32	(46.32)
6513 · Sales Tax	0.00	4.17	(4.17)
6515 · Postage for Sales Deliveries	17.36	37.08	(19.72)
Total 5311 · Hardware Purchase	17.36	87.57	(70.21)
6000 · Insurance			
6010 · Commercial Package	8,542.64	8,633.13	(90.49)
6030 · Foreign Travel Liability	2,774.00	0.00	2,774.00
6040 · Umbrella	3,199.36	3,524.64	(325.28)
Total 6000 · Insurance	14,516.00	12,157.77	2,358.23
6050 · Promotional			
60506 · Advertising	0.00	463.50	(463.50)
Total 6050 · Promotional	0.00	463.50	(463.50)
6100 · Meeting and Travel expense			
6130 · Meals	0.00	73.70	(73.70)
6150 · Mileage and Tolls	55.65	178.50	(122.85)
6193 · State Board Meetings			
61931 · Mileage and Tolls	459.30	614.55	(155.25)
61932 · Lodging	345.70	51.97	293.73
61933 · Meals	143.65	35.68	107.97
61934 · Facility Rental	1,120.42	100.00	1,020.42
Total 6193 · State Board Meetings	2,069.07	802.20	1,266.87

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
June 2015

	Jun 15	Jun 14	\$ Change
6194 · Region Area and Branch Meetings			
6195 · Inductions/Awards/Meetings			
61951 · Mileage and Tolls	731.45	896.80	(165.35)
61952 · Lodging	265.16	207.40	57.76
61953 · Meals	318.70	220.76	97.94
61954 · Frames Pins etc	0.00	28.19	(28.19)
Total 6195 · Inductions/Awards/Meetings	1,315.31	1,353.15	(37.84)
Total 6194 · Region Area and Branch Meetings	1,315.31	1,353.15	(37.84)
Total 6100 · Meeting and Travel expense	3,440.03	2,407.55	1,032.48
6370 · Committees			
6305 · Training Committee			
6196 · Branch training			
61961 · Mileage and Tolls	0.00	22.40	(22.40)
61963 · Meals	29.90	6.00	23.90
61964 · Facilities	0.00	45.00	(45.00)
61965 · Materials	9.67	0.00	9.67
Total 6196 · Branch training	39.57	73.40	(33.83)
6307 · Mileage and Tolls	8.40	34.40	(26.00)
6311 · Meals	0.00	176.73	(176.73)
Total 6305 · Training Committee	47.97	284.53	(236.56)
6335 · G&M Committee			
6337 · Mileage and Tolls	0.00	58.90	(58.90)
Total 6335 · G&M Committee	0.00	58.90	(58.90)
6380 · Budget Oversight Committee			
6382 · Mileage and Tolls	0.00	31.85	(31.85)
6384 · Meals	0.00	54.00	(54.00)
Total 6380 · Budget Oversight Committee	0.00	85.85	(85.85)
6395 · Insurance Committee			
63951 · Mileage and Tolls	167.40	0.00	167.40
63952 · Lodging	178.30	0.00	178.30
63953 · Meals	72.48	0.00	72.48
Total 6395 · Insurance Committee	418.18	0.00	418.18
Total 6370 · Committees	466.15	429.28	36.87

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Cash Basis

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
June 2015

	Jun 15	Jun 14	\$ Change
6400 · Administration			
6430 · Printing and Copies	55.02	123.29	(68.27)
6440 · SI-100's	0.00	140.00	(140.00)
6450 · Supplies	50.72	77.48	(26.76)
6470 · Postage	15.34	110.96	(95.62)
6480 · Telephone	0.00	134.90	(134.90)
6485 · Software	0.00	19.99	(19.99)
6499 · Miscellaneous			
6499 · Miscellaneous - Other	18.05	55.00	(36.95)
Total 6499 · Miscellaneous	18.05	55.00	(36.95)
Total 6400 · Administration	139.13	661.62	(522.49)
Total Expense	18,578.67	16,207.29	2,371.38
Net Ordinary Income	(18,421.50)	(9,698.64)	(8,722.86)
Net Income	(18,421.50)	(9,698.64)	(8,722.86)

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
 June 2015

	% Change
Ordinary Income/Expense	
Income	
5010 · Pro Rata Assessments	
5012 · Q2 Assessment (inv \$19,782.25)	(100.0)%
5013 · Q3 Assessment (inv \$19,685.00)	(100.0)%
Total 5010 · Pro Rata Assessments	(100.0)%
5120 · Spec Luncheon contribution	(100.0)%
5310 · Hardware Sales	(75.4)%
5910 · Interest Inc	(3.1)%
Total Income	(97.6)%
Gross Profit	(97.6)%
Expense	
5311 · Hardware Purchase	
6511 · Hardware item cost	(100.0)%
6513 · Sales Tax	(100.0)%
6515 · Postage for Sales Deliveries	(53.2)%
Total 5311 · Hardware Purchase	(80.2)%
6000 · Insurance	
6010 · Commercial Package	(1.1)%
6030 · Foreign Travel Liability	100.0%
6040 · Umbrella	(9.2)%
Total 6000 · Insurance	19.4%
6050 · Promotional	
60506 · Advertising	(100.0)%
Total 6050 · Promotional	(100.0)%
6100 · Meeting and Travel expense	
6130 · Meals	(100.0)%
6150 · Mileage and Tolls	(68.8)%
6193 · State Board Meetings	
61931 · Mileage and Tolls	(25.3)%
61932 · Lodging	565.2%
61933 · Meals	302.6%
61934 · Facility Rental	1,020.4%
Total 6193 · State Board Meetings	157.9%

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
June 2015

	% Change
6194 · Region Area and Branch Meetings	
6195 · Inductions/Awards/Meetings	
61951 · Mileage and Tolls	(18.4)%
61952 · Lodging	27.9%
61953 · Meals	44.4%
61954 · Frames Pins etc	(100.0)%
Total 6195 · Inductions/Awards/Meetings	(2.8)%
Total 6194 · Region Area and Branch Meetings	(2.8)%
Total 6100 · Meeting and Travel expense	42.9%
6370 · Committees	
6305 · Training Committee	
6196 · Branch training	
61961 · Mileage and Tolls	(100.0)%
61963 · Meals	398.3%
61964 · Facilities	(100.0)%
61965 · Materials	100.0%
Total 6196 · Branch training	(46.1)%
6307 · Mileage and Tolls	(75.6)%
6311 · Meals	(100.0)%
Total 6305 · Training Committee	(83.1)%
6335 · G&M Committee	
6337 · Mileage and Tolls	(100.0)%
Total 6335 · G&M Committee	(100.0)%
6380 · Budget Oversight Committee	
6382 · Mileage and Tolls	(100.0)%
6384 · Meals	(100.0)%
Total 6380 · Budget Oversight Committee	(100.0)%
6395 · Insurance Committee	
63951 · Mileage and Tolls	100.0%
63952 · Lodging	100.0%
63953 · Meals	100.0%
Total 6395 · Insurance Committee	100.0%
Total 6370 · Committees	8.6%

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Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
June 2015

	% Change
6400 · Administration	
6430 · Printing and Copies	(55.4)%
6440 · SI-100's	(100.0)%
6450 · Supplies	(34.5)%
6470 · Postage	(86.2)%
6480 · Telephone	(100.0)%
6485 · Software	(100.0)%
6499 · Miscellaneous	
6499 · Miscellaneous - Other	(67.2)%
Total 6499 · Miscellaneous	(67.2)%
Total 6400 · Administration	(79.0)%
Total Expense	14.6%
Net Ordinary Income	(89.9)%
Net Income	<u>(89.9)%</u>

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
January through June 2015

	Jan - Jun 15	Jan - Jun 14	\$ Change
Ordinary Income/Expense			
Income			
5010 · Pro Rata Assessments			
5011 · Q1 Assessment (inv 19,915.00)	19,915.00	18,623.50	1,291.50
5012 · Q2 Assessment (inv \$19,782.25)	19,782.25	20,715.00	(932.75)
5013 · Q3 Assessment (inv \$19,685.00)	11.25	5,290.90	(5,279.65)
5015 · Previous Year Assessments	0.00	(3.75)	3.75
Total 5010 · Pro Rata Assessments	39,708.50	44,625.65	(4,917.15)
5120 · Spec Luncheon contribution	0.00	327.85	(327.85)
5310 · Hardware Sales	1,809.50	2,484.00	(674.50)
5410 · Foreign Travel Fees (Rule 369)	511.00	847.00	(336.00)
5910 · Interest Inc	46.92	47.22	(0.30)
Total Income	42,075.92	48,331.72	(6,255.80)
Gross Profit	42,075.92	48,331.72	(6,255.80)
Expense			
5311 · Hardware Purchase			
6511 · Hardware item cost	972.00	2,418.76	(1,446.76)
6512 · Shipping and handling	56.23	22.07	34.16
6513 · Sales Tax	73.95	195.18	(121.23)
6515 · Postage for Sales Deliveries	155.07	403.45	(248.38)
Total 5311 · Hardware Purchase	1,257.25	3,039.46	(1,782.21)
6000 · Insurance			
6010 · Commercial Package	12,859.86	12,935.13	(75.27)
6020 · Directors and Officers	1,519.00	1,729.00	(210.00)
6030 · Foreign Travel Liability	2,774.00	3,237.00	(463.00)
6040 · Umbrella	4,961.96	5,287.64	(325.68)
Total 6000 · Insurance	22,114.82	23,188.77	(1,073.95)
6050 · Promotional			
60502 · Focused mailings	0.00	2,270.00	(2,270.00)
60505 · Giveaways	435.05	0.00	435.05
60506 · Advertising	349.45	463.50	(114.05)
Total 6050 · Promotional	784.50	2,733.50	(1,949.00)
6100 · Meeting and Travel expense			
6110 · Lodging	462.12	78.59	383.53
6130 · Meals	141.96	86.17	55.79
6150 · Mileage and Tolls	1,058.25	725.60	332.65
6180 · State Meeting Meals	538.00	0.00	538.00

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
 January through June 2015

	Jan - Jun 15	Jan - Jun 14	\$ Change
6193 · State Board Meetings			
61931 · Mileage and Tolls	1,639.75	2,495.85	(856.10)
61932 · Lodging	776.31	415.94	360.37
61933 · Meals	756.30	147.61	608.69
61934 · Facility Rental	1,145.42	500.00	645.42
6193 · State Board Meetings - Other	302.35	18.20	284.15
Total 6193 · State Board Meetings	4,620.13	3,577.60	1,042.53
6194 · Region Area and Branch Meetings			
6195 · Inductions/Awards/Meetings			
61951 · Mileage and Tolls	3,845.00	2,003.00	1,842.00
61952 · Lodging	1,382.67	207.40	1,175.27
61953 · Meals	1,171.35	519.30	652.05
61954 · Frames Pins etc	0.00	194.97	(194.97)
Total 6195 · Inductions/Awards/Meetings	6,399.02	2,924.67	3,474.35
Total 6194 · Region Area and Branch Meetings	6,399.02	2,924.67	3,474.35
6197 · Annual General Meeting			
61971 · Mileage and tolls	29.50	0.00	29.50
Total 6197 · Annual General Meeting	29.50	0.00	29.50
Total 6100 · Meeting and Travel expense	13,248.98	7,392.63	5,856.35
6370 · Committees			
6305 · Training Committee			
6196 · Branch training			
61961 · Mileage and Tolls	75.04	104.30	(29.26)
61963 · Meals	30.47	155.43	(124.96)
61964 · Facilities	52.32	45.00	7.32
61965 · Materials	65.83	241.40	(175.57)
Total 6196 · Branch training	223.66	546.13	(322.47)
6307 · Mileage and Tolls	8.40	34.40	(26.00)
6311 · Meals	0.00	176.73	(176.73)
6315 · Annual Fall Training			
6316 · Mileage and tolls	0.00	48.30	(48.30)
Total 6315 · Annual Fall Training	0.00	48.30	(48.30)
Total 6305 · Training Committee	232.06	805.56	(573.50)
6335 · G&M Committee			
6337 · Mileage and Tolls	56.00	144.10	(88.10)
6340 · Lodging	0.00	100.57	(100.57)
6341 · Meals	0.00	19.78	(19.78)

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
January through June 2015

	Jan - Jun 15	Jan - Jun 14	\$ Change
6345 · Branch visits (SAT)			
6346 · Mileage and Tolls	88.20	0.00	88.20
Total 6345 · Branch visits (SAT)	88.20	0.00	88.20
Total 6335 · G&M Committee	144.20	264.45	(120.25)
6375 · Infosys Committee			
6377 · Mileage and Tolls	0.00	39.65	(39.65)
6378 · meals	110.25	56.51	53.74
Total 6375 · Infosys Committee	110.25	96.16	14.09
6380 · Budget Oversight Committee			
6382 · Mileage and Tolls	85.40	31.85	53.55
6384 · Meals	0.00	54.00	(54.00)
Total 6380 · Budget Oversight Committee	85.40	85.85	(0.45)
6385 · Travel Committee			
6387 · Mileage and Tolls	85.05	172.90	(87.85)
6389 · Meals	31.00	30.25	0.75
Total 6385 · Travel Committee	116.05	203.15	(87.10)
6390 · Bowling Committee			
6391 · Mileage and Tolls	91.70	0.00	91.70
Total 6390 · Bowling Committee	91.70	0.00	91.70
6395 · Insurance Committee			
63951 · Mileage and Tolls	487.40	175.00	312.40
63952 · Lodging	752.88	141.55	611.33
63953 · Meals	160.21	21.00	139.21
Total 6395 · Insurance Committee	1,400.49	337.55	1,062.94
Total 6370 · Committees	2,180.15	1,792.72	387.43
6400 · Administration			
6410 · Bank Charge	12.00	60.00	(48.00)
6430 · Printing and Copies	179.64	338.82	(159.18)
6440 · SI-100's	780.00	480.00	300.00
6450 · Supplies	462.35	245.48	216.87
6470 · Postage	292.22	326.98	(34.76)
6480 · Telephone	58.71	134.90	(76.19)
6483 · Web site/Server	287.76	239.76	48.00
6485 · Software	0.00	19.99	(19.99)

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Cash Basis

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
January through June 2015

	Jan - Jun 15	Jan - Jun 14	\$ Change
6499 · Miscellaneous			
6499 · Miscellaneous - Other	224.34	1,355.58	(1,131.24)
Total 6499 · Miscellaneous	224.34	1,355.58	(1,131.24)
Total 6400 · Administration	2,297.02	3,201.51	(904.49)
66900 · Reconciliation Discrepancies	0.00	0.00	0.00
Total Expense	41,882.72	41,348.59	534.13
Net Ordinary Income	193.20	6,983.13	(6,789.93)
Net Income	<u>193.20</u>	<u>6,983.13</u>	<u>(6,789.93)</u>

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
 January through June 2015

	% Change
Ordinary Income/Expense	
Income	
5010 · Pro Rata Assessments	
5011 · Q1 Assessment (inv 19,915.00)	6.9%
5012 · Q2 Assessment (inv \$19,782.25)	(4.5)%
5013 · Q3 Assessment (inv \$19,685.00)	(99.8)%
5015 · Previous Year Assessments	100.0%
Total 5010 · Pro Rata Assessments	(11.0)%
5120 · Spec Luncheon contribution	(100.0)%
5310 · Hardware Sales	(27.2)%
5410 · Foreign Travel Fees (Rule 369)	(39.7)%
5910 · Interest Inc	(0.6)%
Total Income	(12.9)%
Gross Profit	(12.9)%
Expense	
5311 · Hardware Purchase	
6511 · Hardware item cost	(59.8)%
6512 · Shipping and handling	154.8%
6513 · Sales Tax	(62.1)%
6515 · Postage for Sales Deliveries	(61.6)%
Total 5311 · Hardware Purchase	(58.6)%
6000 · Insurance	
6010 · Commercial Package	(0.6)%
6020 · Directors and Officers	(12.2)%
6030 · Foreign Travel Liability	(14.3)%
6040 · Umbrella	(6.2)%
Total 6000 · Insurance	(4.6)%
6050 · Promotional	
60502 · Focused mailings	(100.0)%
60505 · Giveaways	100.0%
60506 · Advertising	(24.6)%
Total 6050 · Promotional	(71.3)%
6100 · Meeting and Travel expense	
6110 · Lodging	488.0%
6130 · Meals	64.7%
6150 · Mileage and Tolls	45.8%
6180 · State Meeting Meals	100.0%

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
 January through June 2015

	% Change
6193 · State Board Meetings	
61931 · Mileage and Tolls	(34.3)%
61932 · Lodging	86.6%
61933 · Meals	412.4%
61934 · Facility Rental	129.1%
6193 · State Board Meetings - Other	1,561.3%
Total 6193 · State Board Meetings	29.1%
6194 · Region Area and Branch Meetings	
6195 · Inductions/Awards/Meetings	
61951 · Mileage and Tolls	92.0%
61952 · Lodging	566.7%
61953 · Meals	125.6%
61954 · Frames Pins etc	(100.0)%
Total 6195 · Inductions/Awards/Meetings	118.8%
Total 6194 · Region Area and Branch Meetings	118.8%
6197 · Annual General Meeting	
61971 · Mileage and tolls	100.0%
Total 6197 · Annual General Meeting	100.0%
Total 6100 · Meeting and Travel expense	79.2%
6370 · Committees	
6305 · Training Committee	
6196 · Branch training	
61961 · Mileage and Tolls	(28.1)%
61963 · Meals	(80.4)%
61964 · Facilities	16.3%
61965 · Materials	(72.7)%
Total 6196 · Branch training	(59.1)%
6307 · Mileage and Tolls	(75.6)%
6311 · Meals	(100.0)%
6315 · Annual Fall Training	
6316 · Mileage and tolls	(100.0)%
Total 6315 · Annual Fall Training	(100.0)%
Total 6305 · Training Committee	(71.2)%
6335 · G&M Committee	
6337 · Mileage and Tolls	(61.1)%
6340 · Lodging	(100.0)%
6341 · Meals	(100.0)%

Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
 January through June 2015

	% Change
6345 · Branch visits (SAT)	
6346 · Mileage and Tolls	100.0%
Total 6345 · Branch visits (SAT)	100.0%
Total 6335 · G&M Committee	(45.5)%
6375 · Infosys Committee	
6377 · Mileage and Tolls	(100.0)%
6378 · meals	95.1%
Total 6375 · Infosys Committee	14.7%
6380 · Budget Oversight Committee	
6382 · Mileage and Tolls	168.1%
6384 · Meals	(100.0)%
Total 6380 · Budget Oversight Committee	(0.5)%
6385 · Travel Committee	
6387 · Mileage and Tolls	(50.8)%
6389 · Meals	2.5%
Total 6385 · Travel Committee	(42.9)%
6390 · Bowling Committee	
6391 · Mileage and Tolls	100.0%
Total 6390 · Bowling Committee	100.0%
6395 · Insurance Committee	
63951 · Mileage and Tolls	178.5%
63952 · Lodging	431.9%
63953 · Meals	662.9%
Total 6395 · Insurance Committee	314.9%
Total 6370 · Committees	21.6%
6400 · Administration	
6410 · Bank Charge	(80.0)%
6430 · Printing and Copies	(47.0)%
6440 · SI-100's	62.5%
6450 · Supplies	88.4%
6470 · Postage	(10.6)%
6480 · Telephone	(56.5)%
6483 · Web site/Server	20.0%
6485 · Software	(100.0)%

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Sons In Retirement, Incorporated
Income and Expenditures Prev Year Comparison
January through June 2015

% Change

6499 · Miscellaneous	
6499 · Miscellaneous - Other	(83.5)%
Total 6499 · Miscellaneous	(83.5)%
Total 6400 · Administration	(28.3)%
66900 · Reconciliation Discrepancies	0.0%
Total Expense	1.3%
Net Ordinary Income	(97.2)%
Net Income	(97.2)%
