

**Sons In Retirement, Incorporated**  
**Balance Sheet Prev Year Comparison**  
As of October 31, 2015

	Oct 31, 15	Oct 31, 14	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
1100 · Citibank Checking	1,890.23	4,137.33	(2,247.10)	(54.3)%
1130 · CitiBank IMMA	65,424.34	76,427.88	(11,003.54)	(14.4)%
1140 · Citibank Insurance Reserve	25,443.22	25,417.79	25.43	0.1%
<b>Total Checking/Savings</b>	92,757.79	105,983.00	(13,225.21)	(12.5)%
<b>Other Current Assets</b>				
1499 · Undeposited Funds	0.00	857.00	(857.00)	(100.0)%
<b>Total Other Current Assets</b>	0.00	857.00	(857.00)	(100.0)%
<b>Total Current Assets</b>	92,757.79	106,840.00	(14,082.21)	(13.2)%
<b>TOTAL ASSETS</b>	<b>92,757.79</b>	<b>106,840.00</b>	<b>(14,082.21)</b>	<b>(13.2)%</b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Equity</b>				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
32000 · Retained Earnings	18,919.68	17,718.21	1,201.47	6.8%
Net Income	3,463.03	18,746.71	(15,283.68)	(81.5)%
<b>Total Equity</b>	92,757.79	106,840.00	(14,082.21)	(13.2)%
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>92,757.79</b>	<b>106,840.00</b>	<b>(14,082.21)</b>	<b>(13.2)%</b>

4:00 PM

November 1, 2015

Cash Basis

**Sons In Retirement, Incorporated**  
**Income & Expenditures Oct. Only**  
**October 2015**

	Oct 15	Oct 14	\$ Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
15Q4 · Assessment For Q4 2015	0.00	15,165.00	(15,165.00)
5010 · Pro Rata Assessments			
5013 · Q3 Assessment (inv \$19,685.00)	2.50	0.00	2.50
5014 · Q4 Assessment (inv \$19,447.50)	19,447.50	0.00	19,447.50
<b>Total 5010 · Pro Rata Assessments</b>	<b>19,450.00</b>	<b>0.00</b>	<b>19,450.00</b>
5310 · Hardware Sales	1,456.00	384.50	1,071.50
5410 · Foreign Travel Fees (Rule 369)	301.00	182.00	119.00
5910 · Interest Inc	7.28	8.37	(1.09)
<b>Total Income</b>	<b>21,214.28</b>	<b>15,739.87</b>	<b>5,474.41</b>
<b>Gross Profit</b>	<b>21,214.28</b>	<b>15,739.87</b>	<b>5,474.41</b>
<b>Expense</b>			
5311 · Hardware Purchase			
6511 · Hardware item cost	193.60	0.00	193.60
6515 · Postage for Sales Deliveries	99.30	32.67	66.63
6517 · Mileage For Shipping	18.20	0.00	18.20
<b>Total 5311 · Hardware Purchase</b>	<b>311.10</b>	<b>32.67</b>	<b>278.43</b>
6000 · Insurance			
6010 · Commercial Package	2,135.67	2,158.61	(22.94)
6040 · Umbrella	799.83	881.29	(81.46)
<b>Total 6000 · Insurance</b>	<b>2,935.50</b>	<b>3,039.90</b>	<b>(104.40)</b>
6050 · Promotional			
60502 · Focused mailings	0.00	777.00	(777.00)
60504 · Retiree lists	0.00	679.14	(679.14)
<b>Total 6050 · Promotional</b>	<b>0.00</b>	<b>1,456.14</b>	<b>(1,456.14)</b>
6100 · Meeting and Travel expense			
6130 · Meals	0.00	32.25	(32.25)
6150 · Mileage and Tolls	0.00	163.20	(163.20)
6193 · State Board Meetings			
61931 · Mileage and Tolls	0.00	238.80	(238.80)
61932 · Lodging	0.00	170.34	(170.34)
61933 · Meals	0.00	126.65	(126.65)
<b>Total 6193 · State Board Meetings</b>	<b>0.00</b>	<b>535.79</b>	<b>(535.79)</b>

**Sons In Retirement, Incorporated**  
**Income & Expenditures Oct. Only**  
**October 2015**

	Oct 15	Oct 14	\$ Change
<b>6194 · Region Area and Branch Meetings</b>			
<b>6195 · Inductions/Awards/Meetings</b>			
61951 · Mileage and Tolls	693.80	289.55	404.25
61952 · Lodging	150.48	0.00	150.48
61953 · Meals	155.45	38.00	117.45
61954 · Frames Pins etc	0.00	129.54	(129.54)
<b>Total 6195 · Inductions/Awards/Meetings</b>	999.73	457.09	542.64
<b>Total 6194 · Region Area and Branch Meetings</b>	999.73	457.09	542.64
<b>6197 · Annual General Meeting</b>			
61971 · Mileage and tolls	0.00	251.85	(251.85)
61972 · Lodging	0.00	76.59	(76.59)
61973 · meals	15.00	0.00	15.00
<b>Total 6197 · Annual General Meeting</b>	15.00	328.44	(313.44)
<b>Total 6100 · Meeting and Travel expense</b>	1,014.73	1,516.77	(502.04)
<b>6370 · Committees</b>			
<b>6305 · Training Committee</b>			
6307 · Mileage and Tolls	0.00	32.65	(32.65)
<b>6315 · Annual Fall Training</b>			
6316 · Mileage and tolls	482.40	1,162.35	(679.95)
6317 · Lodging	0.00	148.33	(148.33)
6319 · Meals	861.99	53.11	808.88
6321 · Facility Rental	2,959.09	200.00	2,759.09
6323 · Materials/slides/handouts	1,099.17	0.00	1,099.17
6315 · Annual Fall Training - Other	120.50	0.00	120.50
<b>Total 6315 · Annual Fall Training</b>	5,523.15	1,563.79	3,959.36
<b>Total 6305 · Training Committee</b>	5,523.15	1,596.44	3,926.71
<b>6355 · Golf Committee</b>			
6357 · Mileage and Tolls	81.55	0.00	81.55
<b>Total 6355 · Golf Committee</b>	81.55	0.00	81.55
<b>6375 · Infosys Committee</b>			
6377 · Mileage and Tolls	94.95	98.00	(3.05)
6379 · Lodging	0.00	57.20	(57.20)
<b>Total 6375 · Infosys Committee</b>	94.95	155.20	(60.25)

4:00 PM

November 1, 2015

Cash Basis

**Sons In Retirement, Incorporated**  
**Income & Expenditures Oct. Only**  
**October 2015**

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	Oct 15	Oct 14	\$ Change
<b>6385 · Travel Committee</b>			
6387 · Mileage and Tolls	70.70	0.00	70.70
6389 · Meals	15.82	0.00	15.82
<b>Total 6385 · Travel Committee</b>	86.52	0.00	86.52
<b>Total 6370 · Committees</b>	5,786.17	1,751.64	4,034.53
<b>6400 · Administration</b>			
6410 · Bank Charge	0.00	12.00	(12.00)
6430 · Printing and Copies	48.30	121.95	(73.65)
6440 · SI-100's	100.00	0.00	100.00
6450 · Supplies	484.39	465.42	18.97
6470 · Postage	97.75	60.44	37.31
6480 · Telephone	0.00	27.08	(27.08)
6485 · Software	0.00	239.96	(239.96)
6499 · Miscellaneous			
6499 · Miscellaneous - Other	99.00	4.00	95.00
<b>Total 6499 · Miscellaneous</b>	99.00	4.00	95.00
<b>Total 6400 · Administration</b>	829.44	930.85	(101.41)
66900 · Reconciliation Discrepancies	(1.50)	0.00	(1.50)
9000 · Uncategorized Expense			
9010 · Disbursements to Branch	2,528.77	0.00	2,528.77
<b>Total 9000 · Uncategorized Expense</b>	2,528.77	0.00	2,528.77
<b>Total Expense</b>	13,404.21	8,727.97	4,676.24
<b>Net Ordinary Income</b>	7,810.07	7,011.90	798.17
<b>Net Income</b>	<u>7,810.07</u>	<u>7,011.90</u>	<u>798.17</u>

4:00 PM

November 1, 2015

Cash Basis

**Sons In Retirement, Incorporated**  
**Income & Expenditures Oct. Only**  
**October 2015**

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	% Change
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
15Q4 · Assessment For Q4 2015	(100.0)%
5010 · Pro Rata Assessments	
5013 · Q3 Assessment (inv \$19,685.00)	100.0%
5014 · Q4 Assessment (inv \$19,447.50)	100.0%
<b>Total 5010 · Pro Rata Assessments</b>	<b>100.0%</b>
5310 · Hardware Sales	278.7%
5410 · Foreign Travel Fees (Rule 369)	65.4%
5910 · Interest Inc	(13.0)%
<b>Total Income</b>	<b>34.8%</b>
<b>Gross Profit</b>	<b>34.8%</b>
<b>Expense</b>	
5311 · Hardware Purchase	
6511 · Hardware item cost	100.0%
6515 · Postage for Sales Deliveries	204.0%
6517 · Mileage For Shipping	100.0%
<b>Total 5311 · Hardware Purchase</b>	<b>852.3%</b>
6000 · Insurance	
6010 · Commercial Package	(1.1)%
6040 · Umbrella	(9.2)%
<b>Total 6000 · Insurance</b>	<b>(3.4)%</b>
6050 · Promotional	
60502 · Focused mailings	(100.0)%
60504 · Retiree lists	(100.0)%
<b>Total 6050 · Promotional</b>	<b>(100.0)%</b>
6100 · Meeting and Travel expense	
6130 · Meals	(100.0)%
6150 · Mileage and Tolls	(100.0)%
6193 · State Board Meetings	
61931 · Mileage and Tolls	(100.0)%
61932 · Lodging	(100.0)%
61933 · Meals	(100.0)%
<b>Total 6193 · State Board Meetings</b>	<b>(100.0)%</b>

4:00 PM

November 1, 2015

Cash Basis

**Sons In Retirement, Incorporated**  
**Income & Expenditures Oct. Only**  
**October 2015**

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	% Change
<b>6194 · Region Area and Branch Meetings</b>	
<b>6195 · Inductions/Awards/Meetings</b>	
61951 · Mileage and Tolls	139.6%
61952 · Lodging	100.0%
61953 · Meals	309.1%
61954 · Frames Pins etc	(100.0)%
<b>Total 6195 · Inductions/Awards/Meetings</b>	118.7%
<b>Total 6194 · Region Area and Branch Meetings</b>	118.7%
<b>6197 · Annual General Meeting</b>	
61971 · Mileage and tolls	(100.0)%
61972 · Lodging	(100.0)%
61973 · meals	100.0%
<b>Total 6197 · Annual General Meeting</b>	(95.4)%
<b>Total 6100 · Meeting and Travel expense</b>	(33.1)%
<b>6370 · Committees</b>	
<b>6305 · Training Committee</b>	
6307 · Mileage and Tolls	(100.0)%
<b>6315 · Annual Fall Training</b>	
6316 · Mileage and tolls	(58.5)%
6317 · Lodging	(100.0)%
6319 · Meals	1,523.0%
6321 · Facility Rental	1,379.6%
6323 · Materials/slides/handouts	100.0%
6315 · Annual Fall Training - Other	100.0%
<b>Total 6315 · Annual Fall Training</b>	253.2%
<b>Total 6305 · Training Committee</b>	246.0%
<b>6355 · Golf Committee</b>	
6357 · Mileage and Tolls	100.0%
<b>Total 6355 · Golf Committee</b>	100.0%
<b>6375 · Infosys Committee</b>	
6377 · Mileage and Tolls	(3.1)%
6379 · Lodging	(100.0)%
<b>Total 6375 · Infosys Committee</b>	(38.8)%

4:00 PM

November 1, 2015

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**October 2015**

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	% Change
6385 · Travel Committee	
6387 · Mileage and Tolls	100.0%
6389 · Meals	100.0%
<b>Total 6385 · Travel Committee</b>	<b>100.0%</b>
<b>Total 6370 · Committees</b>	<b>230.3%</b>
6400 · Administration	
6410 · Bank Charge	(100.0)%
6430 · Printing and Copies	(60.4)%
6440 · SI-100's	100.0%
6450 · Supplies	4.1%
6470 · Postage	61.7%
6480 · Telephone	(100.0)%
6485 · Software	(100.0)%
6499 · Miscellaneous	
6499 · Miscellaneous - Other	2,375.0%
<b>Total 6499 · Miscellaneous</b>	<b>2,375.0%</b>
<b>Total 6400 · Administration</b>	<b>(10.9)%</b>
66900 · Reconciliation Discrepancies	(100.0)%
9000 · Uncategorized Expense	
9010 · Disbursements to Branch	100.0%
<b>Total 9000 · Uncategorized Expense</b>	<b>100.0%</b>
<b>Total Expense</b>	<b>53.6%</b>
<b>Net Ordinary Income</b>	<b>11.4%</b>
<b>Net Income</b>	<b>11.4%</b>

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev. Year Comparision**  
 January through October 2015

	Jan - Oct 15	Jan - Oct 14	\$ Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
15Q4 · Assessment For Q4 2015	0.00	19,870.00	(19,870.00)
<b>5010 · Pro Rata Assessments</b>			
5011 · Q1 Assessment (inv \$19,915.00)	19,915.00	18,623.50	1,291.50
5012 · Q2 Assessment (inv \$19,782.25)	19,782.25	20,688.75	(906.50)
5013 · Q3 Assessment (inv \$19,685.00)	19,685.00	20,665.00	(980.00)
5014 · Q4 Assessment (inv \$19,447.50)	19,447.50	0.00	19,447.50
5015 · Previous Year Assessments	0.00	(3.75)	3.75
<b>Total 5010 · Pro Rata Assessments</b>	<b>78,829.75</b>	<b>59,973.50</b>	<b>18,856.25</b>
5120 · Spec Luncheon contribution	0.00	1,072.00	(1,072.00)
5121 · Spec Dinner contribution	1,380.00	0.00	1,380.00
5310 · Hardware Sales	3,736.00	3,699.50	36.50
5410 · Foreign Travel Fees (Rule 369)	1,085.00	1,239.00	(154.00)
5910 · Interest Inc	76.66	79.90	(3.24)
<b>5990 · Uncategorized Income</b>			
5991 · Branch closing	2,528.77	0.00	2,528.77
<b>Total 5990 · Uncategorized Income</b>	<b>2,528.77</b>	<b>0.00</b>	<b>2,528.77</b>
<b>Total Income</b>	<b>87,636.18</b>	<b>85,933.90</b>	<b>1,702.28</b>
<b>Gross Profit</b>	<b>87,636.18</b>	<b>85,933.90</b>	<b>1,702.28</b>
<b>Expense</b>			
<b>5311 · Hardware Purchase</b>			
6511 · Hardware item cost	2,693.36	2,983.50	(290.14)
6512 · Shipping and handling	56.23	68.01	(11.78)
6513 · Sales Tax	73.95	239.27	(165.32)
6515 · Postage for Sales Deliveries	286.66	481.66	(195.00)
6517 · Mileage For Shipping	18.20	0.00	18.20
<b>Total 5311 · Hardware Purchase</b>	<b>3,128.40</b>	<b>3,772.44</b>	<b>(644.04)</b>
<b>6000 · Insurance</b>			
6010 · Commercial Package	21,402.54	21,569.56	(167.02)
6020 · Directors and Officers	1,519.00	1,729.00	(210.00)
6030 · Foreign Travel Liability	2,774.00	3,237.00	(463.00)
6040 · Umbrella	8,161.28	8,812.80	(651.52)
<b>Total 6000 · Insurance</b>	<b>33,856.82</b>	<b>35,348.36</b>	<b>(1,491.54)</b>



**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev. Year Comparision**  
**January through October 2015**

	Jan - Oct 15	Jan - Oct 14	\$ Change
<b>6050 · Promotional</b>			
60502 · Focused mailings	0.00	3,047.00	(3,047.00)
60503 · Banners	192.86	0.00	192.86
60504 · Retiree lists	0.00	679.14	(679.14)
60505 · Giveaways	435.05	0.00	435.05
60506 · Advertising	377.80	463.50	(85.70)
<b>Total 6050 · Promotional</b>	<b>1,005.71</b>	<b>4,189.64</b>	<b>(3,183.93)</b>
<b>6100 · Meeting and Travel expense</b>			
6110 · Lodging	462.12	78.59	383.53
6130 · Meals	141.96	162.60	(20.64)
6150 · Mileage and Tolls	1,069.45	1,041.50	27.95
6180 · State Meeting Meals	538.00	0.00	538.00
6193 · State Board Meetings			
61931 · Mileage and Tolls	2,401.80	3,054.20	(652.40)
61932 · Lodging	997.33	662.87	334.46
61933 · Meals	798.00	536.66	261.34
61934 · Facility Rental	1,642.05	750.00	892.05
6193 · State Board Meetings - Other	302.35	18.20	284.15
<b>Total 6193 · State Board Meetings</b>	<b>6,141.53</b>	<b>5,021.93</b>	<b>1,119.60</b>
6194 · Region Area and Branch Meetings			
6195 · Inductions/Awards/Meetings			
61951 · Mileage and Tolls	6,870.99	3,142.00	3,728.99
61952 · Lodging	1,962.39	408.54	1,553.85
61953 · Meals	2,096.33	750.89	1,345.44
61954 · Frames Pins etc	0.00	328.29	(328.29)
<b>Total 6195 · Inductions/Awards/Meetings</b>	<b>10,929.71</b>	<b>4,629.72</b>	<b>6,299.99</b>
<b>Total 6194 · Region Area and Branch Meetings</b>	<b>10,929.71</b>	<b>4,629.72</b>	<b>6,299.99</b>
6197 · Annual General Meeting			
61971 · Mileage and tolls	1,331.63	1,002.49	329.14
61972 · Lodging	1,156.82	132.55	1,024.27
61973 · meals	5,202.95	99.08	5,103.87
61974 · Facilities	381.55	508.00	(126.45)
6455 · AGM attendee memento	347.25	0.00	347.25
<b>Total 6197 · Annual General Meeting</b>	<b>8,420.20</b>	<b>1,742.12</b>	<b>6,678.08</b>
<b>Total 6100 · Meeting and Travel expense</b>	<b>27,702.97</b>	<b>12,676.46</b>	<b>15,026.51</b>
6302 · State Audit Committee			
63021 · Mileage and Tolls	74.30	0.00	74.30
<b>Total 6302 · State Audit Committee</b>	<b>74.30</b>	<b>0.00</b>	<b>74.30</b>

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev. Year Comparision**  
**January through October 2015**

	Jan - Oct 15	Jan - Oct 14	\$ Change
<b>6370 · Committees</b>			
<b>6305 · Training Committee</b>			
<b>6196 · Branch training</b>			
61961 · Mileage and Tolls	75.04	104.30	(29.26)
61963 · Meals	30.47	155.43	(124.96)
61964 · Facilities	52.32	45.00	7.32
61965 · Materials	65.83	241.40	(175.57)
<b>Total 6196 · Branch training</b>	223.66	546.13	(322.47)
6307 · Mileage and Tolls	8.40	415.10	(406.70)
6311 · Meals	0.00	229.82	(229.82)
<b>6315 · Annual Fall Training</b>			
6316 · Mileage and tolls	645.25	1,210.65	(565.40)
6317 · Lodging	0.00	148.33	(148.33)
6319 · Meals	912.74	53.11	859.63
6321 · Facility Rental	3,159.09	200.00	2,959.09
6323 · Materials/slides/handouts	2,155.85	0.00	2,155.85
6324 · Leadership Guide	0.00	1,493.30	(1,493.30)
6315 · Annual Fall Training - Other	120.50	0.00	120.50
<b>Total 6315 · Annual Fall Training</b>	6,993.43	3,105.39	3,888.04
<b>Total 6305 · Training Committee</b>	7,225.49	4,296.44	2,929.05
<b>6335 · G&amp;M Committee</b>			
6337 · Mileage and Tolls	56.00	144.10	(88.10)
6340 · Lodging	0.00	100.57	(100.57)
6341 · Meals	0.00	19.78	(19.78)
<b>6345 · Branch visits (SAT)</b>			
6346 · Mileage and Tolls	88.20	0.00	88.20
6345 · Branch visits (SAT) - Other	43.40	0.00	43.40
<b>Total 6345 · Branch visits (SAT)</b>	131.60	0.00	131.60
<b>Total 6335 · G&amp;M Committee</b>	187.60	264.45	(76.85)
<b>6355 · Golf Committee</b>			
6357 · Mileage and Tolls	81.55	59.50	22.05
6358 · Lodging	0.00	80.22	(80.22)
6359 · Meals	0.00	11.72	(11.72)
<b>Total 6355 · Golf Committee</b>	81.55	151.44	(69.89)

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**January through October 2015**

	Jan - Oct 15	Jan - Oct 14	\$ Change
<b>6375 · Infosys Committee</b>			
6377 · Mileage and Tolls	137.75	247.15	(109.40)
6378 · meals	110.25	167.21	(56.96)
6379 · Lodging	0.00	57.20	(57.20)
<b>Total 6375 · Infosys Committee</b>	248.00	471.56	(223.56)
<b>6380 · Budget Oversight Committee</b>			
6382 · Mileage and Tolls	85.40	31.85	53.55
6384 · Meals	0.00	54.00	(54.00)
<b>Total 6380 · Budget Oversight Committee</b>	85.40	85.85	(0.45)
<b>6385 · Travel Committee</b>			
6387 · Mileage and Tolls	205.45	235.20	(29.75)
6389 · Meals	46.82	30.25	16.57
<b>Total 6385 · Travel Committee</b>	252.27	265.45	(13.18)
<b>6390 · Bowling Committee</b>			
6392 · Mileage and Tolls	169.05	10.50	158.55
6393 · Meals	17.00	0.00	17.00
<b>Total 6390 · Bowling Committee</b>	186.05	10.50	175.55
<b>6395 · Insurance Committee</b>			
63951 · Mileage and Tolls	487.40	175.00	312.40
63952 · Lodging	752.88	141.55	611.33
63953 · Meals	185.34	21.00	164.34
<b>Total 6395 · Insurance Committee</b>	1,425.62	337.55	1,088.07
<b>Total 6370 · Committees</b>	9,691.98	5,883.24	3,808.74
<b>6400 · Administration</b>			
6410 · Bank Charge	12.00	108.00	(96.00)
6430 · Printing and Copies	577.55	550.84	26.71
6440 · SI-100's	1,640.00	760.00	880.00
6450 · Supplies	1,422.23	1,063.24	358.99
6470 · Postage	564.71	482.99	81.72
6480 · Telephone	58.71	161.98	(103.27)
6483 · Web site/Server	287.76	429.76	(142.00)
6485 · Software	0.00	259.95	(259.95)
6499 · Miscellaneous			
6499 · Miscellaneous - Other	577.82	1,500.29	(922.47)
<b>Total 6499 · Miscellaneous</b>	577.82	1,500.29	(922.47)
<b>Total 6400 · Administration</b>	5,140.78	5,317.05	(176.27)
<b>66900 · Reconciliation Discrepancies</b>	(1.50)	0.00	(1.50)

3:49 PM

November 1, 2015

Cash Basis

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev. Year Comparison**  
January through October 2015

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	Jan - Oct 15	Jan - Oct 14	\$ Change
<b>9000 · Uncategorized Expense</b>			
<b>9010 · Disbursements to Branch</b>	2,528.77	0.00	2,528.77
<b>9000 · Uncategorized Expense - Other</b>	1,054.92	0.00	1,054.92
<b>Total 9000 · Uncategorized Expense</b>	3,583.69	0.00	3,583.69
<b>Total Expense</b>	84,183.15	67,187.19	16,995.96
<b>Net Ordinary Income</b>	3,453.03	18,746.71	(15,293.68)
<b>Other Income/Expense</b>			
<b>Other Income</b>			
<b>4000 · Donation</b>	10.00	0.00	10.00
<b>Total Other Income</b>	10.00	0.00	10.00
<b>Net Other Income</b>	10.00	0.00	10.00
<b>Net Income</b>	<u>3,463.03</u>	<u>18,746.71</u>	<u>(15,283.68)</u>

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev. Year Comparision**  
 January through October 2015

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% Change

Ordinary Income/Expense

Income

15Q4 · Assessment For Q4 2015	(100.0)%
5010 · Pro Rata Assessments	
5011 · Q1 Assessment (inv \$19,915.00)	6.9%
5012 · Q2 Assessment (inv \$19,782.25)	(4.4)%
5013 · Q3 Assessment (inv \$19,685.00)	(4.7)%
5014 · Q4 Assessment (inv \$19,447.50)	100.0%
5015 · Previous Year Assessments	100.0%
<b>Total 5010 · Pro Rata Assessments</b>	<b>31.4%</b>
5120 · Spec Luncheon contribution	(100.0)%
5121 · Spec Dinner contribution	100.0%
5310 · Hardware Sales	1.0%
5410 · Foreign Travel Fees (Rule 369)	(12.4)%
5910 · Interest Inc	(4.1)%
5990 · Uncategorized Income	
5991 · Branch closing	100.0%
<b>Total 5990 · Uncategorized Income</b>	<b>100.0%</b>

**Total Income** 2.0%

**Gross Profit** 2.0%

Expense

5311 · Hardware Purchase	
6511 · Hardware item cost	(9.7)%
6512 · Shipping and handling	(17.3)%
6513 · Sales Tax	(69.1)%
6515 · Postage for Sales Deliveries	(40.5)%
6517 · Mileage For Shipping	100.0%
<b>Total 5311 · Hardware Purchase</b>	<b>(17.1)%</b>
6000 · Insurance	
6010 · Commercial Package	(0.8)%
6020 · Directors and Officers	(12.2)%
6030 · Foreign Travel Liability	(14.3)%
6040 · Umbrella	(7.4)%
<b>Total 6000 · Insurance</b>	<b>(4.2)%</b>

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev. Year Comparison**  
 January through October 2015

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	% Change
<b>6050 · Promotional</b>	
60502 · Focused mailings	(100.0)%
60503 · Banners	100.0%
60504 · Retiree lists	(100.0)%
60505 · Giveaways	100.0%
60506 · Advertising	(18.5)%
<b>Total 6050 · Promotional</b>	<b>(76.0)%</b>
<b>6100 · Meeting and Travel expense</b>	
6110 · Lodging	488.0%
6130 · Meals	(12.7)%
6150 · Mileage and Tolls	2.7%
6180 · State Meeting Meals	100.0%
6193 · State Board Meetings	
61931 · Mileage and Tolls	(21.4)%
61932 · Lodging	50.5%
61933 · Meals	48.7%
61934 · Facility Rental	118.9%
6193 · State Board Meetings - Other	1,561.3%
<b>Total 6193 · State Board Meetings</b>	<b>22.3%</b>
<b>6194 · Region Area and Branch Meetings</b>	
6195 · Inductions/Awards/Meetings	
61951 · Mileage and Tolls	118.7%
61952 · Lodging	380.3%
61953 · Meals	179.2%
61954 · Frames Pins etc	(100.0)%
<b>Total 6195 · Inductions/Awards/Meetings</b>	<b>136.1%</b>
<b>Total 6194 · Region Area and Branch Meetings</b>	<b>136.1%</b>
<b>6197 · Annual General Meeting</b>	
61971 · Mileage and tolls	32.8%
61972 · Lodging	772.7%
61973 · meals	5,151.3%
61974 · Facilities	(24.9)%
6455 · AGM attendee memento	100.0%
<b>Total 6197 · Annual General Meeting</b>	<b>383.3%</b>
<b>Total 6100 · Meeting and Travel expense</b>	<b>118.5%</b>
<b>6302 · State Audit Committee</b>	
63021 · Mileage and Tolls	100.0%
<b>Total 6302 · State Audit Committee</b>	<b>100.0%</b>

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev. Year Comparision**  
 January through October 2015

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	% Change
<b>6370 · Committees</b>	
<b>6305 · Training Committee</b>	
<b>6196 · Branch training</b>	
61961 · Mileage and Tolls	(28.1)%
61963 · Meals	(80.4)%
61964 · Facilities	16.3%
61965 · Materials	(72.7)%
<b>Total 6196 · Branch training</b>	(59.1)%
6307 · Mileage and Tolls	(98.0)%
6311 · Meals	(100.0)%
<b>6315 · Annual Fall Training</b>	
6316 · Mileage and tolls	(46.7)%
6317 · Lodging	(100.0)%
6319 · Meals	1,618.6%
6321 · Facility Rental	1,479.6%
6323 · Materials/slides/handouts	100.0%
6324 · Leadership Guide	(100.0)%
6315 · Annual Fall Training - Other	100.0%
<b>Total 6315 · Annual Fall Training</b>	125.2%
<b>Total 6305 · Training Committee</b>	68.2%
<b>6335 · G&amp;M Committee</b>	
6337 · Mileage and Tolls	(61.1)%
6340 · Lodging	(100.0)%
6341 · Meals	(100.0)%
<b>6345 · Branch visits (SAT)</b>	
6346 · Mileage and Tolls	100.0%
6345 · Branch visits (SAT) - Other	100.0%
<b>Total 6345 · Branch visits (SAT)</b>	100.0%
<b>Total 6335 · G&amp;M Committee</b>	(29.1)%
<b>6355 · Golf Committee</b>	
6357 · Mileage and Tolls	37.1%
6358 · Lodging	(100.0)%
6359 · Meals	(100.0)%
<b>Total 6355 · Golf Committee</b>	(46.2)%

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev. Year Comparision**  
 January through October 2015

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	% Change
<b>6375 · Infosys Committee</b>	
6377 · Mileage and Tolls	(44.3)%
6378 · meals	(34.1)%
6379 · Lodging	(100.0)%
<b>Total 6375 · Infosys Committee</b>	<b>(47.4)%</b>
<b>6380 · Budget Oversight Committee</b>	
6382 · Mileage and Tolls	168.1%
6384 · Meals	(100.0)%
<b>Total 6380 · Budget Oversight Committee</b>	<b>(0.5)%</b>
<b>6385 · Travel Committee</b>	
6387 · Mileage and Tolls	(12.7)%
6389 · Meals	54.8%
<b>Total 6385 · Travel Committee</b>	<b>(5.0)%</b>
<b>6390 · Bowling Committee</b>	
6392 · Mileage and Tolls	1,510.0%
6393 · Meals	100.0%
<b>Total 6390 · Bowling Committee</b>	<b>1,671.9%</b>
<b>6395 · Insurance Committee</b>	
63951 · Mileage and Tolls	178.5%
63952 · Lodging	431.9%
63953 · Meals	782.6%
<b>Total 6395 · Insurance Committee</b>	<b>322.3%</b>
<b>Total 6370 · Committees</b>	<b>64.7%</b>
<b>6400 · Administration</b>	
6410 · Bank Charge	(88.9)%
6430 · Printing and Copies	4.9%
6440 · SI-100's	115.8%
6450 · Supplies	33.8%
6470 · Postage	16.9%
6480 · Telephone	(63.8)%
6483 · Web site/Server	(33.0)%
6485 · Software	(100.0)%
6499 · Miscellaneous	
6499 · Miscellaneous - Other	(61.5)%
<b>Total 6499 · Miscellaneous</b>	<b>(61.5)%</b>
<b>Total 6400 · Administration</b>	<b>(3.3)%</b>
<b>66900 · Reconciliation Discrepancies</b>	<b>(100.0)%</b>



3:49 PM

November 1, 2015

Cash Basis

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev. Year Comparision**  
January through October 2015

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	% Change
9000 · Uncategorized Expense	
9010 · Disbursements to Branch	100.0%
9000 · Uncategorized Expense - Other	100.0%
Total 9000 · Uncategorized Expense	100.0%
Total Expense	25.3%
Net Ordinary Income	(81.6)%
Other Income/Expense	
Other Income	
4000 · Donation	100.0%
Total Other Income	100.0%
Net Other Income	100.0%
Net Income	<u>(81.5)%</u>

## Reconciled Expenses for 2015

November 1, 2015

Budget Expenses 2015	% Of Total	Exp. Paid	Exp. Paid	Comm.
	2015 exp's	2015/ 2014	2015	
Insurance	\$ 39,519	44.1%	\$6079.82	\$27777.00 MR #6000
State Board Mtgs & MR 6193	\$9,430	10.5%	\$335.44	\$ 5806.09 MR #6100
Fall Training	\$8,850	9.9%	\$198.18	\$ 6795.25 MR #6315
R/A/B Meetings	\$8,084	9.0%	\$258.81	\$10670.90 MR #6194
Ann. Gen'l Meeting &MR 9000	\$7,835	8.7%	\$293.50	\$ 8126.70 MR #6197
Administration	\$6,654	7.4%		\$ 5140.78 MR #6400
Committee Exp	\$3,697	4.1%		\$ 3409.22 MR #6370
Promotion &MR 5311	\$3,000	3.3%		\$ 4134.11 MR #6050
Gen. Travel	\$1,350	1.5%		\$ 1350.00 MR #6100
Branch Training	\$1,350	1.5%		\$ 223.66 MR #6196
Uncatergorized Exp.				\$ 3583.69 MR #9000
<b>Total</b>	<b>\$89,769</b>	<b>100%</b>	<b>\$7165.75</b>	<b>\$77017.40</b>
Revenue 2015	\$87636 ##			\$87636.18
Total Expense				\$84183.15
Net Ordinary Income				\$ 3453.03
Net Income Plus MR #4000				\$ 3463.03

Comment : Note : MR----- From Treasurers Monthly Report

## Revised for the year 2015

Revenue 2015: The Q4 assessment for all Branches has been deposited in our accounts. The forecast was that we would collect \$80,222, we collected \$78,829 dollars. This equates to 278 people less in year 2015. The overall revenue is higher than forecasted because of the increased Hardware sales in the last two months.

Our total amount of expenses that we forecasted for year 2015 was \$89,769 dollars. As of the end of October our expenses are \$84,183 dollars with two more Fall Training sessions to be held and one more Board Meeting. The hope is that the money spent will help stop the declining membership and gives the Branches some tools to work with.

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Karl Ryden State Treasurer 2015