

Sons In Retirement, Incorporated
Balance Sheet Prev Year Comparison
As of March 31, 2016

	<u>Mar 31, 16</u>	<u>Mar 31, 15</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	12,818.18	6,797.32	6,020.86	88.6%
1130 · CitiBank IMMA	46,461.89	64,241.41	(17,779.52)	(27.7)%
1140 · Citibank Insurance Reserve	20,447.81	25,428.31	(4,980.50)	(19.6)%
Total Checking/Savings	<u>79,727.88</u>	<u>96,467.04</u>	<u>(16,739.16)</u>	<u>(17.4)%</u>
Total Current Assets	<u>79,727.88</u>	<u>96,467.04</u>	<u>(16,739.16)</u>	<u>(17.4)%</u>
TOTAL ASSETS	<u>79,727.88</u>	<u>96,467.04</u>	<u>(16,739.16)</u>	<u>(17.4)%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
32000 · Retained Earnings	2,458.17	18,919.68	(16,461.51)	(87.0)%
Net Income	6,894.63	7,172.28	(277.65)	(3.9)%
Total Equity	<u>79,727.88</u>	<u>96,467.04</u>	<u>(16,739.16)</u>	<u>(17.4)%</u>
TOTAL LIABILITIES & EQUITY	<u>79,727.88</u>	<u>96,467.04</u>	<u>(16,739.16)</u>	<u>(17.4)%</u>

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April 1, 2016

Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Collapsed
January through March 2016

	<u>Jan - Mar 16</u>	<u>Jan - Mar 15</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
5010 · Pro Rata Assessments	19,053.76	19,917.50	(863.74)	(4.3)%
5310 · Hardware Sales	605.00	1,166.00	(561.00)	(48.1)%
5410 · Foreign Travel Fees (Rule 369)	140.00	343.00	(203.00)	(59.2)%
5910 · Interest Inc	14.10	22.84	(8.74)	(38.3)%
5990 · Uncategorized Income	1,327.77	0.00	1,327.77	100.0%
Total Income	<u>21,140.63</u>	<u>21,449.34</u>	<u>(308.71)</u>	<u>(1.4)%</u>
Gross Profit	21,140.63	21,449.34	(308.71)	(1.4)%
Expense				
5311 · Hardware Purchase	869.60	1,202.57	(332.97)	(27.7)%
6000 · Insurance	5,871.00	6,079.82	(208.82)	(3.4)%
6050 · Promotional	229.15	71.92	157.23	218.6%
6100 · Meeting and Travel expense	3,885.24	4,715.67	(830.43)	(17.6)%
6302 · State Audit Committee	291.40	0.00	291.40	100.0%
6370 · Committees	1,784.35	392.29	1,392.06	354.9%
6400 · Administration	1,315.26	1,815.29	(500.03)	(27.6)%
66900 · Reconciliation Discrepancies	0.00	(0.50)	0.50	100.0%
Total Expense	<u>14,246.00</u>	<u>14,277.06</u>	<u>(31.06)</u>	<u>(0.2)%</u>
Net Ordinary Income	<u>6,894.63</u>	<u>7,172.28</u>	<u>(277.65)</u>	<u>(3.9)%</u>
Net Income	<u>6,894.63</u>	<u>7,172.28</u>	<u>(277.65)</u>	<u>(3.9)%</u>

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April 1, 2016

Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
 January through March 2016

	Jan - Mar 16	Jan - Mar 15	\$ Change
Ordinary Income/Expense			
Income			
5010 · Pro Rata Assessments			
5011 · Q1 Assessment (inv \$19,053.76)	19,053.76	19,915.00	(861.24)
5012 · Q2 Assessment (inv \$19,016.25)	0.00	2.50	(2.50)
Total 5010 · Pro Rata Assessments	19,053.76	19,917.50	(863.74)
5310 · Hardware Sales	605.00	1,166.00	(561.00)
5410 · Foreign Travel Fees (Rule 369)	140.00	343.00	(203.00)
5910 · Interest Inc	14.10	22.84	(8.74)
5990 · Uncategorized Income			
5991 · Branch closing	1,327.77	0.00	1,327.77
Total 5990 · Uncategorized Income	1,327.77	0.00	1,327.77
Total Income	21,140.63	21,449.34	(308.71)
Gross Profit	21,140.63	21,449.34	(308.71)
Expense			
5311 · Hardware Purchase			
6511 · Hardware item cost	703.20	972.00	(268.80)
6512 · Shipping and handling	52.00	56.23	(4.23)
6513 · Sales Tax	56.55	73.95	(17.40)
6515 · Postage for Sales Deliveries	43.85	100.39	(56.54)
6517 · Mileage For Shipping	14.00	0.00	14.00
Total 5311 · Hardware Purchase	869.60	1,202.57	(332.97)
6000 · Insurance			
6010 · Commercial Package	4,271.34	4,317.22	(45.88)
6040 · Umbrella	1,599.66	1,762.60	(162.94)
Total 6000 · Insurance	5,871.00	6,079.82	(208.82)
6050 · Promotional			
60503 · Banners	229.15	0.00	229.15
60505 · Giveaways	0.00	42.17	(42.17)
60506 · Advertising	0.00	29.75	(29.75)
Total 6050 · Promotional	229.15	71.92	157.23
6100 · Meeting and Travel expense			
6110 · Lodging	0.00	462.12	(462.12)
6130 · Meals	0.00	141.96	(141.96)
6150 · Mileage and Tolls	0.00	941.00	(941.00)
6180 · State Meeting Meals	0.00	538.00	(538.00)

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Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
 January through March 2016

	Jan - Mar 16	Jan - Mar 15	\$ Change
6193 · State Board Meetings			
61931 · Mileage and Tolls	713.25	286.40	426.85
61932 · Lodging	56.67	0.00	56.67
61933 · Meals	435.69	0.00	435.69
61934 · Facility Rental	41.80	0.00	41.80
6193 · State Board Meetings - Other	0.00	302.35	(302.35)
Total 6193 · State Board Meetings	1,247.41	588.75	658.66
6194 · Region Area and Branch Meetings			
6195 · Inductions/Awards/Meetings			
61951 · Mileage and Tolls	1,815.10	1,371.20	443.90
61952 · Lodging	105.97	375.63	(269.66)
61953 · Meals	347.40	297.01	50.39
61954 · Frames Pins etc	109.68	0.00	109.68
Total 6195 · Inductions/Awards/Meetings	2,378.15	2,043.84	334.31
61955 · Copies & Printing	69.65	0.00	69.65
61956 · Miscellaneous	153.88	0.00	153.88
Total 6194 · Region Area and Branch Meetings	2,601.68	2,043.84	557.84
6197 · Annual General Meeting			
61971 · Mileage and tolls	36.15	0.00	36.15
Total 6197 · Annual General Meeting	36.15	0.00	36.15
Total 6100 · Meeting and Travel expense	3,885.24	4,715.67	(830.43)
6302 · State Audit Committee			
63021 · Mileage and Tolls	291.40	0.00	291.40
Total 6302 · State Audit Committee	291.40	0.00	291.40
6370 · Committees			
6305 · Training Committee			
6196 · Branch training			
61961 · Mileage and Tolls	10.50	0.00	10.50
61963 · Meals	12.61	0.00	12.61
61964 · Facilities	71.40	52.32	19.08
61965 · Materials	0.00	56.12	(56.12)
Total 6196 · Branch training	94.51	108.44	(13.93)

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
 January through March 2016

	Jan - Mar 16	Jan - Mar 15	\$ Change
6315 · Annual Fall Training			
6316 · Mileage and tolls	165.65	0.00	165.65
6317 · Lodging	204.33	0.00	204.33
6319 · Meals	495.00	0.00	495.00
Total 6315 · Annual Fall Training	864.98	0.00	864.98
Total 6305 · Training Committee	959.49	108.44	851.05
6335 · G&M Committee			
6345 · Branch visits (SAT)			
6346 · Mileage and Tolls	0.00	88.20	(88.20)
Total 6345 · Branch visits (SAT)	0.00	88.20	(88.20)
6350 · Project 2016			
6351 · Mileage and Tolls	291.40	0.00	291.40
6353 · Meals	94.19	0.00	94.19
6354 · Facilities and Materials	59.92	0.00	59.92
Total 6350 · Project 2016	445.51	0.00	445.51
Total 6335 · G&M Committee	445.51	88.20	357.31
6355 · Golf Committee			
6357 · Mileage and Tolls	25.55	0.00	25.55
Total 6355 · Golf Committee	25.55	0.00	25.55
6375 · Infosys Committee			
6377 · Mileage and Tolls	128.40	0.00	128.40
6378 · meals	0.00	110.25	(110.25)
Total 6375 · Infosys Committee	128.40	110.25	18.15
6380 · Budget Oversight Committee			
6382 · Mileage and Tolls	97.65	85.40	12.25
Total 6380 · Budget Oversight Committee	97.65	85.40	12.25
6385 · Travel Committee			
6387 · Mileage and Tolls	49.70	0.00	49.70
Total 6385 · Travel Committee	49.70	0.00	49.70
6390 · Bowling Committee			
6392 · Mileage and Tolls	78.05	0.00	78.05
Total 6390 · Bowling Committee	78.05	0.00	78.05
Total 6370 · Committees	1,784.35	392.29	1,392.06

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Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
January through March 2016

	Jan - Mar 16	Jan - Mar 15	\$ Change
6400 · Administration			
6410 · Bank Charge	2.16	12.00	(9.84)
6430 · Printing and Copies	77.98	111.99	(34.01)
6440 · SI-100's	360.00	780.00	(420.00)
6450 · Supplies	333.53	316.58	16.95
6470 · Postage	223.68	198.05	25.63
6471 · Mileage for Banking and Mailing	5.25	0.00	5.25
6472 · Mileage for Officer Training	93.80	0.00	93.80
6480 · Telephone	119.98	58.71	61.27
6483 · Web site/Server	0.00	287.76	(287.76)
6499 · Miscellaneous	98.88	50.20	48.68
Total 6400 · Administration	1,315.26	1,815.29	(500.03)
66900 · Reconciliation Discrepancies	0.00	(0.50)	0.50
Total Expense	14,246.00	14,277.06	(31.06)
Net Ordinary Income	6,894.63	7,172.28	(277.65)
Net Income	6,894.63	7,172.28	(277.65)

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
 January through March 2016

	% Change
Ordinary Income/Expense	
Income	
5010 · Pro Rata Assessments	
5011 · Q1 Assessment (inv \$19,053.76)	(4.3)%
5012 · Q2 Assessment (inv \$19,016.25)	(100.0)%
Total 5010 · Pro Rata Assessments	(4.3)%
5310 · Hardware Sales	(48.1)%
5410 · Foreign Travel Fees (Rule 369)	(59.2)%
5910 · Interest Inc	(38.3)%
5990 · Uncategorized Income	
5991 · Branch closing	100.0%
Total 5990 · Uncategorized Income	100.0%
Total Income	(1.4)%
Gross Profit	(1.4)%
Expense	
5311 · Hardware Purchase	
6511 · Hardware item cost	(27.7)%
6512 · Shipping and handling	(7.5)%
6513 · Sales Tax	(23.5)%
6515 · Postage for Sales Deliveries	(56.3)%
6517 · Mileage For Shipping	100.0%
Total 5311 · Hardware Purchase	(27.7)%
6000 · Insurance	
6010 · Commercial Package	(1.1)%
6040 · Umbrella	(9.2)%
Total 6000 · Insurance	(3.4)%
6050 · Promotional	
60503 · Banners	100.0%
60505 · Giveaways	(100.0)%
60506 · Advertising	(100.0)%
Total 6050 · Promotional	218.6%
6100 · Meeting and Travel expense	
6110 · Lodging	(100.0)%
6130 · Meals	(100.0)%
6150 · Mileage and Tolls	(100.0)%
6180 · State Meeting Meals	(100.0)%

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
 January through March 2016

	<u>% Change</u>
6193 · State Board Meetings	
61931 · Mileage and Tolls	149.0%
61932 · Lodging	100.0%
61933 · Meals	100.0%
61934 · Facility Rental	100.0%
6193 · State Board Meetings - Other	(100.0)%
Total 6193 · State Board Meetings	111.9%
6194 · Region Area and Branch Meetings	
6195 · Inductions/Awards/Meetings	
61951 · Mileage and Tolls	32.4%
61952 · Lodging	(71.8)%
61953 · Meals	17.0%
61954 · Frames Pins etc	100.0%
Total 6195 · Inductions/Awards/Meetings	16.4%
61955 · Copies & Printing	100.0%
61956 · Miscellaneous	100.0%
Total 6194 · Region Area and Branch Meetings	27.3%
6197 · Annual General Meeting	
61971 · Mileage and tolls	100.0%
Total 6197 · Annual General Meeting	100.0%
Total 6100 · Meeting and Travel expense	(17.6)%
6302 · State Audit Committee	
63021 · Mileage and Tolls	100.0%
Total 6302 · State Audit Committee	100.0%
6370 · Committees	
6305 · Training Committee	
6196 · Branch training	
61961 · Mileage and Tolls	100.0%
61963 · Meals	100.0%
61964 · Facilities	36.5%
61965 · Materials	(100.0)%
Total 6196 · Branch training	(12.9)%

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
 January through March 2016

	% Change
6315 · Annual Fall Training	
6316 · Mileage and tolls	100.0%
6317 · Lodging	100.0%
6319 · Meals	100.0%
Total 6315 · Annual Fall Training	100.0%
Total 6305 · Training Committee	784.8%
6335 · G&M Committee	
6345 · Branch visits (SAT)	
6346 · Mileage and Tolls	(100.0)%
Total 6345 · Branch visits (SAT)	(100.0)%
6350 · Project 2016	
6351 · Mileage and Tolls	100.0%
6353 · Meals	100.0%
6354 · Facilities and Materials	100.0%
Total 6350 · Project 2016	100.0%
Total 6335 · G&M Committee	405.1%
6355 · Golf Committee	
6357 · Mileage and Tolls	100.0%
Total 6355 · Golf Committee	100.0%
6375 · Infosys Committee	
6377 · Mileage and Tolls	100.0%
6378 · meals	(100.0)%
Total 6375 · Infosys Committee	16.5%
6380 · Budget Oversight Committee	
6382 · Mileage and Tolls	14.3%
Total 6380 · Budget Oversight Committee	14.3%
6385 · Travel Committee	
6387 · Mileage and Tolls	100.0%
Total 6385 · Travel Committee	100.0%
6390 · Bowling Committee	
6392 · Mileage and Tolls	100.0%
Total 6390 · Bowling Committee	100.0%
Total 6370 · Committees	354.9%

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April 1, 2016

Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
January through March 2016

	<u>% Change</u>
6400 · Administration	
6410 · Bank Charge	(82.0)%
6430 · Printing and Copies	(30.4)%
6440 · SI-100's	(53.9)%
6450 · Supplies	5.4%
6470 · Postage	12.9%
6471 · Mileage for Banking and Mailing	100.0%
6472 · Mileage for Officer Training	100.0%
6480 · Telephone	104.4%
6483 · Web site/Server	(100.0)%
6499 · Miscellaneous	97.0%
Total 6400 · Administration	(27.6)%
66900 · Reconciliation Discrepancies	100.0%
Total Expense	(0.2)%
Net Ordinary Income	(3.9)%
Net Income	(3.9)%

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year/Month Comparison
March 2016

	Mar 16	Mar 15	\$ Change
Ordinary Income/Expense			
Income			
5310 · Hardware Sales	90.00	751.00	(661.00)
5410 · Foreign Travel Fees (Rule 369)	0.00	14.00	(14.00)
5910 · Interest Inc	0.00	7.95	(7.95)
Total Income	90.00	772.95	(682.95)
Gross Profit	90.00	772.95	(682.95)
Expense			
5311 · Hardware Purchase			
6511 · Hardware item cost	135.00	582.00	(447.00)
6512 · Shipping and handling	0.00	31.62	(31.62)
6513 · Sales Tax	8.25	40.80	(32.55)
6515 · Postage for Sales Deliveries	16.29	54.25	(37.96)
6517 · Mileage For Shipping	5.60	0.00	5.60
Total 5311 · Hardware Purchase	165.14	708.67	(543.53)
6050 · Promotional			
60503 · Banners	229.15	0.00	229.15
60506 · Advertising	0.00	29.75	(29.75)
Total 6050 · Promotional	229.15	29.75	199.40
6100 · Meeting and Travel expense			
6150 · Mileage and Tolls	0.00	71.05	(71.05)
6193 · State Board Meetings			
61931 · Mileage and Tolls	0.00	86.10	(86.10)
Total 6193 · State Board Meetings	0.00	86.10	(86.10)
6194 · Region Area and Branch Meetings			
6195 · Inductions/Awards/Meetings			
61951 · Mileage and Tolls	644.14	902.05	(257.91)
61952 · Lodging	0.00	375.63	(375.63)
61953 · Meals	225.90	176.09	49.81
Total 6195 · Inductions/Awards/Meetings	870.04	1,453.77	(583.73)
61955 · Copies & Printing	10.00	0.00	10.00
Total 6194 · Region Area and Branch Meetings	880.04	1,453.77	(573.73)
Total 6100 · Meeting and Travel expense	880.04	1,610.92	(730.88)

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year/Month Comparison
March 2016

	Mar 16	Mar 15	\$ Change
6302 · State Audit Committee			
63021 · Mileage and Tolls	291.40	0.00	291.40
Total 6302 · State Audit Committee	291.40	0.00	291.40
6370 · Committees			
6335 · G&M Committee			
6350 · Project 2016			
6351 · Mileage and Tolls	202.85	0.00	202.85
6353 · Meals	94.19	0.00	94.19
6354 · Facilities and Materials	59.92	0.00	59.92
Total 6350 · Project 2016	356.96	0.00	356.96
Total 6335 · G&M Committee	356.96	0.00	356.96
6375 · Infosys Committee			
6377 · Mileage and Tolls	42.00	0.00	42.00
6378 · meals	0.00	110.25	(110.25)
Total 6375 · Infosys Committee	42.00	110.25	(68.25)
6380 · Budget Oversight Committee			
6382 · Mileage and Tolls	0.00	85.40	(85.40)
Total 6380 · Budget Oversight Committee	0.00	85.40	(85.40)
6385 · Travel Committee			
6387 · Mileage and Tolls	49.70	0.00	49.70
Total 6385 · Travel Committee	49.70	0.00	49.70
Total 6370 · Committees	448.66	195.65	253.01
6400 · Administration			
6430 · Printing and Copies	0.00	111.99	(111.99)
6440 · SI-100's	320.00	780.00	(460.00)
6450 · Supplies	79.68	202.96	(123.28)
6470 · Postage	49.00	118.54	(69.54)
6472 · Mileage for Officer Training	45.50	0.00	45.50
6483 · Web site/Server	0.00	287.76	(287.76)
6499 · Miscellaneous	57.45	0.00	57.45
Total 6400 · Administration	551.63	1,501.25	(949.62)
Total Expense	2,566.02	4,046.24	(1,480.22)
Net Ordinary Income	(2,476.02)	(3,273.29)	797.27
Net Income	(2,476.02)	(3,273.29)	797.27

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year/Month Comparison
March 2016

	% Change
Ordinary Income/Expense	
Income	
5310 · Hardware Sales	(88.0)%
5410 · Foreign Travel Fees (Rule 369)	(100.0)%
5910 · Interest Inc	(100.0)%
Total Income	(88.4)%
Gross Profit	(88.4)%
Expense	
5311 · Hardware Purchase	
6511 · Hardware item cost	(76.8)%
6512 · Shipping and handling	(100.0)%
6513 · Sales Tax	(79.8)%
6515 · Postage for Sales Deliveries	(70.0)%
6517 · Mileage For Shipping	100.0%
Total 5311 · Hardware Purchase	(76.7)%
6050 · Promotional	
60503 · Banners	100.0%
60506 · Advertising	(100.0)%
Total 6050 · Promotional	670.3%
6100 · Meeting and Travel expense	
6150 · Mileage and Tolls	(100.0)%
6193 · State Board Meetings	
61931 · Mileage and Tolls	(100.0)%
Total 6193 · State Board Meetings	(100.0)%
6194 · Region Area and Branch Meetings	
6195 · Inductions/Awards/Meetings	
61951 · Mileage and Tolls	(28.6)%
61952 · Lodging	(100.0)%
61953 · Meals	28.3%
Total 6195 · Inductions/Awards/Meetings	(40.2)%
61955 · Copies & Printing	100.0%
Total 6194 · Region Area and Branch Meetings	(39.5)%
Total 6100 · Meeting and Travel expense	(45.4)%

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year/Month Comparison
March 2016

	% Change
6302 · State Audit Committee	
63021 · Mileage and Tolls	100.0%
Total 6302 · State Audit Committee	100.0%
6370 · Committees	
6335 · G&M Committee	
6350 · Project 2016	
6351 · Mileage and Tolls	100.0%
6353 · Meals	100.0%
6354 · Facilities and Materials	100.0%
Total 6350 · Project 2016	100.0%
Total 6335 · G&M Committee	100.0%
6375 · Infosys Committee	
6377 · Mileage and Tolls	100.0%
6378 · meals	(100.0)%
Total 6375 · Infosys Committee	(61.9)%
6380 · Budget Oversight Committee	
6382 · Mileage and Tolls	(100.0)%
Total 6380 · Budget Oversight Committee	(100.0)%
6385 · Travel Committee	
6387 · Mileage and Tolls	100.0%
Total 6385 · Travel Committee	100.0%
Total 6370 · Committees	129.3%
6400 · Administration	
6430 · Printing and Copies	(100.0)%
6440 · SI-100's	(59.0)%
6450 · Supplies	(60.7)%
6470 · Postage	(58.7)%
6472 · Mileage for Officer Training	100.0%
6483 · Web site/Server	(100.0)%
6499 · Miscellaneous	100.0%
Total 6400 · Administration	(63.3)%
Total Expense	(36.6)%
Net Ordinary Income	24.4%
Net Income	24.4%

Reconciled Expenses for 2016

April 1, 2016

Budget Expenses 2016	% Of Total	Exp. Paid	Exp. Paid	Comm.
	2016 exp's	2016/ 2015	2016	
Insurance	\$ 39,519	51.4%	\$ 5,871.00	MR#6000
Training 6315 and 6350	\$ 8,171	10.3%	\$ 864.98	\$ 540.02 MR#6196
Ann.Gen Meeting	\$ 8,850	8.1%	\$ 36.15	0 MR#6197
State Board Mtgs	\$ 8,084	8.0%	\$ 144.20	\$ 1,103.21 MR#6193
R/A/B Meetings	\$ 7,835	7.6%	\$ 173.44	\$2,428.24 MR#6194
Administration	\$ 6,654	7.1%	\$ 273.86	\$1,041.40 MR#6400
Committee Expense and 6370	\$ 3,697	4.4%	\$ 64.40	\$ 606.35 MR#6302
Hardware Purchase and 6050	\$ 3,000	3.1%		\$1,098.75 MR#5311
Uncategorized Exp.				0
Total	\$78,787	100%	\$1,557.03	\$12,688.97
Revenue 2016	\$78,787			\$21,140.63
Total Expense				\$14,246.00
Net Ordinary Income				\$ 6,894.63

Comment : Note : MR----- From Treasurers Monthly Report

Budget & Expense Summary

Our Budget for the year is not approved yet, account our Insurance is still being negotiated. The final Budget numbers will be known at our next Board meeting in April.

Karl Ryden State Treasurer