

Sons In Retirement, Incorporated
Income and expenditures Prev Year Comparison
April through June 2012

	Apr - Jun 12	Apr - Jun 11	\$ Change	% Change
Ordinary Income/Expense				
Income				
5010 · Pro Rata Assessments				
5011 · Q1 Pro rata Assessment	107.91	177.00	(69.09)	(39.0)%
5012 · Q2 Pro Rata Assessment	12,498.00	17,484.00	(4,986.00)	(28.5)%
5013 · Q3 Pro rata Assessment	2,513.02	0.00	2,513.02	100.0%
5014 · Q4 Pro rata Assessment	85.09	0.00	85.09	100.0%
Total 5010 · Pro Rata Assessments	15,204.02	17,661.00	(2,456.98)	(13.9)%
5120 · Spec Luncheon contribution	159.48	0.00	159.48	100.0%
5310 · Hardware Sales	2,437.00	508.25	1,928.75	379.5%
5410 · Foreign Travel Fees (Rule 369)	1,030.00	685.00	345.00	50.4%
5910 · Interest Inc	47.65	69.13	(21.48)	(31.1)%
5990 · Uncategorized Income				
5991 · Branch closing	2,297.22	0.00	2,297.22	100.0%
Total 5990 · Uncategorized Income	2,297.22	0.00	2,297.22	100.0%
Total Income	21,175.37	18,923.38	2,251.99	11.9%
Gross Profit	21,175.37	18,923.38	2,251.99	11.9%
Expense				
6000 · Insurance				
6010 · Commercial Package - Travelers	5,999.73	7,288.16	(1,288.43)	(17.7)%
6040 · Umbrella	2,314.50	9,042.00	(6,727.50)	(74.4)%
Total 6000 · Insurance	8,314.23	16,330.16	(8,015.93)	(49.1)%
6050 · Promotional				
60501 · Exhibitions/Fairs	0.00	2,350.13	(2,350.13)	(100.0)%
60503 · Banners	(375.00)	0.00	(375.00)	(100.0)%
60508 · Recovery of 2011 Promo Items	(11,000.00)	0.00	(11,000.00)	(100.0)%
Total 6050 · Promotional	(11,375.00)	2,350.13	(13,725.13)	(584.0)%
6100 · Meeting and Travel expense				
6110 · Lodging	0.00	227.89	(227.89)	(100.0)%
6130 · Meals	83.40	558.69	(475.29)	(85.1)%
6150 · Mileage and Tolls	485.50	1,892.15	(1,406.65)	(74.3)%
6180 · State Meeting Meals	0.00	4,250.00	(4,250.00)	(100.0)%
6193 · State Board Meetings				
61931 · Mileage and Tolls	1,777.20	1,725.50	51.70	3.0%
61932 · Lodging	258.94	112.50	146.44	130.2%
61933 · Meals	22.24	88.83	(66.59)	(75.0)%
61934 · Facility Rental	108.00	174.00	(66.00)	(37.9)%
Total 6193 · State Board Meetings	2,166.38	2,100.83	65.55	3.1%
6194 · Region Area and Branch Meetings				
6195 · Inductions/Awards/Meetings				
61951 · Mileage and Tolls	1,008.00	1,191.85	(183.85)	(15.4)%
61952 · Lodging	43.95	390.98	(347.03)	(88.8)%
61953 · Meals	172.73	236.13	(63.40)	(26.9)%
61954 · Frames Pins etc	9.53	0.00	9.53	100.0%
Total 6195 · Inductions/Awards/Meetings	1,234.21	1,818.96	(584.75)	(32.2)%
Total 6194 · Region Area and Branch Meetings	1,234.21	1,818.96	(584.75)	(32.2)%
6197 · Annual General Meeting				
61971 · Mileage and tolls	104.50	0.00	104.50	100.0%
61973 · meals	12.25	0.00	12.25	100.0%
Total 6197 · Annual General Meeting	116.75	0.00	116.75	100.0%
Total 6100 · Meeting and Travel expense	4,086.24	10,848.52	(6,762.28)	(62.3)%

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6370 · Committees				
6305 · Training Committee				
6196 · Branch training				
61961 · Mileage and Tolls	79.00	122.50	(43.50)	(35.5)%
61963 · Meals	119.15	146.80	(27.65)	(18.8)%
61964 · Facilities	0.00	68.00	(68.00)	(100.0)%
Total 6196 · Branch training	198.15	337.30	(139.15)	(41.3)%
6307 · Mileage and Tolls	276.00	55.55	220.45	396.9%
6311 · Meals	137.89	0.00	137.89	100.0%
Total 6305 · Training Committee	612.04	392.85	219.19	55.8%
6335 · G&M Committee				
6337 · Mileage and Tolls	55.00	0.00	55.00	100.0%
Total 6335 · G&M Committee	55.00	0.00	55.00	100.0%
6355 · Golf Committee				
6357 · Mileage and Tolls	103.00	100.00	3.00	3.0%
Total 6355 · Golf Committee	103.00	100.00	3.00	3.0%
6375 · Infosys Committee				
6377 · Mileage and Tolls	125.00	236.00	(111.00)	(47.0)%
Total 6375 · Infosys Committee	125.00	236.00	(111.00)	(47.0)%
6385 · Travel Committee				
6387 · Mileage and Tolls	443.50	270.00	173.50	64.3%
6389 · Meals	89.20	42.62	46.58	109.3%
Total 6385 · Travel Committee	532.70	312.62	220.08	70.4%
6395 · Insurance Committee				
63951 · Mileage and Tolls	79.00	322.50	(243.50)	(75.5)%
63953 · Meals	0.00	47.00	(47.00)	(100.0)%
Total 6395 · Insurance Committee	79.00	369.50	(290.50)	(78.6)%
Total 6370 · Committees	1,506.74	1,410.97	95.77	6.8%
6400 · Administration				
6410 · Bank Charge	30.00	22.80	7.20	31.6%
6430 · Printing and Copies	80.49	139.81	(59.32)	(42.4)%
6440 · SI-100's	940.00	0.00	940.00	100.0%
6450 · Supplies	547.82	745.15	(197.33)	(26.5)%
6470 · Postage	428.16	630.77	(202.61)	(32.1)%
6480 · Telephone	0.00	103.89	(103.89)	(100.0)%
6499 · Miscellaneous				
6500 · Recovery of 2011 Misc items	(4,000.00)	0.00	(4,000.00)	(100.0)%
6499 · Miscellaneous - Other	21.18	926.29	(905.11)	(97.7)%
Total 6499 · Miscellaneous	(3,978.82)	926.29	(4,905.11)	(529.5)%
6510 · Hardware Purchase				
6511 · Hardware item cost	534.69	440.00	94.69	21.5%
6512 · Shipping and handling	52.50	0.00	52.50	100.0%
6513 · Sales Tax	51.65	0.00	51.65	100.0%
Total 6510 · Hardware Purchase	638.84	440.00	198.84	45.2%
Total 6400 · Administration	(1,313.51)	3,008.71	(4,322.22)	(143.7)%

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September 24, 2012

Cash Basis

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9000 · Uncategorized Expense				
9010 · Disbursements to Branch	2,297.22	305.53	1,991.69	651.9%
Total 9000 · Uncategorized Expense	2,297.22	305.53	1,991.69	651.9%
Total Expense	3,515.92	34,254.02	(30,738.10)	(89.7)%
Net Ordinary Income	17,659.45	(15,330.64)	32,990.09	215.2%
Net Income	17,659.45	(15,330.64)	32,990.09	215.2%