

Sons In Retirement, Incorporated
Balance Sheet Prev Year Comparison
As of December 1, 2016

	<u>Dec 1, 16</u>	<u>Dec 1, 15</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	18,808.17	10,147.62	8,660.55	85.4%
1130 · CitiBank IMMA	40,169.50	50,171.61	(10,002.11)	(19.9)%
1140 · Citibank Insurance Reserve	20,454.65	20,444.39	10.26	0.1%
Total Checking/Savings	<u>79,432.32</u>	<u>80,763.62</u>	<u>(1,331.30)</u>	<u>(1.7)%</u>
Accounts Receivable				
1200 · Accounts Receivable	(5.00)	0.00	(5.00)	(100.0)%
Total Accounts Receivable	<u>(5.00)</u>	<u>0.00</u>	<u>(5.00)</u>	<u>(100.0)%</u>
Total Current Assets	<u>79,427.32</u>	<u>80,763.62</u>	<u>(1,336.30)</u>	<u>(1.7)%</u>
TOTAL ASSETS	<u>79,427.32</u>	<u>80,763.62</u>	<u>(1,336.30)</u>	<u>(1.7)%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
32000 · Retained Earnings	2,458.17	18,919.68	(16,461.51)	(87.0)%
Net Income	6,594.07	(8,531.14)	15,125.21	177.3%
Total Equity	<u>79,427.32</u>	<u>80,763.62</u>	<u>(1,336.30)</u>	<u>(1.7)%</u>
TOTAL LIABILITIES & EQUITY	<u>79,427.32</u>	<u>80,763.62</u>	<u>(1,336.30)</u>	<u>(1.7)%</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Collapsed
January through November 2016

	<u>Jan - Nov 16</u>	<u>Jan - Nov 15</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
16Q4 · Assessment for 2016 Q4	18,661.25	0.00	18,661.25	100.0%
5010 · Pro Rata Assessments	56,866.26	78,829.75	(21,963.49)	(27.9)%
5121 · Spec Dinner contribution	1,875.25	1,380.00	495.25	35.9%
5122 · 2016 AGM Assessment	15.00	0.00	15.00	100.0%
5310 · Hardware Sales	4,246.50	4,253.86	(7.36)	(0.2)%
5410 · Foreign Travel Fees (Rule 369)	756.00	1,344.00	(588.00)	(43.8)%
5910 · Interest Inc	49.85	82.44	(32.59)	(39.5)%
5990 · Uncategorized Income	1,953.66	2,528.77	(575.11)	(22.7)%
Total Income	<u>84,423.77</u>	<u>88,418.82</u>	<u>(3,995.05)</u>	<u>(4.5)%</u>
Gross Profit	84,423.77	88,418.82	(3,995.05)	(4.5)%
Expense				
5311 · Hardware Purchase	3,869.19	3,165.42	703.77	22.2%
6000 · Insurance	39,174.99	36,792.32	2,382.67	6.5%
6050 · Promotional	295.08	1,005.71	(710.63)	(70.7)%
6100 · Meeting and Travel expense	19,453.17	29,275.32	(9,822.15)	(33.6)%
6302 · State Audit Committee	291.40	74.30	217.10	292.2%
6360 · Bocce Committee	281.59	0.00	281.59	100.0%
6370 · Committees	9,255.41	16,599.69	(7,344.28)	(44.2)%
6400 · Administration	2,889.18	6,465.01	(3,575.83)	(55.3)%
66900 · Reconciliation Discrepancies	0.87	(1.50)	2.37	158.0%
9000 · Uncategorized Expense	2,318.82	3,583.69	(1,264.87)	(35.3)%
Total Expense	<u>77,829.70</u>	<u>96,959.96</u>	<u>(19,130.26)</u>	<u>(19.7)%</u>
Net Ordinary Income	6,594.07	(8,541.14)	15,135.21	177.2%
Other Income/Expense				
Other Income				
4000 · Donation	0.00	10.00	(10.00)	(100.0)%
Total Other Income	<u>0.00</u>	<u>10.00</u>	<u>(10.00)</u>	<u>(100.0)%</u>
Net Other Income	0.00	10.00	(10.00)	(100.0)%
Net Income	<u><u>6,594.07</u></u>	<u><u>(8,531.14)</u></u>	<u><u>15,125.21</u></u>	<u><u>177.3%</u></u>

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December 1, 2016

Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
January through November 2016

	Jan - Nov 16	Jan - Nov 15
Ordinary Income/Expense		
Income		
16Q4 · Assessment for 2016 Q4	18,661.25	0.00
5010 · Pro Rata Assessments		
5011 · Q1 Assessment (inv \$19,053.76)	19,053.76	19,915.00
5012 · Q2 Assessment (inv \$18,958.75)	19,291.25	19,782.25
5013 · Q3 Assessment (inv \$18,853.75)	18,521.25	19,685.00
5014 · Q4 Assessment (inv \$18,655.00)	0.00	19,447.50
Total 5010 · Pro Rata Assessments	56,866.26	78,829.75
5121 · Spec Dinner contribution	1,875.25	1,380.00
5122 · 2016 AGM Assessment	15.00	0.00
5310 · Hardware Sales	4,246.50	4,253.86
5410 · Foreign Travel Fees (Rule 369)	756.00	1,344.00
5910 · Interest Inc	49.85	82.44
5990 · Uncategorized Income		
5991 · Branch closing	1,953.66	2,528.77
Total 5990 · Uncategorized Income	1,953.66	2,528.77
Total Income	84,423.77	88,418.82
Gross Profit	84,423.77	88,418.82
Expense		
5311 · Hardware Purchase		
6511 · Hardware item cost	2,772.36	2,693.36
6512 · Shipping and handling	236.07	56.23
6513 · Sales Tax	132.20	73.95
6515 · Postage for Sales Deliveries	313.65	313.88
6516 · Supplies	120.71	0.00
6517 · Mileage For Shipping	74.20	28.00
6518 · Refund Out of Stock	220.00	0.00
Total 5311 · Hardware Purchase	3,869.19	3,165.42
6000 · Insurance		
6010 · Commercial Package	25,944.83	23,538.21
6020 · Directors and Officers	1,616.00	1,519.00
6030 · Foreign Travel Liability	2,774.00	2,774.00
6040 · Umbrella	8,840.16	8,961.11
Total 6000 · Insurance	39,174.99	36,792.32

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Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
January through November 2016

	<u>Jan - Nov 16</u>	<u>Jan - Nov 15</u>
6050 · Promotional		
60503 · Banners	295.08	192.86
60505 · Giveaways	0.00	435.05
60506 · Advertising	0.00	377.80
Total 6050 · Promotional	295.08	1,005.71
6100 · Meeting and Travel expense		
6110 · Lodging	0.00	462.12
6130 · Meals	0.00	141.96
6150 · Mileage and Tolls	0.00	1,069.45
6180 · State Meeting Meals	0.00	538.00
6193 · State Board Meetings		
61931 · Mileage and Tolls	2,666.30	2,838.66
61932 · Lodging	595.09	997.33
61933 · Meals	464.45	1,200.00
61934 · Facility Rental	1,568.23	1,642.05
6193 · State Board Meetings - Other	0.00	302.35
Total 6193 · State Board Meetings	5,294.07	6,980.39
6194 · Region Area and Branch Meetings		
6195 · Inductions/Awards/Meetings		
61951 · Mileage and Tolls	4,855.12	7,012.74
61952 · Lodging	380.82	2,048.26
61953 · Meals	1,452.68	2,135.63
61954 · Frames Pins etc	360.54	262.99
Total 6195 · Inductions/Awards/Meetings	7,049.16	11,459.62
61955 · Copies & Printing	213.71	0.00
61956 · Miscellaneous	340.06	0.00
Total 6194 · Region Area and Branch Meetings	7,602.93	11,459.62
6197 · Annual General Meeting		
61971 · Mileage and tolls	889.10	1,400.33
61972 · Lodging	420.36	1,276.70
61973 · meals	4,897.98	5,217.95
61974 · Facilities	0.00	381.55
61975 · Copies & Printing	183.88	0.00
6455 · AGM attendee memento	164.85	347.25
Total 6197 · Annual General Meeting	6,556.17	8,623.78
Total 6100 · Meeting and Travel expense	19,453.17	29,275.32

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
 January through November 2016

	Jan - Nov 16	Jan - Nov 15
6302 · State Audit Committee		
63021 · Mileage and Tolls	291.40	74.30
Total 6302 · State Audit Committee	291.40	74.30
6360 · Bocce Committee		
6361 · Mileage and Tolls	178.60	0.00
6364 · Supplies an Awards	102.99	0.00
Total 6360 · Bocce Committee	281.59	0.00
6370 · Committees		
6305 · Training Committee		
6196 · Branch training		
61961 · Mileage and Tolls	253.75	75.04
61963 · Meals	470.78	30.47
61964 · Facilities	633.51	52.32
61965 · Materials	1,309.19	65.83
Total 6196 · Branch training	2,667.23	223.66
6307 · Mileage and Tolls	206.10	8.40
6311 · Meals	10.00	0.00
6315 · Annual Fall Training		
6316 · Mileage and tolls	371.45	2,091.85
6317 · Lodging	204.33	485.48
6319 · Meals	809.75	2,509.25
6321 · Facility Rental	270.00	5,368.46
6323 · Materials/slides/handouts	207.09	2,793.30
6315 · Annual Fall Training - Other	0.00	120.50
Total 6315 · Annual Fall Training	1,862.62	13,368.84
Total 6305 · Training Committee	4,745.95	13,600.90
6335 · G&M Committee		
6337 · Mileage and Tolls	0.00	56.00
6345 · Branch visits (SAT)		
6346 · Mileage and Tolls	27.75	164.50
6348 · Meals	47.73	0.00
6349 · Facilities and materials	14.76	0.00
6345 · Branch visits (SAT) - Other	0.00	43.40
Total 6345 · Branch visits (SAT)	90.24	207.90

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Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
January through November 2016

	Jan - Nov 16	Jan - Nov 15
6350 · Project 2016		
6351 · Mileage and Tolls	2,164.04	0.00
6352 · Lodging	46.00	0.00
6353 · Meals	546.20	0.00
6354 · Facilities and Materials	467.99	0.00
Total 6350 · Project 2016	<u>3,224.23</u>	<u>0.00</u>
Total 6335 · G&M Committee	3,314.47	263.90
6355 · Golf Committee		
6357 · Mileage and Tolls	38.15	81.55
Total 6355 · Golf Committee	38.15	81.55
6375 · Infosys Committee		
6376 · CIVI Hosting Annual Fee	311.76	270.00
6377 · Mileage and Tolls	179.50	137.75
6378 · meals	132.00	296.25
6375 · Infosys Committee - Other	11.28	0.00
Total 6375 · Infosys Committee	<u>634.54</u>	<u>704.00</u>
6380 · Budget Oversight Committee		
6382 · Mileage and Tolls	97.65	85.40
Total 6380 · Budget Oversight Committee	97.65	85.40
6385 · Travel Committee		
6387 · Mileage and Tolls	317.03	205.45
6389 · Meals	29.57	46.82
Total 6385 · Travel Committee	<u>346.60</u>	<u>252.27</u>
6390 · Bowling Committee		
6392 · Mileage and Tolls	78.05	169.05
6393 · Meals	0.00	17.00
Total 6390 · Bowling Committee	78.05	186.05
6395 · Insurance Committee		
63951 · Mileage and Tolls	0.00	487.40
63952 · Lodging	0.00	752.88
63953 · Meals	0.00	185.34
Total 6395 · Insurance Committee	<u>0.00</u>	<u>1,425.62</u>
Total 6370 · Committees	9,255.41	16,599.69

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Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
January through November 2016

	Jan - Nov 16	Jan - Nov 15
6400 · Administration		
6410 · Bank Charge	4.04	46.20
6430 · Printing and Copies	316.05	614.95
6440 · SI-100's	780.00	1,740.00
6450 · Supplies	728.35	1,422.23
6470 · Postage	370.59	565.69
6471 · Mileage for Banking and Mailing	78.05	0.00
6472 · Mileage for Officer Training	178.85	84.00
6480 · Telephone	139.58	58.71
6483 · Web site/Server	0.00	287.76
6485 · Software	39.99	0.00
6499 · Miscellaneous	253.68	1,645.47
Total 6400 · Administration	2,889.18	6,465.01
66900 · Reconciliation Discrepancies	0.87	(1.50)
9000 · Uncategorized Expense		
9010 · Disbursements to Branch	2,318.82	2,528.77
9000 · Uncategorized Expense - Other	0.00	1,054.92
Total 9000 · Uncategorized Expense	2,318.82	3,583.69
Total Expense	77,829.70	96,959.96
Net Ordinary Income	6,594.07	(8,541.14)
Other Income/Expense		
Other Income		
4000 · Donation	0.00	10.00
Total Other Income	0.00	10.00
Net Other Income	0.00	10.00
Net Income	6,594.07	(8,531.14)

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
 January through November 2016

	\$ Change	% Change
Ordinary Income/Expense		
Income		
16Q4 · Assessment for 2016 Q4	18,661.25	100.0%
5010 · Pro Rata Assessments		
5011 · Q1 Assessment (inv \$19,053.76)	(861.24)	(4.3)%
5012 · Q2 Assessment (inv \$18,958.75)	(491.00)	(2.5)%
5013 · Q3 Assessment (inv \$18,853.75)	(1,163.75)	(5.9)%
5014 · Q4 Assessment (inv \$18,655.00)	(19,447.50)	(100.0)%
Total 5010 · Pro Rata Assessments	(21,963.49)	(27.9)%
5121 · Spec Dinner contribution	495.25	35.9%
5122 · 2016 AGM Assessment	15.00	100.0%
5310 · Hardware Sales	(7.36)	(0.2)%
5410 · Foreign Travel Fees (Rule 369)	(588.00)	(43.8)%
5910 · Interest Inc	(32.59)	(39.5)%
5990 · Uncategorized Income		
5991 · Branch closing	(575.11)	(22.7)%
Total 5990 · Uncategorized Income	(575.11)	(22.7)%
Total Income	(3,995.05)	(4.5)%
Gross Profit	(3,995.05)	(4.5)%
Expense		
5311 · Hardware Purchase		
6511 · Hardware item cost	79.00	2.9%
6512 · Shipping and handling	179.84	319.8%
6513 · Sales Tax	58.25	78.8%
6515 · Postage for Sales Deliveries	(0.23)	(0.1)%
6516 · Supplies	120.71	100.0%
6517 · Mileage For Shipping	46.20	165.0%
6518 · Refund Out of Stock	220.00	100.0%
Total 5311 · Hardware Purchase	703.77	22.2%
6000 · Insurance		
6010 · Commercial Package	2,406.62	10.2%
6020 · Directors and Officers	97.00	6.4%
6030 · Foreign Travel Liability	0.00	0.0%
6040 · Umbrella	(120.95)	(1.4)%
Total 6000 · Insurance	2,382.67	6.5%

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Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
 January through November 2016

	\$ Change	% Change
6050 · Promotional		
60503 · Banners	102.22	53.0%
60505 · Giveaways	(435.05)	(100.0)%
60506 · Advertising	(377.80)	(100.0)%
Total 6050 · Promotional	(710.63)	(70.7)%
6100 · Meeting and Travel expense		
6110 · Lodging	(462.12)	(100.0)%
6130 · Meals	(141.96)	(100.0)%
6150 · Mileage and Tolls	(1,069.45)	(100.0)%
6180 · State Meeting Meals	(538.00)	(100.0)%
6193 · State Board Meetings		
61931 · Mileage and Tolls	(172.36)	(6.1)%
61932 · Lodging	(402.24)	(40.3)%
61933 · Meals	(735.55)	(61.3)%
61934 · Facility Rental	(73.82)	(4.5)%
6193 · State Board Meetings - Other	(302.35)	(100.0)%
Total 6193 · State Board Meetings	(1,686.32)	(24.2)%
6194 · Region Area and Branch Meetings		
6195 · Inductions/Awards/Meetings		
61951 · Mileage and Tolls	(2,157.62)	(30.8)%
61952 · Lodging	(1,667.44)	(81.4)%
61953 · Meals	(682.95)	(32.0)%
61954 · Frames Pins etc	97.55	37.1%
Total 6195 · Inductions/Awards/Meetings	(4,410.46)	(38.5)%
61955 · Copies & Printing	213.71	100.0%
61956 · Miscellaneous	340.06	100.0%
Total 6194 · Region Area and Branch Meetings	(3,856.69)	(33.7)%
6197 · Annual General Meeting		
61971 · Mileage and tolls	(511.23)	(36.5)%
61972 · Lodging	(856.34)	(67.1)%
61973 · meals	(319.97)	(6.1)%
61974 · Facilities	(381.55)	(100.0)%
61975 · Copies & Printing	183.88	100.0%
6455 · AGM attendee memento	(182.40)	(52.5)%
Total 6197 · Annual General Meeting	(2,067.61)	(24.0)%
Total 6100 · Meeting and Travel expense	(9,822.15)	(33.6)%

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
 January through November 2016

	\$ Change	% Change
6302 · State Audit Committee		
63021 · Mileage and Tolls	217.10	292.2%
Total 6302 · State Audit Committee	217.10	292.2%
6360 · Bocce Committee		
6361 · Mileage and Tolls	178.60	100.0%
6364 · Supplies an Awards	102.99	100.0%
Total 6360 · Bocce Committee	281.59	100.0%
6370 · Committees		
6305 · Training Committee		
6196 · Branch training		
61961 · Mileage and Tolls	178.71	238.2%
61963 · Meals	440.31	1,445.1%
61964 · Facilities	581.19	1,110.8%
61965 · Materials	1,243.36	1,888.7%
Total 6196 · Branch training	2,443.57	1,092.5%
6307 · Mileage and Tolls	197.70	2,353.6%
6311 · Meals	10.00	100.0%
6315 · Annual Fall Training		
6316 · Mileage and tolls	(1,720.40)	(82.2)%
6317 · Lodging	(281.15)	(57.9)%
6319 · Meals	(1,699.50)	(67.7)%
6321 · Facility Rental	(5,098.46)	(95.0)%
6323 · Materials/slides/handouts	(2,586.21)	(92.6)%
6315 · Annual Fall Training - Other	(120.50)	(100.0)%
Total 6315 · Annual Fall Training	(11,506.22)	(86.1)%
Total 6305 · Training Committee	(8,854.95)	(65.1)%
6335 · G&M Committee		
6337 · Mileage and Tolls	(56.00)	(100.0)%
6345 · Branch visits (SAT)		
6346 · Mileage and Tolls	(136.75)	(83.1)%
6348 · Meals	47.73	100.0%
6349 · Facilities and materials	14.76	100.0%
6345 · Branch visits (SAT) - Other	(43.40)	(100.0)%
Total 6345 · Branch visits (SAT)	(117.66)	(56.6)%

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
 January through November 2016

	\$ Change	% Change
6350 · Project 2016		
6351 · Mileage and Tolls	2,164.04	100.0%
6352 · Lodging	46.00	100.0%
6353 · Meals	546.20	100.0%
6354 · Facilities and Materials	467.99	100.0%
Total 6350 · Project 2016	3,224.23	100.0%
Total 6335 · G&M Committee	3,050.57	1,156.0%
6355 · Golf Committee		
6357 · Mileage and Tolls	(43.40)	(53.2)%
Total 6355 · Golf Committee	(43.40)	(53.2)%
6375 · Infosys Committee		
6376 · CIVI Hosting Annual Fee	41.76	15.5%
6377 · Mileage and Tolls	41.75	30.3%
6378 · meals	(164.25)	(55.4)%
6375 · Infosys Committee - Other	11.28	100.0%
Total 6375 · Infosys Committee	(69.46)	(9.9)%
6380 · Budget Oversight Committee		
6382 · Mileage and Tolls	12.25	14.3%
Total 6380 · Budget Oversight Committee	12.25	14.3%
6385 · Travel Committee		
6387 · Mileage and Tolls	111.58	54.3%
6389 · Meals	(17.25)	(36.8)%
Total 6385 · Travel Committee	94.33	37.4%
6390 · Bowling Committee		
6392 · Mileage and Tolls	(91.00)	(53.8)%
6393 · Meals	(17.00)	(100.0)%
Total 6390 · Bowling Committee	(108.00)	(58.1)%
6395 · Insurance Committee		
63951 · Mileage and Tolls	(487.40)	(100.0)%
63952 · Lodging	(752.88)	(100.0)%
63953 · Meals	(185.34)	(100.0)%
Total 6395 · Insurance Committee	(1,425.62)	(100.0)%
Total 6370 · Committees	(7,344.28)	(44.2)%

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Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year Detail
 January through November 2016

	\$ Change	% Change
6400 · Administration		
6410 · Bank Charge	(42.16)	(91.3)%
6430 · Printing and Copies	(298.90)	(48.6)%
6440 · SI-100's	(960.00)	(55.2)%
6450 · Supplies	(693.88)	(48.8)%
6470 · Postage	(195.10)	(34.5)%
6471 · Mileage for Banking and Mailing	78.05	100.0%
6472 · Mileage for Officer Training	94.85	112.9%
6480 · Telephone	80.87	137.7%
6483 · Web site/Server	(287.76)	(100.0)%
6485 · Software	39.99	100.0%
6499 · Miscellaneous	(1,391.79)	(84.6)%
Total 6400 · Administration	(3,575.83)	(55.3)%
66900 · Reconciliation Discrepancies	2.37	158.0%
9000 · Uncategorized Expense		
9010 · Disbursements to Branch	(209.95)	(8.3)%
9000 · Uncategorized Expense - Other	(1,054.92)	(100.0)%
Total 9000 · Uncategorized Expense	(1,264.87)	(35.3)%
Total Expense	(19,130.26)	(19.7)%
Net Ordinary Income	15,135.21	177.2%
Other Income/Expense		
Other Income		
4000 · Donation	(10.00)	(100.0)%
Total Other Income	(10.00)	(100.0)%
Net Other Income	(10.00)	(100.0)%
Net Income	15,125.21	177.3%

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December 1, 2016

Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year/Month Comparison
November 2016

	Nov 16	Nov 15
Ordinary Income/Expense		
Income		
16Q4 · Assessment for 2016 Q4	168.75	0.00
5310 · Hardware Sales	1,024.50	517.86
5410 · Foreign Travel Fees (Rule 369)	0.00	259.00
5910 · Interest Inc	4.13	5.78
Total Income	<u>1,197.38</u>	<u>782.64</u>
Gross Profit	1,197.38	782.64
Expense		
5311 · Hardware Purchase		
6515 · Postage for Sales Deliveries	51.67	27.22
6517 · Mileage For Shipping	8.40	9.80
Total 5311 · Hardware Purchase	<u>60.07</u>	<u>37.02</u>
6000 · Insurance		
6010 · Commercial Package	2,408.17	2,135.67
6040 · Umbrella	804.50	799.83
Total 6000 · Insurance	<u>3,212.67</u>	<u>2,935.50</u>
6100 · Meeting and Travel expense		
6193 · State Board Meetings		
61931 · Mileage and Tolls	596.05	436.86
61932 · Lodging	162.40	0.00
61933 · Meals	9.86	402.00
61934 · Facility Rental	708.81	0.00
Total 6193 · State Board Meetings	<u>1,477.12</u>	<u>838.86</u>
6194 · Region Area and Branch Meetings		
6195 · Inductions/Awards/Meetings		
61951 · Mileage and Tolls	578.66	141.75
61952 · Lodging	0.00	85.87
61953 · Meals	185.64	39.30
61954 · Frames Pins etc	211.71	262.99
Total 6195 · Inductions/Awards/Meetings	<u>976.01</u>	<u>529.91</u>
61956 · Miscellaneous	23.22	0.00
Total 6194 · Region Area and Branch Meetings	<u>999.23</u>	<u>529.91</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year/Month Comparison
November 2016

	Nov 16	Nov 15
6197 · Annual General Meeting		
61971 · Mileage and tolls	77.00	68.70
61972 · Lodging	0.00	119.88
61973 · meals	0.00	15.00
Total 6197 · Annual General Meeting	<u>77.00</u>	<u>203.58</u>
Total 6100 · Meeting and Travel expense	2,553.35	1,572.35
6370 · Committees		
6305 · Training Committee		
6196 · Branch training		
61961 · Mileage and Tolls	122.15	0.00
61963 · Meals	397.87	0.00
61964 · Facilities	562.11	0.00
61965 · Materials	149.81	0.00
Total 6196 · Branch training	<u>1,231.94</u>	<u>0.00</u>
6315 · Annual Fall Training		
6316 · Mileage and tolls	79.45	1,446.60
6317 · Lodging	0.00	485.48
6319 · Meals	0.00	1,596.51
6321 · Facility Rental	0.00	2,209.37
6323 · Materials/slides/handouts	0.00	637.45
Total 6315 · Annual Fall Training	<u>79.45</u>	<u>6,375.41</u>
Total 6305 · Training Committee	1,311.39	6,375.41
6335 · G&M Committee		
6345 · Branch visits (SAT)		
6346 · Mileage and Tolls	0.00	76.30
6348 · Meals	41.75	0.00
Total 6345 · Branch visits (SAT)	<u>41.75</u>	<u>76.30</u>
6350 · Project 2016		
6351 · Mileage and Tolls	289.60	0.00
Total 6350 · Project 2016	<u>289.60</u>	<u>0.00</u>
Total 6335 · G&M Committee	331.35	76.30
6375 · Infosys Committee		
6376 · CIVI Hosting Annual Fee	0.00	270.00
6378 · meals	0.00	186.00
Total 6375 · Infosys Committee	<u>0.00</u>	<u>456.00</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year/Month Comparison
November 2016

	Nov 16	Nov 15
6385 · Travel Committee		
6387 · Mileage and Tolls	52.43	0.00
Total 6385 · Travel Committee	52.43	0.00
Total 6370 · Committees	1,695.17	6,907.71
6400 · Administration		
6410 · Bank Charge	0.00	34.20
6430 · Printing and Copies	58.57	49.20
6440 · SI-100's	0.00	440.00
6450 · Supplies	74.81	91.11
6470 · Postage	46.75	0.98
6471 · Mileage for Banking and Mailing	40.95	0.00
6472 · Mileage for Officer Training	0.00	84.00
6499 · Miscellaneous	0.00	1,067.65
Total 6400 · Administration	221.08	1,767.14
Total Expense	7,742.34	13,219.72
Net Ordinary Income	(6,544.96)	(12,437.08)
Net Income	(6,544.96)	(12,437.08)

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year/Month Comparison
November 2016

	\$ Change	% Change
Ordinary Income/Expense		
Income		
16Q4 · Assessment for 2016 Q4	168.75	100.0%
5310 · Hardware Sales	506.64	97.8%
5410 · Foreign Travel Fees (Rule 369)	(259.00)	(100.0)%
5910 · Interest Inc	(1.65)	(28.6)%
Total Income	414.74	53.0%
Gross Profit	414.74	53.0%
Expense		
5311 · Hardware Purchase		
6515 · Postage for Sales Deliveries	24.45	89.8%
6517 · Mileage For Shipping	(1.40)	(14.3)%
Total 5311 · Hardware Purchase	23.05	62.3%
6000 · Insurance		
6010 · Commercial Package	272.50	12.8%
6040 · Umbrella	4.67	0.6%
Total 6000 · Insurance	277.17	9.4%
6100 · Meeting and Travel expense		
6193 · State Board Meetings		
61931 · Mileage and Tolls	159.19	36.4%
61932 · Lodging	162.40	100.0%
61933 · Meals	(392.14)	(97.6)%
61934 · Facility Rental	708.81	100.0%
Total 6193 · State Board Meetings	638.26	76.1%
6194 · Region Area and Branch Meetings		
6195 · Inductions/Awards/Meetings		
61951 · Mileage and Tolls	436.91	308.2%
61952 · Lodging	(85.87)	(100.0)%
61953 · Meals	146.34	372.4%
61954 · Frames Pins etc	(51.28)	(19.5)%
Total 6195 · Inductions/Awards/Meetings	446.10	84.2%
61956 · Miscellaneous	23.22	100.0%
Total 6194 · Region Area and Branch Meetings	469.32	88.6%

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year/Month Comparison
November 2016

	\$ Change	% Change
6197 · Annual General Meeting		
61971 · Mileage and tolls	8.30	12.1%
61972 · Lodging	(119.88)	(100.0)%
61973 · meals	(15.00)	(100.0)%
Total 6197 · Annual General Meeting	(126.58)	(62.2)%
Total 6100 · Meeting and Travel expense	981.00	62.4%
6370 · Committees		
6305 · Training Committee		
6196 · Branch training		
61961 · Mileage and Tolls	122.15	100.0%
61963 · Meals	397.87	100.0%
61964 · Facilities	562.11	100.0%
61965 · Materials	149.81	100.0%
Total 6196 · Branch training	1,231.94	100.0%
6315 · Annual Fall Training		
6316 · Mileage and tolls	(1,367.15)	(94.5)%
6317 · Lodging	(485.48)	(100.0)%
6319 · Meals	(1,596.51)	(100.0)%
6321 · Facility Rental	(2,209.37)	(100.0)%
6323 · Materials/slides/handouts	(637.45)	(100.0)%
Total 6315 · Annual Fall Training	(6,295.96)	(98.8)%
Total 6305 · Training Committee	(5,064.02)	(79.4)%
6335 · G&M Committee		
6345 · Branch visits (SAT)		
6346 · Mileage and Tolls	(76.30)	(100.0)%
6348 · Meals	41.75	100.0%
Total 6345 · Branch visits (SAT)	(34.55)	(45.3)%
6350 · Project 2016		
6351 · Mileage and Tolls	289.60	100.0%
Total 6350 · Project 2016	289.60	100.0%
Total 6335 · G&M Committee	255.05	334.3%
6375 · Infosys Committee		
6376 · CIVI Hosting Annual Fee	(270.00)	(100.0)%
6378 · meals	(186.00)	(100.0)%
Total 6375 · Infosys Committee	(456.00)	(100.0)%

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December 1, 2016

Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev. Year/Month Comparison
November 2016

	<u>\$ Change</u>	<u>% Change</u>
6385 · Travel Committee		
6387 · Mileage and Tolls	52.43	100.0%
Total 6385 · Travel Committee	52.43	100.0%
Total 6370 · Committees	(5,212.54)	(75.5)%
6400 · Administration		
6410 · Bank Charge	(34.20)	(100.0)%
6430 · Printing and Copies	9.37	19.0%
6440 · SI-100's	(440.00)	(100.0)%
6450 · Supplies	(16.30)	(17.9)%
6470 · Postage	45.77	4,670.4%
6471 · Mileage for Banking and Mailing	40.95	100.0%
6472 · Mileage for Officer Training	(84.00)	(100.0)%
6499 · Miscellaneous	(1,067.65)	(100.0)%
Total 6400 · Administration	(1,546.06)	(87.5)%
Total Expense	(5,477.38)	(41.4)%
Net Ordinary Income	5,892.12	47.4%
Net Income	5,892.12	47.4%

Reconciled Expenses for 2016

December 1, 2016

Budget Expenses 2016	% Of Total	Exp. Paid	Exp. Paid	Comm.
	2016 exp's	2016/ 2015	2016	
Insurance	\$ 42,942	54.5%	\$ 5,871.00	\$33,303.99 MR#6000
Training 6315 and 6350	\$ 8,171	10.3%	\$ 864.98	\$ 7,105.20 MR#6196
Ann.Gen Meeting	\$ 8,850	8.1%	\$ 36.15	\$ 6,520.02 MR#6197
State Board Mtgs	\$ 8,084	8.0%	\$ 144.20	\$ 5,149.87 MR#6193
R/A/B Meetings	\$ 7,835	7.6%	\$ 173.44	\$ 7,429.49 MR#6194
Administration	\$ 6,654	7.1%	\$ 273.86	\$ 2,615.32 MR#6400
Committee Expense 6360,6345,6355,6375,6380,6385,6390,6395	\$ 3,697	4.4%	\$ 64.40	\$ 1,793.82 MR#6302
Hardware Purchase and 6050	\$ 3,000	3.1%		\$ 4,164.27 MR#5311
Uncategorized Exp.				\$ 2,319.69 MR#9010
Total	\$89,233	103%	\$7,428.03	\$70,401.67 Plus/Minus
Revenue 2016	\$78,787			\$84,423.77 P \$ 5,637
Total Expense				\$77,829.70 M \$ 959
Net Ordinary Income				\$ 6,594.07

Comment : Note : MR----- From Treasurers Monthly Report

Budget Expense Summary

Hardware sales are helping are revenue which helps are training effort. At present our revenue has exceeded the original forecast. It is looking like a little more of a positive outlook for 2016.

Karl Ryden State Treasurer

