

**Sons In Retirement, Incorporated**  
**Balance Sheet Prev Year Comparison**  
As of November 30, 2017

	<u>Nov 30, 17</u>	<u>Nov 30, 16</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
1100 · Citibank Checking	23,264.54	18,808.17	4,456.37	23.7%
1130 · CitiBank IMMA	40,644.27	40,169.50	474.77	1.2%
1140 · Citibank Insurance Reserve	20,474.72	20,454.65	20.07	0.1%
<b>Total Checking/Savings</b>	<u>84,383.53</u>	<u>79,432.32</u>	<u>4,951.21</u>	<u>6.2%</u>
<b>Accounts Receivable</b>				
1200 · Accounts Receivable	(436.25)	0.00	(436.25)	(100.0)%
<b>Total Accounts Receivable</b>	<u>(436.25)</u>	<u>0.00</u>	<u>(436.25)</u>	<u>(100.0)%</u>
<b>Total Current Assets</b>	<u>83,947.28</u>	<u>79,432.32</u>	<u>4,514.96</u>	<u>5.7%</u>
<b>TOTAL ASSETS</b>	<b><u>83,947.28</u></b>	<b><u>79,432.32</u></b>	<b><u>4,514.96</u></b>	<b><u>5.7%</u></b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Equity</b>				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
32000 · Retained Earnings	909.33	2,458.17	(1,548.84)	(63.0)%
Net Income	12,662.87	6,599.07	6,063.80	91.9%
<b>Total Equity</b>	<u>83,947.28</u>	<u>79,432.32</u>	<u>4,514.96</u>	<u>5.7%</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>83,947.28</u></b>	<b><u>79,432.32</u></b>	<b><u>4,514.96</u></b>	<b><u>5.7%</u></b>

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparision Collapsed**  
**January through November 2017**

	<u>Jan - Nov 17</u>	<u>Jan - Nov 16</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
16Q4 · Assessment for 2016 Q4	0.00	18,666.25	(18,666.25)	(100.0)%
17Q1 · Q1 Assessment for 2017	16,463.75	0.00	16,463.75	100.0%
5010 · Pro Rata Assessments	67,555.00	56,866.26	10,688.74	18.8%
5121 · Spec Dinner contribution	15.00	1,875.25	(1,860.25)	(99.2)%
5122 · 2016 AGM Assessment	1,860.00	15.00	1,845.00	12,300.0%
5310 · Hardware Sales	1,482.50	4,246.50	(2,764.00)	(65.1)%
5410 · Foreign Travel Fees (Rule 369)	1,718.00	756.00	962.00	127.3%
5910 · Interest Inc	47.43	49.85	(2.42)	(4.9)%
5990 · Uncategorized Income	405.84	1,953.66	(1,547.82)	(79.2)%
<b>Total Income</b>	<u>89,547.52</u>	<u>84,428.77</u>	<u>5,118.75</u>	<u>6.1%</u>
<b>Gross Profit</b>	89,547.52	84,428.77	5,118.75	6.1%
<b>Expense</b>				
5311 · Hardware Purchase	2,007.36	3,869.19	(1,861.83)	(48.1)%
6000 · Insurance	42,830.34	39,174.99	3,655.35	9.3%
6050 · Promotional	861.00	295.08	565.92	191.8%
6100 · Meeting and Travel expense	14,277.68	19,453.17	(5,175.49)	(26.6)%
6302 · State Audit Committee	93.20	291.40	(198.20)	(68.0)%
6360 · Bocce Committee	0.00	281.59	(281.59)	(100.0)%
6370 · Committees	10,558.33	9,255.41	1,302.92	14.1%
6396 · Nominating Committee	131.68	0.00	131.68	100.0%
6400 · Administration	6,134.06	2,889.18	3,244.88	112.3%
66900 · Reconciliation Discrepancies	(9.00)	0.87	(9.87)	(1,134.5)%
9000 · Uncategorized Expense	0.00	2,318.82	(2,318.82)	(100.0)%
<b>Total Expense</b>	<u>76,884.65</u>	<u>77,829.70</u>	<u>(945.05)</u>	<u>(1.2)%</u>
<b>Net Ordinary Income</b>	<u>12,662.87</u>	<u>6,599.07</u>	<u>6,063.80</u>	<u>91.9%</u>
<b>Net Income</b>	<u><u>12,662.87</u></u>	<u><u>6,599.07</u></u>	<u><u>6,063.80</u></u>	<u><u>91.9%</u></u>

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
 January through November 2017

	Jan - Nov 17	Jan - Nov 16
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
16Q4 · Assessment for 2016 Q4	0.00	18,666.25
17Q1 · Q1 Assessment for 2017	16,463.75	0.00
<b>5010 · Pro Rata Assessments</b>		
5011 · Q1 Assessment (inv \$18,580.00)	2,116.25	19,053.76
5012 · Q2 Assessment (Inv \$21,998.75)	21,998.75	19,291.25
5013 · Q3 Assessment (Inv \$21,804.00)	21,819.00	18,521.25
5014 · Q4 Assessment (Inv 21,621.00)	21,621.00	0.00
<b>Total 5010 · Pro Rata Assessments</b>	67,555.00	56,866.26
5121 · Spec Dinner contribution	15.00	1,875.25
5122 · 2016 AGM Assessment	1,860.00	15.00
5310 · Hardware Sales	1,482.50	4,246.50
5410 · Foreign Travel Fees (Rule 369)	1,718.00	756.00
5910 · Interest Inc	47.43	49.85
<b>5990 · Uncategorized Income</b>		
5991 · Branch closing	405.84	1,953.66
<b>Total 5990 · Uncategorized Income</b>	405.84	1,953.66
<b>Total Income</b>	89,547.52	84,428.77
<b>Gross Profit</b>	89,547.52	84,428.77
<b>Expense</b>		
<b>5311 · Hardware Purchase</b>		
6511 · Hardware item cost	1,413.43	2,772.36
6512 · Shipping and handling	122.69	236.07
6513 · Sales Tax	85.25	132.20
6515 · Postage for Sales Deliveries	158.58	313.65
6516 · Supplies	139.71	120.71
6517 · Mileage For Shipping	65.80	74.20
6518 · Refund Out of Stock	21.90	220.00
<b>Total 5311 · Hardware Purchase</b>	2,007.36	3,869.19
<b>6000 · Insurance</b>		
6010 · Commercial Package	28,897.33	25,944.83
6020 · Directors and Officers	1,627.00	1,616.00
6030 · Foreign Travel Liability	2,774.00	2,774.00
6040 · Umbrella	9,532.01	8,840.16
<b>Total 6000 · Insurance</b>	42,830.34	39,174.99

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
 January through November 2017

	Jan - Nov 17	Jan - Nov 16
<b>6050 · Promotional</b>		
60503 · Banners	0.00	295.08
60506 · Advertising	861.00	0.00
<b>Total 6050 · Promotional</b>	861.00	295.08
<b>6100 · Meeting and Travel expense</b>		
6110 · Lodging	45.00	0.00
6130 · Meals	156.45	0.00
6150 · Mileage and Tolls	127.40	0.00
6193 · State Board Meetings		
61931 · Mileage and Tolls	1,365.08	2,666.30
61932 · Lodging	328.89	595.09
61933 · Meals	1,231.44	464.45
61934 · Facility Rental	22.00	1,568.23
<b>Total 6193 · State Board Meetings</b>	2,947.41	5,294.07
6194 · Region Area and Branch Meetings		
6195 · Inductions/Awards/Meetings		
61951 · Mileage and Tolls	2,415.24	4,855.12
61952 · Lodging	315.90	380.82
61953 · Meals	1,393.91	1,452.68
61954 · Frames Pins etc	654.23	360.54
<b>Total 6195 · Inductions/Awards/Meetings</b>	4,779.28	7,049.16
61955 · Copies & Printing	103.33	213.71
61956 · Miscellaneous	27.83	340.06
<b>Total 6194 · Region Area and Branch Meetings</b>	4,910.44	7,602.93
6197 · Annual General Meeting		
61971 · Mileage and tolls	1,110.50	889.10
61972 · Lodging	278.52	420.36
61973 · meals	57.11	4,897.98
61974 · Facilities	4,556.55	0.00
61975 · Copies & Printing	88.30	183.88
6455 · AGM attendee memento	0.00	164.85
<b>Total 6197 · Annual General Meeting</b>	6,090.98	6,556.17
<b>Total 6100 · Meeting and Travel expense</b>	14,277.68	19,453.17
<b>6302 · State Audit Committee</b>		
63021 · Mileage and Tolls	93.20	291.40
<b>Total 6302 · State Audit Committee</b>	93.20	291.40

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
 January through November 2017

	Jan - Nov 17	Jan - Nov 16
<b>6360 · Bocce Committee</b>		
6361 · Mileage and Tolls	0.00	178.60
6364 · Supplies an Awards	0.00	102.99
<b>Total 6360 · Bocce Committee</b>	0.00	281.59
<b>6370 · Committees</b>		
<b>6305 · Training Committee</b>		
6196 · Branch training		
61961 · Mileage and Tolls	376.10	253.75
61962 · Lodging	398.27	0.00
61963 · Meals	334.31	470.78
61964 · Facilities	0.00	633.51
61965 · Materials	839.38	1,309.19
<b>Total 6196 · Branch training</b>	1,948.06	2,667.23
6307 · Mileage and Tolls	0.00	206.10
6311 · Meals	0.00	10.00
<b>6315 · Annual Fall Training</b>		
6316 · Mileage and tolls	1,229.41	371.45
6317 · Lodging	1,206.89	204.33
6319 · Meals	1,014.06	809.75
6321 · Facility Rental	1,927.85	270.00
6323 · Materials/slides/handouts	1,225.13	207.09
6324 · Leadership Guide	1,186.59	0.00
<b>Total 6315 · Annual Fall Training</b>	7,789.93	1,862.62
<b>Total 6305 · Training Committee</b>	9,737.99	4,745.95
<b>6335 · G&amp;M Committee</b>		
6337 · Mileage and Tolls	101.50	0.00
6341 · Meals	89.00	0.00
<b>6345 · Branch visits (SAT)</b>		
6346 · Mileage and Tolls	0.00	27.75
6348 · Meals	0.00	47.73
6349 · Facilities and materials	12.89	14.76
<b>Total 6345 · Branch visits (SAT)</b>	12.89	90.24

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
 January through November 2017

	Jan - Nov 17	Jan - Nov 16
<b>6350 · Project 2016</b>		
6351 · Mileage and Tolls	59.60	2,164.04
6352 · Lodging	0.00	46.00
6353 · Meals	295.48	546.20
6354 · Facilities and Materials	0.00	467.99
<b>Total 6350 · Project 2016</b>	<b>355.08</b>	<b>3,224.23</b>
<b>Total 6335 · G&amp;M Committee</b>	<b>558.47</b>	<b>3,314.47</b>
<b>6355 · Golf Committee</b>		
6357 · Mileage and Tolls	0.00	38.15
<b>Total 6355 · Golf Committee</b>	<b>0.00</b>	<b>38.15</b>
<b>6375 · Infosys Committee</b>		
6376 · CIVI Hosting Annual Fee	0.00	311.76
6377 · Mileage and Tolls	79.70	179.50
6378 · meals	122.27	132.00
6375 · Infosys Committee - Other	0.00	11.28
<b>Total 6375 · Infosys Committee</b>	<b>201.97</b>	<b>634.54</b>
<b>6380 · Budget Oversight Committee</b>		
6382 · Mileage and Tolls	0.00	97.65
<b>Total 6380 · Budget Oversight Committee</b>	<b>0.00</b>	<b>97.65</b>
<b>6385 · Travel Committee</b>		
6387 · Mileage and Tolls	0.00	317.03
6389 · Meals	0.00	29.57
<b>Total 6385 · Travel Committee</b>	<b>0.00</b>	<b>346.60</b>
<b>6390 · Bowling Committee</b>		
6392 · Mileage and Tolls	59.90	78.05
<b>Total 6390 · Bowling Committee</b>	<b>59.90</b>	<b>78.05</b>
<b>Total 6370 · Committees</b>	<b>10,558.33</b>	<b>9,255.41</b>
<b>6396 · Nominating Committee</b>		
63961 · Mileage and Tolls	109.65	0.00
63962 · Meals	22.03	0.00
<b>Total 6396 · Nominating Committee</b>	<b>131.68</b>	<b>0.00</b>

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
 January through November 2017

	Jan - Nov 17	Jan - Nov 16
<b>6400 · Administration</b>		
6410 · Bank Charge	7.11	4.04
6430 · Printing and Copies	281.13	316.05
6440 · SI-100's	2,080.00	780.00
6450 · Supplies	596.48	728.35
6470 · Postage	342.59	370.59
6471 · Mileage for Banking and Mailing	31.85	78.05
6472 · Mileage for Officer Training	309.75	178.85
6480 · Telephone	0.00	139.58
6483 · Web site/Server	818.37	0.00
6484 · Presidents Vidio Message	50.40	0.00
6485 · Software	739.21	39.99
6499 · Miscellaneous	877.17	253.68
<b>Total 6400 · Administration</b>	6,134.06	2,889.18
66900 · Reconciliation Discrepancies	(9.00)	0.87
9000 · Uncategorized Expense		
9010 · Disbursements to Branch	0.00	2,318.82
<b>Total 9000 · Uncategorized Expense</b>	0.00	2,318.82
<b>Total Expense</b>	76,884.65	77,829.70
<b>Net Ordinary Income</b>	12,662.87	6,599.07
<b>Net Income</b>	<b>12,662.87</b>	<b>6,599.07</b>

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
 January through November 2017

	\$ Change	% Change
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
16Q4 · Assessment for 2016 Q4	(18,666.25)	(100.0)%
17Q1 · Q1 Assessment for 2017	16,463.75	100.0%
<b>5010 · Pro Rata Assessments</b>		
5011 · Q1 Assessment (inv \$18,580.00)	(16,937.51)	(88.9)%
5012 · Q2 Assessment (Inv \$21,998.75)	2,707.50	14.0%
5013 · Q3 Assessment (Inv \$21,804.00)	3,297.75	17.8%
5014 · Q4 Assessment (Inv 21,621.00)	21,621.00	100.0%
<b>Total 5010 · Pro Rata Assessments</b>	10,688.74	18.8%
5121 · Spec Dinner contribution	(1,860.25)	(99.2)%
5122 · 2016 AGM Assessment	1,845.00	12,300.0%
5310 · Hardware Sales	(2,764.00)	(65.1)%
5410 · Foreign Travel Fees (Rule 369)	962.00	127.3%
5910 · Interest Inc	(2.42)	(4.9)%
<b>5990 · Uncategorized Income</b>		
5991 · Branch closing	(1,547.82)	(79.2)%
<b>Total 5990 · Uncategorized Income</b>	(1,547.82)	(79.2)%
<b>Total Income</b>	5,118.75	6.1%
<b>Gross Profit</b>	5,118.75	6.1%
<b>Expense</b>		
<b>5311 · Hardware Purchase</b>		
6511 · Hardware item cost	(1,358.93)	(49.0)%
6512 · Shipping and handling	(113.38)	(48.0)%
6513 · Sales Tax	(46.95)	(35.5)%
6515 · Postage for Sales Deliveries	(155.07)	(49.4)%
6516 · Supplies	19.00	15.7%
6517 · Mileage For Shipping	(8.40)	(11.3)%
6518 · Refund Out of Stock	(198.10)	(90.1)%
<b>Total 5311 · Hardware Purchase</b>	(1,861.83)	(48.1)%
<b>6000 · Insurance</b>		
6010 · Commercial Package	2,952.50	11.4%
6020 · Directors and Officers	11.00	0.7%
6030 · Foreign Travel Liability	0.00	0.0%
6040 · Umbrella	691.85	7.8%
<b>Total 6000 · Insurance</b>	3,655.35	9.3%



**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
 January through November 2017

	\$ Change	% Change
<b>6050 · Promotional</b>		
60503 · Banners	(295.08)	(100.0)%
60506 · Advertising	861.00	100.0%
<b>Total 6050 · Promotional</b>	565.92	191.8%
<b>6100 · Meeting and Travel expense</b>		
6110 · Lodging	45.00	100.0%
6130 · Meals	156.45	100.0%
6150 · Mileage and Tolls	127.40	100.0%
<b>6193 · State Board Meetings</b>		
61931 · Mileage and Tolls	(1,301.22)	(48.8)%
61932 · Lodging	(266.20)	(44.7)%
61933 · Meals	766.99	165.1%
61934 · Facility Rental	(1,546.23)	(98.6)%
<b>Total 6193 · State Board Meetings</b>	(2,346.66)	(44.3)%
<b>6194 · Region Area and Branch Meetings</b>		
<b>6195 · Inductions/Awards/Meetings</b>		
61951 · Mileage and Tolls	(2,439.88)	(50.3)%
61952 · Lodging	(64.92)	(17.1)%
61953 · Meals	(58.77)	(4.1)%
61954 · Frames Pins etc	293.69	81.5%
<b>Total 6195 · Inductions/Awards/Meetings</b>	(2,269.88)	(32.2)%
61955 · Copies & Printing	(110.38)	(51.7)%
61956 · Miscellaneous	(312.23)	(91.8)%
<b>Total 6194 · Region Area and Branch Meetings</b>	(2,692.49)	(35.4)%
<b>6197 · Annual General Meeting</b>		
61971 · Mileage and tolls	221.40	24.9%
61972 · Lodging	(141.84)	(33.7)%
61973 · meals	(4,840.87)	(98.8)%
61974 · Facilities	4,556.55	100.0%
61975 · Copies & Printing	(95.58)	(52.0)%
6455 · AGM attendee memento	(164.85)	(100.0)%
<b>Total 6197 · Annual General Meeting</b>	(465.19)	(7.1)%
<b>Total 6100 · Meeting and Travel expense</b>	(5,175.49)	(26.6)%
<b>6302 · State Audit Committee</b>		
63021 · Mileage and Tolls	(198.20)	(68.0)%
<b>Total 6302 · State Audit Committee</b>	(198.20)	(68.0)%

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
 January through November 2017

	\$ Change	% Change
<b>6360 · Bocce Committee</b>		
6361 · Mileage and Tolls	(178.60)	(100.0)%
6364 · Supplies an Awards	(102.99)	(100.0)%
<b>Total 6360 · Bocce Committee</b>	(281.59)	(100.0)%
<b>6370 · Committees</b>		
<b>6305 · Training Committee</b>		
<b>6196 · Branch training</b>		
61961 · Mileage and Tolls	122.35	48.2%
61962 · Lodging	398.27	100.0%
61963 · Meals	(136.47)	(29.0)%
61964 · Facilities	(633.51)	(100.0)%
61965 · Materials	(469.81)	(35.9)%
<b>Total 6196 · Branch training</b>	(719.17)	(27.0)%
6307 · Mileage and Tolls	(206.10)	(100.0)%
6311 · Meals	(10.00)	(100.0)%
<b>6315 · Annual Fall Training</b>		
6316 · Mileage and tolls	857.96	231.0%
6317 · Lodging	1,002.56	490.7%
6319 · Meals	204.31	25.2%
6321 · Facility Rental	1,657.85	614.0%
6323 · Materials/slides/handouts	1,018.04	491.6%
6324 · Leadership Guide	1,186.59	100.0%
<b>Total 6315 · Annual Fall Training</b>	5,927.31	318.2%
<b>Total 6305 · Training Committee</b>	4,992.04	105.2%
<b>6335 · G&amp;M Committee</b>		
6337 · Mileage and Tolls	101.50	100.0%
6341 · Meals	89.00	100.0%
<b>6345 · Branch visits (SAT)</b>		
6346 · Mileage and Tolls	(27.75)	(100.0)%
6348 · Meals	(47.73)	(100.0)%
6349 · Facilities and materials	(1.87)	(12.7)%
<b>Total 6345 · Branch visits (SAT)</b>	(77.35)	(85.7)%

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
 January through November 2017

	\$ Change	% Change
<b>6350 · Project 2016</b>		
6351 · Mileage and Tolls	(2,104.44)	(97.3)%
6352 · Lodging	(46.00)	(100.0)%
6353 · Meals	(250.72)	(45.9)%
6354 · Facilities and Materials	(467.99)	(100.0)%
<b>Total 6350 · Project 2016</b>	(2,869.15)	(89.0)%
<b>Total 6335 · G&amp;M Committee</b>	(2,756.00)	(83.2)%
<b>6355 · Golf Committee</b>		
6357 · Mileage and Tolls	(38.15)	(100.0)%
<b>Total 6355 · Golf Committee</b>	(38.15)	(100.0)%
<b>6375 · Infosys Committee</b>		
6376 · CIVI Hosting Annual Fee	(311.76)	(100.0)%
6377 · Mileage and Tolls	(99.80)	(55.6)%
6378 · meals	(9.73)	(7.4)%
6375 · Infosys Committee - Other	(11.28)	(100.0)%
<b>Total 6375 · Infosys Committee</b>	(432.57)	(68.2)%
<b>6380 · Budget Oversight Committee</b>		
6382 · Mileage and Tolls	(97.65)	(100.0)%
<b>Total 6380 · Budget Oversight Committee</b>	(97.65)	(100.0)%
<b>6385 · Travel Committee</b>		
6387 · Mileage and Tolls	(317.03)	(100.0)%
6389 · Meals	(29.57)	(100.0)%
<b>Total 6385 · Travel Committee</b>	(346.60)	(100.0)%
<b>6390 · Bowling Committee</b>		
6392 · Mileage and Tolls	(18.15)	(23.3)%
<b>Total 6390 · Bowling Committee</b>	(18.15)	(23.3)%
<b>Total 6370 · Committees</b>	1,302.92	14.1%
<b>6396 · Nominating Committee</b>		
63961 · Mileage and Tolls	109.65	100.0%
63962 · Meals	22.03	100.0%
<b>Total 6396 · Nominating Committee</b>	131.68	100.0%

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year Comparison Detail**  
 January through November 2017

	\$ Change	% Change
<b>6400 · Administration</b>		
6410 · Bank Charge	3.07	76.0%
6430 · Printing and Copies	(34.92)	(11.1)%
6440 · SI-100's	1,300.00	166.7%
6450 · Supplies	(131.87)	(18.1)%
6470 · Postage	(28.00)	(7.6)%
6471 · Mileage for Banking and Mailing	(46.20)	(59.2)%
6472 · Mileage for Officer Training	130.90	73.2%
6480 · Telephone	(139.58)	(100.0)%
6483 · Web site/Server	818.37	100.0%
6484 · Presidents Vidio Message	50.40	100.0%
6485 · Software	699.22	1,748.5%
6499 · Miscellaneous	623.49	245.8%
<b>Total 6400 · Administration</b>	<b>3,244.88</b>	<b>112.3%</b>
66900 · Reconciliation Discrepancies	(9.87)	(1,134.5)%
9000 · Uncategorized Expense		
9010 · Disbursements to Branch	(2,318.82)	(100.0)%
<b>Total 9000 · Uncategorized Expense</b>	<b>(2,318.82)</b>	<b>(100.0)%</b>
<b>Total Expense</b>	<b>(945.05)</b>	<b>(1.2)%</b>
<b>Net Ordinary Income</b>	<b>6,063.80</b>	<b>91.9%</b>
<b>Net Income</b>	<b>6,063.80</b>	<b>91.9%</b>

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year/Month Comparison**  
**November 2017**

December 2, 2017

Cash Basis

	Nov 17	Nov 16	\$ Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
16Q4 · Assessment for 2016 Q4	0.00	168.75	(168.75)
5010 · Pro Rata Assessments			
5014 · Q4 Assessment (Inv 21,621.00)	1,489.50	0.00	1,489.50
<b>Total 5010 · Pro Rata Assessments</b>	1,489.50	0.00	1,489.50
5310 · Hardware Sales	0.00	1,024.50	(1,024.50)
5410 · Foreign Travel Fees (Rule 369)	378.00	0.00	378.00
5910 · Interest Inc	4.14	4.13	0.01
5990 · Uncategorized Income			
5991 · Branch closing	405.84	0.00	405.84
<b>Total 5990 · Uncategorized Income</b>	405.84	0.00	405.84
<b>Total Income</b>	2,277.48	1,197.38	1,080.10
<b>Gross Profit</b>	2,277.48	1,197.38	1,080.10
<b>Expense</b>			
5311 · Hardware Purchase			
6515 · Postage for Sales Deliveries	0.00	51.67	(51.67)
6517 · Mileage For Shipping	0.00	8.40	(8.40)
<b>Total 5311 · Hardware Purchase</b>	0.00	60.07	(60.07)
6000 · Insurance			
6010 · Commercial Package	2,675.67	2,408.17	267.50
6040 · Umbrella	880.33	804.50	75.83
<b>Total 6000 · Insurance</b>	3,556.00	3,212.67	343.33
6100 · Meeting and Travel expense			
6193 · State Board Meetings			
61931 · Mileage and Tolls	273.10	596.05	(322.95)
61932 · Lodging	119.89	162.40	(42.51)
61933 · Meals	408.36	9.86	398.50
61934 · Facility Rental	0.00	708.81	(708.81)
<b>Total 6193 · State Board Meetings</b>	801.35	1,477.12	(675.77)
6194 · Region Area and Branch Meetings			
6195 · Inductions/Awards/Meetings			
61951 · Mileage and Tolls	492.45	578.66	(86.21)
61953 · Meals	61.91	185.64	(123.73)
61954 · Frames Pins etc	89.42	211.71	(122.29)
<b>Total 6195 · Inductions/Awards/Meetings</b>	643.78	976.01	(332.23)

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year/Month Comparision**  
**November 2017**

	Nov 17	Nov 16	\$ Change
61956 · Miscellaneous	0.00	23.22	(23.22)
<b>Total 6194 · Region Area and Branch Meetings</b>	<b>643.78</b>	<b>999.23</b>	<b>(355.45)</b>
6197 · Annual General Meeting			
61971 · Mileage and tolls	320.20	77.00	243.20
61972 · Lodging	89.09	0.00	89.09
61975 · Copies & Printing	75.70	0.00	75.70
<b>Total 6197 · Annual General Meeting</b>	<b>484.99</b>	<b>77.00</b>	<b>407.99</b>
<b>Total 6100 · Meeting and Travel expense</b>	<b>1,930.12</b>	<b>2,553.35</b>	<b>(623.23)</b>
6370 · Committees			
6305 · Training Committee			
6196 · Branch training			
61961 · Mileage and Tolls	249.70	122.15	127.55
61963 · Meals	297.40	397.87	(100.47)
61964 · Facilities	0.00	562.11	(562.11)
61965 · Materials	0.00	149.81	(149.81)
<b>Total 6196 · Branch training</b>	<b>547.10</b>	<b>1,231.94</b>	<b>(684.84)</b>
6315 · Annual Fall Training			
6316 · Mileage and tolls	609.15	79.45	529.70
6317 · Lodging	461.75	0.00	461.75
6319 · Meals	346.92	0.00	346.92
6321 · Facility Rental	200.00	0.00	200.00
<b>Total 6315 · Annual Fall Training</b>	<b>1,617.82</b>	<b>79.45</b>	<b>1,538.37</b>
<b>Total 6305 · Training Committee</b>	<b>2,164.92</b>	<b>1,311.39</b>	<b>853.53</b>
6335 · G&M Committee			
6345 · Branch visits (SAT)			
6348 · Meals	0.00	41.75	(41.75)
<b>Total 6345 · Branch visits (SAT)</b>	<b>0.00</b>	<b>41.75</b>	<b>(41.75)</b>
6350 · Project 2016			
6351 · Mileage and Tolls	0.00	289.60	(289.60)
<b>Total 6350 · Project 2016</b>	<b>0.00</b>	<b>289.60</b>	<b>(289.60)</b>
<b>Total 6335 · G&amp;M Committee</b>	<b>0.00</b>	<b>331.35</b>	<b>(331.35)</b>
6375 · Infosys Committee			
6377 · Mileage and Tolls	36.50	0.00	36.50
<b>Total 6375 · Infosys Committee</b>	<b>36.50</b>	<b>0.00</b>	<b>36.50</b>

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December 2, 2017

Cash Basis

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year/Month Comparision**  
**November 2017**

	Nov 17	Nov 16	\$ Change
6385 · Travel Committee			
6387 · Mileage and Tolls	0.00	52.43	(52.43)
<b>Total 6385 · Travel Committee</b>	<b>0.00</b>	<b>52.43</b>	<b>(52.43)</b>
<b>Total 6370 · Committees</b>	<b>2,201.42</b>	<b>1,695.17</b>	<b>506.25</b>
6396 · Nominating Committee			
63961 · Mileage and Tolls	56.45	0.00	56.45
<b>Total 6396 · Nominating Committee</b>	<b>56.45</b>	<b>0.00</b>	<b>56.45</b>
6400 · Administration			
6410 · Bank Charge	7.11	0.00	7.11
6430 · Printing and Copies	0.00	58.57	(58.57)
6450 · Supplies	0.00	74.81	(74.81)
6470 · Postage	38.45	46.75	(8.30)
6471 · Mileage for Banking and Mailing	0.00	40.95	(40.95)
6499 · Miscellaneous	345.09	0.00	345.09
<b>Total 6400 · Administration</b>	<b>390.65</b>	<b>221.08</b>	<b>169.57</b>
<b>Total Expense</b>	<b>8,134.64</b>	<b>7,742.34</b>	<b>392.30</b>
<b>Net Ordinary Income</b>	<b>(5,857.16)</b>	<b>(6,544.96)</b>	<b>687.80</b>
<b>Net Income</b>	<b>(5,857.16)</b>	<b>(6,544.96)</b>	<b>687.80</b>

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year/Month Comparison**  
**November 2017**

	% Change
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
16Q4 · Assessment for 2016 Q4	(100.0)%
5010 · Pro Rata Assessments	
5014 · Q4 Assessment (Inv 21,621.00)	100.0%
<b>Total 5010 · Pro Rata Assessments</b>	100.0%
5310 · Hardware Sales	(100.0)%
5410 · Foreign Travel Fees (Rule 369)	100.0%
5910 · Interest Inc	0.2%
5990 · Uncategorized Income	
5991 · Branch closing	100.0%
<b>Total 5990 · Uncategorized Income</b>	100.0%
<b>Total Income</b>	90.2%
<b>Gross Profit</b>	90.2%
<b>Expense</b>	
5311 · Hardware Purchase	
6515 · Postage for Sales Deliveries	(100.0)%
6517 · Mileage For Shipping	(100.0)%
<b>Total 5311 · Hardware Purchase</b>	(100.0)%
6000 · Insurance	
6010 · Commercial Package	11.1%
6040 · Umbrella	9.4%
<b>Total 6000 · Insurance</b>	10.7%
6100 · Meeting and Travel expense	
6193 · State Board Meetings	
61931 · Mileage and Tolls	(54.2)%
61932 · Lodging	(26.2)%
61933 · Meals	4,041.6%
61934 · Facility Rental	(100.0)%
<b>Total 6193 · State Board Meetings</b>	(45.8)%
6194 · Region Area and Branch Meetings	
6195 · Inductions/Awards/Meetings	
61951 · Mileage and Tolls	(14.9)%
61953 · Meals	(66.7)%
61954 · Frames Pins etc	(57.8)%
<b>Total 6195 · Inductions/Awards/Meetings</b>	(34.0)%



**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year/Month Comparision**  
**November 2017**

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	<u>% Change</u>
61956 · Miscellaneous	(100.0)%
<b>Total 6194 · Region Area and Branch Meetings</b>	(35.6)%
<b>6197 · Annual General Meeting</b>	
61971 · Mileage and tolls	315.8%
61972 · Lodging	100.0%
61975 · Copies & Printing	100.0%
<b>Total 6197 · Annual General Meeting</b>	529.9%
<b>Total 6100 · Meeting and Travel expense</b>	(24.4)%
<b>6370 · Committees</b>	
<b>6305 · Training Committee</b>	
6196 · Branch training	
61961 · Mileage and Tolls	104.4%
61963 · Meals	(25.3)%
61964 · Facilities	(100.0)%
61965 · Materials	(100.0)%
<b>Total 6196 · Branch training</b>	(55.6)%
6315 · Annual Fall Training	
6316 · Mileage and tolls	666.7%
6317 · Lodging	100.0%
6319 · Meals	100.0%
6321 · Facility Rental	100.0%
<b>Total 6315 · Annual Fall Training</b>	1,936.3%
<b>Total 6305 · Training Committee</b>	65.1%
<b>6335 · G&amp;M Committee</b>	
6345 · Branch visits (SAT)	
6348 · Meals	(100.0)%
<b>Total 6345 · Branch visits (SAT)</b>	(100.0)%
6350 · Project 2016	
6351 · Mileage and Tolls	(100.0)%
<b>Total 6350 · Project 2016</b>	(100.0)%
<b>Total 6335 · G&amp;M Committee</b>	(100.0)%
<b>6375 · Infosys Committee</b>	
6377 · Mileage and Tolls	100.0%
<b>Total 6375 · Infosys Committee</b>	100.0%

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December 2, 2017

Cash Basis

**Sons In Retirement, Incorporated**  
**Income & Expenditures Prev Year/Month Comparison**  
**November 2017**

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	<u>% Change</u>
6385 · Travel Committee	
6387 · Mileage and Tolls	(100.0)%
<b>Total 6385 · Travel Committee</b>	<u>(100.0)%</u>
<b>Total 6370 · Committees</b>	29.9%
6396 · Nominating Committee	
63961 · Mileage and Tolls	100.0%
<b>Total 6396 · Nominating Committee</b>	100.0%
6400 · Administration	
6410 · Bank Charge	100.0%
6430 · Printing and Copies	(100.0)%
6450 · Supplies	(100.0)%
6470 · Postage	(17.8)%
6471 · Mileage for Banking and Mailing	(100.0)%
6499 · Miscellaneous	100.0%
<b>Total 6400 · Administration</b>	<u>76.7%</u>
<b>Total Expense</b>	<u>5.1%</u>
<b>Net Ordinary Income</b>	<u>10.5%</u>
<b>Net Income</b>	<u><u>10.5%</u></u>

## Reconciled Expenses for 2017

November 30, 2017

Budget Expenses 2017	% Of Total	Exp. Paid	Exp. Paid	Comm.
	2017 exp's	2017/ 2016	2017	
Insurance	\$ 42,672	47.0%	\$ 6,425.34	\$36,405.00 MR#6000
Training 6315 and 6350	\$ 11,325	12.4%	\$ 33.70	\$10,059.37 MR#6196
R/A/B Meetings 6194	\$ 9,103	10.0%	\$ 132.38	\$ 5,106.91 MR#6100
State Board Mtgs	\$ 7,128	7.9%	\$ 107.55	\$ 2,839.86 MR#6193
Ann.Gen Meeting	\$ 6,628	7.3%	\$ 85.20	\$ 6,005.78 MR#6197
Administration	\$ 6,052	6.7%	\$ 384.29	\$ 5,789.77 MR#6400
Hardware & Promo and 6050	\$ 4,065	4.5%	\$ 7.18	\$ 2,861.18 MR#5311
Committee Exp 6335,6345, 6355,6360,6375,6380,6385,6390,6395,6396	\$ 3,800	4.2%	\$ 43.20	\$ 646.94 MR#6302
Reconciliation Discrepancies				\$ (9.00)
Total	\$90,773	100%	\$ 7,218.84	\$69,665.81 Plus/Minus
Revenue 2017	\$90,773			\$89,547.52 P \$11,630
Total Expense				\$76,884.65 M \$ 6,890
Net Ordinary Income				\$12,662.87

Comment : Note : MR----- From Treasurers Monthly Report

The revenue monies for the fourth quarter are not complete yet. With what's left in revenue to come in, Hardware Sales and Interest we will fall short of our revenue forecasted by \$750. The difference between revenue and expenses will be eaten up with the December expenses.

Karl Ryden State Treasurer