

Sons In Retirement, Incorporated
Balance Sheet Prev Year Comparison
As of December 31, 2017

	<u>Dec 31, 17</u>	<u>Dec 31, 16</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	13,798.00	10,655.99	3,142.01	29.5%
1130 · CitiBank IMMA	40,654.76	40,172.90	481.86	1.2%
1140 · Citibank Insurance Reserve	20,475.59	20,455.52	20.07	0.1%
Total Checking/Savings	<u>74,928.35</u>	<u>71,284.41</u>	<u>3,643.94</u>	<u>5.1%</u>
Total Current Assets	<u>74,928.35</u>	<u>71,284.41</u>	<u>3,643.94</u>	<u>5.1%</u>
TOTAL ASSETS	<u>74,928.35</u>	<u>71,284.41</u>	<u>3,643.94</u>	<u>5.1%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08	0.00	0.0%
3200 · Retained Earnings	909.33	2,458.17	(1,548.84)	(63.0)%
Net Income	<u>3,643.94</u>	<u>(1,548.84)</u>	<u>5,192.78</u>	<u>335.3%</u>
Total Equity	<u>74,928.35</u>	<u>71,284.41</u>	<u>3,643.94</u>	<u>5.1%</u>
TOTAL LIABILITIES & EQUITY	<u>74,928.35</u>	<u>71,284.41</u>	<u>3,643.94</u>	<u>5.1%</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparision Collapsed
January through December 2017

	<u>Jan - Dec 17</u>	<u>Jan - Dec 16</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
16Q4 · Assessment for 2016 Q4	0.00	18,666.25	(18,666.25)	(100.0)%
17Q1 · Q1 Assessment for 2017	16,463.75	0.00	16,463.75	100.0%
40000 · Reveue	67,550.00	56,866.26	10,683.74	18.8%
5121 · Spec Dinner contribution	15.00	1,875.25	(1,860.25)	(99.2)%
5122 · 2016 AGM Assessment	1,860.00	15.00	1,845.00	12,300.0%
5310 · Hardware Sales	1,984.50	4,365.00	(2,380.50)	(54.5)%
5410 · Foreign Travel Fees (Rule 369)	1,788.00	756.00	1,032.00	136.5%
5910 · Interest Inc	58.83	54.12	4.71	8.7%
5990 · Uncategorized Income	405.84	1,953.66	(1,547.82)	(79.2)%
Total Income	<u>90,125.92</u>	<u>84,551.54</u>	<u>5,574.38</u>	<u>6.6%</u>
Gross Profit	90,125.92	84,551.54	5,574.38	6.6%
Expense				
5311 · Hardware Purchase	2,406.03	3,917.30	(1,511.27)	(38.6)%
6000 · Insurance	46,386.34	42,387.66	3,998.68	9.4%
6050 · Promotional	861.00	295.08	565.92	191.8%
6100 · Meeting and Travel expense	16,526.40	21,678.53	(5,152.13)	(23.8)%
6302 · State Audit Committee	93.20	291.40	(198.20)	(68.0)%
6360 · Bocce Committee	0.00	281.59	(281.59)	(100.0)%
6370 · Committees	13,615.86	11,614.88	2,000.98	17.2%
6396 · Nominating Committee	131.68	0.00	131.68	100.0%
6400 · Administration	6,470.43	3,314.25	3,156.18	95.2%
66900 · Reconciliation Discrepancies	(8.96)	0.87	(9.83)	(1,129.9)%
6999 · Uncategorized Expense	0.00	2,318.82	(2,318.82)	(100.0)%
Total Expense	<u>86,481.98</u>	<u>86,100.38</u>	<u>381.60</u>	<u>0.4%</u>
Net Ordinary Income	<u>3,643.94</u>	<u>(1,548.84)</u>	<u>5,192.78</u>	<u>335.3%</u>
Net Income	<u>3,643.94</u>	<u>(1,548.84)</u>	<u>5,192.78</u>	<u>335.3%</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through December 2017

	Jan - Dec 17	Jan - Dec 16
Ordinary Income/Expense		
Income		
16Q4 · Assessment for 2016 Q4	0.00	18,666.25
17Q1 · Q1 Assessment for 2017	16,463.75	0.00
40000 · Revene		
4010 · Pro Rata Assessments		
5011 · Q1 Assessment (inv \$18,580.00)	2,111.25	19,053.76
5012 · Q2 Assessment (Inv \$21,998.75)	21,998.75	19,291.25
5013 · Q3 Assessment (Inv \$21,804.00)	21,819.00	18,521.25
5014 · Q4 Assessment (Inv 21,621.00)	21,621.00	0.00
Total 4010 · Pro Rata Assessments	67,550.00	56,866.26
Total 40000 · Revene	67,550.00	56,866.26
5121 · Spec Dinner contribution	15.00	1,875.25
5122 · 2016 AGM Assessment	1,860.00	15.00
5310 · Hardware Sales	1,984.50	4,365.00
5410 · Foreign Travel Fees (Rule 369)	1,788.00	756.00
5910 · Interest Inc	58.83	54.12
5990 · Uncategorized Income		
5991 · Branch closing	405.84	1,953.66
Total 5990 · Uncategorized Income	405.84	1,953.66
Total Income	90,125.92	84,551.54
Gross Profit	90,125.92	84,551.54
Expense		
5311 · Hardware Purchase		
6511 · Hardware item cost	1,683.43	2,772.36
6512 · Shipping and handling	153.33	236.07
6513 · Sales Tax	108.19	132.20
6515 · Postage for Sales Deliveries	202.97	331.76
6516 · Supplies	160.61	120.71
6517 · Mileage For Shipping	75.60	81.20
6518 · Refund Out of Stock	21.90	243.00
Total 5311 · Hardware Purchase	2,406.03	3,917.30
6000 · Insurance		
6010 · Commercial Package	31,573.00	28,353.00
6020 · Directors and Officers	1,627.00	1,616.00
6030 · Foreign Travel Liability	2,774.00	2,774.00
6040 · Umbrella	10,412.34	9,644.66
Total 6000 · Insurance	46,386.34	42,387.66

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through December 2017

	Jan - Dec 17	Jan - Dec 16
6050 · Promotional		
60503 · Banners	0.00	295.08
60506 · Advertising	861.00	0.00
Total 6050 · Promotional	861.00	295.08
6100 · Meeting and Travel expense		
6110 · Lodging	45.00	0.00
6130 · Meals	156.45	0.00
6150 · Mileage and Tolls	127.40	0.00
6193 · State Board Meetings		
61931 · Mileage and Tolls	1,567.38	2,891.95
61932 · Lodging	328.89	595.09
61933 · Meals	1,231.44	492.45
61934 · Facility Rental	22.00	1,568.23
Total 6193 · State Board Meetings	3,149.71	5,547.72
6194 · Region Area and Branch Meetings		
6195 · Inductions/Awards/Meetings		
61951 · Mileage and Tolls	3,537.54	6,173.22
61952 · Lodging	415.70	526.99
61953 · Meals	1,670.70	1,596.51
61954 · Frames Pins etc	1,052.84	630.73
Total 6195 · Inductions/Awards/Meetings	6,676.78	8,927.45
61955 · Copies & Printing	103.33	213.71
61956 · Miscellaneous	176.75	355.78
Total 6194 · Region Area and Branch Meetings	6,956.86	9,496.94
6197 · Annual General Meeting		
61971 · Mileage and tolls	1,110.50	966.80
61972 · Lodging	278.52	420.36
61973 · meals	57.11	4,897.98
61974 · Facilities	4,556.55	0.00
61975 · Copies & Printing	88.30	183.88
6455 · AGM attendee memento	0.00	164.85
Total 6197 · Annual General Meeting	6,090.98	6,633.87
Total 6100 · Meeting and Travel expense	16,526.40	21,678.53
6302 · State Audit Committee		
63021 · Mileage and Tolls	93.20	291.40
Total 6302 · State Audit Committee	93.20	291.40

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through December 2017

	Jan - Dec 17	Jan - Dec 16
6360 · Bocce Committee		
6361 · Mileage and Tolls	0.00	178.60
6364 · Supplies an Awards	0.00	102.99
Total 6360 · Bocce Committee	0.00	281.59
6370 · Committees		
6305 · Training Committee		
6196 · Branch training		
61961 · Mileage and Tolls	428.60	558.25
61962 · Lodging	398.27	0.00
61963 · Meals	334.31	982.10
61964 · Facilities	0.00	1,126.01
61965 · Materials	839.38	1,609.55
Total 6196 · Branch training	2,000.56	4,275.91
6307 · Mileage and Tolls	0.00	206.10
6311 · Meals	0.00	10.00
6315 · Annual Fall Training		
6316 · Mileage and tolls	1,891.61	371.45
6317 · Lodging	1,838.93	204.33
6319 · Meals	1,653.44	809.75
6321 · Facility Rental	2,880.02	270.00
6323 · Materials/slides/handouts	1,344.37	207.09
6324 · Leadership Guide	1,186.59	0.00
Total 6315 · Annual Fall Training	10,794.96	1,862.62
Total 6305 · Training Committee	12,795.52	6,354.63
6335 · G&M Committee		
6337 · Mileage and Tolls	101.50	0.00
6341 · Meals	89.00	0.00
6345 · Branch visits (SAT)		
6346 · Mileage and Tolls	0.00	27.75
6348 · Meals	0.00	47.73
6349 · Facilities and materials	12.89	14.76
Total 6345 · Branch visits (SAT)	12.89	90.24

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through December 2017

	Jan - Dec 17	Jan - Dec 16
6350 · Project 2016		
6351 · Mileage and Tolls	59.60	2,523.69
6352 · Lodging	0.00	46.00
6353 · Meals	295.48	546.20
6354 · Facilities and Materials	0.00	647.02
Total 6350 · Project 2016	355.08	3,762.91
Total 6335 · G&M Committee	558.47	3,853.15
6355 · Golf Committee		
6357 · Mileage and Tolls	0.00	38.15
Total 6355 · Golf Committee	0.00	38.15
6375 · Infosys Committee		
6376 · CIVI Hosting Annual Fee	0.00	311.76
6377 · Mileage and Tolls	79.70	222.70
6378 · meals	122.27	132.00
6375 · Infosys Committee - Other	0.00	11.28
Total 6375 · Infosys Committee	201.97	677.74
6380 · Budget Oversight Committee		
6382 · Mileage and Tolls	0.00	97.65
Total 6380 · Budget Oversight Committee	0.00	97.65
6385 · Travel Committee		
6387 · Mileage and Tolls	0.00	438.48
6389 · Meals	0.00	77.03
Total 6385 · Travel Committee	0.00	515.51
6390 · Bowling Committee		
6392 · Mileage and Tolls	59.90	78.05
Total 6390 · Bowling Committee	59.90	78.05
Total 6370 · Committees	13,615.86	11,614.88
6396 · Nominating Committee		
63961 · Mileage and Tolls	109.65	0.00
63962 · Meals	22.03	0.00
Total 6396 · Nominating Committee	131.68	0.00

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through December 2017

	Jan - Dec 17	Jan - Dec 16
6400 · Administration		
6410 · Bank Charge	7.11	4.04
6430 · Printing and Copies	418.27	318.45
6440 · SI-100's	2,080.00	980.00
6450 · Supplies	659.28	740.40
6470 · Postage	479.02	378.45
6471 · Mileage for Banking and Mailing	31.85	78.05
6472 · Mileage for Officer Training	309.75	178.85
6480 · Telephone	0.00	139.58
6483 · Web site/Server	818.37	0.00
6484 · Presidents Vidio Message	50.40	0.00
6485 · Software	739.21	39.99
6499 · Miscellaneous	877.17	456.44
Total 6400 · Administration	6,470.43	3,314.25
66900 · Reconciliation Discrepancies	(8.96)	0.87
6999 · Uncategorized Expense		
9010 · Disbursements to Branch	0.00	2,318.82
Total 6999 · Uncategorized Expense	0.00	2,318.82
Total Expense	86,481.98	86,100.38
Net Ordinary Income	3,643.94	(1,548.84)
Net Income	3,643.94	(1,548.84)

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through December 2017

	\$ Change	% Change
Ordinary Income/Expense		
Income		
16Q4 · Assessment for 2016 Q4	(18,666.25)	(100.0)%
17Q1 · Q1 Assessment for 2017	16,463.75	100.0%
40000 · Revene		
4010 · Pro Rata Assessments		
5011 · Q1 Assessment (inv \$18,580.00)	(16,942.51)	(88.9)%
5012 · Q2 Assessment (Inv \$21,998.75)	2,707.50	14.0%
5013 · Q3 Assessment (Inv \$21,804.00)	3,297.75	17.8%
5014 · Q4 Assessment (Inv 21,621.00)	21,621.00	100.0%
Total 4010 · Pro Rata Assessments	10,683.74	18.8%
Total 40000 · Revene	10,683.74	18.8%
5121 · Spec Dinner contribution	(1,860.25)	(99.2)%
5122 · 2016 AGM Assessment	1,845.00	12,300.0%
5310 · Hardware Sales	(2,380.50)	(54.5)%
5410 · Foreign Travel Fees (Rule 369)	1,032.00	136.5%
5910 · Interest Inc	4.71	8.7%
5990 · Uncategorized Income		
5991 · Branch closing	(1,547.82)	(79.2)%
Total 5990 · Uncategorized Income	(1,547.82)	(79.2)%
Total Income	5,574.38	6.6%
Gross Profit	5,574.38	6.6%
Expense		
5311 · Hardware Purchase		
6511 · Hardware item cost	(1,088.93)	(39.3)%
6512 · Shipping and handling	(82.74)	(35.1)%
6513 · Sales Tax	(24.01)	(18.2)%
6515 · Postage for Sales Deliveries	(128.79)	(38.8)%
6516 · Supplies	39.90	33.1%
6517 · Mileage For Shipping	(5.60)	(6.9)%
6518 · Refund Out of Stock	(221.10)	(91.0)%
Total 5311 · Hardware Purchase	(1,511.27)	(38.6)%
6000 · Insurance		
6010 · Commercial Package	3,220.00	11.4%
6020 · Directors and Officers	11.00	0.7%
6030 · Foreign Travel Liability	0.00	0.0%
6040 · Umbrella	767.68	8.0%
Total 6000 · Insurance	3,998.68	9.4%

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through December 2017

	\$ Change	% Change
6050 · Promotional		
60503 · Banners	(295.08)	(100.0)%
60506 · Advertising	861.00	100.0%
Total 6050 · Promotional	565.92	191.8%
6100 · Meeting and Travel expense		
6110 · Lodging	45.00	100.0%
6130 · Meals	156.45	100.0%
6150 · Mileage and Tolls	127.40	100.0%
6193 · State Board Meetings		
61931 · Mileage and Tolls	(1,324.57)	(45.8)%
61932 · Lodging	(266.20)	(44.7)%
61933 · Meals	738.99	150.1%
61934 · Facility Rental	(1,546.23)	(98.6)%
Total 6193 · State Board Meetings	(2,398.01)	(43.2)%
6194 · Region Area and Branch Meetings		
6195 · Inductions/Awards/Meetings		
61951 · Mileage and Tolls	(2,635.68)	(42.7)%
61952 · Lodging	(111.29)	(21.1)%
61953 · Meals	74.19	4.7%
61954 · Frames Pins etc	422.11	66.9%
Total 6195 · Inductions/Awards/Meetings	(2,250.67)	(25.2)%
61955 · Copies & Printing	(110.38)	(51.7)%
61956 · Miscellaneous	(179.03)	(50.3)%
Total 6194 · Region Area and Branch Meetings	(2,540.08)	(26.8)%
6197 · Annual General Meeting		
61971 · Mileage and tolls	143.70	14.9%
61972 · Lodging	(141.84)	(33.7)%
61973 · meals	(4,840.87)	(98.8)%
61974 · Facilities	4,556.55	100.0%
61975 · Copies & Printing	(95.58)	(52.0)%
6455 · AGM attendee memento	(164.85)	(100.0)%
Total 6197 · Annual General Meeting	(542.89)	(8.2)%
Total 6100 · Meeting and Travel expense	(5,152.13)	(23.8)%
6302 · State Audit Committee		
63021 · Mileage and Tolls	(198.20)	(68.0)%
Total 6302 · State Audit Committee	(198.20)	(68.0)%

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through December 2017

	\$ Change	% Change
6360 · Bocce Committee		
6361 · Mileage and Tolls	(178.60)	(100.0)%
6364 · Supplies an Awards	(102.99)	(100.0)%
Total 6360 · Bocce Committee	(281.59)	(100.0)%
6370 · Committees		
6305 · Training Committee		
6196 · Branch training		
61961 · Mileage and Tolls	(129.65)	(23.2)%
61962 · Lodging	398.27	100.0%
61963 · Meals	(647.79)	(66.0)%
61964 · Facilities	(1,126.01)	(100.0)%
61965 · Materials	(770.17)	(47.9)%
Total 6196 · Branch training	(2,275.35)	(53.2)%
6307 · Mileage and Tolls	(206.10)	(100.0)%
6311 · Meals	(10.00)	(100.0)%
6315 · Annual Fall Training		
6316 · Mileage and tolls	1,520.16	409.3%
6317 · Lodging	1,634.60	800.0%
6319 · Meals	843.69	104.2%
6321 · Facility Rental	2,610.02	966.7%
6323 · Materials/slides/handouts	1,137.28	549.2%
6324 · Leadership Guide	1,186.59	100.0%
Total 6315 · Annual Fall Training	8,932.34	479.6%
Total 6305 · Training Committee	6,440.89	101.4%
6335 · G&M Committee		
6337 · Mileage and Tolls	101.50	100.0%
6341 · Meals	89.00	100.0%
6345 · Branch visits (SAT)		
6346 · Mileage and Tolls	(27.75)	(100.0)%
6348 · Meals	(47.73)	(100.0)%
6349 · Facilities and materials	(1.87)	(12.7)%
Total 6345 · Branch visits (SAT)	(77.35)	(85.7)%

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through December 2017

	\$ Change	% Change
6350 · Project 2016		
6351 · Mileage and Tolls	(2,464.09)	(97.6)%
6352 · Lodging	(46.00)	(100.0)%
6353 · Meals	(250.72)	(45.9)%
6354 · Facilities and Materials	(647.02)	(100.0)%
Total 6350 · Project 2016	(3,407.83)	(90.6)%
Total 6335 · G&M Committee	(3,294.68)	(85.5)%
6355 · Golf Committee		
6357 · Mileage and Tolls	(38.15)	(100.0)%
Total 6355 · Golf Committee	(38.15)	(100.0)%
6375 · Infosys Committee		
6376 · CIVI Hosting Annual Fee	(311.76)	(100.0)%
6377 · Mileage and Tolls	(143.00)	(64.2)%
6378 · meals	(9.73)	(7.4)%
6375 · Infosys Committee - Other	(11.28)	(100.0)%
Total 6375 · Infosys Committee	(475.77)	(70.2)%
6380 · Budget Oversight Committee		
6382 · Mileage and Tolls	(97.65)	(100.0)%
Total 6380 · Budget Oversight Committee	(97.65)	(100.0)%
6385 · Travel Committee		
6387 · Mileage and Tolls	(438.48)	(100.0)%
6389 · Meals	(77.03)	(100.0)%
Total 6385 · Travel Committee	(515.51)	(100.0)%
6390 · Bowling Committee		
6392 · Mileage and Tolls	(18.15)	(23.3)%
Total 6390 · Bowling Committee	(18.15)	(23.3)%
Total 6370 · Committees	2,000.98	17.2%
6396 · Nominating Committee		
63961 · Mileage and Tolls	109.65	100.0%
63962 · Meals	22.03	100.0%
Total 6396 · Nominating Committee	131.68	100.0%

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through December 2017

	\$ Change	% Change
6400 · Administration		
6410 · Bank Charge	3.07	76.0%
6430 · Printing and Copies	99.82	31.4%
6440 · SI-100's	1,100.00	112.2%
6450 · Supplies	(81.12)	(11.0)%
6470 · Postage	100.57	26.6%
6471 · Mileage for Banking and Mailing	(46.20)	(59.2)%
6472 · Mileage for Officer Training	130.90	73.2%
6480 · Telephone	(139.58)	(100.0)%
6483 · Web site/Server	818.37	100.0%
6484 · Presidents Vidio Message	50.40	100.0%
6485 · Software	699.22	1,748.5%
6499 · Miscellaneous	420.73	92.2%
Total 6400 · Administration	3,156.18	95.2%
66900 · Reconciliation Discrepancies	(9.83)	(1,129.9)%
6999 · Uncategorized Expense		
9010 · Disbursements to Branch	(2,318.82)	(100.0)%
Total 6999 · Uncategorized Expense	(2,318.82)	(100.0)%
Total Expense	381.60	0.4%
Net Ordinary Income	5,192.78	335.3%
Net Income	5,192.78	335.3%

Sons In Retirement, Incorporated
Income & Expenditures Prev Year/ Month Comparision
December 2017

	Dec 17	Dec 16	\$ Change
Ordinary Income/Expense			
Income			
5310 · Hardware Sales	502.00	118.50	383.50
5410 · Foreign Travel Fees (Rule 369)	70.00	0.00	70.00
5910 · Interest Inc	0.87	4.27	(3.40)
Total Income	<u>572.87</u>	<u>122.77</u>	<u>450.10</u>
Gross Profit	572.87	122.77	450.10
Expense			
5311 · Hardware Purchase			
6511 · Hardware item cost	270.00	0.00	270.00
6512 · Shipping and handling	30.64	0.00	30.64
6513 · Sales Tax	22.94	0.00	22.94
6515 · Postage for Sales Deliveries	44.39	18.11	26.28
6516 · Supplies	20.90	0.00	20.90
6517 · Mileage For Shipping	9.80	7.00	2.80
6518 · Refund Out of Stock	0.00	23.00	(23.00)
Total 5311 · Hardware Purchase	<u>398.67</u>	<u>48.11</u>	<u>350.56</u>
6000 · Insurance			
6010 · Commercial Package	2,675.67	2,408.17	267.50
6040 · Umbrella	880.33	804.50	75.83
Total 6000 · Insurance	<u>3,556.00</u>	<u>3,212.67</u>	<u>343.33</u>
6100 · Meeting and Travel expense			
6193 · State Board Meetings			
61931 · Mileage and Tolls	202.30	225.65	(23.35)
61933 · Meals	0.00	28.00	(28.00)
Total 6193 · State Board Meetings	<u>202.30</u>	<u>253.65</u>	<u>(51.35)</u>
6194 · Region Area and Branch Meetings			
6195 · Inductions/Awards/Meetings			
61951 · Mileage and Tolls	1,122.30	1,318.10	(195.80)
61952 · Lodging	99.80	146.17	(46.37)
61953 · Meals	276.79	143.83	132.96
61954 · Frames Pins etc	398.61	270.19	128.42
Total 6195 · Inductions/Awards/Meetings	<u>1,897.50</u>	<u>1,878.29</u>	<u>19.21</u>
61956 · Miscellaneous	148.92	15.72	133.20
Total 6194 · Region Area and Branch Meetings	<u>2,046.42</u>	<u>1,894.01</u>	<u>152.41</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev Year/ Month Comparision
December 2017

	Dec 17	Dec 16	\$ Change
6197 · Annual General Meeting			
61971 · Mileage and tolls	0.00	77.70	(77.70)
Total 6197 · Annual General Meeting	0.00	77.70	(77.70)
Total 6100 · Meeting and Travel expense	2,248.72	2,225.36	23.36
6370 · Committees			
6305 · Training Committee			
6196 · Branch training			
61961 · Mileage and Tolls	52.50	304.50	(252.00)
61963 · Meals	0.00	511.32	(511.32)
61964 · Facilities	0.00	492.50	(492.50)
61965 · Materials	0.00	300.36	(300.36)
Total 6196 · Branch training	52.50	1,608.68	(1,556.18)
6315 · Annual Fall Training			
6316 · Mileage and tolls	662.20	0.00	662.20
6317 · Lodging	632.04	0.00	632.04
6319 · Meals	639.38	0.00	639.38
6321 · Facility Rental	952.17	0.00	952.17
6323 · Materials/slides/handouts	119.24	0.00	119.24
Total 6315 · Annual Fall Training	3,005.03	0.00	3,005.03
Total 6305 · Training Committee	3,057.53	1,608.68	1,448.85
6335 · G&M Committee			
6350 · Project 2016			
6351 · Mileage and Tolls	0.00	359.65	(359.65)
6354 · Facilities and Materials	0.00	179.03	(179.03)
Total 6350 · Project 2016	0.00	538.68	(538.68)
Total 6335 · G&M Committee	0.00	538.68	(538.68)
6375 · Infosys Committee			
6377 · Mileage and Tolls	0.00	43.20	(43.20)
Total 6375 · Infosys Committee	0.00	43.20	(43.20)
6385 · Travel Committee			
6387 · Mileage and Tolls	0.00	121.45	(121.45)
6389 · Meals	0.00	47.46	(47.46)
Total 6385 · Travel Committee	0.00	168.91	(168.91)
Total 6370 · Committees	3,057.53	2,359.47	698.06

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January 1, 2018

Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year/ Month Comparison
December 2017

	Dec 17	Dec 16	\$ Change
6400 · Administration			
6430 · Printing and Copies	137.14	2.40	134.74
6440 · SI-100's	0.00	200.00	(200.00)
6450 · Supplies	62.80	12.05	50.75
6470 · Postage	136.43	7.86	128.57
6499 · Miscellaneous	0.00	202.76	(202.76)
Total 6400 · Administration	336.37	425.07	(88.70)
66900 · Reconciliation Discrepancies	0.04	0.00	0.04
Total Expense	9,597.33	8,270.68	1,326.65
Net Ordinary Income	(9,024.46)	(8,147.91)	(876.55)
Net Income	<u>(9,024.46)</u>	<u>(8,147.91)</u>	<u>(876.55)</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev Year/ Month Comparison
December 2017

	% Change
Ordinary Income/Expense	
Income	
5310 · Hardware Sales	323.6%
5410 · Foreign Travel Fees (Rule 369)	100.0%
5910 · Interest Inc	(79.6)%
Total Income	366.6%
Gross Profit	366.6%
Expense	
5311 · Hardware Purchase	
6511 · Hardware item cost	100.0%
6512 · Shipping and handling	100.0%
6513 · Sales Tax	100.0%
6515 · Postage for Sales Deliveries	145.1%
6516 · Supplies	100.0%
6517 · Mileage For Shipping	40.0%
6518 · Refund Out of Stock	(100.0)%
Total 5311 · Hardware Purchase	728.7%
6000 · Insurance	
6010 · Commercial Package	11.1%
6040 · Umbrella	9.4%
Total 6000 · Insurance	10.7%
6100 · Meeting and Travel expense	
6193 · State Board Meetings	
61931 · Mileage and Tolls	(10.4)%
61933 · Meals	(100.0)%
Total 6193 · State Board Meetings	(20.2)%
6194 · Region Area and Branch Meetings	
6195 · Inductions/Awards/Meetings	
61951 · Mileage and Tolls	(14.9)%
61952 · Lodging	(31.7)%
61953 · Meals	92.4%
61954 · Frames Pins etc	47.5%
Total 6195 · Inductions/Awards/Meetings	1.0%
61956 · Miscellaneous	847.3%
Total 6194 · Region Area and Branch Meetings	8.1%

Sons In Retirement, Incorporated
Income & Expenditures Prev Year/ Month Comparison
December 2017

	<u>% Change</u>	
6197 · Annual General Meeting		
61971 · Mileage and tolls	(100.0)%	
Total 6197 · Annual General Meeting	<u>(100.0)%</u>	
Total 6100 · Meeting and Travel expense		1.1%
6370 · Committees		
6305 · Training Committee		
6196 · Branch training		
61961 · Mileage and Tolls	(82.8)%	
61963 · Meals	(100.0)%	
61964 · Facilities	(100.0)%	
61965 · Materials	(100.0)%	
Total 6196 · Branch training	<u>(96.7)%</u>	
6315 · Annual Fall Training		
6316 · Mileage and tolls	100.0%	
6317 · Lodging	100.0%	
6319 · Meals	100.0%	
6321 · Facility Rental	100.0%	
6323 · Materials/slides/handouts	100.0%	
Total 6315 · Annual Fall Training	<u>100.0%</u>	
Total 6305 · Training Committee		90.1%
6335 · G&M Committee		
6350 · Project 2016		
6351 · Mileage and Tolls	(100.0)%	
6354 · Facilities and Materials	(100.0)%	
Total 6350 · Project 2016	<u>(100.0)%</u>	
Total 6335 · G&M Committee		(100.0)%
6375 · Infosys Committee		
6377 · Mileage and Tolls	(100.0)%	
Total 6375 · Infosys Committee		(100.0)%
6385 · Travel Committee		
6387 · Mileage and Tolls	(100.0)%	
6389 · Meals	(100.0)%	
Total 6385 · Travel Committee	<u>(100.0)%</u>	
Total 6370 · Committees		29.6%

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January 1, 2018

Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year/ Month Comparison
December 2017

	<u>% Change</u>
6400 · Administration	
6430 · Printing and Copies	5,614.2%
6440 · SI-100's	(100.0)%
6450 · Supplies	421.2%
6470 · Postage	1,635.8%
6499 · Miscellaneous	(100.0)%
Total 6400 · Administration	(20.9)%
66900 · Reconciliation Discrepancies	100.0%
Total Expense	16.0%
Net Ordinary Income	(10.8)%
Net Income	<u><u>(10.8)%</u></u>

Reconciled Expenses for 2017

December 31, 2017

Budget Expenses 2017	% Of Total	Exp. Paid	Exp. Paid	Comm.
	2017 exp's	2017/ 2016	2017	
Insurance	\$ 42,672	47.0%	\$ 6,425.34	\$39,961.00 MR#6000
Training 6315 and 6350	\$ 11,325	12.4%	\$ 33.70	\$13,116.90 MR#6196
R/A/B Meetings 6194	\$ 9,103	10.0%	\$ 132.38	\$ 7,153.33 MR#6100
State Board Mtgs	\$ 7,128	7.9%	\$ 107.55	\$ 3,042.16 MR#6193
Ann.Gen Meeting	\$ 6,628	7.3%	\$ 85.20	\$ 6,005.78 MR#6197
Administration	\$ 6,052	6.7%	\$ 384.29	\$ 6,086.14 MR#6400
Hardware & Promo and 6050	\$ 4,065	4.5%	\$ 7.18	\$ 3,259.85 MR#5311
Committee Exp 6335,6345, 6355,6360,6375,6380,6385,6390,6395,6396	\$ 3,800	4.2%	\$ 43.20	\$ 646.94 MR#6302
Reconciliation Discrepancies				\$ (8.96)
Total	\$90,773	100%	\$ 7,218.84	\$79,263.14 Plus/Minus
Revenue 2017	\$90,773			\$90,125.92 M \$ 647
Total Expense				\$86,481.98 M \$ 4,291
Net Ordinary Income				\$ 3,643.94

Comment : Note : MR----- From Treasurers Monthly Report

Year 2017 has come to an end. Our revenue was \$647 short of the forecasted account of membership still going down. The expenses paid out were \$4,291 under the forecast showing some good business decisions were made and all the training was accomplished.

Karl Ryden State Treasurer