

2:21 PM
May 1, 2018
Cash Basis

Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2018
As of April 30, 2018

	<u>Apr 30, 18</u>	<u>Apr 30, 17</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	38,440.68	35,714.90	2,725.78	7.6%
1130 · CitiBank IMMA	40,671.10	40,627.48	43.62	0.1%
1140 · Citibank Insurance Reserve	20,479.94	20,458.88	21.06	0.1%
Total Checking/Savings	<u>99,591.72</u>	<u>96,801.26</u>	<u>2,790.46</u>	<u>2.9%</u>
Total Current Assets	<u>99,591.72</u>	<u>96,801.26</u>	<u>2,790.46</u>	<u>2.9%</u>
TOTAL ASSETS	<u>99,591.72</u>	<u>96,801.26</u>	<u>2,790.46</u>	<u>2.9%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	4,559.78	909.33	3,650.45	401.4%
Net Income	24,656.86	25,516.85	(859.99)	(3.4)%
Total Equity	<u>99,591.72</u>	<u>96,801.26</u>	<u>2,790.46</u>	<u>2.9%</u>
TOTAL LIABILITIES & EQUITY	<u>99,591.72</u>	<u>96,801.26</u>	<u>2,790.46</u>	<u>2.9%</u>

3:21 PM
 May 1, 2018
 Cash Basis

Sons In Retirement, Incorporated
 Expenses Only for the Regions & State CY 2018
 January through April 2018

	Region 1	Region 2	Region 3	Region 4	Region 5	State	TOTAL
Ordinary Income/Expense							
Expense							
6000 · State Administration	353			28		4,464	4,845
6100 · Insurance						11,513	11,513
6200 · State Committees			76	46		402	523
6400 · State Meetings	59	104	452	773	204	4,341	5,932
6500 · Region & Branch Meetings	293	213	56	875	582		2,020
6997 · Reconciliation Discrepancies						(5)	(5)
6998 · Miscellaneous						(436)	(436)
Total Expense	<u>706</u>	<u>317</u>	<u>584</u>	<u>1,721</u>	<u>786</u>	<u>20,278</u>	<u>24,392</u>
Net Ordinary Income	<u>(706)</u>	<u>(317)</u>	<u>(584)</u>	<u>(1,721)</u>	<u>(786)</u>	<u>(20,278)</u>	<u>(24,392)</u>
Net Income	<u>(706)</u>	<u>(317)</u>	<u>(584)</u>	<u>(1,721)</u>	<u>(786)</u>	<u>(20,278)</u>	<u>(24,392)</u>

2:31 PM
 May 1, 2018
 Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
 January through April 2018

	<u>Jan - Apr 18</u>	<u>Jan - Apr 17</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
17Q1 · Q1 Assessment for 2017		16,463.75	(16,463.75)	(100.0)%
4000 · Revenue	49,145.80	25,064.19	24,081.61	96.1%
Total Income	49,145.80	41,527.94	7,617.86	18.3%
Cost of Goods Sold				
5000 · Cost of Goods Sold	97.03	1,202.62	(1,105.59)	(91.9)%
Total COGS	97.03	1,202.62	(1,105.59)	(91.9)%
Gross Profit	49,048.77	40,325.32	8,723.45	21.6%
Expense				
6000 · State Administration	4,844.94	3,394.66	1,450.28	42.7%
6100 · Insurance	11,513.00	6,425.34	5,087.66	79.2%
6200 · State Committees	523.42	1,162.17	(638.75)	(55.0)%
6400 · State Meetings	5,932.28	1,557.51	4,374.77	280.9%
6500 · Region & Branch Meetings	2,019.52	2,231.25	(211.73)	(9.5)%
6997 · Reconciliation Discrepancies	(5.00)		(5.00)	(100.0)%
6998 · Miscellaneous	(436.25)	37.54	(473.79)	(1,262.1)%
Total Expense	24,391.91	14,808.47	9,583.44	64.7%
Net Ordinary Income	24,656.86	25,516.85	(859.99)	(3.4)%
Net Income	<u><u>24,656.86</u></u>	<u><u>25,516.85</u></u>	<u><u>(859.99)</u></u>	<u><u>(3.4)%</u></u>

2:40 PM
May 1, 2018
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through April 2018

	Jan - Apr 18	Jan - Apr 17
Ordinary Income/Expense		
Income		
17Q1 · Q1 Assessment for 2017		16,463.75
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (Inv \$20,885.50)	20,885.50	
410111 · Q1 Assessment (inv \$18,580.00)		2,111.25
4102 · Q2 Assessment (inv \$20,650.50)	20,038.00	
410222 · Q2 Assessment (Inv \$21,998.75)		21,707.75
Total 4100 · Pro Rated Assessment	40,923.50	23,819.00
4300 · Foreign Travel Fees (Rule 369)	1,615.00	539.00
4400 · Hardware Sales	740.00	689.50
4500 · Interest Inc	14.93	16.69
4600 · Other		
4601 · Branch closing	4,892.37	
Total 4600 · Other	4,892.37	
4700 · Miscellaneous	960.00	
Total 4000 · Revenue	49,145.80	25,064.19
Total Income	49,145.80	41,527.94
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5101 · Hardware Item cost		870.00
5102 · Shipping and handling		96.16
5103 · Sales Tax		73.70
5104 · Postage for Sales Deliveries	77.43	67.43
5105 · Mileage For Shipping	19.60	26.60

2:40 PM
May 1, 2018
Cash Basis

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Income & Expenditures Prev Year Comparison Detail
January through April 2018

	Jan - Apr 18	Jan - Apr 17
5106 · Supplies		69.83
5107 · Refund Out of Stock		(1.10)
Total 5000 · Cost of Goods Sold	97.03	1,202.62
Total COGS	97.03	1,202.62
Gross Profit	49,048.77	40,325.32
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6015 · Treasurer - Travel	47.25	
Total 6010 · Officer Expenses	47.25	
6020 · State Office Expenses		
6021 · Bank Fees	0.75	
6022 · Supplies	227.77	202.74
6023 · Printing and Copies	75.38	143.95
6024 · Postage	209.30	86.69
6026 · Mileage		82.25
6027 · Web site/Server	179.88	359.76
6028 · Software	387.95	567.87
6029 · State Taxes	20.00	
6030 · California Taxes - SI-100's	380.00	1,040.00
6031 · Disbursements to Branch	3,316.66	
6032 · SIR External Promotional		
6032 a. · Advertising		861.00

2:40 PM
May 1, 2018
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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through April 2018

	<u>Jan - Apr 18</u>	<u>Jan - Apr 17</u>
6032 d. · Presidents Vidio Message		50.40
Total 6032 · SIR External Promotional		911.40
Total 6020 · State Office Expenses	4,797.69	3,394.66
Total 6000 · State Administration	4,844.94	3,394.66
6100 · Insurance		
6110 · Commercial Package	5,351.34	4,816.34
6111 · Directors and Officers	1,627.00	
6112 · Foreign Travel Liability	2,774.00	
6113 · Umbrella	1,760.66	1,609.00
Total 6100 · Insurance	11,513.00	6,425.34
6200 · State Committees		
6210 · State Audit Committee		
6212 · Mileage & Tolls	142.20	93.20
Total 6210 · State Audit Committee	142.20	93.20
6220 · Infosys Committee		
6221 · Lodging & Meals	98.43	62.05
6222 · Mileage & Tolls		43.20
Total 6220 · Infosys Committee	98.43	105.25
6240 · Travel Committee		
6242 · Mileage & Tolls	3.50	
Total 6240 · Travel Committee	3.50	

2:40 PM
May 1, 2018
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through April 2018

	<u>Jan - Apr 18</u>	<u>Jan - Apr 17</u>
6270 · Bowling Committee		
6272 · Mileage & Tolls		59.90
Total 6270 · Bowling Committee		59.90
6305 · Insurance Committee		
b. · Mileage & Tolls	71.85	
Total 6305 · Insurance Committee	71.85	
6310 · Training Committee		
6311 · RD & AG		
6311 b. · Lodging & Meals	54.59	
6311 c. · Mileage & Tolls	110.85	
Total 6311 · RD & AG	165.44	
6312 · State Annual		
6312 b. · Lodging & Meals		36.91
6312 c. · Mileage & Tolls	42.00	71.10
6312 d. · Materials/Slides/Handouts		558.72
Total 6312 · State Annual	42.00	666.73
Total 6310 · Training Committee	207.44	666.73
6320 · G&M Committee		
63200 · Project 2016		
63201 · Mileage and Tolls		33.70
Total 63200 · Project 2016		33.70

2:40 PM
May 1, 2018
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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through April 2018

	<u>Jan - Apr 18</u>	<u>Jan - Apr 17</u>
63714 · Branch visits (SAT)		
63718 · Facilities and materials		12.89
Total 63714 · Branch visits (SAT)		<u>12.89</u>
Total 6320 · G&M Committee		46.59
6321 · Lodging & Meals		89.00
6322 · Mileage and Tolls		101.50
Total 6200 · State Committees	523.42	1,162.17
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6412 · Lodging & Meals	954.10	
6413 · Mileage & Tolls	327.55	
6414 · Materials/Slides/Handouts	39.20	
Total 6410 · BS-AG-RD Meeting	1,320.85	
6420 · State Board Meeting		
6421 · Facility Rental	430.77	
6422 · Lodging & Meals	868.06	663.31
6423 · Mileage & Tolls	739.70	809.00
Total 6420 · State Board Meeting	2,038.53	1,472.31
6430 · Annual General Meeting		
6431 · Facilities	2,500.00	
6433 · Mileage & Tolls	72.90	85.20
Total 6430 · Annual General Meeting	2,572.90	85.20
Total 6400 · State Meetings	5,932.28	1,557.51

2:40 PM
May 1, 2018
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through April 2018

	Jan - Apr 18	Jan - Apr 17
6500 · Region & Branch Meetings		
6501 · Facilities	145.00	
6502 · Lodging & Meals	516.49	938.85
6503 · Mileage & Tolls	954.30	710.70
6505 · Supplies	292.09	563.72
6506 · Miscellaneous	111.64	17.98
Total 6500 · Region & Branch Meetings	2,019.52	2,231.25
6997 · Reconciliation Discrepancies	(5.00)	
6998 · Miscellaneous	(436.25)	37.54
Total Expense	24,391.91	14,808.47
Net Ordinary Income	24,656.86	25,516.85
Net Income	24,656.86	25,516.85

Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2018
 January through April 2018

	Jan - Apr 18	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (Inv \$20,885.5...	20,885.50	20,885.50	
4102 · Q2 Assessment (inv \$20,650....	20,038.00	20,676.00	(638.00)
Total 4100 · Pro Rated Assessment	40,923.50	41,561.50	(638.00)
4300 · Foreign Travel Fees (Rule 369)	1,615.00	665.00	950.00
4400 · Hardware Sales	740.00	500.00	240.00
4500 · Interest Inc	14.93	19.64	(4.71)
4600 · Other			
4601 · Branch closing	4,892.37	5,807.60	(915.23)
Total 4600 · Other	4,892.37	5,807.60	(915.23)
4700 · Miscellaneous	960.00	433.36	526.64
Total 4000 · Revenue	49,145.80	48,987.10	158.70
Total Income	49,145.80	48,987.10	158.70
Cost of Goods Sold			
5000 · Cost of Goods Sold			
5100 · Hardware Purchase		666.68	(666.68)
Total 5000 · Cost of Goods Sold	97.03	666.68	(569.65)
Total COGS	97.03	666.68	(569.65)
Gross Profit	49,048.77	48,320.42	728.35

3:33 PM
May 1, 2018
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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2018
January through April 2018

	<u>Jan - Apr 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel		666.68	(666.68)
6012 · Vice President - Travel		250.00	(250.00)
6013 · Secretary - Travel		166.68	(166.68)
6014 · Assistant Secretary - Travel		100.00	(100.00)
6015 · Treasurer - Travel	47.25	166.68	(119.43)
6016 · Assistant Treasurer - Travel		100.00	(100.00)
6017 · Chief Admin Officer - Travel		166.68	(166.68)
Total 6010 · Officer Expenses	<u>47.25</u>	<u>1,616.72</u>	<u>(1,569.47)</u>
6020 · State Office Expenses			
6021 · Bank Fees	0.75	33.32	(32.57)
6022 · Supplies	227.77	400.00	(172.23)
6023 · Printing and Copies	75.38	133.32	(57.94)
6024 · Postage	209.30	300.00	(90.70)
6026 · Mileage		100.00	(100.00)
6030 · California Taxes - SI-100's	380.00	666.64	(286.64)
Total 6020 · State Office Expenses	<u>4,797.69</u>	<u>1,633.28</u>	<u>3,164.41</u>
Total 6000 · State Administration	<u>4,844.94</u>	<u>3,250.00</u>	<u>1,594.94</u>
6100 · Insurance			
6110 · Commercial Package	5,351.34	5,351.34	
6113 · Umbrella	1,760.66	1,760.66	
6100 · Insurance - Other		8,000.00	(8,000.00)
Total 6100 · Insurance	<u>11,513.00</u>	<u>15,112.00</u>	<u>(3,599.00)</u>

3:33 PM
May 1, 2018
Cash Basis

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2018
January through April 2018

	<u>Jan - Apr 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6200 · State Committees			
6210 · State Audit Committee	142.20	33.32	108.88
6220 · Infosys Committee	98.43	200.00	(101.57)
6240 · Travel Committee	3.50	83.32	(79.82)
6250 · Nominating Committee		66.64	(66.64)
6270 · Bowling Committee		133.32	(133.32)
6280 · Bocce Committee		66.64	(66.64)
6290 · Rules Committee		66.64	(66.64)
6300 · Growth & Membership Commit...		200.00	(200.00)
6310 · Training Committee			
6311 · RD & AG	165.44	233.32	(67.88)
6312 · State Annual	42.00	2,533.32	(2,491.32)
Total 6310 · Training Committee	<u>207.44</u>	<u>2,766.64</u>	<u>(2,559.20)</u>
Total 6200 · State Committees	523.42	3,616.52	(3,093.10)
6400 · State Meetings			
6410 · BS-AG-RD Meeting	1,320.85	433.32	887.53
6420 · State Board Meeting	2,038.53	833.32	1,205.21
6430 · Annual General Meeting	2,572.90	2,333.32	239.58
Total 6400 · State Meetings	5,932.28	3,599.96	2,332.32
6500 · Region & Branch Meetings	2,019.52	4,166.64	(2,147.12)

3:33 PM
May 1, 2018
Cash Basis

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2018
January through April 2018

	<u>Jan - Apr 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6997 · Reconciliation Discrepancies	<u>(5.00)</u>	<u>(5.00)</u>	
Total Expense	<u>24,391.91</u>	<u>29,740.12</u>	<u>(5,348.21)</u>
Net Ordinary Income	<u>24,656.86</u>	<u>18,580.30</u>	<u>6,076.56</u>
Net Income	<u>24,656.86</u>	<u>18,580.30</u>	<u>6,076.56</u>