

Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2018
 As of November 30, 2018

	<u>Nov 30, 18</u>	<u>Nov 30, 17</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	35,029.68	23,045.79	11,983.89	52.0%
1130 · CitiBank IMMA	40,277.09	40,217.01	60.08	0.2%
1140 · Citibank Insurance Reserve	20,482.10	20,464.88	17.22	0.1%
Total Checking/Savings	<u>95,788.87</u>	<u>83,727.68</u>	<u>12,061.19</u>	<u>14.4%</u>
Total Current Assets	<u>95,788.87</u>	<u>83,727.68</u>	<u>12,061.19</u>	<u>14.4%</u>
TOTAL ASSETS	<u>95,788.87</u>	<u>83,727.68</u>	<u>12,061.19</u>	<u>14.4%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	4,331.23	1,104.16	3,227.07	292.3%
Net Income	21,082.56	12,248.44	8,834.12	72.1%
Total Equity	<u>95,788.87</u>	<u>83,727.68</u>	<u>12,061.19</u>	<u>14.4%</u>
TOTAL LIABILITIES & EQUITY	<u>95,788.87</u>	<u>83,727.68</u>	<u>12,061.19</u>	<u>14.4%</u>

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 December 2, 2018
 Cash Basis

Sons In Retirement, Incorporated
 Expenses Only for the Regions & State CY 2018
 January through November 2018

	Region 1	Region 2	Region 3	Region 4	Region 5	State	TOTAL
Ordinary Income/Expense							
Expense							
6000 · State Administration	353		35	79	59	7,762	8,288
6100 · Insurance						42,477	42,477
6200 · State Committees		88	76	46		947	1,156
6400 · State Meetings	426	1,163	1,549	2,308	580	22,482	28,509
6500 · Region & Branch Meetings	795	807	105	1,416	938	75	4,136
6997 · Reconciliation Discrepancies						(5)	(5)
6998 · Miscellaneous						(436)	(436)
Total Expense	<u>1,575</u>	<u>2,058</u>	<u>1,764</u>	<u>3,849</u>	<u>1,577</u>	<u>73,303</u>	<u>84,125</u>
Net Ordinary Income	<u>(1,575)</u>	<u>(2,058)</u>	<u>(1,764)</u>	<u>(3,849)</u>	<u>(1,577)</u>	<u>(73,303)</u>	<u>(84,125)</u>
Net Income	<u><u>(1,575)</u></u>	<u><u>(2,058)</u></u>	<u><u>(1,764)</u></u>	<u><u>(3,849)</u></u>	<u><u>(1,577)</u></u>	<u><u>(73,303)</u></u>	<u><u>(84,125)</u></u>

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 December 2, 2018
 Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
 January through November 2018

	<u>Jan - Nov 18</u>	<u>Jan - Nov 17</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
17Q1 · Q1 Assessment for 2017		16,463.75	(16,463.75)	(100.0)%
4000 · Revenue	107,572.95	72,643.56	34,929.39	48.1%
Total Income	107,572.95	89,107.31	18,465.64	20.7%
Cost of Goods Sold				
5000 · Cost of Goods Sold	2,364.95	1,979.69	385.26	19.5%
Total COGS	2,364.95	1,979.69	385.26	19.5%
Gross Profit	105,208.00	87,127.62	18,080.38	20.8%
Expense				
6000 · State Administration	8,287.71	6,130.78	2,156.93	35.2%
6100 · Insurance	42,477.49	42,830.34	(352.85)	(0.8)%
6200 · State Committees	1,156.28	10,783.21	(9,626.93)	(89.3)%
6400 · State Meetings	28,508.74	9,367.24	19,141.50	204.4%
6500 · Region & Branch Meetings	4,136.47	4,910.44	(773.97)	(15.8)%
6997 · Reconciliation Discrepancies	(5.00)		(5.00)	(100.0)%
6998 · Miscellaneous	(436.25)	857.17	(1,293.42)	(150.9)%
Total Expense	84,125.44	74,879.18	9,246.26	12.4%
Net Ordinary Income	21,082.56	12,248.44	8,834.12	72.1%
Net Income	<u><u>21,082.56</u></u>	<u><u>12,248.44</u></u>	<u><u>8,834.12</u></u>	<u><u>72.1%</u></u>

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 Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through November 2018

	Jan - Nov 18	Jan - Nov 17
Ordinary Income/Expense		
Income		
17Q1 · Q1 Assessment for 2017		16,463.75
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (Inv \$20,885.50)	20,885.50	
410111 · Q1 Assessment (inv \$18,580.00)		1,670.00
4102 · Q2 Assessment (inv \$20,624.50)	20,624.50	
410222 · Q2 Assessment (Inv \$21,998.75)		21,998.75
4103 · Q3 Assessment Inv \$20,512.50)	20,512.50	
410333 · Q3 Assessment (Inv \$21,804.00)		21,819.00
4104 · Q4 Assessment Inv (\$20,377.50)	20,190.00	
410444 · Q4 Assessment (Inv 21,621.00)		21,621.00
4105 · Annual Meeting Assessment 4,640	4,700.00	
Total 4100 · Pro Rated Assessment	86,912.50	67,108.75
4200 · Special Donations		
4201 · Special Assessment & Donations		15.00
4203 · AGM Assessment		1,860.00
4200 · Special Donations - Other	9,290.50	
Total 4200 · Special Donations	9,290.50	1,875.00
4300 · Foreign Travel Fees (Rule 369)	2,819.00	1,718.00
4400 · Hardware Sales	2,132.00	1,482.50
4500 · Interest Inc	74.13	53.47
4600 · Other		
4601 · Branch closing	5,384.82	405.84
Total 4600 · Other	5,384.82	405.84

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through November 2018

	Jan - Nov 18	Jan - Nov 17
4700 · Miscellaneous	960.00	
Total 4000 · Revenue	107,572.95	72,643.56
Total Income	107,572.95	89,107.31
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5100 · Hardware Purchase	716.73	
5101 · Hardware Item cost		1,413.43
5102 · Shipping and handling	5.60	122.69
5103 · Sales Tax		85.25
5104 · Postage for Sales Deliveries	225.96	139.31
5105 · Mileage For Shipping	54.60	57.40
5106 · Supplies	1,362.06	139.71
5107 · Refund Out of Stock		21.90
Total 5000 · Cost of Goods Sold	2,364.95	1,979.69
Total COGS	2,364.95	1,979.69
Gross Profit	105,208.00	87,127.62
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6011 · President - Travel	445.54	
6012 · Vice President - Travel	237.40	
6013 · Secretary - Travel	366.19	
6015 · Treasurer - Travel	116.20	
6018 · State Advisor-Travel	301.25	
Total 6010 · Officer Expenses	1,466.58	

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Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through November 2018

	Jan - Nov 18	Jan - Nov 17
6020 · State Office Expenses		
6021 · Bank Fees	0.75	
6022 · Supplies	838.47	596.48
6023 · Printing and Copies	104.38	281.13
6024 · Postage	380.04	342.59
6026 · Mileage		341.60
6027 · Web site/Server	179.88	818.37
6028 · Software	1,410.95	739.21
6029 · State Taxes	20.00	20.00
6030 · California Taxes - SI-100's	520.00	2,080.00
6030 a · RRF-1 for Attorney General	50.00	
6031 · Disbursements to Branch	3,316.66	
6032 · SIR External Promotional		
6032 a · Advertising		861.00
6032 d · Presidents Vidio Message		50.40
Total 6032 · SIR External Promotional		911.40
Total 6020 · State Office Expenses	6,821.13	6,130.78
Total 6000 · State Administration	8,287.71	6,130.78
6100 · Insurance		
6110 · Commercial Package	28,570.83	28,897.33
6111 · Directors and Officers	1,627.00	1,627.00
6112 · Foreign Travel Liability	2,774.00	2,774.00
6113 · Umbrella	9,505.66	9,532.01
Total 6100 · Insurance	42,477.49	42,830.34
6200 · State Committees		
6210 · State Audit Committee		
6212 · Mileage & Tolls	142.20	93.20
Total 6210 · State Audit Committee	142.20	93.20

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through November 2018

	Jan - Nov 18	Jan - Nov 17
6220 · Infosys Committee		
6221 · Lodging & Meals	98.43	122.27
6222 · Mileage & Tolls	36.50	79.70
Total 6220 · Infosys Committee	134.93	201.97
6240 · Travel Committee		
6242 · Mileage & Tolls	3.50	
Total 6240 · Travel Committee	3.50	
6250 · Nominating Committee		
6251 · Lodging & Meals		22.03
6252 · Mileage & Tolls		109.65
Total 6250 · Nominating Committee		131.68
6260 · Golf Committee		
6262 · Mileage & Tolls	79.10	
Total 6260 · Golf Committee	79.10	
6270 · Bowling Committee		
6272 · Mileage & Tolls		59.90
Total 6270 · Bowling Committee		59.90
6280 · Bocce Committee		
6283 · Materials, Supplies and Misc.	63.71	
Total 6280 · Bocce Committee	63.71	
6290 · Rules Committee		
6292 · Mileage & Tolls	63.45	
Total 6290 · Rules Committee	63.45	

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through November 2018

	<u>Jan - Nov 18</u>	<u>Jan - Nov 17</u>
6300 · Growth & Membership Committee		
6303 · Materials, Supplies and Misc	108.95	
Total 6300 · Growth & Membership Committee	108.95	
6305 · Insurance Committee		
b. · Mileage & Tolls	265.50	
Total 6305 · Insurance Committee	265.50	
6310 · Training Committee		
6311 · RD & AG		
6311 b. · Lodging & Meals	54.59	
6311 c. · Mileage & Tolls	198.35	
Total 6311 · RD & AG	252.94	
6312 · State Annual		
6312 a. · Facilities		1,927.85
6312 b. · Lodging & Meals		2,953.53
6312 c. · Mileage & Tolls	42.00	1,605.51
6312 d. · Materials/Slides/Handouts		3,251.10
Total 6312 · State Annual	42.00	9,737.99
Total 6310 · Training Committee	294.94	9,737.99
6320 · G&M Committee		
63200 · Project 2016		
63201 · Mileage and Tolls		59.60
63203 · Meals		295.48
Total 63200 · Project 2016		355.08

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through November 2018

	Jan - Nov 18	Jan - Nov 17
63714 · Branch visits (SAT)		
63718 · Facilities and materials		12.89
Total 63714 · Branch visits (SAT)		12.89
Total 6320 · G&M Committee		367.97
6321 · Lodging & Meals		89.00
6322 · Mileage and Tolls		101.50
Total 6200 · State Committees	1,156.28	10,783.21
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6411 · Facility Rental	611.43	
6412 · Lodging & Meals	3,354.77	
6413 · Mileage & Tolls	587.35	
6414 · Materials/Slides/Handouts	196.51	
Total 6410 · BS-AG-RD Meeting	4,750.06	
6420 · State Board Meeting		
6421 · Facility Rental	789.52	22.00
6422 · Lodging & Meals	2,409.14	1,761.78
6423 · Mileage & Tolls	2,223.85	1,492.48
Total 6420 · State Board Meeting	5,422.51	3,276.26
6430 · Annual General Meeting		
6431 · Facilities	12,725.00	4,556.55
6432 · Lodging & Meals	4,401.18	335.63
6433 · Mileage & Tolls	1,051.95	1,110.50
6434 · Materials/Slides/Handouts	48.04	88.30
Total 6430 · Annual General Meeting	18,226.17	6,090.98

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Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through November 2018

	Jan - Nov 18	Jan - Nov 17
6435 · Reimbursement	110.00	
Total 6400 · State Meetings	28,508.74	9,367.24
6500 · Region & Branch Meetings		
6501 · Facilities	145.00	
6502 · Lodging & Meals	1,413.05	1,709.81
6503 · Mileage & Tolls	1,840.70	2,415.24
6504 · Copy & Printing	53.99	
6505 · Supplies	497.09	757.56
6506 · Miscellaneous	186.64	27.83
Total 6500 · Region & Branch Meetings	4,136.47	4,910.44
6997 · Reconciliation Discrepancies	(5.00)	
6998 · Miscellaneous	(436.25)	857.17
Total Expense	84,125.44	74,879.18
Net Ordinary Income	21,082.56	12,248.44
Net Income	21,082.56	12,248.44

11:23 AM
 December 2, 2018
 Cash Basis

Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2018
 January through November 2018

	Jan - Nov 18	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (Inv \$20,885.50)	20,885.50	20,885.50	
4102 · Q2 Assessment (inv \$20,624.50)	20,624.50	20,624.50	
4103 · Q3 Assessment Inv \$20,512.50)	20,512.50	20,515.50	(3.00)
4104 · Q4 Assessment Inv (\$20,377.50)	20,190.00	20,377.50	(187.50)
4105 · Annual Meeting Assessment 4,640	4,700.00	4,700.00	
Total 4100 · Pro Rated Assessment	86,912.50	87,103.00	(190.50)
4200 · Special Donations			
4203 · AGM Assessment		9,080.50	(9,080.50)
Total 4200 · Special Donations	9,290.50	9,080.50	210.00
4300 · Foreign Travel Fees (Rule 369)	2,819.00	2,542.87	276.13
4400 · Hardware Sales	2,132.00	1,375.00	757.00
4500 · Interest Inc	74.13	54.08	20.05
4600 · Other			
4601 · Branch closing	5,384.82	6,300.05	(915.23)
Total 4600 · Other	5,384.82	6,300.05	(915.23)
4700 · Miscellaneous	960.00	1,191.67	(231.67)
Total 4000 · Revenue	107,572.95	107,647.17	(74.22)
Total Income	107,572.95	107,647.17	(74.22)

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 Cash Basis

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2018
 January through November 2018

	Jan - Nov 18	Budget	\$ Over Budget
Cost of Goods Sold			
5000 · Cost of Goods Sold			
5100 · Hardware Purchase	716.73	1,833.37	(1,116.64)
Total 5000 · Cost of Goods Sold	2,364.95	1,833.37	531.58
Total COGS	2,364.95	1,833.37	531.58
Gross Profit	105,208.00	105,813.80	(605.80)
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel	445.54	1,833.37	(1,387.83)
6012 · Vice President - Travel	237.40	687.50	(450.10)
6013 · Secretary - Travel	366.19	458.37	(92.18)
6014 · Assistant Secretary - Travel		275.00	(275.00)
6015 · Treasurer - Travel	116.20	458.37	(342.17)
6016 · Assistant Treasurer - Travel		275.00	(275.00)
6017 · Chief Admin Officer - Travel		458.37	(458.37)
Total 6010 · Officer Expenses	1,466.58	4,445.98	(2,979.40)
6020 · State Office Expenses			
6021 · Bank Fees	0.75	91.63	(90.88)
6022 · Supplies	838.47	1,100.00	(261.53)
6023 · Printing and Copies	104.38	366.63	(262.25)
6024 · Postage	380.04	825.00	(444.96)
6026 · Mileage		275.00	(275.00)
6030 · California Taxes - SI-100's	520.00	1,833.26	(1,313.26)

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 December 2, 2018
 Cash Basis

Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2018
 January through November 2018

	Jan - Nov 18	Budget	\$ Over Budget
6030 a · RRF-1 for Attorney General	50.00	50.00	
6031 · Disbursements to Branch	3,316.66	3,316.66	
Total 6020 · State Office Expenses	6,821.13	7,858.18	(1,037.05)
Total 6000 · State Administration	8,287.71	12,304.16	(4,016.45)
6100 · Insurance			
6110 · Commercial Package	28,570.83	28,575.68	(4.85)
6111 · Directors and Officers	1,627.00	1,627.00	
6112 · Foreign Travel Liability	2,774.00	2,774.00	
6113 · Umbrella	9,505.66	9,500.66	5.00
6100 · Insurance - Other		42,477.34	(42,477.34)
Total 6100 · Insurance	42,477.49	84,954.68	(42,477.19)
6200 · State Committees			
6210 · State Audit Committee	142.20	91.63	50.57
6220 · Infosys Committee	134.93	550.00	(415.07)
6240 · Travel Committee	3.50	229.13	(225.63)
6250 · Nominating Committee		183.26	(183.26)
6270 · Bowling Committee		366.63	(366.63)
6280 · Bocce Committee	63.71	183.26	(119.55)
6290 · Rules Committee	63.45	183.26	(119.81)
6300 · Growth & Membership Committee	108.95	550.00	(441.05)

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Cash Basis

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2018
January through November 2018

	<u>Jan - Nov 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6310 · Training Committee			
6311 · RD & AG	252.94	641.63	(388.69)
6312 · State Annual	42.00	7,600.00	(7,558.00)
Total 6310 · Training Committee	<u>294.94</u>	<u>8,241.63</u>	<u>(7,946.69)</u>
Total 6200 · State Committees	1,156.28	10,578.80	(9,422.52)
6400 · State Meetings			
6410 · BS-AG-RD Meeting	4,750.06	1,191.63	3,558.43
6420 · State Board Meeting	5,422.51	2,291.63	3,130.88
6430 · Annual General Meeting	18,226.17	7,000.00	11,226.17
Total 6400 · State Meetings	<u>28,508.74</u>	<u>10,483.26</u>	<u>18,025.48</u>
6500 · Region & Branch Meetings	4,136.47	11,458.26	(7,321.79)
6997 · Reconciliation Discrepancies	(5.00)	(5.00)	
Total Expense	<u>84,125.44</u>	<u>129,774.16</u>	<u>(45,648.72)</u>
Net Ordinary Income	<u>21,082.56</u>	<u>(23,960.36)</u>	<u>45,042.92</u>
Net Income	<u>21,082.56</u>	<u>(23,960.36)</u>	<u>45,042.92</u>