

Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2020
 As of January 31, 2020

	<u>Jan 31, 20</u>	<u>Jan 31, 19</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	33,660.21	40,915.17	(7,254.96)	(17.7)%
1130 · CitiBank IMMA	40,371.42	40,290.77	80.65	0.2%
1140 · Citibank Insurance Reserve	20,506.06	20,485.58	20.48	0.1%
Total Checking/Savings	94,537.69	101691.52	(7,153.83)	(7.0)%
Accounts Receivable				
1200 · Accounts Receivable	(4,480.25)		(4,480.25)	(100.0)%
Total Accounts Receivable	(4,480.25)		(4,480.25)	(100.0)%
Other Current Assets				
1499 · Undeposited Funds	3,986.50		3,986.50	100.0%
Total Other Current Assets	3,986.50		3,986.50	100.0%
Total Current Assets	94,043.94	101691.52	(7,647.58)	(7.5)%
TOTAL ASSETS	<u>94,043.94</u>	<u>101691.52</u>	<u>(7,647.58)</u>	<u>(7.5)%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	9,963.64	15,256.59	(5,292.95)	(34.7)%
Net Income	13,705.22	16,059.85	(2,354.63)	(14.7)%
Total Equity	94,043.94	101691.52	(7,647.58)	(7.5)%
TOTAL LIABILITIES & EQUITY	<u>94,043.94</u>	<u>101691.52</u>	<u>(7,647.58)</u>	<u>(7.5)%</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison

January 2020

	<u>Jan 20</u>	<u>Jan 19</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue	18,868.58	20,517.19	(1,648.61)	(8.0)%
Total Income	18,868.58	20,517.19	(1,648.61)	(8.0)%
Gross Profit	18,868.58	20,517.19	(1,648.61)	(8.0)%
Expense				
6000 · State Administration	299.98	616.50	(316.52)	(51.3)%
6100 · Insurance	3,570.74	3,442.17	128.57	3.7%
6200 · State Committees	183.25	73.20	110.05	150.3%
6400 · State Meetings	773.75	205.47	568.28	276.6%
6500 · Region & Branch Meetings	335.64	120.00	215.64	179.7%
Total Expense	5,163.36	4,457.34	706.02	15.8%
Net Ordinary Income	13,705.22	16,059.85	(2,354.63)	(14.7)%
Net Income	<u>13,705.22</u>	<u>16,059.85</u>	<u>(2,354.63)</u>	<u>(14.7)%</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January 2020

	Jan 20	Jan 19
Ordinary Income/Expense		
Income		
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (Inv \$22,823.50)	18,860.00	19,509.00
Total 4100 · Pro Rated Assessment	18,860.00	19,509.00
4300 · Foreign Travel Fees (Rule 369)		783.00
4500 · Interest Inc	8.58	8.68
4600 · Other		
4601 · Branch closing		216.51
Total 4600 · Other		216.51
Total 4000 · Revenue	18,868.58	20,517.19
Total Income	18,868.58	20,517.19
Gross Profit	18,868.58	20,517.19
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6011 · President - Travel		514.65
6015 · Treasurer - Travel		66.85
Total 6010 · Officer Expenses		581.50
6020 · State Office Expenses		
6022 · Supplies	299.98	35.00
Total 6020 · State Office Expenses	299.98	35.00
Total 6000 · State Administration	299.98	616.50
6100 · Insurance		
6110 · Commercial Package	2,663.91	2,577.17
6113 · Umbrella	906.83	865.00
Total 6100 · Insurance	3,570.74	3,442.17
6200 · State Committees		
6305 · Insurance Committee		
b. · Mileage & Tolls		73.20
Total 6305 · Insurance Committee		73.20
6310 · Training Committee		
6311 · RD & AG		
6311 a. · Facilities	85.00	
6311 b. · Lodging & Meals	98.25	
Total 6311 · RD & AG	183.25	
Total 6310 · Training Committee	183.25	
Total 6200 · State Committees	183.25	73.20
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6412 · Lodging & Meals	605.00	
Total 6410 · BS-AG-RD Meeting	605.00	

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January 2020

	Jan 20	Jan 19
6420 · State Board Meeting		
6421 · Facility Rental	85.00	
6422 · Lodging & Meals	83.75	
Total 6420 · State Board Meeting	168.75	
6440 · Leadership Workshop		
6442 · Lodging and Meals		94.47
6443 · Mileage and Tolls		111.00
Total 6440 · Leadership Workshop		205.47
Total 6400 · State Meetings	773.75	205.47
6500 · Region & Branch Meetings		
6501 · Facilities		120.00
6502 · Lodging & Meals	177.09	
6503 · Mileage & Tolls	158.55	
Total 6500 · Region & Branch Meetings	335.64	120.00
Total Expense	5,163.36	4,457.34
Net Ordinary Income	13,705.22	16,059.85
Net Income	13,705.22	16,059.85

Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2020

January 2020

	Jan 20	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 - Revenue			
4100 - Pro Rated Assessment			
4101 - Q1 Assessment (Inv \$22,823.50)	18,860.00	22,757.00	(3,897.00)
Total 4100 - Pro Rated Assessment	18,860.00	22,757.00	(3,897.00)
4300 - Foreign Travel Fees (Rule 369)		208.00	(208.00)
4400 - Hardware Sales		208.00	(208.00)
4500 - Interest Inc	8.58	6.25	2.33
Total 4000 - Revenue	18,868.58	23,179.25	(4,310.67)
Total Income	18,868.58	23,179.25	(4,310.67)
Cost of Goods Sold			
5000 - Cost of Goods Sold		208.00	(208.00)
Total COGS		208.00	(208.00)
Gross Profit	18,868.58	22,971.25	(4,102.67)
Expense			
6000 - State Administration			
6010 - Officer Expenses			
6011 - President - Travel		58.00	(58.00)
6012 - Vice President - Travel		58.00	(58.00)
6013 - Secretary - Travel		37.50	(37.50)
6014 - Assistant Secretary - Travel		23.00	(23.00)
6015 - Treasurer - Travel		37.50	(37.50)
6016 - Assistant Treasurer - Travel		23.00	(23.00)
6017 - Chief Admin Officer - Travel		35.50	(35.50)
6018 - State Advisor-Travel		35.50	(35.50)
Total 6010 - Officer Expenses		308.00	(308.00)
6020 - State Office Expenses			
6021 - Bank Fees		8.00	(8.00)
6022 - Supplies		67.00	(67.00)
6023 - Printing and Copies		33.00	(33.00)
6024 - Postage		33.00	(33.00)
6026 - Mileage		17.00	(17.00)
6027 - Web site/Server		75.00	(75.00)
6028 - Software		75.00	(75.00)
6030 - California Taxes - SI-100's		83.00	(83.00)
Total 6020 - State Office Expenses		391.00	(391.00)
Total 6000 - State Administration		699.00	(699.00)
6100 - Insurance			
6110 - Commercial Package	2,663.91		
6113 - Umbrella	906.83		
6100 - Insurance - Other		4,250.00	(4,250.00)
Total 6100 - Insurance	3,570.74	4,250.00	(679.26)
6200 - State Committees			
6220 - Infosys Committee		46.00	(46.00)
6250 - Nominating Committee		17.00	(17.00)
6280 - Bocce Committee		21.00	(21.00)
6290 - Policy and Procedure Committee		21.00	(21.00)

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2020

January 2020

	Jan 20	Budget	\$ Over Budget
6300 · Growth & Membership Committee			
6303 · Materials, Supplies and Misc			
6303a · WeAreSIR mtce		83.00	(83.00)
6303 · Materials, Supplies and Misc - Other		42.00	(42.00)
Total 6303 · Materials, Supplies and Misc		125.00	(125.00)
6300 · Growth & Membership Committee - Other		46.00	(46.00)
Total 6300 · Growth & Membership Committee		171.00	(171.00)
6310 · Training Committee			
6311 · RD & AG		350.00	(350.00)
6310 · Training Committee - Other		35.50	(35.50)
Total 6310 · Training Committee		385.50	(385.50)
6340 · Travel Committee		17.00	(17.00)
6350 · State Sports Activities			
6351 · Lodging and Meals		31.00	(31.00)
6352 · Mileage and Tolls		31.00	(31.00)
Total 6350 · State Sports Activities		62.00	(62.00)
Total 6200 · State Committees		740.50	(740.50)
6400 · State Meetings			
6410 · BS-AG-RD Meeting			
6411 · Facility Rental	85.00		
6412 · Lodging & Meals	703.25		
Total 6410 · BS-AG-RD Meeting	788.25		788.25
6420 · State Board Meeting			
6421 · Facility Rental	85.00		
6422 · Lodging & Meals	83.75		
6420 · State Board Meeting - Other		720.00	(720.00)
Total 6420 · State Board Meeting	168.75	720.00	(551.25)
Total 6400 · State Meetings	957.00	720.00	237.00
6500 · Region & Branch Meetings			
6502 · Lodging & Meals	177.09	394.00	(216.91)
6503 · Mileage & Tolls	158.55		
6500 · Region & Branch Meetings - Other		3,555.00	(3,555.00)
Total 6500 · Region & Branch Meetings	335.64	3,949.00	(3,613.36)
Total Expense	4,863.38	10,358.50	(5,495.12)
Net Ordinary Income	14,005.20	12,612.75	1,392.45
Net Income	14,005.20	12,612.75	1,392.45

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January 2020

	Region 1			
	Jan 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	49.35			
6500 · Region & Branch Meetings - Other		394.00	(394.00)	
Total 6500 · Region & Branch Meetings	49.35	394.00	(344.65)	12.5%
Total Expense	49.35	394.00	(344.65)	12.5%
Net Ordinary Income	(49.35)	(394.00)	344.65	12.5%
Net Income	(49.35)	(394.00)	344.65	12.5%

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January 2020

	Region 2			% of Budget
	Jan 20	Budget	\$ Over Budget	
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls				
6500 · Region & Branch Meetings - Other		394.00	(394.00)	
Total 6500 · Region & Branch Meetings		394.00	(394.00)	
Total Expense		394.00	(394.00)	
Net Ordinary Income		(394.00)	394.00	
Net Income		(394.00)	394.00	

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January 2020

	Region 3			% of Budget
	Jan 20	Budget	\$ Over Budget	
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls				
6500 · Region & Branch Meetings - Other		394.00	(394.00)	
Total 6500 · Region & Branch Meetings		394.00	(394.00)	
Total Expense		394.00	(394.00)	
Net Ordinary Income		(394.00)	394.00	
Net Income		(394.00)	394.00	

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January 2020

	Region 4			
	Jan 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	177.09			
6503 · Mileage & Tolls	109.20			
6500 · Region & Branch Meetings - Other		394.00	(394.00)	
Total 6500 · Region & Branch Meetings	286.29	394.00	(107.71)	72.7%
Total Expense	286.29	394.00	(107.71)	72.7%
Net Ordinary Income	(286.29)	(394.00)	107.71	72.7%
Net Income	(286.29)	(394.00)	107.71	72.7%

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January 2020

	TOTAL			
	Jan 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	177.09		177.09	100.0%
6503 · Mileage & Tolls	158.55		158.55	100.0%
6500 · Region & Branch Meetings - Other		1,576.00	(1,576.00)	
Total 6500 · Region & Branch Meetings	335.64	1,576.00	(1,240.36)	21.3%
Total Expense	335.64	1,576.00	(1,240.36)	21.3%
Net Ordinary Income	(335.64)	(1,576.00)	1,240.36	21.3%
Net Income	(335.64)	(1,576.00)	1,240.36	21.3%