

Sons In Retirement, Incorporated
 Balance Sheet YTD for CY 2020
 As of July 31, 2020

	<u>Jul 31, 20</u>	<u>Jul 31, 19</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	40,742.73	46,672.90	(5,930.17)	(12.7)%
1130 · CitiBank IMMA	40,394.31	40,330.76	63.55	0.2%
1140 · Citibank Insurance Reserve	20,512.22	20,495.73	16.49	0.1%
Total Checking/Savings	101649.26	107499.39	(5,850.13)	(5.4)%
Accounts Receivable				
1200 · Accounts Receivable	(249.00)	(75.00)	(174.00)	(232.0)%
Total Accounts Receivable	(249.00)	(75.00)	(174.00)	(232.0)%
Other Current Assets				
1499 · Undeposited Funds	2,184.00	12.00	2,172.00	18,100.0%
Total Other Current Assets	2,184.00	12.00	2,172.00	18,100.0%
Total Current Assets	103584.26	107436.39	(3,852.13)	(3.6)%
TOTAL ASSETS	<u>103584.26</u>	<u>107436.39</u>	<u>(3,852.13)</u>	<u>(3.6)%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	9,963.64	15,256.59	(5,292.95)	(34.7)%
Net Income	23,245.54	21,804.72	1,440.82	6.6%
Total Equity	103584.26	107436.39	(3,852.13)	(3.6)%
TOTAL LIABILITIES & EQUITY	<u>103584.26</u>	<u>107436.39</u>	<u>(3,852.13)</u>	<u>(3.6)%</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
 January through July 2020

	<u>Jan - Jul 20</u>	<u>Jan - Jul 19</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue	69,058.48	72,205.07	(3,146.59)	(4.4)%
Total Income	69,058.48	72,205.07	(3,146.59)	(4.4)%
Cost of Goods Sold				
5000 · Cost of Goods Sold	430.45	806.71	(376.26)	(46.6)%
Total COGS	430.45	806.71	(376.26)	(46.6)%
Gross Profit	68,628.03	71,398.36	(2,770.33)	(3.9)%
Expense				
6000 · State Administration	7,956.23	3,350.17	4,606.06	137.5%
6100 · Insurance	29,093.16	28,800.11	293.05	1.0%
6200 · State Committees	2,577.02	2,188.37	388.65	17.8%
6400 · State Meetings	2,976.75	6,265.74	(3,288.99)	(52.5)%
6500 · Region & Branch Meetings	2,779.33	8,980.25	(6,200.92)	(69.1)%
6998 · Miscellaneous		9.00	(9.00)	(100.0)%
Total Expense	45,382.49	49,593.64	(4,211.15)	(8.5)%
Net Ordinary Income	23,245.54	21,804.72	1,440.82	6.6%
Net Income	<u>23,245.54</u>	<u>21,804.72</u>	<u>1,440.82</u>	<u>6.6%</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through July 2020

	Jan - Jul 20	Jan - Jul 19
Ordinary Income/Expense		
Income		
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (Inv \$22,823.50)	22,744.50	20,061.00
4102 · Q2 Assessment (Inv \$22,190.00)	22,151.00	19,711.50
4103 · Q3 Assessment (Inv \$22,172.50)	20,133.75	19,770.13
4105 · Annual Meeting Assess't \$40/Br		4,512.87
Total 4100 · Pro Rated Assessment	65,029.25	64,055.50
4110 · Annual Mtg Custodial		5,000.00
4200 · Special Donations		
4202 · Donations to SIR Inc	945.00	
Total 4200 · Special Donations	945.00	
4300 · Foreign Travel Fees (Rule 369)		2,407.50
4500 · Interest Inc	37.63	58.82
4600 · Other		
4601 · Branch closing	2,546.60	671.25
4603 · Deposit Error		12.00
Total 4600 · Other	2,546.60	683.25
4700 · Miscellaneous	500.00	
Total 4000 · Revenue	69,058.48	72,205.07
Total Income	69,058.48	72,205.07
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5100 · Hardware Purchase	430.45	806.71
Total 5000 · Cost of Goods Sold	430.45	806.71
Total COGS	430.45	806.71
Gross Profit	68,628.03	71,398.36
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6011 · President - Travel		
6011a · MCO Marketing	2,500.00	
6011 · President - Travel - Other		514.65
Total 6011 · President - Travel	2,500.00	514.65
6013 · Secretary - Travel		332.43
6014 · Assistant Secretary - Travel	61.25	205.30
6015 · Treasurer - Travel		66.85
6016 · Assistant Treasurer - Travel	87.50	
6018 · State Advisor-Travel		
6018a · State Parliamentarian - Travel	134.40	
6018 · State Advisor-Travel - Other		245.01
Total 6018 · State Advisor-Travel	134.40	245.01
Total 6010 · Officer Expenses	2,783.15	1,364.24

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through July 2020

	Jan - Jul 20	Jan - Jul 19
6020 · State Office Expenses		
6021 · Bank Fees		12.00
6022 · Supplies	388.04	265.76
6023 · Printing and Copies	32.83	176.23
6024 · Postage	15.50	147.06
6028 · Software	1,785.11	179.88
6029 · State Taxes	20.00	20.00
6030 · California Taxes - SI-100's	360.00	1,160.00
6030 a · RRF-1 for Attorney General	25.00	25.00
6031 · Disbursements to Branch	2,546.60	
Total 6020 · State Office Expenses	5,173.08	1,985.93
Total 6000 · State Administration	7,956.23	3,350.17
6100 · Insurance		
6110 · Commercial Package	20,522.41	19,365.77
6111 · Directors and Officers	1,580.00	1,577.00
6112 · Foreign Travel Liability		2,500.00
6113 · Umbrella	6,990.75	5,357.34
Total 6100 · Insurance	29,093.16	28,800.11
6200 · State Committees		
6220 · Infosys Committee		
6222 · Mileage & Tolls		75.00
6224 · Printing		35.00
Total 6220 · Infosys Committee		110.00
6290 · Policy and Procedure Committee		
6293 · Copies & Printing		87.58
Total 6290 · Policy and Procedure Committee		87.58
6300 · Growth & Membership Committee		
6303 · Materials, Supplies and Misc		
6303a · WeAreSIR mtce	215.80	
6303 · Materials, Supplies and Misc - Other		243.29
Total 6303 · Materials, Supplies and Misc	215.80	243.29
6304 · Doing My Part Campaign	1,906.50	
Total 6300 · Growth & Membership Committee	2,122.30	243.29
6305 · Insurance Committee		
b · Mileage & Tolls		128.15
Total 6305 · Insurance Committee		128.15
6310 · Training Committee		
6311 · RD & AG		
6311 a · Facilities	85.00	40.00
6311 b · Lodging & Meals	98.25	337.84
6311 c · Mileage & Tolls		99.50
Total 6311 · RD & AG	183.25	477.34
Total 6310 · Training Committee	183.25	477.34
6350 · State Sports Activities		
6351 · Lodging and Meals	142.67	568.21
6352 · Mileage and Tolls	128.80	567.00
6353 · Printing		6.80
Total 6350 · State Sports Activities	271.47	1,142.01
Total 6200 · State Committees	2,577.02	2,188.37

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through July 2020

	Jan - Jul 20	Jan - Jul 19
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6411 · Facility Rental		80.00
6412 · Lodging & Meals	2,460.08	
6414 · Materials/Slides/Handouts	290.98	38.94
6410 · BS-AG-RD Meeting - Other		567.51
Total 6410 · BS-AG-RD Meeting	2,751.06	686.45
6420 · State Board Meeting		
6421 · Facility Rental	85.00	125.00
6422 · Lodging & Meals	112.75	1,127.20
6424 · Materials/Slides/Handouts	27.94	33.80
Total 6420 · State Board Meeting	225.69	1,286.00
6430 · Annual General Meeting		
6431 · Facilities		
6432 · Lodging & Meals		3,180.00
6435 · Branch Awards		195.00
Total 6430 · Annual General Meeting		3,375.00
6440 · Leadership Workshop		
6441 · Facility Rental		60.00
6442 · Lodging and Meals		460.86
6443 · Mileage and Tolls		111.00
6444 · Materials/Slides/ Handouts		286.43
Total 6440 · Leadership Workshop		918.29
Total 6400 · State Meetings	2,976.75	6,265.74
6500 · Region & Branch Meetings		
6501 · Facilities		300.00
6502 · Lodging & Meals	745.45	4,474.92
6503 · Mileage & Tolls	1,855.70	3,418.04
6504 · Copy & Printing	11.95	608.15
6505 · Supplies	78.38	179.14
6510 · Branch Officer Training		
6513 · Mileage and Tolls	87.85	
Total 6510 · Branch Officer Training	87.85	
Total 6500 · Region & Branch Meetings	2,779.33	8,980.25
6998 · Miscellaneous		9.00
Total Expense	45,382.49	49,593.64
Net Ordinary Income	23,245.54	21,804.72
Net Income	<u>23,245.54</u>	<u>21,804.72</u>

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2020
 January through July 2020

	Jan - Jul 20	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4101 · Q1 Assessment (Inv \$22,823.50)	22,744.50	22,757.00	(12.50)
4102 · Q2 Assessment (Inv \$22,190.00)	21,795.75	22,529.00	(733.25)
4103 · Q3 Assessment (Inv \$22,172.50)	20,133.75	22,304.00	(2,170.25)
Total 4100 · Pro Rated Assessment	64,674.00	67,590.00	(2,916.00)
4200 · Special Donations			
4202 · Donations to SIR Inc	945.00		
Total 4200 · Special Donations	945.00		
4500 · Interest Inc	37.63	43.75	(6.12)
4600 · Other			
4601 · Branch closing	2,546.60		
Total 4600 · Other	2,546.60		
4700 · Miscellaneous	500.00		
Total 4000 · Revenue	68,703.23	67,633.75	1,069.48
Total Income	68,703.23	67,633.75	1,069.48
Cost of Goods Sold			
5000 · Cost of Goods Sold			
5100 · Hardware Purchase	430.45		
Total 5000 · Cost of Goods Sold	430.45		430.45
Total COGS	430.45		430.45
Gross Profit	68,272.78	67,633.75	639.03
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6011 · President - Travel			
6011a · MCO Marketing	2,500.00	2,500.00	
6011 · President - Travel - Other		406.00	(406.00)
Total 6011 · President - Travel	2,500.00	2,906.00	(406.00)
6012 · Vice President - Travel		406.00	(406.00)
6013 · Secretary - Travel		262.50	(262.50)
6014 · Assistant Secretary - Travel	61.25	161.00	(99.75)
6015 · Treasurer - Travel		262.50	(262.50)
6016 · Assistant Treasurer - Travel	87.50	161.00	(73.50)
6017 · Chief Admin Officer - Travel		248.50	(248.50)
6018 · State Advisor-Travel			
6018a · State Parliamentarian - Travel	134.40		
6018 · State Advisor-Travel - Other		248.50	(248.50)
Total 6018 · State Advisor-Travel	134.40	248.50	(114.10)
Total 6010 · Officer Expenses	2,783.15	4,656.00	(1,872.85)

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2020
 January through July 2020

	Jan - Jul 20	Budget	\$ Over Budget
6020 · State Office Expenses			
6021 · Bank Fees		56.00	(56.00)
6022 · Supplies	88.06	469.00	(380.94)
6023 · Printing and Copies	32.83	231.00	(198.17)
6024 · Postage	15.50	231.00	(215.50)
6026 · Mileage		119.00	(119.00)
6027 · Web site/Server		525.00	(525.00)
6028 · Software	1,785.11	525.00	1,260.11
6029 · State Taxes	20.00		
6030 · California Taxes - SI-100's	360.00	581.00	(221.00)
6030 a · RRF-1 for Attorney General	25.00		
6031 · Disbursements to Branch	2,546.60		
Total 6020 · State Office Expenses	4,873.10	2,737.00	2,136.10
Total 6000 · State Administration	7,656.25	7,393.00	263.25
6100 · Insurance			
6110 · Commercial Package	20,522.41		
6111 · Directors and Officers	1,580.00		
6113 · Umbrella	6,990.75		
6100 · Insurance - Other		29,750.00	(29,750.00)
Total 6100 · Insurance	29,093.16	29,750.00	(656.84)
6200 · State Committees			
6220 · Infosys Committee		322.00	(322.00)
6250 · Nominating Committee		119.00	(119.00)
6280 · Bocce Committee		147.00	(147.00)
6290 · Policy and Procedure Committee		147.00	(147.00)
6300 · Growth & Membership Committee			
6303 · Materials, Supplies and Misc			
6303a · WeAreSIR mtce	215.80	581.00	(365.20)
6303 · Materials, Supplies and Misc - Other		294.00	(294.00)
Total 6303 · Materials, Supplies and Misc	215.80	875.00	(659.20)
6304 · Doing My Part Campaign	1,906.50	3,000.00	(1,093.50)
6300 · Growth & Membership Committee - Oth...		322.00	(322.00)
Total 6300 · Growth & Membership Committee	2,122.30	4,197.00	(2,074.70)
6305 · Insurance Committee		300.00	(300.00)
6310 · Training Committee			
6311 · RD & AG			
6311 a · Facilities	85.00		
6311 b · Lodging & Meals	98.25		
6311 · RD & AG - Other		350.00	(350.00)
Total 6311 · RD & AG	183.25	350.00	(166.75)
6310 · Training Committee - Other		248.50	(248.50)
Total 6310 · Training Committee	183.25	598.50	(415.25)
6340 · Travel Committee		119.00	(119.00)

Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2020
 January through July 2020

	Jan - Jul 20	Budget	\$ Over Budget
6350 · State Sports Activities			
6351 · Lodging and Meals	142.67	217.00	(74.33)
6352 · Mileage and Tolls	128.80	217.00	(88.20)
Total 6350 · State Sports Activities	271.47	434.00	(162.53)
Total 6200 · State Committees	2,577.02	6,383.50	(3,806.48)
6400 · State Meetings			
6410 · BS-AG-RD Meeting			
6412 · Lodging & Meals	2,460.08		
6414 · Materials/Slides/Handouts	290.98		
6410 · BS-AG-RD Meeting - Other		4,000.00	(4,000.00)
Total 6410 · BS-AG-RD Meeting	2,751.06	4,000.00	(1,248.94)
6420 · State Board Meeting			
6421 · Facility Rental	85.00		
6422 · Lodging & Meals	112.75		
6424 · Materials/Slides/Handouts	27.94		
6420 · State Board Meeting - Other		2,880.00	(2,880.00)
Total 6420 · State Board Meeting	225.69	2,880.00	(2,654.31)
6430 · Annual General Meeting			
6435 · Branch Awards		1,000.00	(1,000.00)
6430 · Annual General Meeting - Other		6,500.00	(6,500.00)
Total 6430 · Annual General Meeting		7,500.00	(7,500.00)
Total 6400 · State Meetings	2,976.75	14,380.00	(11,403.25)
6500 · Region & Branch Meetings			
6502 · Lodging & Meals	745.45		
6503 · Mileage & Tolls	1,855.70		
6504 · Copy & Printing	11.95		
6505 · Supplies	78.38		
6510 · Branch Officer Training			
6513 · Mileage and Tolls	87.85		
Total 6510 · Branch Officer Training	87.85		
6500 · Region & Branch Meetings - Other		13,850.00	(13,850.00)
Total 6500 · Region & Branch Meetings	2,779.33	13,850.00	(11,070.67)
Total Expense	45,082.51	71,756.50	(26,673.99)
Net Ordinary Income	23,190.27	(4,122.75)	27,313.02
Net Income	23,190.27	(4,122.75)	27,313.02

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January through July 2020

	Region 1			
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	42.51			
6503 · Mileage & Tolls	122.85			
6504 · Copy & Printing				
6505 · Supplies	20.24			
6510 · Branch Officer Training				
6513 · Mileage and Tolls				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Oth...		2,770.00	(2,770.00)	
Total 6500 · Region & Branch Meetings	185.60	2,770.00	(2,584.40)	6.7%
Total Expense	185.60	2,770.00	(2,584.40)	6.7%
Net Ordinary Income	(185.60)	(2,770.00)	2,584.40	6.7%
Net Income	(185.60)	(2,770.00)	2,584.40	6.7%

	Region 2			
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	425.85			
6503 · Mileage & Tolls	1,232.70			
6504 · Copy & Printing	11.95			
6505 · Supplies	18.15			
6510 · Branch Officer Training				
6513 · Mileage and Tolls	87.85			
Total 6510 · Branch Officer Training	87.85			
6500 · Region & Branch Meetings - Oth...		2,770.00	(2,770.00)	
Total 6500 · Region & Branch Meetings	1,776.50	2,770.00	(993.50)	64.1%
Total Expense	1,776.50	2,770.00	(993.50)	64.1%
Net Ordinary Income	(1,776.50)	(2,770.00)	993.50	64.1%
Net Income	(1,776.50)	(2,770.00)	993.50	64.1%

	Region 3			
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls	248.85			
6504 · Copy & Printing				
6505 · Supplies				
6510 · Branch Officer Training				
6513 · Mileage and Tolls				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Oth...		2,770.00	(2,770.00)	
Total 6500 · Region & Branch Meetings	248.85	2,770.00	(2,521.15)	9.0%
Total Expense	248.85	2,770.00	(2,521.15)	9.0%
Net Ordinary Income	(248.85)	(2,770.00)	2,521.15	9.0%
Net Income	(248.85)	(2,770.00)	2,521.15	9.0%

	Region 4			
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	277.09			
6503 · Mileage & Tolls	251.30			
6504 · Copy & Printing				
6505 · Supplies	39.99			
6510 · Branch Officer Training				
6513 · Mileage and Tolls				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Oth...		2,770.00	(2,770.00)	
Total 6500 · Region & Branch Meetings	568.38	2,770.00	(2,201.62)	20.5%
Total Expense	568.38	2,770.00	(2,201.62)	20.5%
Net Ordinary Income	(568.38)	(2,770.00)	2,201.62	20.5%
Net Income	(568.38)	(2,770.00)	2,201.62	20.5%

	Region 5			% of Budget
	Jan - Jul 20	Budget	\$ Over Budget	
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals				
6503 · Mileage & Tolls				
6504 · Copy & Printing				
6505 · Supplies				
6510 · Branch Officer Training				
6513 · Mileage and Tolls				
Total 6510 · Branch Officer Training				
6500 · Region & Branch Meetings - Oth...		2,770.00	(2,770.00)	
Total 6500 · Region & Branch Meetings		2,770.00	(2,770.00)	
Total Expense		2,770.00	(2,770.00)	
Net Ordinary Income		(2,770.00)	2,770.00	
Net Income		(2,770.00)	2,770.00	

	TOTAL			
	Jan - Jul 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6502 · Lodging & Meals	745.45		745.45	100.0%
6503 · Mileage & Tolls	1,855.70		1,855.70	100.0%
6504 · Copy & Printing	11.95		11.95	100.0%
6505 · Supplies	78.38		78.38	100.0%
6510 · Branch Officer Training				
6513 · Mileage and Tolls	87.85		87.85	100.0%
Total 6510 · Branch Officer Training	87.85		87.85	100.0%
6500 · Region & Branch Meetings - Oth...		13,850.00	(13,850.00)	
Total 6500 · Region & Branch Meetings	2,779.33	13,850.00	(11,070.67)	20.1%
Total Expense	2,779.33	13,850.00	(11,070.67)	20.1%
Net Ordinary Income	(2,779.33)	(13,850.00)	11,070.67	20.1%
Net Income	(2,779.33)	(13,850.00)	11,070.67	20.1%