

Sons In Retirement, Incorporated
Balance Sheet YTD for CY 2021
 As of March 31, 2021

	<u>Mar 31, 21</u>	<u>Mar 31, 20</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS				
Current Assets				
Checking/Savings				
1100 · Citibank Checking	28,564.51	31,275.87	(2,711.36)	(8.7)%
1130 · CitiBank IMMA	40,407.75	40,382.23	25.52	0.1%
1140 · Citibank Insurance Reserve	20,519.04	20,508.80	10.24	0.1%
Total Checking/Savings	89,491.30	92,166.90	(2,675.60)	(2.9)%
Accounts Receivable				
1200 · Accounts Receivable	(487.00)	(196.25)	(290.75)	(148.2)%
Total Accounts Receivable	(487.00)	(196.25)	(290.75)	(148.2)%
Other Current Assets				
1499 · Undeposited Funds	9,403.56	1,149.75	8,253.81	717.9%
Total Other Current Assets	9,403.56	1,149.75	8,253.81	717.9%
Total Current Assets	98,407.86	93,120.40	5,287.46	5.7%
TOTAL ASSETS	<u>98,407.86</u>	<u>93,120.40</u>	<u>5,287.46</u>	<u>5.7%</u>
LIABILITIES & EQUITY				
Equity				
3000 · Opening Bal Equity	70,375.08	70,375.08		
3200 · Retained Earnings	28,460.58	9,963.44	18,497.14	185.7%
Net Income	(427.80)	12,781.88	(13,209.68)	(103.4)%
Total Equity	98,407.86	93,120.40	5,287.46	5.7%
TOTAL LIABILITIES & EQUITY	<u>98,407.86</u>	<u>93,120.40</u>	<u>5,287.46</u>	<u>5.7%</u>

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April 1, 2021
Cash Basis

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison
January through March 2021

	<u>Jan - Mar 21</u>	<u>Jan - Mar 20</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
4000 · Revenue	9,621.12	30,974.48	(21,353.36)	(68.9)%
Total Income	9,621.12	30,974.48	(21,353.36)	(68.9)%
Cost of Goods Sold				
5000 · Cost of Goods Sold		430.45	(430.45)	(100.0)%
Total COGS		430.45	(430.45)	(100.0)%
Gross Profit	9,621.12	30,544.03	(20,922.91)	(68.5)%
Expense				
6000 · State Administration	1,560.41	1,028.82	531.59	51.7%
6100 · Insurance	8,154.64	7,141.48	1,013.16	14.2%
6200 · State Committees	300.00	2,577.02	(2,277.02)	(88.4)%
6400 · State Meetings		4,235.50	(4,235.50)	(100.0)%
6500 · Region & Branch Meetings	33.87	2,779.33	(2,745.46)	(98.8)%
Total Expense	10,048.92	17,762.15	(7,713.23)	(43.4)%
Net Ordinary Income	(427.80)	12,781.88	(13,209.68)	(103.4)%
Net Income	<u>(427.80)</u>	<u>12,781.88</u>	<u>(13,209.68)</u>	<u>(103.4)%</u>

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through March 2021

	Jan - Mar 21	Jan - Mar 20
Ordinary Income/Expense		
Income		
4000 · Revenue		
4100 · Pro Rated Assessment		
4101 · Q1 Assessment (Inv \$0)		22,676.25
4102 · Q2 Assessment (Inv \$20,014.75)	7,896.00	4,784.50
Total 4100 · Pro Rated Assessment	7,896.00	27,460.75
4200 · Special Donations		
4202 · Donations to SIR Inc		945.00
Total 4200 · Special Donations		945.00
4500 · Interest Inc	7.52	22.13
4600 · Other		
4601 · Branch closing	1,717.60	2,546.60
Total 4600 · Other	1,717.60	2,546.60
Total 4000 · Revenue	9,621.12	30,974.48
Total Income	9,621.12	30,974.48
Cost of Goods Sold		
5000 · Cost of Goods Sold		
5100 · Hardware Purchase		430.45
Total 5000 · Cost of Goods Sold		430.45
Total COGS		430.45
Gross Profit	9,621.12	30,544.03
Expense		
6000 · State Administration		
6010 · Officer Expenses		
6014 · Assistant Secretary - Travel		61.25
6015 · Treasurer - Travel	38.00	
6016 · Assistant Treasurer - Travel		87.50
6018 · State Advisor-Travel		
6018a · State Parliamentarian - Travel		134.40
Total 6018 · State Advisor-Travel		134.40
Total 6010 · Officer Expenses	38.00	283.15
6020 · State Office Expenses		
6022 · Supplies	495.04	335.79
6023 · Printing and Copies	78.39	5.00
6024 · Postage	70.00	
6028 · Software	218.98	179.88
6030 · California Taxes - SI-100's	660.00	200.00
6030 a · RRF-1 for Attorney General		25.00
Total 6020 · State Office Expenses	1,522.41	745.67
Total 6000 · State Administration	1,560.41	1,028.82
6100 · Insurance		
6110 · Commercial Package	6,083.82	5,327.82
6113 · Umbrella	2,070.82	1,813.66
Total 6100 · Insurance	8,154.64	7,141.48

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
 January through March 2021

	Jan - Mar 21	Jan - Mar 20
6200 · State Committees		
6300 · Growth & Membership Committee		
6303 · Materials, Supplies and Misc		
6303a · WeAreSIR mtce		215.80
Total 6303 · Materials, Supplies and Misc		215.80
6304 · Doing My Part Campaign		1,906.50
6305 · Zoomer Awards	300.00	
Total 6300 · Growth & Membership Commit...	300.00	2,122.30
6310 · Training Committee		
6311 · RD & AG		
6311 a. · Facilities		85.00
6311 b. · Lodging & Meals		98.25
Total 6311 · RD & AG		183.25
Total 6310 · Training Committee		183.25
6350 · State Sports Activities		
6351 · Lodging and Meals		142.67
6352 · Mileage and Tolls		128.80
Total 6350 · State Sports Activities		271.47
Total 6200 · State Committees	300.00	2,577.02
6400 · State Meetings		
6410 · BS-AG-RD Meeting		
6412 · Lodging & Meals		2,460.08
6414 · Materials/Slides/Handouts		290.98
Total 6410 · BS-AG-RD Meeting		2,751.06
6420 · State Board Meeting		
6421 · Facility Rental		170.00
6422 · Lodging & Meals		286.50
6424 · Materials/Slides/Handouts		27.94
Total 6420 · State Board Meeting		484.44
6430 · Annual General Meeting		
6431 · Facilities		1,000.00
Total 6430 · Annual General Meeting		1,000.00
Total 6400 · State Meetings		4,235.50
6500 · Region & Branch Meetings		
6502 · Lodging & Meals		745.45
6503 · Mileage & Tolls		1,855.70
6504 · Copy & Printing		11.95
6505 · Supplies	33.87	78.38

Sons In Retirement, Incorporated
Income & Expenditures Prev Year Comparison Detail
January through March 2021

	<u>Jan - Mar 21</u>	<u>Jan - Mar 20</u>
6510 · Branch Officer Training		
6513 · Mileage and Tolls		87.85
Total 6510 · Branch Officer Training		87.85
Total 6500 · Region & Branch Meetings	33.87	2,779.33
Total Expense	10,048.92	17,762.15
Net Ordinary Income	(427.80)	12,781.88
Net Income	(427.80)	12,781.88

Sons In Retirement, Incorporated
 Income & Expense Budget vs. Actual - 2021
 January through March 2021

	Jan - Mar 21	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
4000 · Revenue			
4100 · Pro Rated Assessment			
4102 · Q2 Assessment (Inv \$20,014.75)	7,896.00		7,896.00
Total 4100 · Pro Rated Assessment	7,896.00		7,896.00
4500 · Interest Inc	7.52	15.00	(7.48)
4600 · Other			
4601 · Branch closing	1,717.60	1,251.00	466.60
Total 4600 · Other	1,717.60	1,251.00	466.60
Total 4000 · Revenue	9,621.12	1,266.00	8,355.12
Total Income	9,621.12	1,266.00	8,355.12
Gross Profit	9,621.12	1,266.00	8,355.12
Expense			
6000 · State Administration			
6010 · Officer Expenses			
6015 · Treasurer - Travel	38.00		
6010 · Officer Expenses - Other		924.00	(924.00)
Total 6010 · Officer Expenses	38.00	924.00	(886.00)
6020 · State Office Expenses			
6022 · Supplies	495.04		
6023 · Printing and Copies	78.39		78.39
6024 · Postage	70.00		70.00
6028 · Software	218.98		218.98
6030 · California Taxes - SI-100's	660.00		660.00
6020 · State Office Expenses - Other		1,824.00	(1,824.00)
Total 6020 · State Office Expenses	1,522.41	1,824.00	(301.59)
Total 6000 · State Administration	1,560.41	2,748.00	(1,187.59)
6100 · Insurance			
6110 · Commercial Package	6,083.82		6,083.82
6113 · Umbrella	2,070.82		2,070.82
6100 · Insurance - Other		12,750.00	(12,750.00)
Total 6100 · Insurance	8,154.64	12,750.00	(4,595.36)
6200 · State Committees			
6300 · Growth & Membership Committee			
6305 · Zoomer Awards	300.00		
Total 6300 · Growth & Membership Com...	300.00		300.00

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Sons In Retirement, Incorporated
Income & Expense Budget vs. Actual - 2021
January through March 2021

	<u>Jan - Mar 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>
6200 · State Committees - Other		<u>3,636.00</u>	<u>(3,636.00)</u>
Total 6200 · State Committees	<u>300.00</u>	<u>3,636.00</u>	<u>(3,336.00)</u>
6400 · State Meetings			
6410 · BS-AG-RD Meeting		<u>500.00</u>	<u>(500.00)</u>
6420 · State Board Meeting		<u>300.00</u>	<u>(300.00)</u>
Total 6400 · State Meetings		<u>800.00</u>	<u>(800.00)</u>
6500 · Region & Branch Meetings			
6505 · Supplies	<u>33.87</u>		
6500 · Region & Branch Meetings - Other		<u>1,260.00</u>	<u>(1,260.00)</u>
Total 6500 · Region & Branch Meetings	<u>33.87</u>	<u>1,260.00</u>	<u>(1,226.13)</u>
Total Expense	<u>10,048.92</u>	<u>21,194.00</u>	<u>(11,145.08)</u>
Net Ordinary Income	<u>(427.80)</u>	<u>(19,928.00)</u>	<u>19,500.20</u>
Net Income	<u>(427.80)</u>	<u>(19,928.00)</u>	<u>19,500.20</u>

Sons In Retirement, Incorporated
Regions Budget vs. Actual
January through March 2021

	Region 1			% of Budget
	Jan - Mar 21	Budget	\$ Over Budget	
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6505 · Supplies				
6500 · Region & Branch Meetings - Other		252.00	(252.00)	
Total 6500 · Region & Branch Meetings		252.00	(252.00)	
Total Expense		252.00	(252.00)	
Net Ordinary Income		(252.00)	252.00	
Net Income		(252.00)	252.00	

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January through March 2021

	Region 2			
	Jan - Mar 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6505 · Supplies	33.87			
6500 · Region & Branch Meetings - Other		252.00	(252.00)	
Total 6500 · Region & Branch Meetings	33.87	252.00	(218.13)	13.4%
Total Expense	33.87	252.00	(218.13)	13.4%
Net Ordinary Income	(33.87)	(252.00)	218.13	13.4%
Net Income	(33.87)	(252.00)	218.13	13.4%

Sons In Retirement, Incorporated
Regions Budget vs. Actual
January through March 2021

	Region 3			
	Jan - Mar 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6505 · Supplies				
6500 · Region & Branch Meetings - Other		252.00	(252.00)	
Total 6500 · Region & Branch Meetings		252.00	(252.00)	
Total Expense		252.00	(252.00)	
Net Ordinary Income		(252.00)	252.00	
Net Income		(252.00)	252.00	

Sons In Retirement, Incorporated
Regions Budget vs. Actual
January through March 2021

	Region 4			
	Jan - Mar 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6505 · Supplies				
6500 · Region & Branch Meetings - Other		252.00	(252.00)	
Total 6500 · Region & Branch Meetings		252.00	(252.00)	
Total Expense		252.00	(252.00)	
Net Ordinary Income		(252.00)	252.00	
Net Income		(252.00)	252.00	

Sons In Retirement, Incorporated
Regions Budget vs. Actual
 January through March 2021

	Region 5			% of Budget
	Jan - Mar 21	Budget	\$ Over Budget	
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6505 · Supplies				
6500 · Region & Branch Meetings - Other		252.00	(252.00)	
Total 6500 · Region & Branch Meetings		252.00	(252.00)	
Total Expense		252.00	(252.00)	
Net Ordinary Income		(252.00)	252.00	
Net Income		(252.00)	252.00	

Sons In Retirement, Incorporated
 Regions Budget vs. Actual
 January through March 2021

	TOTAL			
	Jan - Mar 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6500 · Region & Branch Meetings				
6505 · Supplies	33.87		33.87	100.0%
6500 · Region & Branch Meetings - Other		1,260.00	(1,260.00)	
Total 6500 · Region & Branch Meetings	33.87	1,260.00	(1,226.13)	2.7%
Total Expense	33.87	1,260.00	(1,226.13)	2.7%
Net Ordinary Income	(33.87)	(1,260.00)	1,226.13	2.7%
Net Income	(33.87)	(1,260.00)	1,226.13	2.7%